

CITY OF ST. JOSEPH



FOURTH QUARTER FINANCIAL REPORT

Year Ended June 30, 2010

PURPOSE

This Financial Report is for the twelve month period ended June 30, 2010. The purpose of the Report is to help users focus on major issues, conditions or events effecting fund balances, revenues and expenditures and to assist management and policy makers in gauging their impact on future operations of the City.

Amounts included in this report are based on preliminary closing figures for the Fiscal Year and may change as a result of the annual audit and final reconciliation of account balances. However, we don't expect there to be significant audit adjustments and we believe that amounts included in this report are substantially accurate in all significant respects.

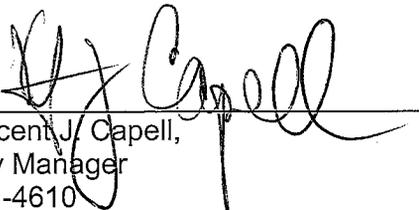
Please review the Report and contact the Financial Services Department or City Manager's office if you have any questions.

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FY2010 YEAR END FINANCIAL REPORT

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EXECUTIVE SUMMARY

The three most important indicators of financial health are adequate levels of ending fund balance, multi-year trends in which major sources of revenues keep up with or out-pace any increase in expenditures, and a positive revenue-to-expenditure relationship. A fund with lower than “ideal” fund balance, large deficit spending, and expenditure growth outstripping revenue growth is a fund that needs immediate attention.

The following matrix scores the City’s major (staff supporting) funds on these three factors. Two or more “negative” factors raise a red flag and the fund bears close attention. A more extensive discussion of each fund is provided in the remainder of this year-end report. A note – although the FY2010/11 budget displayed information for FY2009/10 as if the new fund structure was in place, the City’s financial system continued to report information reflecting the “prior” fund set up. Therefore, this FY2010 Year End report maintains the fund structure existing at the time the FY2010 budget was adopted.

Major Staff-Supporting Operating Funds	Did the Fund end the year with an operating Surplus or Deficit?	Excluding transfers, did the Fund end the year with revenue growth meeting or exceeding growth of expenditures?	Did the Fund end the year maintaining its target fund balance amount?
General Governmental fund:			
General	Deficit	No	No
Special Revenue funds:			
SIM&R	Deficit	No	Yes
Parks & Recreation	Deficit	No	Yes
Public Health	Surplus	Yes	Yes
CDBG	Deficit	No	N/A
Enterprise funds:			
Aviation	Surplus	No	Yes
Parking	Deficit	No	Yes
Water Protection	Surplus	Yes	Yes
Golf	Surplus	Yes	No
Transit	Surplus	Yes	Yes
Landfill	Small Deficit	Almost	Yes

All four of the major tax supported operating funds (General, Streets, Parks & Recreation, and Health) went into the 2010 fiscal year with budgeted operating deficits. In other words, budgeted expenditures higher than anticipated revenues. Only the Public Health fund came out of the year with more revenues than expenditures, especially when transfers to/from the General Fund were discounted.

While the SIM&R and Parks & Recreation funds left the year with operating deficits they both maintained fund balances above their targets.

Of the Enterprise Funds, only Parking continues to drain its fund balance. It maintained its target, but another year of deficits and that will disappear.

Financial health continues to depend on a combination of expenditure control, fees and charges for service that keep up with the cost of providing services, and the performance of sales tax and property tax revenues for the general government funds.

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Operating Surplus or Deficits

Operating surpluses occur when more revenues come in during a fiscal year than go out. While this is good, and definitely better than the reverse – expenses higher than revenues – a surplus by itself doesn't indicate a fund in good fiscal health. An operating surplus can occur not because revenues are healthy, but because the expenses have been cut or deferred. If the cut is deep enough, services can suffer.

Operating deficits can occur and not necessarily be "bad". If it is due to a one-time set of circumstances (the monies appropriated from Health fund balance in FY09 & FY10 to repair Patee Hall and its sidewalks/parking lot) and is not an ongoing issue, then occasional operating deficits can be overcome.

On-going deficits eventually lead to the depletion of fund balance. When that happens, services can be permanently cut or curtailed. Below is a graph of the major operating funds and whether each has experienced operating deficits or surpluses and by how much in FY2010 compared to FY2009. Surpluses are good. Shrinking surpluses and/or deficits are not so good. Excluded from both revenues and expenses are transfers between the four general governmental funds, CIP projects, cell phone transactions.

ACTUAL OPERATING SURPLUS OR DEFICIT		
FUND	FY2009	FY2010
General	D	D
	(\$66K)	(\$1.1M)
Streets	D	D
	(\$650K)	(\$1.1M)
Parks & Rec	S	D
	\$111K	(\$498K)
Health	S	S
	\$756K	\$448K
Aviation	D	S
	(\$80K)	\$16K
Parking	S	D
	\$9K	(\$13K)
Water Protection	S	S
	\$591K	\$3.0M
Golf	D	S
	(\$32K)	\$8K
Transit	S	S
	\$2.5M	\$2.1M
Landfill	S	D
	\$1.0M	(\$5K)

Continuing operating deficits in the first three general governmental funds led to the need to eliminate positions in the FY2011 budget. Except for Parking, the remaining funds seem to be recovering or at least holding their own.

Revenue-to-Expenditure Relationships

The best case scenario is when revenues increase more than expenditures (or while expenditures decrease and not just through deferred acquisitions, projects, or temporary salary savings).

An acceptable scenario exists if revenues decrease (as long as the fund has a comfortable fund balance or at least is not deficit spending) but expenditures go down an even bigger percentage.

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A worst case scenario occurs when revenues decrease while expenditures increase, or when revenues drop faster than expenditures are reduced; especially if a fund is below its targeted fund balance amount to begin with.

When one-time cell phone, CIP and Special Allocation revenues, were excluded, City operating revenues came in 11% under the original budget and 4% under projections for the Fiscal Year ended June 30, 2010. Most of this was due to the lag in receiving operating grant revenues in the General Fund's Police Department and in CDBG; and, decreases in the major general governmental funds' revenue sources – property tax (the impact of SB711), sales tax (stagnant economy), and user fees.

Operating expenditures were 9% less than original budget and 4% less than projected overall. Actual expenditures compared to projected came in everywhere from a low of \$665 under (Transit Fund) to \$800,000 under (Water Protection Fund). Compared to the adopted and amended budget, actual expenditures reflected savings in every fund but Golf.

Mid-year the City took over operations at the golf course. As a result there were higher expenditures than budgeted. While the estimates for expenditures and revenues under the new golf management missed their budget marks, actual revenues were over actual expenditures for the first time in years.

The chart below compares the percentage growth (or decline) of FY2010 revenues and expenditures compared to the prior year. Like the chart on page 3, this excludes general government transfers, cell phone revenues & expenditures, and capital projects in the operating funds. For FY10 only three staff-supporting funds had revenue increases larger than the growth in expenses (Aviation, Water Protection, Golf). Note that the fund balances in the Transit and Landfill funds are so high, the one year decrease in revenue/increase in expenditures is not significant.

Gaming Fund's temporary increase in revenues in FY2009 was tied to the passage of state legislation lifting the loss limits for casinos. That gain was eliminated when "lease agreement" with the current casino owners ended. The owners declined to enter into a new agreement and the City lost the almost \$400,000 a year received directly from the casino per the lease. In this fund, expenditures were decreased in response.

Percent Change from Prior Year Operating Revenues & Expenditures		
	Revenue	Expense
Fund Department	Increase/ (Decrease)	Increase/ (Decrease)
General Fund	1.4%	1.9%
SIM&R Fund	(1%)	2.1%
Parks & Rec Fund	0.12%	2.5%
Public Health Fund	0.93%	1.8%
CDBG Fund*	37.9%	74.3%
Gaming Fund	(28.5%)	(44.6%)
Museum Tax Fund**	0.8%	(20%)
Special Allocation Fund	4.3%	(26.2%)
Capital Projects Fund	27.2%	15.6%
Aviation Fund	17.8%	(0.07%)
Parking Fund	(2.5%)	2.6%
Water Protection Fund	21.4%	3.4%
Golf Fund	38.2%	25%
Transit Fund	(0.6%)	8.6%
Landfill Fund	(20%)	0.3%

**Museum revenues were not released in FY08 pending a contract with the organization managing the facilities, artificially inflating the FY09 expenditures when a majority of those funds were released, thus the FY10 drop.

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(Table 7, page 94 provides the details on the percentages shown in the preceding chart.)

Fund Balance Goals

The Government Finance Officers Association lays out the recommended level of unassigned fund balance for non-enterprise funds as two months (60 days) of operating expenses. At the very least 5% is recommended. Factors for maintaining balances at a higher level include drains on resources due to financial difficulties, growing budgets, an area with exposure to natural disasters (like tornados, floods, ice storms). At the end of FY10 only two funds did not maintain a target fund balance. Unfortunately, one of those is the General fund with an ending balance \$3.3 million under target.

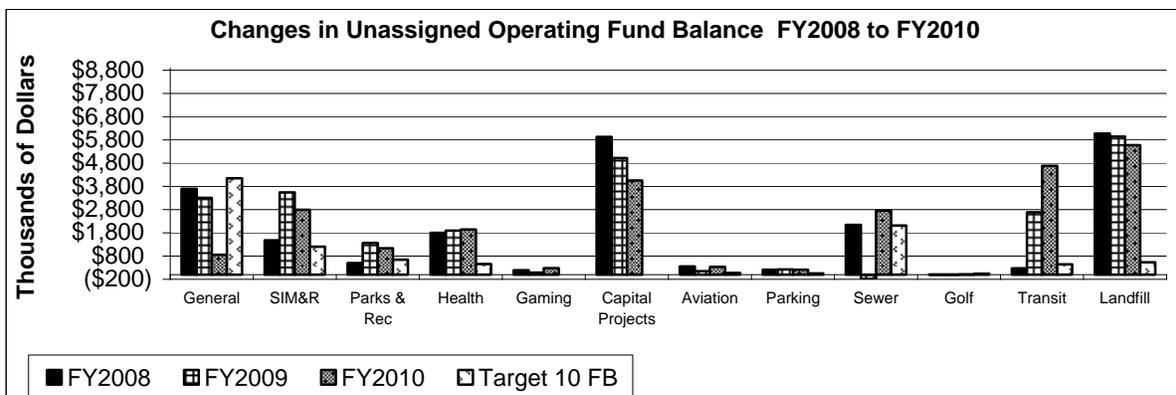
\$1.025 million of that is the result of restoring the Emergency Reserve account. However, that leaves a \$2.3 million on-going, operating deficit that had to be addressed in the FY2011 budget.

Fourth Quarter Report - June 30, 2010 CHANGES IN OPERATING UNASSIGNED FUND BALANCES

Fund	Total Beginning	FY10 Preliminary Actual		Designated Adjstmnt	Year End Projected Ending	Preliminary Inc (Dec) in Fund Balance	Maintained Target FB
		Revenues	Expenditures				
General	\$3,303,508	\$31,467,378	\$32,200,522	(\$1,718,207)	\$852,157	(\$2,451,351)	No
SIM&R	3,540,440	9,752,958	10,444,625	(53,300)	2,795,473	(744,967)	Yes
Parks, Recreation & Civic	1,381,169	5,330,651	5,539,196	(38,220)	1,134,404	(246,765)	Yes
Public Health	1,905,316	4,036,281	3,972,285	(26,460)	1,942,852	37,536	Yes
Gaming Funded Initiatives	89,548	1,110,600	922,390	0	277,758	188,210	N/A
Museum Tax	334,666	486,145	479,424	(275,039)	66,348	(268,318)	N/A
Aviation	318,670	639,937	623,477	(4,180)	330,950	12,280	Yes
Public Parking	228,846	438,993	452,355	(3,180)	212,304	(16,542)	Yes
Water Protection	(168,861)	15,842,414	12,875,050	(41,870)	2,756,633	2,925,494	Yes
Municipal Golf	6,901	509,526	501,084	(2,660)	12,683	5,782	No
Mass Transit	2,782,954	6,709,875	4,613,047	(200,000)	4,679,782	1,896,828	Yes
Landfill	9,480,258	4,071,496	4,076,994	(3,900,686)	5,574,074	(3,906,184)	Yes
Total Operating	\$23,203,415	\$80,396,254	\$76,700,449	(\$6,263,802)	\$20,635,418	(\$2,567,997)	

The table above provides the ending available fund balance increase or decrease compared to beginning fund balances and indicates if each fund managed to maintain its target ending, unassigned, fund balance amount. Inter-fund transfers have been included in this chart. As previously mentioned, there can be a surplus (i.e., no deficit spending) and a fund can still be below its targeted reserve. Deficit spending will result in a decrease in fund balance. However, a fund can still be within its target range. A fund is in need of corrective action when decreases become routine

The graph below shows the changes in fund balance from 2008 to 2009 to 2010. If appropriate, the "target" fund balance for the year ending FY10 is also displayed.



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The chart below compares the beginning and ending fund balances for what this report terms “non-operating” funds, for CIP programs and for the designated revenues & expenditures in the operating funds (like cell phone monies in the General Fund), none of which have a fund balance “target”.

Fourth Quarter Report - June 30, 2010

CHANGES IN NON-OPERATING AND DESIGNATED FUND BALANCES

Fund Designated/CIP	Total Beginning	FY10 Preliminary Actual		Designated Adjstmnt	Year End Projected Ending	Preliminary Inc (Dec) in Fund Balance
		Revenues	Expenditures			
Non-Operating Funds						
Special Allocation Fund	4,534,835	7,691,420	7,646,303	0	4,579,952	45,117
Capital Projects Fund	5,019,925	7,463,378	8,428,944	0	4,054,359	(965,566)
Special Purpose Designations						
General - Computer Escrow	\$117,477	\$0	\$0	\$56,150	\$173,627	\$56,150
General - Cell Phone	1,616,180	2,859,457	3,722,285	0	753,352	(862,828)
General - Reestablish Emergency Fund	100,000	0	0	1,025,000	1,125,000	1,025,000
Mass Transit Bus Replcmnt	100,000	0	0	100,000	200,000	100,000
Landfill Closure/PostClsr	3,534,611	0	0	353,965	3,888,576	353,965
27th Payroll Designations						
1 "New" Gnrl Fnd - 27th PY	248,660	0	0	229,910	478,570	229,910
CDBG - 27th PY	2,925	0	0	2,925	5,850	2,925
Aviation - 27th PY	2,090	0	0	2,090	4,180	2,090
Parking - 27th PY	1,590	0	0	1,590	3,180	1,590
Water Protection - 27th PY	20,935	0	0	20,935	41,870	20,935
Municipal Golf - 27th PY	1,330	0	0	1,330	2,660	1,330
Landfill - 27th PY	6,030	0	0	6,080	12,110	6,080
Operating Funds' CIP Programs						
2 SIM&R CIP	0	63,928	17,929	(45,999)	0	0
3 Parks&Rec CIP	0	552,523	552,523	0	0	0
3 Aviation CIP	89,271	1,151,981	1,241,252	0	0	(89,271)
Water Protection CIP	14,318,563	4,779,166	8,503,034	0	10,594,695	(3,723,868)
Municipal Golf CIP	6,073	24,254	22,442	0	7,885	1,812

1. Since the funds reserved for the 27th payroll in the SIM&R, Parks & Recreation, and Health funds will be part of the General Fund as of next year, the amounts are totaled here rather than adding more lines to the chart.
2. The amount of revenue remaining from the CIP program in FY10 will become part of the General Fund's overall fund balance in FY11.
3. Actual revenues in both the Parks & Recreation and Aviation CIP programs were less than expenditures due to the timing involved in receiving grant monies. Revenues have been increased to reflect what is referred to as technically "unearned" but "anticipated" grant receipts in the following fiscal year.

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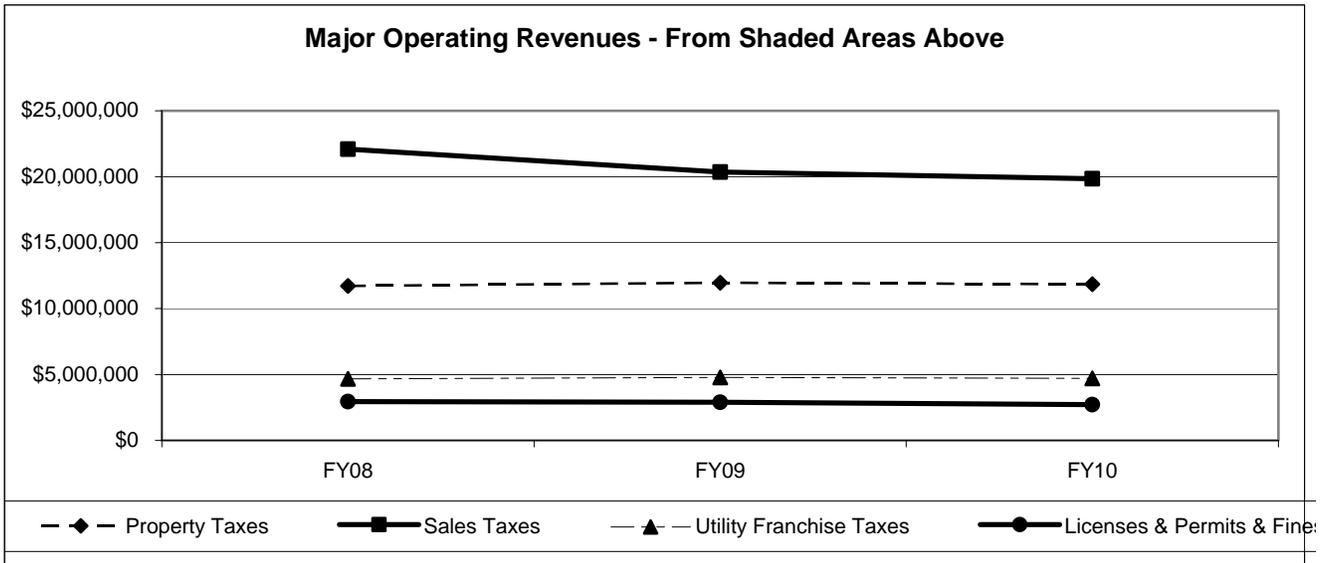
CITY-WIDE REVENUE & EXPENDITURE TRENDS

Problems, or opportunities, come to light when trends are examined. On the following pages, this report will look at the overall trends of various revenue and expenditure categories. Below is a look at the trends over the last three years of the major revenue sources for the funds and/or departments that support city staff and provide the bulk of city services – General, Public Works, Health, CDBG, and Parks & Rec.

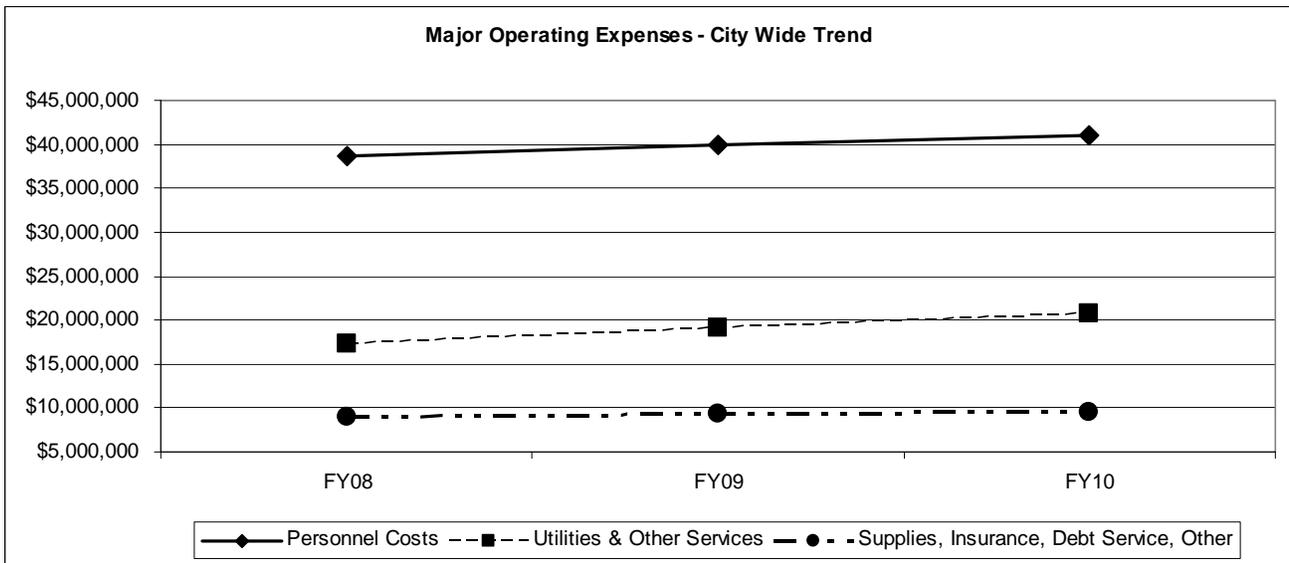
Type of Revenue	FY08 Actual	FY09 Actual	FY10 Actual	Over/(Under)	
	Revenues	Revenues	Revenues	Prior Year	
Property Taxes	\$11,720,436	\$11,956,473	\$11,847,056	(\$109,417)	-0.92%
Sales Taxes	22,090,214	20,357,178	19,843,660	(513,518)	-2.52%
Utility Franchise Taxes	4,670,808	4,779,390	4,700,115	(79,275)	-1.66%
Licenses & Permits	1,557,881	1,472,701	1,618,524	145,823	9.90%
Fines	1,381,424	1,422,062	1,244,697	(177,365)	-12.47%
Rents & Gaming Revenue	1,954,485	2,006,334	1,701,576	(304,758)	-15.19%
Charges for Services	19,331,282	21,733,995	21,329,089	(404,906)	-1.86%
Interest Earnings & Other	4,499,305	3,768,233	4,792,547	1,024,314	27.18%
Bond Proceeds	8,900,000	2,940,765	63,928	(2,876,837)	-97.83%
Grants & Entitlements	9,808,931	6,786,288	7,254,750	468,462	6.90%
Total Operating Funds	\$85,914,766	77,223,419	\$74,395,942	(\$2,827,477)	-3.66%

Excluding interfund transfers, sales taxes (Transit, Special Allocation & CIP), cell phone franchise taxes, Transit franchise taxes

Put in graph form, it's obvious that the major revenue sources for most of the city's non-enterprise funds are flat, if not decreasing. The same can't be said for the expenditures in those funds as displayed on the next page.



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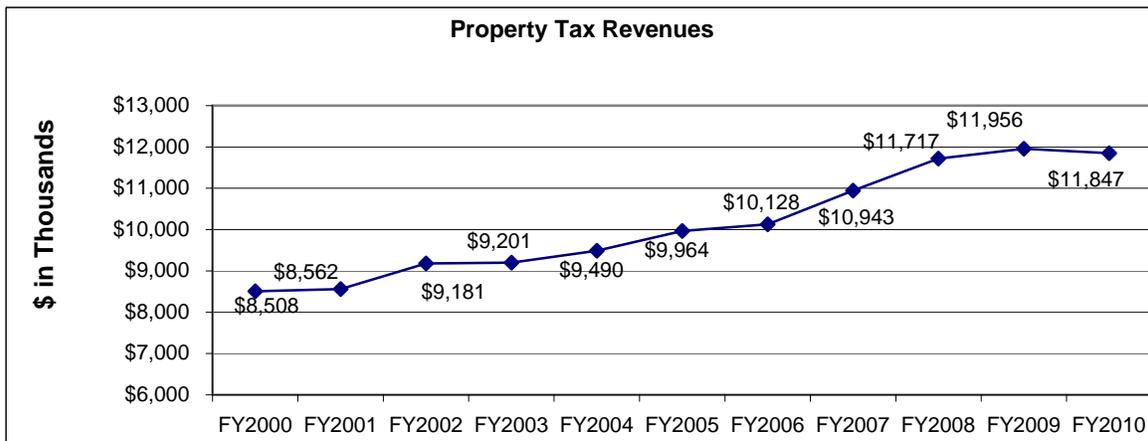
In comparison, there is little leveling off or reduction in the trends of the City’s operating expenses, especially in the categories of utilities and maintenance & repair costs.

The series of graphs below chart revenue and expenditure trends for all funds combined over the last ten years. More specific information on how each revenue or expenditure type performed within separate funds can be found starting on page 19.

Property Taxes

Excluding the PILOT revenues posted to the TIF programs, as a result of SB711 property taxes showed a 1% decrease over the prior year for combined real and personal property revenues. This despite the 2% increase in assessed valuation (discussed in more detail on page 21).

When PILOTS are included, total receipts for these two revenue sources were \$14,503,000 up slightly from \$14,302,000 in FY09. PILOTS from current TIFS represent \$2,656,000 of these revenues. Property tax revenue was under the original budget amount by \$419,000, and only slightly less (\$45,400, or .003%) than projected. Property taxes represented 15% of operating revenues.



[The above graph excludes the property tax revenues (PILOTS) recorded in the Special Allocation Fund TIFs.]

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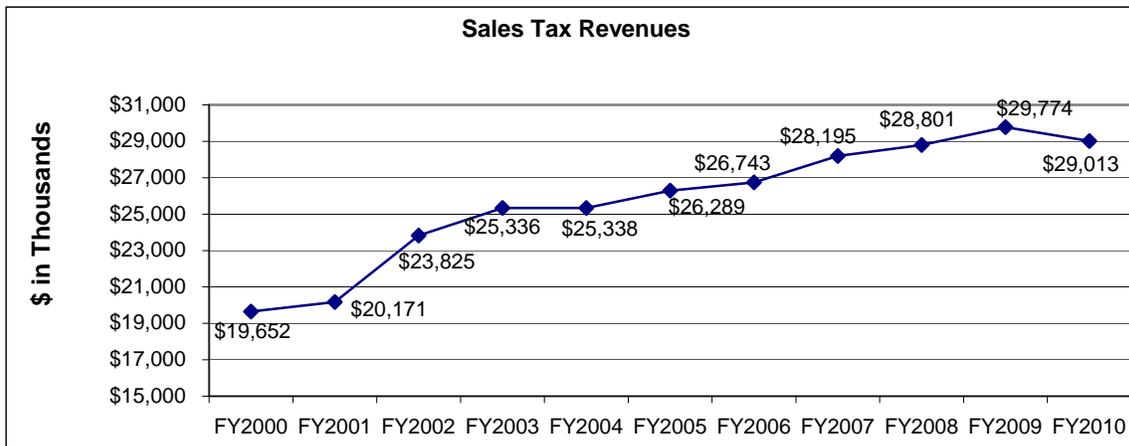
Sales Taxes

Overall, sales taxes declined at 2.7% from \$33,070,000 to \$32,187,000. Excluding the \$3,173,000 that went into various TIF programs in the Special Allocation Fund, remaining sales tax revenues declined 2.5%. **When Transit sales taxes (which benefit from a full year at a higher tax rate) are excluded, gross sales tax revenues to General, Streets and CIP Sales Tax funds decreased a total of 2.8% (\$718,000) on top of the 3% decrease last year (\$784,700)**

City-wide this category reflects a combination of local general (gross sales), cigarette, CIP, EATS (the City's portion from TIFs), transit, motor vehicle, fuel, and hotel/motel taxes helping to fund six of the City's major funds. Mid-year revenue projections included a significant decrease from the original budget. Actual revenues came in just \$45,000 or 0.003% less than projected.

The slumping economy will be a reoccurring theme throughout this revenue report. The "general" sales tax includes a combination of normal sales tax received and City retained taxes, which include 50% of the new taxes generated over the base taxes from approved TIFs. The revenues from the TIF districts held their own, coming in just \$2,000 less than last year. The sales tax decreases were in the other sales tax areas.

These revenues account for approximately 36% of the City's operating funds and are the source of 62% of the funding for FY2010 capital improvement projects. Staff monitors this revenue source closely.



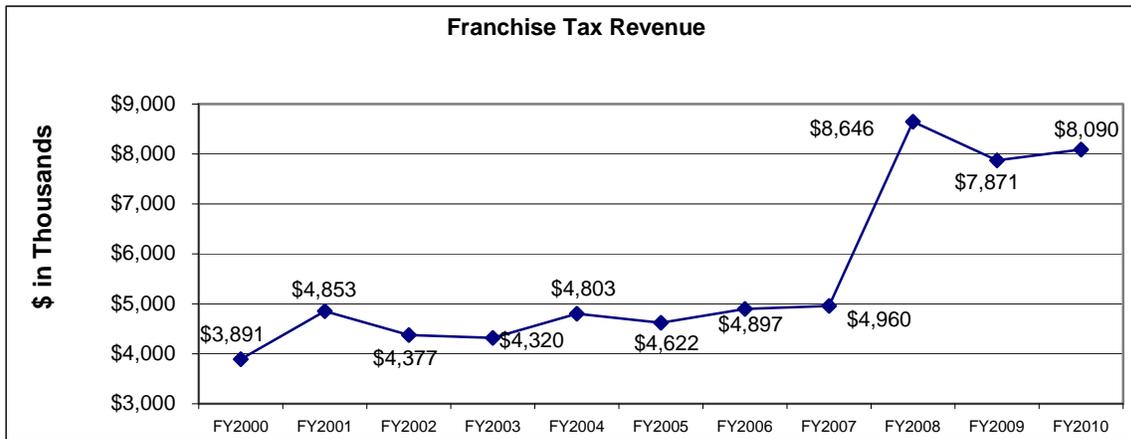
[The above graph excludes the sales tax revenues (EATS) recorded in the Special Allocation Fund TIFs.]

Utility Franchise Fees

Utility franchise fees are assessed on the gross receipts of utility companies who deliver or provide services to local residents and businesses (electric, water, natural gas, cable, communications). Franchise fee revenue had been all but flat in the prior seven years. Revenues in FY07 were only 2.2% higher than they were in FY01.

However, with the settlements between Missouri cities and most of the cell phone carriers, revenues in this category have started to increase. \$2,917,000 of the FY08 amount represents the one-time cell phone revenue of two years' back taxes from four of the five major telecommunications companies. Cell phone revenues make up \$2,860,000 of the FY10 revenue. A little over \$650,000 of the FY10 amount was another one-time, back tax settlement. Excluding the cell phone revenue, utility taxes represent 6.4% of the City's operating revenues. Franchise revenues are recorded in the General and Transit funds.

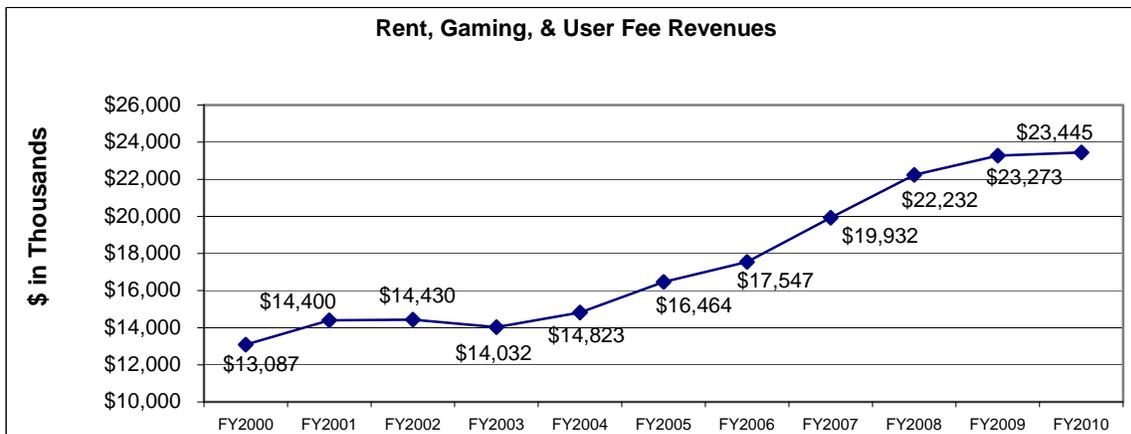
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Significant year-to-year fluctuations in the gas, electric and water franchise fee revenues frequently occur in response to unusual seasonal climates. Warm winters and cold/wet summers have a downward impact of gas, electric and water franchise fee revenues whereas the opposite is true for cold winters and hot/dry summers. During most years these climactic conditions average out producing no noticeable or significant volatility in revenues overall. However, the additional complication of constantly fluctuating rates themselves makes projections in this area extremely difficult. Actual FY10 revenues came in 1% (\$106,000) less than projected.

User Fees

The City's twelve categories of user fees, rents, and gaming revenues totaled \$23,445,000 in FY10 and represent 29% of total City operating revenue. User fees include revenues from downtown parking; Gaming (casino admission and gaming taxes); public health services; parks, recreation, and civic facility fees and concessions; golf fees; bus fares; sewer charges; landfill tipping fees; aviation rents; and other miscellaneous user fees including charges for street cut repairs, fire district contracts, and weed abatements. User charges are found in virtually every fund in one form or another.



Total user fee revenue increased 0.007%, climbing just \$172,000 from the FY09 actual of \$23,273,000.

The biggest percentage of user fee revenues (75%) comes from sewer and landfill charges. These are fairly stable sources of revenue, although landfill receipts are more susceptible to market forces than sewer fees. In these Enterprise funds, revenues can be more easily adjusted to meet the demands of the expenditures. Transit fees are a minor contributor to the overall support of the bus system, thanks to federal subsidies and the dedicated transportation sales tax.

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Other user fees are dependent on factors beyond City control – user preference, other entertainment or recreation opportunities, etc. When fees are generated at an outdoor venue (swimming, golf, ball fields) weather can have a big impact. It is in these areas that expenditures must be reviewed constantly in comparison with revenues generated. Although most of the services provided are not meant to be self-supporting, small fund balances mean that increasing cost of service levels have to be met with some corresponding increase in revenues. Otherwise service levels will face cutbacks.

Licenses & Permits

License revenue is derived from business, liquor, dog, garage sale, trade exam licensing activities; from local vehicle fees (city stickers) billed annually with City property taxes; and from a variety of permits from building construction, septic tank installation, special events, dangerous buildings, special uses and more. Together these revenues generated \$1,618,500 or 2.0% of the City's total revenues. There was an overall increase of \$146,000 from FY09. Actual revenues were around 4% higher than both the original budget and revised projections.

Fine Revenue

Fine revenue decreased by 9.2% (\$185,000) - \$1,422,000 to \$1,237,000. Fine revenue represented 1.5% of the City's total revenue; however, it is a fairly important source for the General Fund (3.5% of total fund receipts). Actual fine revenues came in lower than both the original budget and the projected one.

Interest Earnings

Interest earnings continue their not-so-slow decline. Even with the additional cell phone funds sitting in the bank, record low interest rates generated a city-side total revenue of \$1,187,000. Of this amount, \$323,000 represents special assessment interest in the Water Protection Fund. FY2010 interest earnings were over 27% (\$439,000) lower than FY2009. FY09 was \$1.3 million less than FY08. And, FY2008 interest earnings had decreased 5.5% from FY2007. Interest earnings now represent 1.1% of all City revenues.

Grants

During FY2010, grant revenue increased by almost \$3 million. Year-to-year fluctuations are not necessarily significant from an operational point of view. They result mostly from timing of capital improvement projects and other grant-funded activities. As anticipated in the FY09 Year End report, most of the FY10 increase resulted from ARRA stimulus monies received by Transit and CDBG. Actual receipts were far under both the projected and adopted budget amounts. Departments erred on the side of caution and estimated they would receive all of the ARRA and CIP project-related grants they had been awarded. In reality, many of the CIP projects were not started nor were ARRA projects completed to the point the City could receive corresponding grant receipts.

Donations, Bond Proceeds, and Other Revenues

Donations, bonds, and other revenues more than tripled in F2010 from \$2.1 million to \$6.6 million. These revenues represented 6.2% of total City revenues. Most of the \$6.6 million amount this year is attributable to almost \$4.8 million in bond proceeds recorded in the Water Protection Fund.

Besides the various bond proceeds, major contributors to the FY10 amount in this category were:

- \$372,600 of Sewer Reserve Charges. This is an annual payment from Triumph Foods which goes to pay the debt service on one of the TIF bonds issued for that project;
- \$767,200 "developer's contribution" which is Chapter 100 Personal Property PILOTs from Triumph Foods sent directly to the bond trustee.
- \$384,800 in Missouri BUILD tax credits in the Sewer Fund, funneled through Triumph Foods in order to support the MDFB Series C bond payments;
- \$148,600 from sale of various surplus equipment throughout the City.
- \$9,000 in recycling revenues (\$3,840 more than FY09);

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Except for the Triumph sewer reserve charges, BUILD tax credits, and PILOTS, sources such as these are very unpredictable and therefore rarely budgeted.

Fund Transfers-In

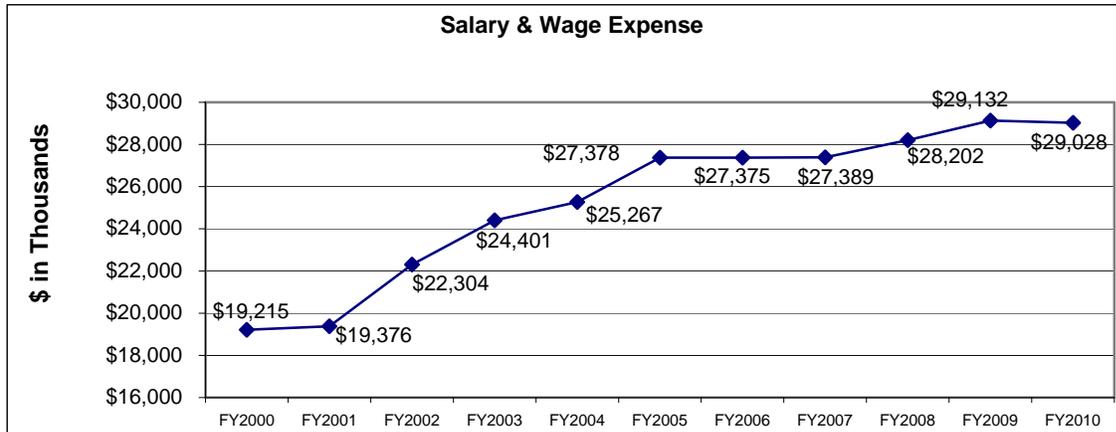
Transfers-in from other funds totaled \$7,421,000 or 7% of total City revenues. This is \$116,000 less than the prior year. The details behind these revenues are provided under the EXPENDITURES section, on page 17. The difference between fund transfers-in and fund transfers-out represent monies received by the CDBG fund from off-budget sources such as the Revolving Loan Funds and Historic Preservation Loan Fund as reflected in the CDBG Fund chart on page 50.

EXPENDITURES

Salaries and Wages

Salaries and wages were basically flat from FY05 to FY07 as can be seen on the following chart. The cost of a 27th payroll in FY05 almost exactly matched the cost of the normal matrix salary increases in FY06. FY07 expenses reflect the fact there were no salary increases. In fact, there is only an \$11,000 difference between FY05 and FY07 salary & wage expenses. Overtime costs incurred during the ice event and overall harsh winter also contributed to the 3% increase in expenditures. There was another 3% increase in salaries in FY09, but an actual decrease in FY10 as a result of vacancy savings and a decreased use of overtime.

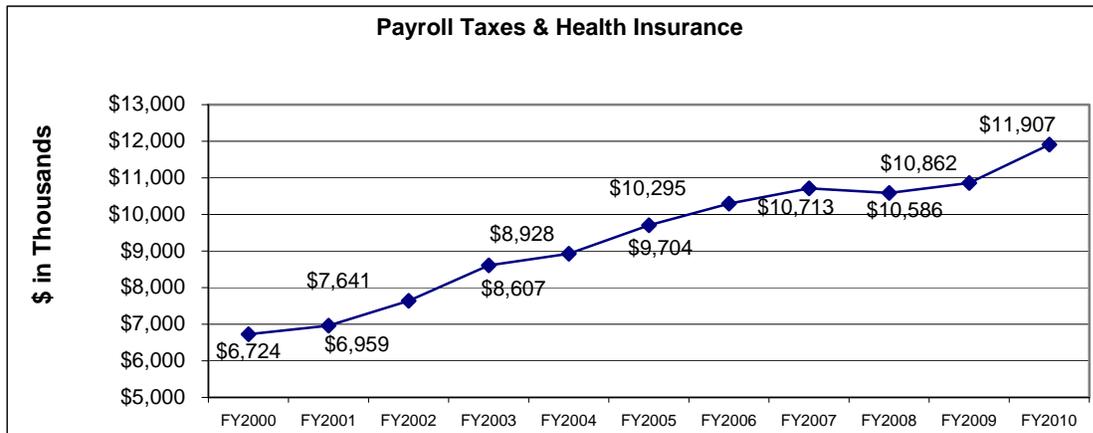
Salaries and wages (including overtime, out-of-title pay, and wages for temporary/part-time employees) make up 36% of total City operating expenditures. Actual FY10 expenditures reflected a 3% savings from the original budget, and were 0.01 (\$318,000) below projections mainly due to less than anticipated overtime costs.



Employee Benefits

Employee "benefits" represent 15% of operating expenditures and cover payroll related taxes (social security), contributions to employee pension plans, contributions to health and dental coverage, life insurance, long-term disability coverage, workers compensation, mileage reimbursement and training/travel expenses. As can be seen in the chart on the following page, this category increased over \$1 million (9.6%) in FY10 from \$10,862,000 to \$11,907,000. The increase was driven by two factors: a 30% increase in the cost of contributions to the police pension fund and an 18% increase in the cost of health insurance following City Council's decision to pick up the employee's portion of increased health premium costs. Due to vacancy savings, benefit expenses for FY10, were 4% under original budget and 1% (\$109,000) under projections.

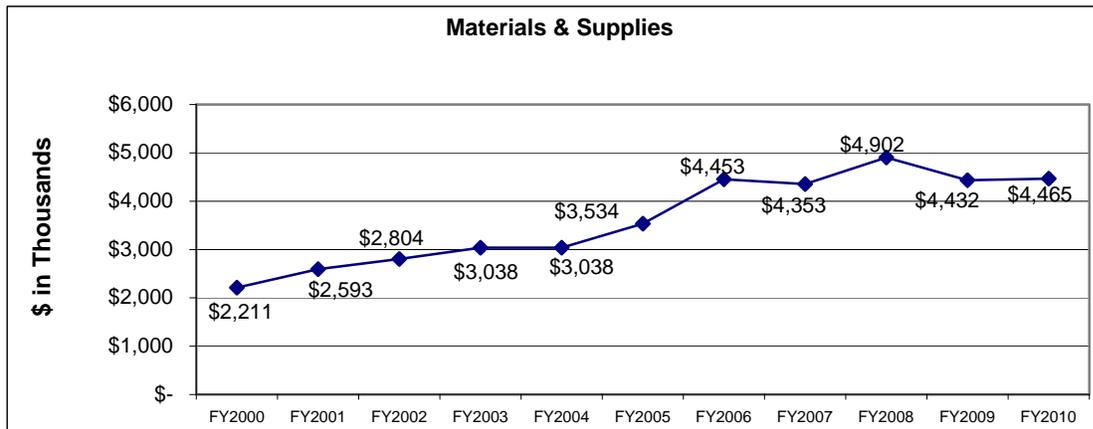
FY2010 YEAR END FINANCIAL REPORT



Materials & Supplies

Material and supply expenditures increase only 0.007% (\$33,550) in FY10, back to just above FY06 levels. FY09 totals were \$4,432,000 compared to \$4,465,000 in FY10. The amount reflects the City's attempts to hold costs to the minimum where possible.

As a category, materials & supplies represented 4.0% of the City's total expenditures. The year-end actual amount was 14% under the adopted budget, and 9% under projected expense. Much of the savings came from lower than anticipated fuel prices.



Services (Utilities, Maintenance & Repairs, Professional Services, Contributions)

The cost of services paid for by the City increased \$5,835,000 (25%), from \$23,268,000 to \$29,102,000. Services represented 26% of the City's total budget. The major components of the city's "service" costs included:

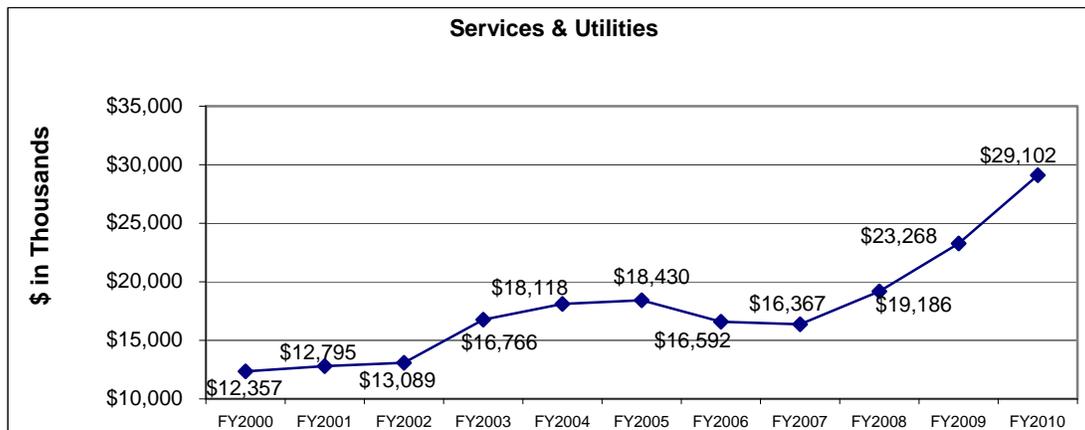
- Professional Services* account was responsible for about 40% of the increase in the Services category. In FY09 this line item had a city-wide total of \$4.658 million. For FY10 the amount jumped to \$6.7 million. Most funds had moderate increases in professional services expenses (legal expenses, costs of translator services, etc.), with the City's legal expenses being unusually high at \$202,000 due to labor negotiations and to ongoing lawsuits. Architectural, engineering, and design work accounted for the bulk of professional fees in the Capital Projects fund (\$879,000) and the Airport CIP program (\$674,000). Specialized engineering, design and laboratory services for the MPO division, Water Protection and the Landfill made up \$518,000 of the expense. The \$287,600 in Transit went toward the management contract with Laidlaw. The greatest single contributor to the professional services cost was the engineering

FY2010 YEAR END FINANCIAL REPORT

& design costs for projects in the Water Protection CIP program – over \$3.87 million. This was \$1.0 million more than FY09.

- *Utility payments* (communications, gas, electric, water, solid waste) totaled a combined \$3.625 million (a 12% increase from FY09). Largest single portion of the expense is the cost of the street and traffic lighting systems (\$1.15 million). Next comes the electric service at the Water Protection Plant (\$986,000). Finally there is the \$575,000 expense racked up within the Parks & Recreation department for all of the utilities at their facilities and grounds.
- *Maintenance and repair of equipment, buildings, vehicles* at \$4.89 million (the majority made up by \$1,034,000 over all funds for computers, new/upgraded emergency communications equipment.) Excluding the computer/communication expenses - \$1,878,000 in Sewer Fund, \$637,000 in Streets Fund, \$281,000 in Parks & Recreation Fund, \$292,000 in the Transit Fund, \$469,000 in the General Fund;
- *Federal pass-through monies* in the CDBG Fund to various public service agencies and community development organizations and activities accounted for \$3.388 million dollars, almost double last year’s expenditures as a result of receiving ARRA stimulus monies;
- *Gaming Fund* provided \$399,000 covering expenditures such as the contract with the Chamber of Commerce for economic development activities, the contribution to MO-KAN, the Downtown Partnership contract, the match for the Downtown DREAM initiative, festival funding, etc.
- *Municipal tax* funds reimbursed St. Joseph Museum, Inc for their management of one of the City’s museums, per contract, for a total of \$404,000.
- Use of *temporary work crews* in Property Maintenance, Water Protection, Parks & Recreation, and Streets departments totaled \$416,000.
- “*Special Contributions*” such as the \$419,200 payments to the LEC for the City’s space in that building and the \$433,400 contribution to the Social Welfare Board by the Health fund, and the \$1.225 million contribution to the Chief’s Camp project from the General fund make up \$2.08 million of the total.
- Finally, all of the *salaries, benefits, contractual service costs for the mass transit system* were expended in a “Services” line item and totaled \$3.2 million.

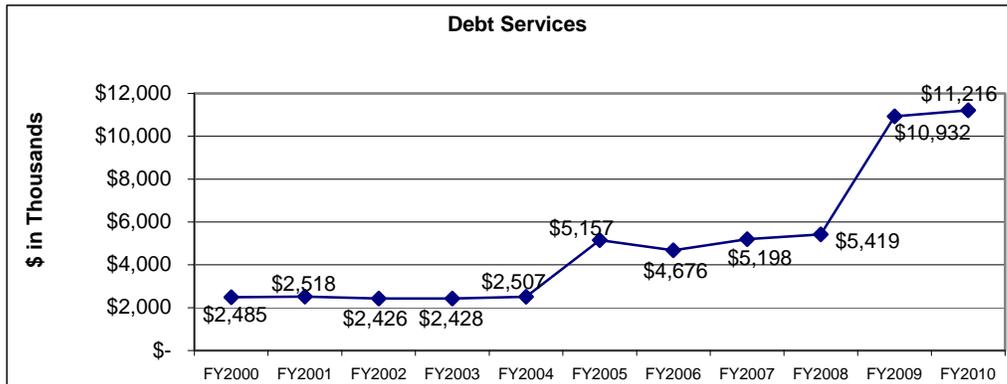
Expenditures were 37% over the original budget given the additional ARRA stimulus funds received. As detailed above, year-to-year fluctuations in service costs are mainly due to the number and magnitude of capital improvement projects (with their significant engineering/architectural design costs) and the amount of federal pass-through monies allocated in any one-year in the CDBG Fund. Services came in almost \$3.0 million under projections.



FY2010 YEAR END FINANCIAL REPORT

Debt Service (excluding \$7.222 million in Special Allocation Payments)

Debt service expenditures (principal and interest payments on bonds and loans) stands at just under \$4.1 million. The Water Protection Fund accounts for \$3.9 million of that expense.



The \$7.222 million in Special Allocation which shows up as “debt service” is actually comprised of two types of expenditures. \$5.5 million represents actual principal & interest payments on bonds issued in three of the City’s TIFS. The remaining \$1.722 million represents payments to developers in pay-as-you-go TIFS. The City’s outside auditors insisted on reclassifying these expenditures as “debt”, thus overstating the long-term payment commitments the City may be required to make.

As a part of the various Redevelopment Agreements the City may have pledged to reimburse approved costs. However, with pay-as-you-go TIFS, if the project does not generate incremental revenues it gets no reimbursements. After the 23-year statute of limitations on a TIF is over, if the total amount is not reimbursed the developer loses it.

This latter expense was what threw debt service \$929,000 over projections. In the budget the expense was anticipated to be in the Services category (as a reimbursable expense) which is one reason Services missed the mark by being \$2 million under projection. As a whole, the “debt service” category represents almost 10% of the city’s total budget.

Insurance & Other Charges

Starting in FY05, this category contained the account code for TIF reimbursable expenditures when they are paid from TIF bond proceeds. FY2009 actual expenditures for this category totaled \$3,708,000. \$2.9 million of that represented reimbursements to the Mitchell Road Corridor TIF from bonds issued by the developers themselves. The remaining TIF and developer agreements are pay-as-you-go. In other words, developers are reimbursed only the amounts actually received in PILOTS and EATS in any one fiscal year. As discussed above, all of this is now considered Debt Service.

The FY10 total for this category was \$741,000 and includes costs of Transit vehicle liability insurance at \$123,000; City property and general liability insurance premiums (\$486,000, a \$52,500 increase from the prior year) and City property damage and liability claims (\$132,000). The latter expense has jumped significantly from \$49,500 in FY06, in great part by City Council’s decision to pay sewer claims originally denied by the City’s insurance carrier. Claims paid by the sewer fund make up 50% (\$65,500) of the \$132,000 in claim expense.

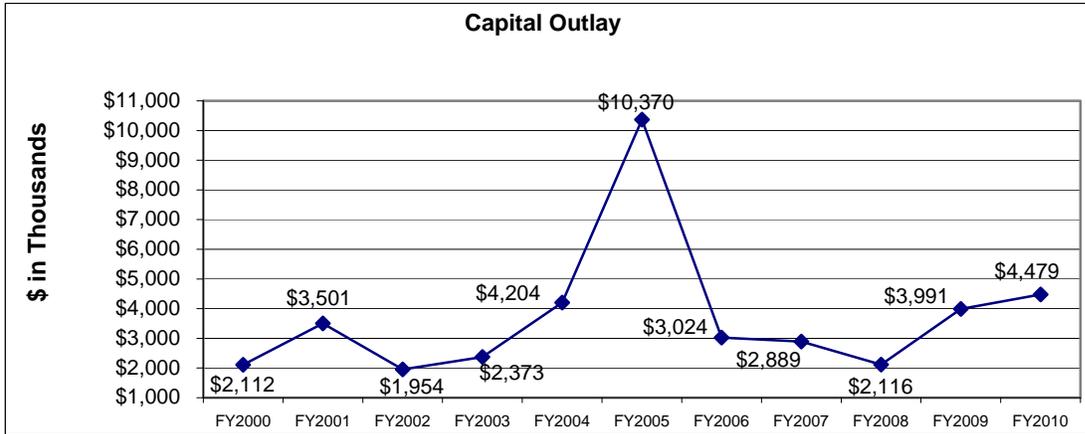
This expenditure category has historically been a minor portion of the whole. In FY10 it represented 0.006% of total expenditures.

Capital Outlay

Capital outlay expenditures can fluctuate significantly from year-to-year depending on the City’s capital equipment needs and whether capital equipment is funded by CIP sales tax funds. FY10 capital

FY2010 YEAR END FINANCIAL REPORT

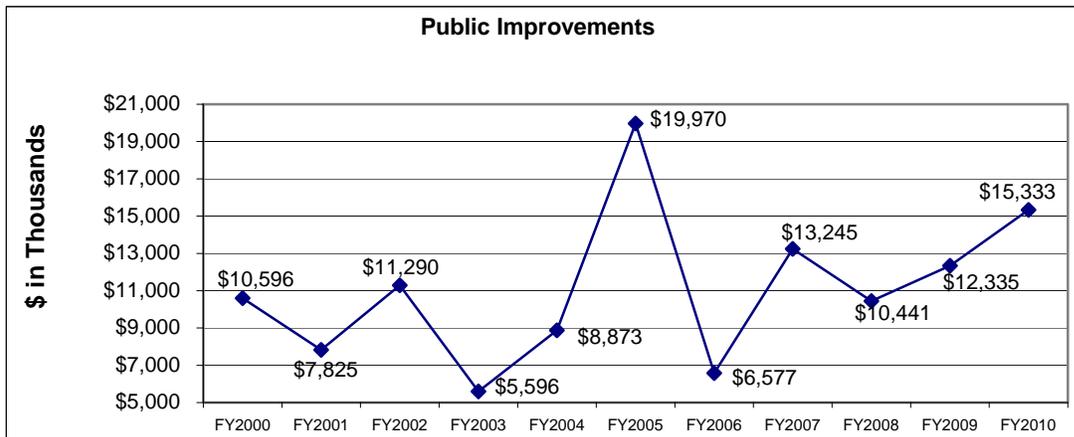
outlay increased from \$3,991,000 to \$4,479,000. The spike in capital outlay that occurred in FY05 resulted from the \$8 million purchase of the Public Safety Communication System.



Large capital purchases in FY10 included \$781,000 worth of police equipment, a portion of the \$1.2 million public safety grant the department received mid-year; \$251,000 in replacement patrol vehicles; \$1.028 million worth of new and upgraded equipment, including communications equipment, in the Transit system from ARRA stimulus funds filtered through the FTA; \$633,000 in rolling stock in the Streets, Parks & Recreation and Water Protection departments; and \$595,000 in equipment needed at the Water Protection Plant in order to meet EPA and MDNR mandates. Those expenditures made up over 70% of the FY10 capital outlay.

Public Improvements

Public improvement expenditures can, and usually do, fluctuate annually in response to the timing, nature and cost of projects outlined in the City's Five-Year Capital Improvement Program.



FY05 was an example with an almost \$11.1 million dollar increase from FY04. The FY07 jump to \$13,245,000 included several unusually large projects: expansion of the LEC, Nature Center Construction, Felix Streetscape Phase One, start of construction at the site of the new Eastowne Business Park and continued improvements at the airport related to the MOANG expansion.

FY2009 began to see the use of the large, one-time cell phone settlement funds for projects as well as the large-scale projects at the Water Protection plant, bring total expenditures of \$12.335 million.

FY10 public improvement costs took another \$3 million jump for a total of \$15.3 million. Major projects last year involved:

- Landfill cell construction for \$489,000;

FY2010 YEAR END FINANCIAL REPORT

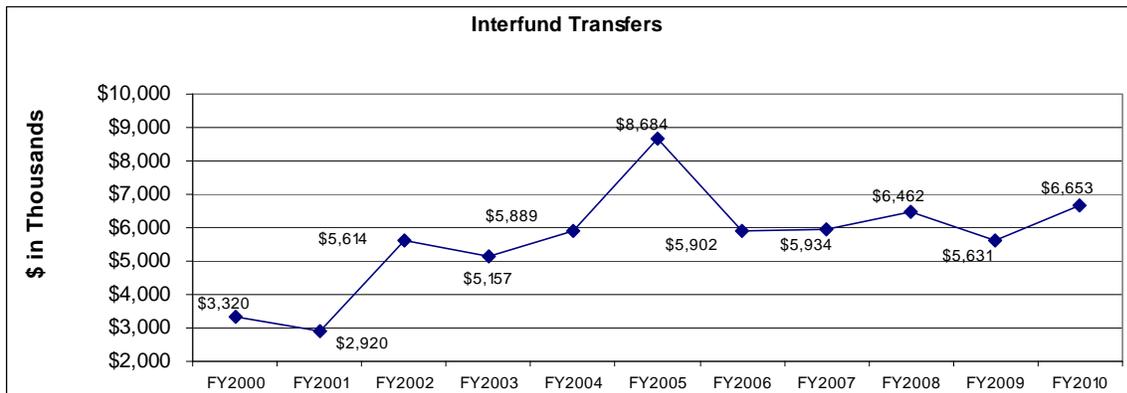
- Land purchase and construction of the new Recycling Center and Water Protection Line shop for \$392,000;
- \$579,000 worth of improvements at various Transit locations using ARRA stimulus grant funds;
- A new maintenance/storage facility for the moth-balled Trolleys at \$442,000;
- \$7.04 million in the Capital Projects Fund which included the renovation of Fire Station #12, renovation & expansion of the Fairview Clubhouse, replacement of the 18th Street Bridge; the new riverfront docking facility; and major repairs to the roof at City Hall.
- The airport incurred \$577,000 of cost for the very beginning of the immense ANG Alpha Taxiway Rehab project;
- \$1.5 million in the annual streets asphalt overlay and concrete repair projects; and
- \$4.0 million in facility improvements undertaken at the Water Protection Plant to meet, as with the capital equipment expenditures, state & federal mandates.

Transfers-Out

FY10 saw an increase of \$191,000 from the FY09 total of \$6.462 million to \$6.653 million. The \$767,500 difference between fund transfers-in and fund transfers-out represent monies received by the CDBG fund from off-budget sources such as the Revolving Loan Funds and Historic Preservation Loan Fund (\$757,800) and the transfer from the Downtown Business District account to Parks Maintenance for Downtown Cleanup (\$9,700).

Transfers occur for several reasons.

- The *computer escrow transfers* increased slightly in FY10 from \$152,600 to \$178,600. Transfers for maintenance, upgrades and replacement of network components are calculated and adjusted annually depending on projected expenditures for the upcoming year.
- Transfers to cover *administrative costs* of one fund from another totaled \$3,710,000. General Fund received \$2.9 million in administrative transfers and the Streets Fund received \$810,000.
- Transfers from one fund to another help cover *operating costs*. The General Fund transferred a combined \$981,000 to Streets, Parks & Rec, and Health plus an additional \$500,000 to the Streets fund and \$26,000 to Aviation from cell phone revenues.
- Transfers to help fund *capital projects* – A total of \$1.28 million was transferred for this in FY10. The Capital Projects Fund received \$1.141 million of that amount for both budgeted projects (Living History and improvements at the Wyeth-Tootle), budgeted projects that went over budget, and new projects. Most monies came from Cell Phone revenues. Significant dollar amounts were transferred to cover higher than anticipated costs for Phil Welch renovations (\$288,400), City Hall roof (\$300,000), French Bottoms boat dock (\$52,800), Felix Streetscape (\$136,000), and the 18th St. Bridge (\$51,300). Cell phone revenues were also transferred to allow the City to purchase Ft. Smith (\$70,400) and land owned by the Casino in anticipation of extending city projects to the north (\$176,000).



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The following sections provide a more detailed analysis of the City's budgeted funds' performance in FY2010 compared to FY2009. The report takes a look at how revenues and expenditures compare to budget and to prior year's experience. The analysis is provided in narrative format, sprinkled with graphs, and ends with a spreadsheet of each fund's sources and uses of monies. To meet the requirements of the GASB Statement No. 54, officially taking effect with the 2011 fiscal year, ending fund balances are separated into designated and available amounts. These are the precursors of the new GASB categories of "assigned" and "unassigned" and "reserved".

GENERAL GOVERNMENTAL FUNDS

GENERAL FUND

STREETS IMPROVEMENT, MAINTENANCE &
REPAIR

PARKS, RECREATION & CIVIC FACILITIES

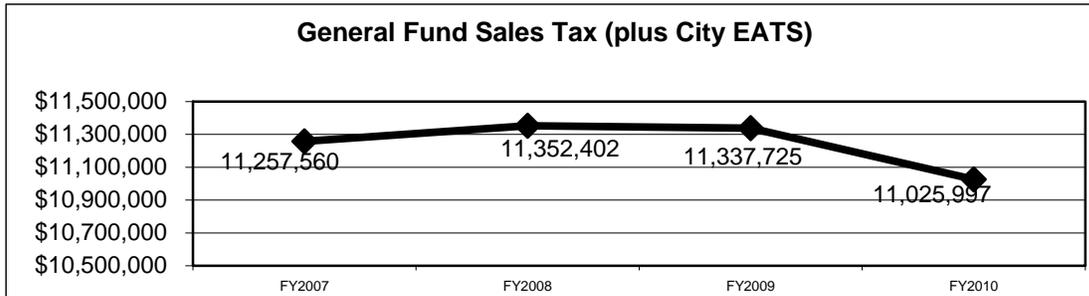
PUBLIC HEALTH

FY2010 YEAR END FINANCIAL REPORT

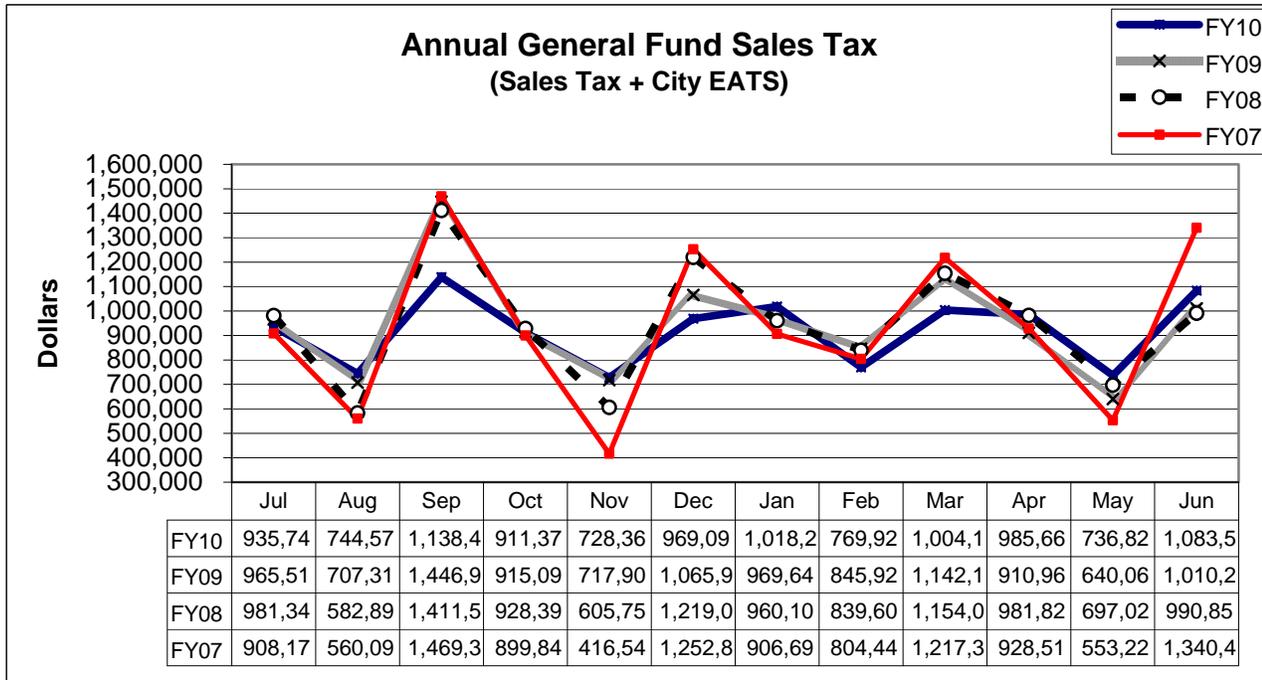
GENERAL FUND

Revenues

As discussed in the opening sections, **general sales tax revenues** saw a decrease in this fund for the second year in a row. Total decrease was over \$311,000. After analyzing the decrease experienced in FY2009, the Year End Report warned, *“This revenue source [sales taxes] came in 4% lower than budgeted and 3% lower than mid-year projections. This is significant for the City’s FY10 budget since a ½% increase on the projected figures was built in. The City could already be looking at a 3-4% shortfall in sales tax revenues if there is no boost from the economy.”*



Unfortunately, the City actually experienced a 6.4% shortfall from the original FY10 budget and 2% lower than mid-year projections. Since the FY2011 budget was based on FY10 projections there is, once again, a good chance that sales tax revenues will be short this coming year-end by 2-3%. Even though staff waits as long as possible to project sales tax revenues, because of the cyclical nature of the receipts (seen in the chart below) it’s difficult to be very accurate until mid-April when March receipts are received. By that time budget projections have been built into the upcoming year’s financial plans.



Cigarette tax revenues (included in the overall sales tax category) ended the year \$2,500 under mid-year projections. They declined in FY10 producing only 92% of the originally budgeted amount. Several vendors voiced concerns to the city about the collection process of “other” vendors. Letters went out to all vendors explaining the process. The next step to the audit that could include site visits has been put on hold at the present time.

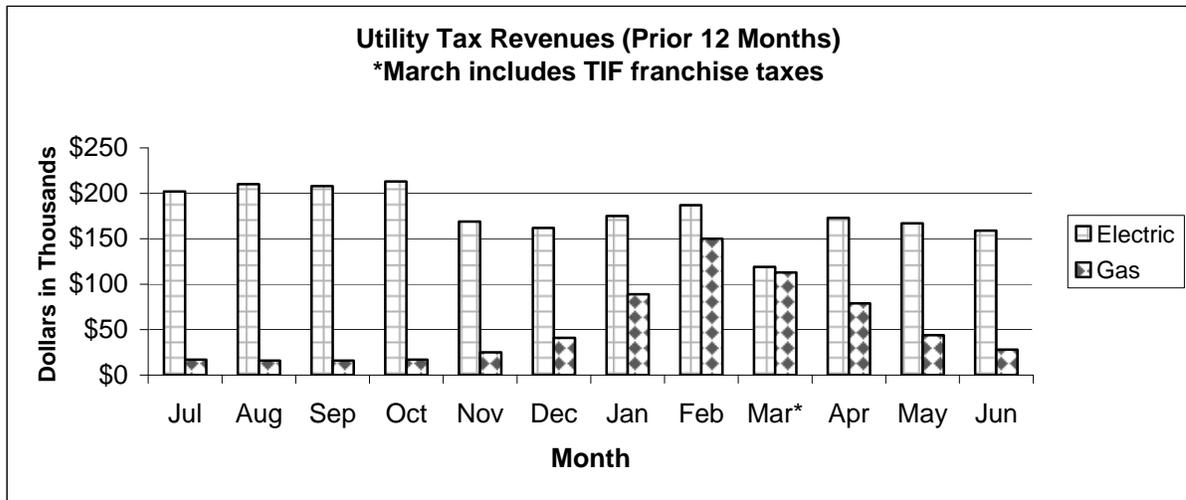
FY2010 YEAR END FINANCIAL REPORT

Even though there was no increase built into the FY10 budget for **Property Tax** revenues, FY2010 was challenging. The General fund received 3.6% less than the previous fiscal year. Although valuations for real estate went up 2.1%, there were limitations that caused the reduction in revenues. The biggest impact was SB711, which mandated the General fund levy be returned to the 1984 rate. It rolled back the FY2009 levy of 70.46 cents per \$100 valuation to 67 cents per \$100 valuation. This basically nullified the Hancock allowance increase of .1%.

In addition, the Buchanan County Collector increased both collection (1/2%) and assessment (1/8%) fees for a total of 5/8% (from 2.125% to 2.75%) or an additional \$70K in fees for all funds. Personal property tax also experienced a decrease (-0.3%) due to similar reasons even though total assessed valuations went up 4%.

The General Fund was left \$197,400 short of the original property tax budget. By mid-year, the impact of SB711 was anticipated and built into FY10 projections. However, since the City wasn't notified of the County's increased collections fee until questions were raised by City staff on the "shortfall" in anticipated tax revenues, year end revenues still ran short of projections by \$45,000.

Excluding program 0011 (telecom additional revenues), **Utility Taxes** for the General fund were 5% short (\$250,000) of the projected budget. As shown in the following graph, the relationship between gas and electric tend to be cyclical. In the warmer months, electric is high and gas is low. In colder months, electric decreases and gas increases. Water revenues dropped below budget the final quarter at 90%. Less usage occurred this spring/summer with so much moisture already in the ground from the winter's high amount of precipitation. In March, Missouri American Water proposed a 30% increase to all customers. The public hearing with the Public Service Commission in April resulted in only an increase of 3.4% that will go into effect July 1st. With an increase in rates, Cable ended the year \$10K above trend. All TIF franchise tax EATS were for the entire calendar year 2009 were posted in March/April, 2010.



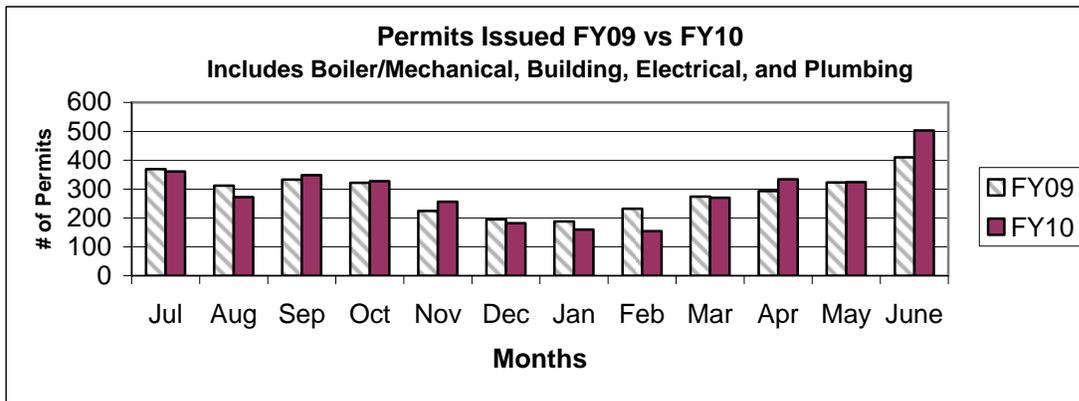
The FY10 **cell phone revenue** budget was based upon the average monthly revenues reported in settlement data (\$1.3M) recorded by companies. Staff tracks these revenues separately, as their future remains uncertain past December, 2012 (FY2013). As of June 30, settlement negotiations continued with Voice Stream/T-Mobile. However, an agreement was reached with them by the beginning FY11 and is scheduled to be received in December. Another one-time settlement was received from SBC for landline usage in December, 2009 in the amount of \$760,000 which has resulted in 83% more than the original projected revenue being collected.

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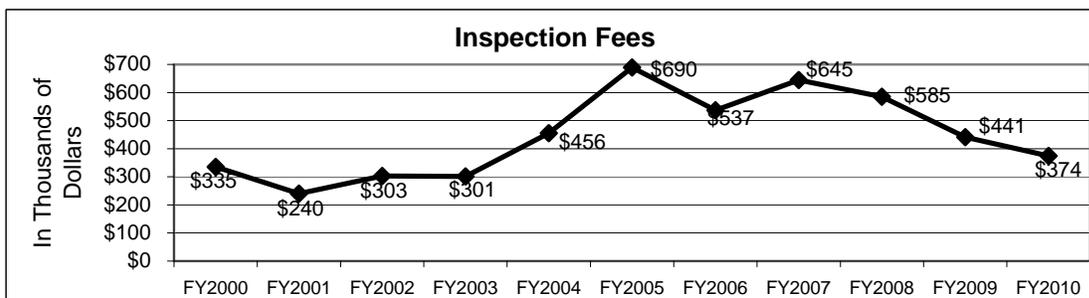
Municipal Court fine revenues finished significantly under trend at 84% as fewer non-parking related citations were written. Fines were \$58K less than fiscal year 2009. Over 3,700 less cases were filed this year compared to FY09. Police, alone, filed 3,800 less than the prior year. The low numbers have been contributed to the department losing officers of the Traffic Unit up to three months at a time for work related surgery. Patrol has been required to spend more time on serious crimes. Another factor was the severe winter weather which hampered staff. DWI enforcement revenue however, exceeded original projections by 13% and State DWI enforcement decreased by 17% when compared to the previous fiscal year. Increased enforcement this fiscal year was made possible through Bureau of Justice grants.

Property Maintenance activities increased during the final quarter, but the department still filed 52 less cases than the previous year. This is in direct relation to putting a greater emphasis on contacting the offender personally rather than by mail resulting in greater compliance and fewer fines.

With the combination of the rough economical times and the severe winter weather, **Permit** revenues were well under projections for the year. Building permits completed the year \$40,000 under budget and \$44,000 less than the prior year. Boiler/Mechanical permits also struggled at 68% of FY2010 budget. At the half-way point of the year, electrical and plumbing permits were close to trend, but ended the year at 86% and 82% respectively. Combined, they were \$50,000 under target. The graph below illustrates a comparison of fiscal years 2009 to 2010. The four primary sources of permit revenue were a combined \$88,000 under the original budget and \$66,000 less than prior year actual. The final three months of the quarter improved upon all FY09 totals. Perhaps this could be the sign of a successful summer season. Garage sale permits met FY10 projections.



Another group of fees that see this same challenge is **Inspection fees**. Building, Electrical, and Plumbing all had a better June than a year ago but still ended well below the budgeted amount. Inspection fees are very difficult to project depending as they do on the economy, type and timing of development that occurs, the weather, etc. The following chart shows the course of inspection fee revenues over the last 10 years. Construction in the TIF districts provided boosts to revenue from 2004 to 2007. From there it's been all downhill. Revenues were 19% less than the original budget and \$67,000 less than last year. Until the economy turns around the downward trend will continue.



FY2010 YEAR END FINANCIAL REPORT

A bright note was **Business License** fees. Collections were on the rise this year (\$44,000 over trend) and totaled \$133,000 more than FY09. A greater number of small businesses opened this year as more citizens turned to self employment after losing their jobs. Included in the totals are the FY09 renewal carryovers (both those mailed on time, but received late and those who have delayed renewal of their license). Triumph Foods license fees were included in this group. Liquor license fees fell slightly short at 95%, but were still an increase of \$2,000 from prior fiscal year. The initial year for alcohol server licenses was successful as revenues exceeded projections by nearly \$11,000.

Amount of General Fund operating revenue budget collected at year-end: 98%

Expenditures

There were no significant personnel cost issues for this fund at year end, which is a great improvement considering the amount of overtime issues police and fire have had to deal with in the past. There were only some minor deficits evident, but were all covered by savings in other areas of the programs. There were significant savings in salaries in the Building Development and Police departments and in Overtime in the Fire Department. Vacancy savings in all General Fund departments, as well as a close eye on overtime usage, provided a \$510,000 savings in the personnel costs based on the adopted budget.

There were some budget deficits that, while covered by savings elsewhere, do point up areas needing to be addressed during the next budget cycle:

- Police Communications surpassed budget for electric as well. The program was \$5,000 over projections even though adjustments were made in December and April to account for the negative balances. The deficits resulted from the electric service cost of the communications towers. While the other partners in the system (Heartland & Buchanan County) pay their share, we will need to budget for the entire cost of the service in the future.
- Purchasing was over trend on advertising for a majority of the year. A policy decision was made in April that going forward the originating program will be charged the advertising fee to avoid Purchasing absorbing the deficit.
- Computer Network Operations needed an extra \$41,000 for its M&R office equipment in February to cover for the expenses of software and maintenance fees for Permits Plus and web security. The department will need to provide better estimates for annual fees.

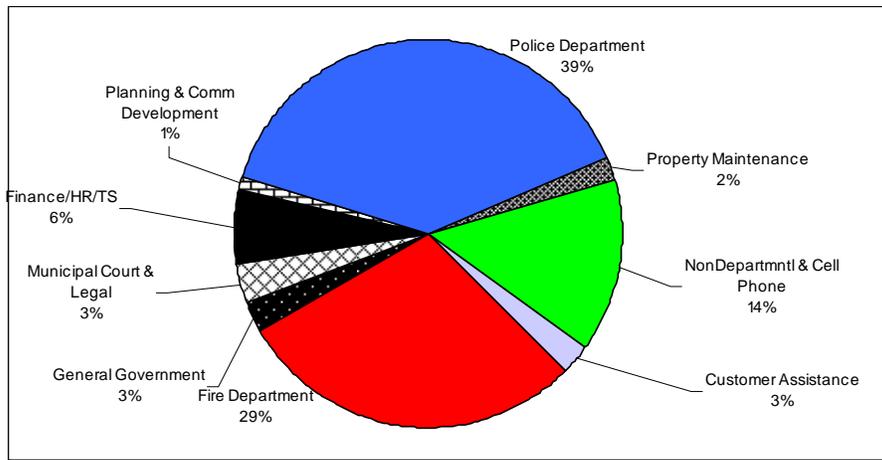
There were deficits that resulted from one-time issues:

- Building Maintenance was \$5,000 over their M&R of building and facility for maintenance work on the elevator and cooling unit. The biggest reason it fell short was for an adjustment made that moved some of its budget to professional services to cover for the City Hall step and stone renovations.
- Building Development was \$2,000 over in printing and binding with expenses to archive and place their plans on microfilm. That project should be substantially complete.

The fund ended the year with a savings of 7% from its adopted & amended operating budget. Target savings for this fund is 1%.

Actual expenditures came within 0.005% of mid-year projects, over the projections by around \$100,000.

FY2010 YEAR END FINANCIAL REPORT



Amount of GF operating budget expended at year-end: 95.2%

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On this, and for the following four funds, "Prior" is being used to remind the reader FY2011 will see the four general governmental funds combined into the one, General Fund. This report, however, examines the funds as they were originally budgeted.

"PRIOR" GENERAL FUND

	2009-2010		%over/(under)		
	Adopted & Amended	Projected	Preliminary	Adopt	Proj
	Budget	Budget	Actual		
Proj Beginning Unassigned FB:			\$2,896,361		
Computer Escrow FB:			117,477		
Cell Phone FB:			1,616,180		
27th Payroll FB:			189,670		
			<u>\$4,819,688</u>		
SOURCES					
Property Tax	6,920,665	6,768,229	6,723,246	(0.03)	(0.01)
Utility Franchise Fees	4,953,030	4,950,000	4,700,115	(0.05)	(0.05)
Cell Phone Franchise Fees	1,337,390	2,200,000	2,859,457	1.14	0.30
Sales Tax	12,238,100	11,670,957	11,444,471	(0.06)	(0.02)
Licenses/Permits	1,204,890	1,186,056	1,261,339	0.05	0.06
Fines	1,171,085	825,000	998,107	(0.15)	0.21
Inspection Fees	462,640	376,000	374,412	(0.19)	(0.00)
Charges for Service	870,984	739,111	717,266	(0.18)	(0.03)
Other Revenue/Bond Proceeds/Tower Leases	174,158	110,126	149,946	(0.14)	0.36
Investment Earnings	31,300	25,000	14,263	(0.54)	(0.43)
Intergovernmental/Other Grants	2,547,283	2,356,781	2,103,728	(0.17)	(0.11)
Transfers In	3,050,853	1,165,920	2,980,485	(0.02)	1.56
TOTAL SOURCES	<u>34,962,378</u>	<u>32,373,180</u>	<u>34,326,835</u>	(0.02)	0.06
USES BY DEPARTMENT					
Mayor/City Council	191,025	188,325	173,698	(0.09)	(0.08)
City Clerk	332,650	295,879	241,784	(0.27)	(0.18)
Municipal Court	478,645	466,359	437,425	(0.09)	(0.06)
City Manager's Office	559,676	550,999	527,757	(0.06)	(0.04)
Human Resources	437,603	427,148	416,583	(0.05)	(0.02)
Legal Services	716,891	677,541	712,180	(0.01)	0.05
Planning & Community Services	420,815	419,615	396,861	(0.06)	(0.05)
Financial Services	1,297,927	1,275,872	1,258,325	(0.03)	(0.01)
Technology Services	687,249	639,445	567,181	(0.17)	(0.11)
Customer Assistance	991,998	946,763	943,345	(0.05)	(0.00)
Property Maintenance	872,604	727,799	657,021	(0.25)	(0.10)
Police Department	14,773,060	14,612,570	13,929,499	(0.06)	(0.05)
Fire Department	10,790,817	10,512,752	10,455,991	(0.03)	(0.01)
Non-Departmental (inc. Transfers Out & Chiefs)	2,441,213	473,927	1,482,872	(0.39)	2.13
Non-Departmental (Cell Phone)	3,825,237	3,538,308	3,722,285	(0.03)	0.05
TOTAL USES	<u>38,817,410</u>	<u>35,753,302</u>	<u>35,922,807</u>	(0.07)	0.00
Net Surplus (Deficit)	(3,855,032)	(3,380,122)	(1,595,972)		
Total Ending Fund Balance:			<u>\$3,223,716</u>		
Computer Escrow Reserve:			(173,627)		
Reserve for 27th PY (2016):			(419,580)		
Cell Phone Balance:			(753,352)		
Re-establish Emergency Fund:			(1,025,000)		
Ending Available Fund Balance: 30 days target: \$4,144,939			<u>\$852,157</u>		

General Fund (Revenue : Expenditure - \$34,327,000 : \$35,923,000)

Quite a bit of fund balance is carved out for various designated uses shown above. The ending available fund balance amount is \$3,300,000 below the target set in the City's financial policy, of a 30 days reserve (\$4.1 million), and is only 10% of the GFOA recommended amount of 60 days reserve (\$8.29 million).

FY2010 YEAR END FINANCIAL REPORT

SIM&R FUND

Revenues

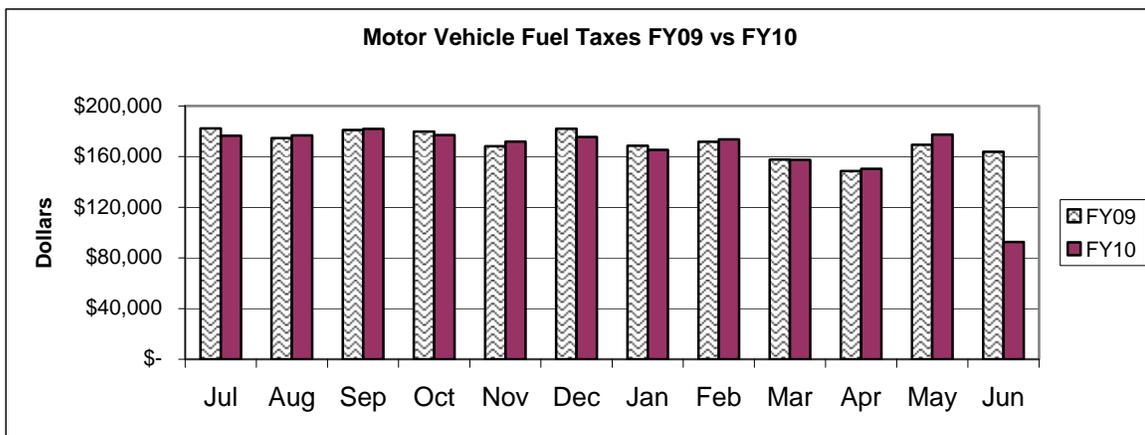
The SIM&R fund also failed to meet budget targets, falling short of its original budget by 10% (\$1.03 million).

General sales tax was \$232,000 under budget and saw a 2.75% decrease from the previous year on top of the 4.8% decrease in FY09.

Fuel prices were fairly steady throughout the year. The line item decreased in June due to an accrual (the second and final half year adjustment), as suggested by our outside auditors returning us to a two-month lag system instead of the previous three-month. With the adjustment, revenues ended \$126,000 below budget. The economy also continued to impact motor vehicle sales, which resulted in shrinking Motor Vehicle Sales Tax revenues. Motor vehicle sales tax was \$79,000 under budget. This is a 1.3% decrease compared to the end of FY09.

Road & Bridge taxes were set up as a receivable as of June 30, 2010. After initially remitting only 90% of “expected” 95% collection rate, City staff contacted the County Auditor to find out why they didn’t follow the remittance as stated in RSMo Section 137.556 - “any county of the first class, not having a charter form of government, shall expend not less than twenty-five percent of the moneys accruing to it from the county’s special road and bridge tax levied upon property situated within the limits of any city, town or village within the county for the repair and improvement of existing roads, streets and bridges within the city, town or village from which such moneys accrued into the fund”. Using estimated collections fails to “true up” all prior year actual collections. A minimum of twenty-five (25%) percent is to be remitted to the City.

The County has agreed to calculate based on actual collections going forward and which will include prior years. They were not willing to include prior years in this year’s distribution, resulting in a \$6K shortfall from their original estimation. Another unknown factor was that the County could deduct up to an additional 3% administrative fee. They did not assess this fee in FY10, but could negatively impact FY11 collections.



Amount of SIM&R operating revenue budget collected at year-end: 90%

Expenditures

Falling under the category of “acts of God” were the numerous storms and heavy snow accumulation during the winter months. Responding to the challenge resulted in higher-than-normal expenses. Unfortunately, when budgets are as tight as the City’s, we don’t have the funds to budget for the “worst case”. Budget deficits when unusual conditions occur are unavoidable. In FY10 those deficits were incurred in the following:

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- The work in keeping the City's streets passable left some of the programs in this fund playing catch up with overtime the second half of the fiscal year. Street Maintenance ended the year over budget by \$12,000. Savings in other divisions helped to cover the budget deficit. To assist with excessive amount of snow removal, Street Maintenance had to use \$24,000 more than budgeted for employment services. Enlisting large amounts of temporary help from IMKO and Kelly Services resulted in \$30,000 of the budget for supplies being moved to cover the expense.
- M&R of Motor Vehicles was \$19,000 over target in Equipment Support in direct result of heavy use of the street vehicles for plowing and street cleanup.

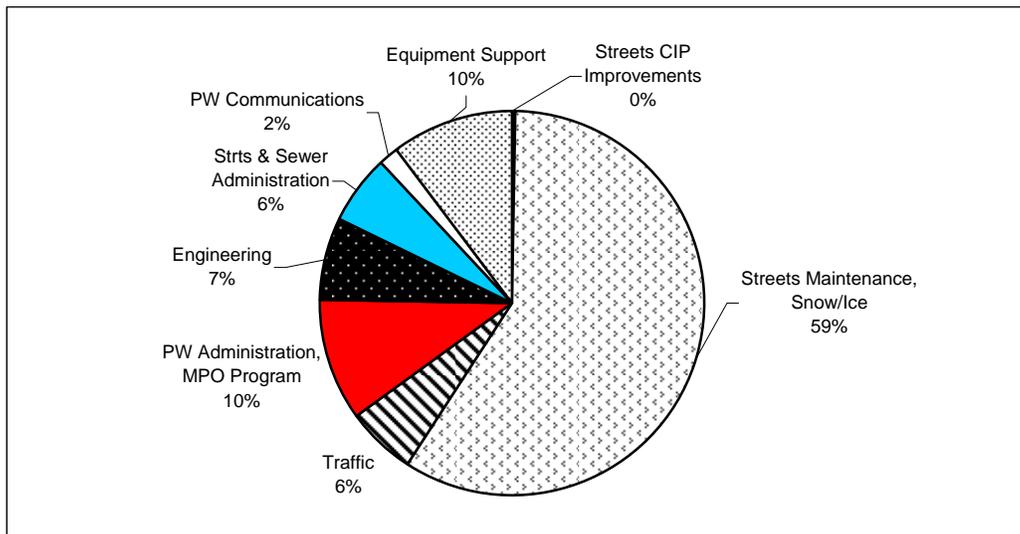
There were some budget deficits that, while covered by savings elsewhere, do point up areas needing to be addressed during the next budget cycle:

- As noted in the city-wide overview section, the programs that experienced utility issues all revolve around electric usage: Street Maintenance showed an overall increase in electric expense of 11% when compared to FY09, topping the original budget by \$211,000; Traffic was \$6,000 over, using 40% of its electric budget in the final quarter. This issue will need to be addressed during the next budget cycle. Either the budget for electric service needs to be increased significantly which will require either reductions elsewhere; or a plan needs to be developed to decrease costs by changing the amount of time or the number of street lights that are actually in service.

There were deficits that resulted from one-time issues:

- Temporary services were also utilized earlier in the year for data entry, the slurry seal program, and the concrete crew.
- M&R of Building/Facility for Street Maintenance Administration ended FY10 over budget with a \$6,000 expense for a video tank inspection.
- That division also finished out the year significantly over its original salary budget by \$10,000. An overlapping of salaries occurred when a position was filled to allow for training before the employee occupying the position left.

Overall, SIM&R had an operational budget savings of 7.2%. When the amount for the MPO program (whose budget is based on anticipated grant receipts) is discounted, operational savings were at 3.6%.



Amount of SIM&R operating budget expended at year-end: 92.8%

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"PRIOR" SIM&R FUND

	2009-2010		%over/(under)		
	Adopted & Amended Budget	Projected Budget	Preliminary Actual	Adopt	Proj
Projected Beginning Fund Balance:			1,756,895		
27th Payroll FB:			26,650		
			<u>3,540,440</u>		
SOURCES					
Sales Tax	8,688,090	7,798,234	7,951,663	(0.08)	0.02
Permits	13,000	13,000	13,545	0.04	0.04
Parking Fees	1,200	500	1,451	0.21	1.90
Charges for Service	400,500	100,852	95,272	(0.76)	(0.06)
Other Revenue	16,600	23,794	35,526	1.14	0.49
Investment Earnings	52,000	18,120	10,620	(0.80)	(0.41)
Intergovernmental/Other Grants	285,170	200,195	195,429	(0.31)	(0.02)
Transfers In	1,321,596	5,062,466	1,385,524	0.05	(0.73)
CIP Revenues*	0	63,928	63,928	1.00	0.00
TOTAL SOURCES	<u>10,778,156</u>	<u>13,281,089</u>	<u>9,752,958</u>	(0.10)	(0.27)
USES BY PROGRAM					
Streets Maintenance	6,099,787	6,168,097	5,832,895	(0.04)	(0.05)
Traffic	645,904	618,102	614,405	(0.05)	(0.01)
Snow/Ice Control	317,596	343,208	317,581	(0.00)	(0.07)
MPO	689,432	305,612	252,889	(0.63)	(0.17)
Public Works Administration	837,888	4,875,083	830,589	(0.01)	(0.83)
Engineering	782,449	752,149	722,829	(0.08)	(0.04)
Streets/Sewer Mnt Administration	607,931	597,656	603,893	(0.01)	0.01
Public Works Communications	195,113	194,713	192,169	(0.02)	(0.01)
Equipment Support	1,071,097	1,043,897	1,059,446	(0.01)	0.01
Streets CIP Improvements	35,200	35,000	17,929	(0.49)	(0.49)
TOTAL USES	<u>11,282,397</u>	<u>14,933,517</u>	<u>10,444,625</u>	(0.07)	(0.30)
Net Surplus (Deficit)	(504,241)	(1,652,428)	(691,667)		
*CIP Revenue includes anticipated trf from Spc Alloc					
Total Ending Fund Balance:			\$2,848,773		
esignated Reserve for 27th PY (2016):			(53,300)		
Ending Available Fund Balance:	Target: \$1,205,149		<u>\$2,795,473</u>		

SIM&R (Streets) Fund (Revenue : Expenditure - \$9,753,000 : \$10,445,000)

Even with a \$500,000 transfer from cell phone revenues as an operating subsidy, Streets Fund had an operating deficit of over \$691,000. While still remaining above its target fund balance, with continued deficit spending (and should cell phone revenues disappear), this fund will face a major crisis. The restructuring required by GASB will bring most of the divisions within the General Fund. However, the revenue to expenditure deficit will remain, creating a direct drain on the General Fund as more and more monies will need to be funneled to the new Streets Maintenance Fund to maintain the current levels of service.

PARKS, RECREATION & CIVIC FACILITIES FUND

Revenues

Overall revenues for Parks, Recreation, & Civic Facilities finished under adopted budget for the year at 88%. Excluding CIP grant revenues, the fund came in at 8% less than adopted and 11% under projections. Fortunately, SB711 does not impact the property tax levies in other funds. The Parks levy was able to have a slight increase of .1% over the 2008 levy (via the Hancock Allowance) and collected \$32,000 more in property taxes than in FY09.

Although the Hotel/Motel tax came in 20% under budget projections, it saw an 8.5% increase (\$34,900) over the prior year. In an economy where other communities' bed taxes are falling, a strong schedule of regional and state-wide tournaments helped keep St. Joseph's tourist dollars increasing. The Chiefs' Training Camp, held in August, had no impact on FY10 revenues.

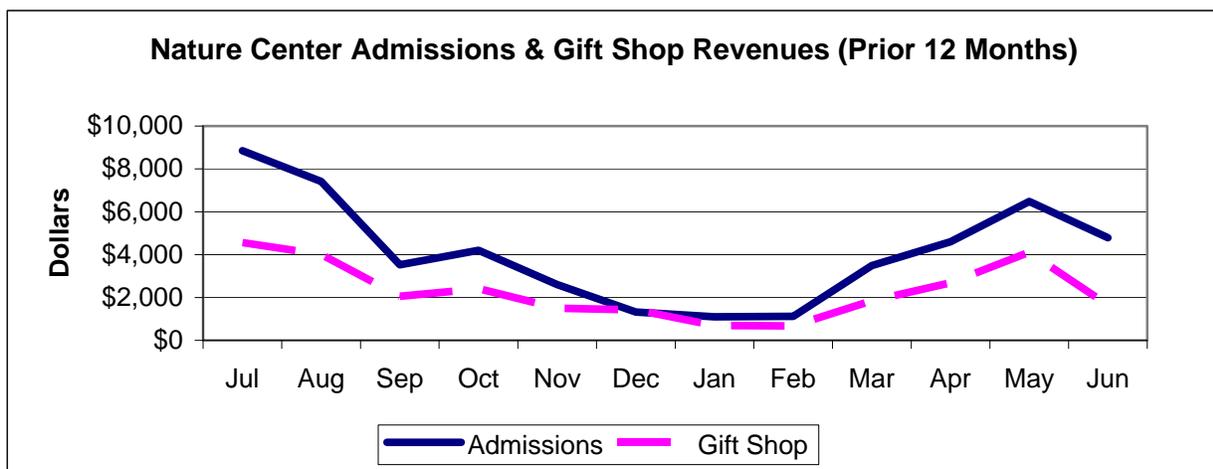
"Other Recreation Fees" climbed by 35% compared to the previous year with the addition of new volleyball and basketball leagues/sessions. Parkway run fees did well by ending the year \$2,000 over budget. Park rentals and shelter reservations were in line with budget at the end of the third quarter, but fell off the pace at year end by nearly \$1,000. Despite the fourth quarter, final "Other Recreation Fee" revenue figures were still 14% higher than FY09.

Summer softball revenues may have been hampered by the economy. Only 90% was received for the year which was a decrease of 5% from last year. Heritage Complex revenues were significantly under the target by \$13,000.

With a warmer 2010 summer season, most aspects of the pool revenues performed well. Daily fees for the Aquatic Park met budget and collected \$5,000 more than the prior fiscal year. Daily fees for Hyde and Krug combined also topped projections by more than \$5,000 and showed an increase of 14% from FY09. Punch cards and swimming lessons finished over the adopted budget by a combined \$3,000. It should be noted that at the beginning of the fiscal year the FY10 pool season ended 10 days sooner than in FY09.

The Remington Nature Center had to deal with issues that impacted revenues throughout the year. Severe winter weather decreased business and even forced the facility to close for four days when the building experienced a failure of its heating system. As indicated by the graph below, revenues in June also took a hit as the building experienced flooding. Gift shop revenues were affected and finished below the mark by \$5,000.

Despite the hurdles, by year end admissions exceeded budget by 3% (\$1,400). Meeting rooms were highly utilized, with revenues more than doubling original projections. The revenue from Center programs also ended the year above budget. There was not much interest shown in memberships as they only garnered 13% of budget (\$13,000 below target).



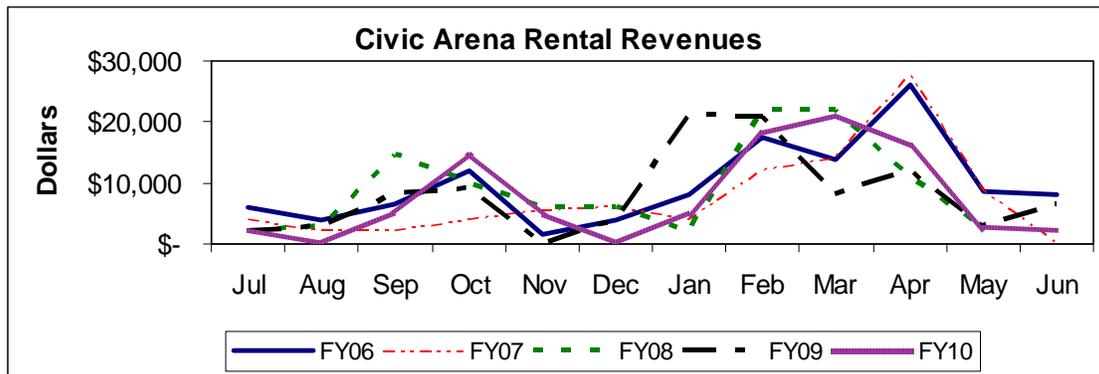
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In the 2010 budget, rental revenues from Kansas City hockey teams were reclassified and included in ice rink general admissions at the Bode Recreation Complex. With this change, admissions topped projections by \$20,000. Ice rental for local hockey ended in February and finished at 93% of the budget (\$3,000 less than FY09). Figure skating rental met its target and collected 9% more than the prior fiscal year. Skating lessons were strong and had topped its FY10 projected budget by the end of the third quarter. Revenues finished the year 12% (\$21,000) above the original budget.

Overall, Senior Center revenues were 10% higher than last year. Recreation fees did well, collecting \$2,000 more than budget even though the expansion of the facility's Fitness Center started late in the fiscal year and isn't scheduled to be completed until sometime in FY11. This was a 6% increase on FY09 revenues. Cafeteria fees for the Senior Center closed out the year right around budget at 98%, with revenues 5% more than in FY09.

Muchenberger volleyball sessions had similar participation as fiscal year 2009, meeting expectations. These revenues, previously recorded as Muchenberger fees with Other Revenues, are now recorded in a separate account as Youth Sports-Volleyball. The account for Muchenberger fees now primarily consists of gym rental and Young Champions.

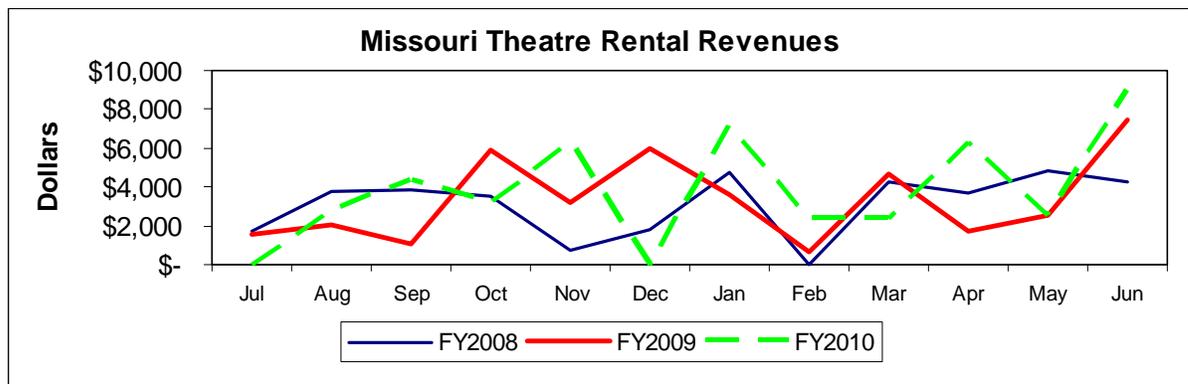
As noted by the graph below, the third quarter of the fiscal year is typically the strongest for the Civic Arena, but then is followed with a weak finish. The Arena only collected 17% of its projected rental revenue in the final quarter and completed the year \$34,000 below budget. At the end of the third quarter they were ahead of FY09's pace, but they rounded out the fourth quarter \$6,000 less than the previous year. With the exception of moving fees, all areas of the arena fell way below budget. The Arena's combined loss of \$65,000 accounted for 71% of the total fund budget shortfall.



Along with the low number of events at the Civic Arena, arena concessions finished under projections for the year. The \$101,000 in actual revenue was 20% less than the year before.

Rental for the Missouri Theatre started the year slow, but turned it around to the point revenues were just below trend by the end of the third quarter. June was huge, bringing in \$9,000, putting the Theater over budget projections by \$7,000. Revenues for the theatre increased by \$6,000 compared to FY09. The \$9,000 received in June was the highest single month total in the last five years. The graph on the following page shows a comparison between the three most recent fiscal years. Office rental was under budget by less than \$1,000.

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Amount of Parks & Recreation operating revenue budget collected at year-end: 92%

Expenditures

The PRC&F Fund managed to barely remain within its operating budget. By year end the \$6+ million fund was left with \$31,700 in savings, or 0.005%.

One budget impact will be on-going. Parks and Recreation Administration completed the fiscal year 34% above its Other Services budget, \$16,000 higher than the prior year, all courtesy of Buchanan County's higher collection rate. It will need to be addressed in the upcoming budget year.

As with the Streets Fund, budget issues occurred in areas where there are no easy "fixes":

- Many of the PRC&F programs needed adjustments made to their part-time wage and/or overtime budgets. Softball/Baseball, Swimming, Nature Center, Parks Concessions all ended the year significantly over their original budgets in one or both of these two line items.
- There were also a few programs with utility cost issues, usually in electric service - Softball/Baseball, Park Maintenance, Missouri Theater and Civic Arena.

Savings in professional services, supply expenditures, other utilities and vacancy savings balanced the overages in these areas. However permanent elimination of the ongoing deficits will only occur with more revenue or a reduction of services.

One-time, unlooked for problems caused budget challenges in several areas:

- The Senior Center budget for M&R of building/facility was nearly four times more than originally projected due to a \$10,000 repair of a frozen fire sprinkler line.
- The Bode Recreation Complex exceeded its total budget for M&R Building/Facilities by \$9,000 with maintenance work on their heating/cooling unit.
- Payments made out as the result of Insurance Claims cost Bode Complex \$5,000 and Parks Maintenance almost \$6,700.
- Other Services for Parks Maintenance finished over projections by \$6,000, most attributed to inmate labor and port-a-pot services from the department's efforts in cleaning up fallen trees following a late season storm.
- The Civic Arena was significantly over budget due to heavy usage of employment services for the Women's Elite Eight tournament in March. Compared to FY09, there was \$20,000 more booked to the line item this fiscal year.

The majority of programs in the Parks & Recreation department exist to provide citizens and visitors the opportunity to engage in sports, arts, entertainment, exercise, educational experiences. As revenues decrease and budgets tighten, policy makers and the citizenry will need to determine how much these amenities should be supported by the taxpayers and how much by the end-users.

The chart on the next page compares each program's expenditures to the revenues it generates. The percent of cost not covered by self-generated revenues (paid by the individuals or groups that use the

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service) are paid for by the general tax base.

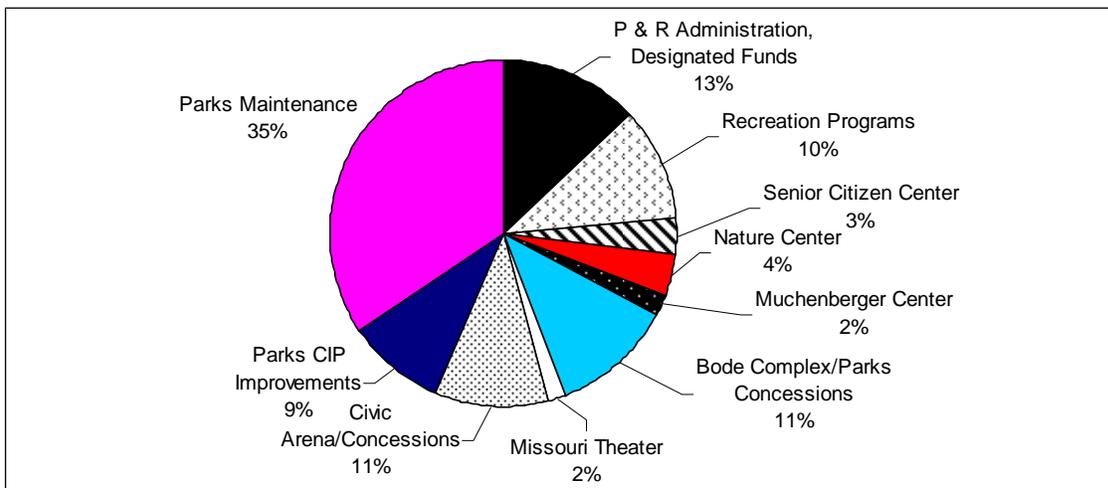
	FY2010 Actual		% Self-Supported
	Revenue	Expenditure	
Recreation	49,570	114,284	43.37%
Softball/Baseball	104,477	199,972	52.25%
Swimming	214,025	320,390	66.80%
Nature Center	90,077	226,043	39.85%
Senior Citizens Center	73,351	213,075	34.42%
Muchenberger Center	23,980	127,324	18.83%
Bode Recreation Complex	193,602	290,652	66.61%
Parks Concessions	361,444	392,096	92.18%
Civic Arena, Concessions & MO Theater	801,018	757,416	105.76%
	1,911,544	2,641,252	72.37%
Parks Maintenance	920,450	2,099,654	43.84%
Restricted Parks	19,801	29,487	67.15%
Parks Administration	2,378,854	768,804	309.42%

(1) Excluding the Transfer from the Museum Fund. With that transfer, 84% of the programs expenses are covered.
 (2) Revenues include the Hotel/Motel tax receipts
 (3) Excluding the monies transferred from the Cell Phone program in the General Fund for capital equipment purchases.
 (4) Excluding the \$362,000 transfer from General Fund as an operating subsidy.

Only the Civic Arena, Civic Arena Concessions and Missouri Theater (when considered as a group and when Hotel/Motel tax revenues are included) generate more revenue than expenditures. Without the Hotel/Motel tax, this set of programs only generates 60% of revenue needed to cover expenses. The Parks Concessions (which includes concessions at the pools and the ballparks) are nearly self-sufficient. Bode Complex and the Swimming programs cover at least 2/3rds of their needs. The Swimming program (Aquatic Park) would actually be a money-maker if the two, underutilized neighborhood pools were closed.

Parks Maintenance gets more than half its revenues from parks & recreation property taxes (on top of the specific property tax assessment for parks) and from general fund operating subsidies.

Amount of Parks & Recreation operating budget expended at year-end: 99.5%



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"PRIOR" PARKS, RECREATION & CIVIC FACILITIES FUND

	2009-2010		%over/(under)		
	Adopted & Amended Budget	Projected Budget	Preliminary Actual	Adopt	Proj
Beginning Op Fund Balance:			1,362,059		
27th Payroll FB:			19,110		
			<u>1,381,169</u>		
Beginning CIP FB:			103,725		
SOURCES					
Property Taxes	2,516,700	2,544,260	2,539,057	0.01	(0.00)
Hotel/Motel Tax	549,600	549,600	447,526	(0.19)	(0.19)
Licenses (City Sticker & Penalty)	94,000	94,000	95,802	0.02	0.02
Rents	80,787	78,000	76,951	(0.05)	(0.01)
Recreation Fees & Charges for Services	1,461,873	1,141,546	1,374,377	(0.06)	0.20
Other Revenue	436,788	134,640	225,555	(0.48)	0.68
Investment Earnings	7,050	4,050	1,265	(0.82)	(0.69)
Intergovernmental/Other Grants	62,238	70,200	3,398	(0.95)	(0.95)
Transfers In	579,720	1,397,848	566,720	(0.02)	(0.59)
Parks CIP Revenues	298,560	240,067	2,145	(0.99)	(0.99)
TOTAL SOURCES	<u>6,087,316</u>	<u>6,254,211</u>	<u>5,332,796</u>	(0.12)	(0.15)
USES BY PROGRAM					
Recreation	117,721	113,305	114,284	(0.03)	0.01
Softball/Baseball	204,110	193,845	199,972	(0.02)	0.03
Swimming	333,689	305,939	320,389	(0.04)	0.05
Nature Center	236,501	222,931	226,043	(0.04)	0.01
Senior Citizen Center	212,601	214,999	213,075	0.00	(0.01)
Muchenberger Center	138,352	138,275	127,324	(0.08)	(0.08)
Bode Recreation Complex	279,552	271,020	290,652	0.04	0.07
Parks Concessions	379,178	333,641	392,096	0.03	0.18
Parks Maintenance	2,139,840	2,093,236	2,099,654	(0.02)	0.00
Restricted Parks Funds	51,946	37,475	29,487	(0.43)	(0.21)
Missouri Theater	102,372	102,962	112,375	0.10	0.09
Civic Arena/Concessions	639,536	621,293	645,041	0.01	0.04
Parks & Recreation Administration	735,535	1,936,820	768,804	0.05	(0.60)
Parks CIP Improvements*	552,560	278,795	552,523	(0.00)	0.98
TOTAL USES	<u>6,123,493</u>	<u>6,864,536</u>	<u>6,091,719</u>	(0.01)	(0.11)
Net Surplus (Deficit)	(36,177)	(610,325)	(758,923)		
Operating Fund Balance:			\$1,172,624		
Designated Reserve for 27th PY (2016):			(38,220)		
Ending Available Op Fund Balance:	Target: \$639,138		<u>\$1,134,404</u>		
Ending CIP Fund Balance:	Assumes unearned, but anticipated grant funds:		0		

Parks, Recreation & Civic Facilities Fund (Revenue : Expenditure - \$5,333,000 : \$6,092,000)

On the face of the fund as a whole, revenues were easily out-paced by expenditures. But the Parks & Rec CIP program has the largest impact on the overall fund balance. Due to the timing in grant revenues there was a significant shortfall in actual revenues received ending in an FY10 deficit in the CIP portion of the fund of \$550,000.

On the operations side, excluding CIP sources and uses, Parks & Recreation still ran a \$208,000 deficit. Fund balance, however, is above its target amount.

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HEALTH FUND

Revenues

As a whole Public Health revenues were satisfactory, ending 5% over the adopted budget. Fortunately, as with the Parks & Recreation property tax, SB711 does not impact the Public Health property tax levy and it had a slight increase of .1% over the 2008 levy (via the Hancock Allowance). The department received \$38,700 more than in FY09.

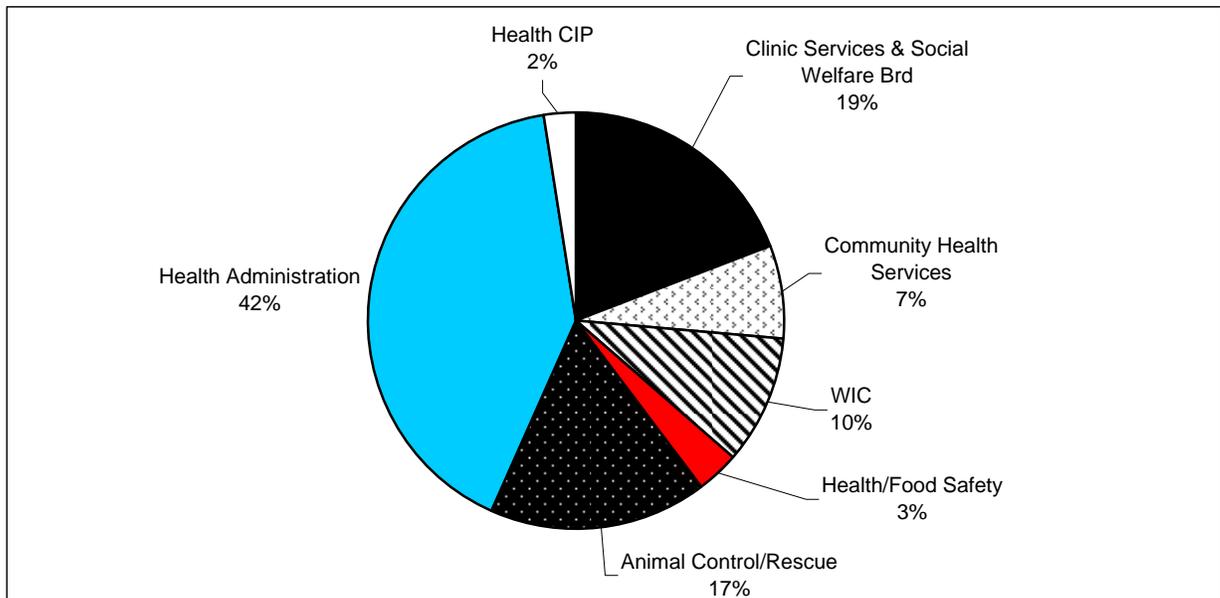
Revenues from Birth/Death certificates made budget, but were \$4,000 less than fiscal year 2009. The economy could be to blame as there is less traveling abroad occurring.

Municipal Court fines for Animal Control violations finished the year \$1,500 above budget despite decreases in the first six months of the fiscal year. Revenue from pound fees collected \$12,000 more than the original budget. Cremation services were still a viable option for citizens in FY10 (\$2,000 above budget). More than 100% of the budgeted projections were collected for both food establishment permits and dog licenses with \$7,000 and \$5,000 increases respectively.

Amount of Health operating revenue budget collected at year-end: 95%

Expenditures

The only issue the Health Fund encountered was the same one all of the property tax-supported funds had in FY10 – the increase in collection fees by the County. However, the Health Fund is carefully budgeted to maintain expenditures within the limits set by anticipated tax and state contract/grant receipts. At year-end the department had a budget savings of \$350,000. It is the one non-enterprise fund finishing the year without an operating deficit having generated \$64,000 more in revenues than expenditures.



Amount of Health operating budget expended at year-end: 92.2%

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"PRIOR" HEALTH FUND

	2009-2010		%over/(under)		
	Adopted & Amended Budget	Projected Budget	Preliminary Actual	Adopt	Proj
Projected Beginning Fund Balance:			1,892,086		
27th Payroll FB:			<u>13,230</u>		
			1,905,316		
SOURCES					
Property Tax	2,080,850	2,107,238	2,099,166	0.01	(0.00)
Licenses/Permits	141,250	151,506	149,150	0.06	(0.02)
Fines	42,000	37,500	43,533	0.04	0.16
Rents	12,096	21,038	21,038	0.74	0.00
Health Fees	434,300	447,955	404,099	(0.07)	(0.10)
Charges for Service	589,352	547,161	600,663	0.02	0.10
Other Revenue	42,100	41,875	31,951	(0.24)	(0.24)
Investment Earnings	17,600	11,600	3,218	(0.82)	(0.72)
Intergovernmental/Other Grants	550,130	541,735	359,633	(0.35)	(0.34)
Transfers In	323,830	32,000	323,830	0.00	9.12
TOTAL SOURCES	<u>4,233,508</u>	<u>3,939,608</u>	<u>4,036,281</u>	(0.05)	0.02
USES BY PROGRAM					
Clinic Services	774,617	764,402	759,085	(0.02)	(0.01)
Community Health Services	313,970	310,080	290,344	(0.08)	(0.06)
WIC Services	440,039	389,268	394,550	(0.10)	0.01
Health/Food Safety	142,648	140,928	133,182	(0.07)	(0.05)
Animal Control/Rescue	709,988	689,498	679,038	(0.04)	(0.02)
Health Administration	1,810,149	1,097,432	1,618,035	(0.11)	0.47
Health CIP Program	131,000	32,000	98,051	(0.25)	2.06
TOTAL USES	<u>4,322,411</u>	<u>3,423,608</u>	<u>3,972,285</u>	(0.08)	0.16
Net Surplus (Deficit)	(88,903)	516,000	63,996		
Total Ending Fund Balance:			\$1,969,312		
Designated Reserve for 27th PY (2016):			<u>(26,460)</u>		
Ending Available Fund Balance: Target:	\$458,341		<u>\$1,942,852</u>		

Public Health Fund (Revenue : Expenditure - \$4,036,000 : \$3,972,300)

Revenues and expenditures came in very close to both original budgets. Health ended the year with a slight surplus. Even accounting for the designated 27th payroll reserve, the fund has remained well above its fund balance target. Very dependent on state contracts and grants for operating revenues, the administrative staff carefully trims expenditures when grant amounts or contract revenues decrease. The fund's CIP program is being included in its overall fund balance picture since the one-time projects were being paid from the fund's own reserves.

ENTERPRISE FUNDS

AVIATION

PUBLIC PARKING

WATER PROTECTION

GOLF

TRANSIT

LANDFILL

Aviation Fund

Revenues

Aviation fund revenues came in slightly over budget for the year when a \$60,000 transfer was made from the General Fund to supplement income. Without the transfer, Aviation's budget would have started the year with a \$74,000 operating deficit.

Hangar rent stayed on track the entire year with the 3% rate increase that took effect the beginning of the fiscal year. Sale of gas and oil was \$10,000 below budget. This revenue has been on a steady decline since winter 2008 due to dismal economic conditions. Sales of gas/oil and interest earnings were the only two revenue sources that did not make budgeted targets.

Amount of Aviation operating revenue budget collected at year-end: 114%

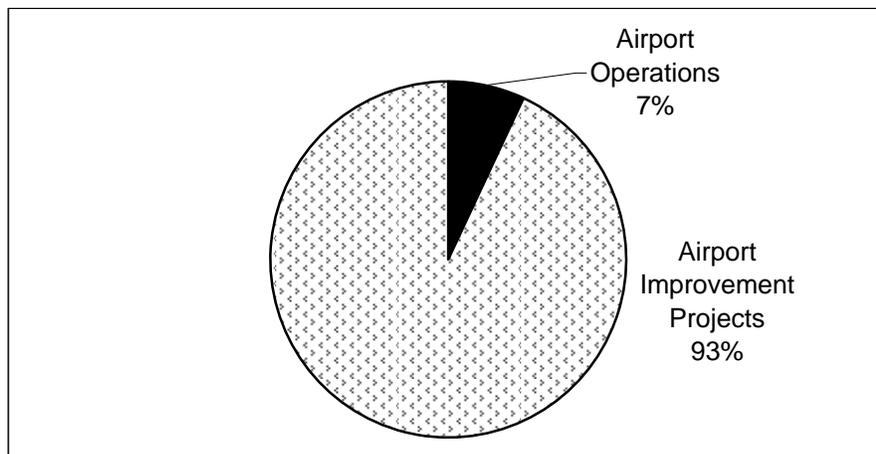
Expenditures

There was a one time issue (or, at least an irregularly occurring issue) in the fund - overtime. FY10 saw overtime exceeding original budget by almost \$9,300. Most of this is the result of OT incurred in the preparations for, and activities during, the ANG Airshow hosted by the airport in July.

While these large air-shows are not an annual occurrence, they are anticipated and budgets during the fiscal year the city hosts the show need to reflect the appropriate amount of overtime. While the FY10 budget was increased some in anticipation of the need, not nearly enough was added. Budgeting sufficient OT will cause financial strain for this fund which is barely breaking even.

Motor fuel expense had been over trend most of the year, but expenses decreased the final quarter. Only \$3,000 was spent during the months of April through June enabling the fund to meet budgeted projections and to end the year without a budget deficit.

The variance between actual and projected revenues & expenditures for this fund comes from the division's capital program. A \$13 million ANG taxiway expansion project was anticipated but was not totally undertaken by June 30th.



Amount of Aviation operating budget expended at year-end: 98.0%

FY2010 YEAR END FINANCIAL REPORT

AVIATION FUND

	2009-2010		%over/(under)		
	Adopted & Amended Budget	Projected Budget	Preliminary Actual	Adopt	Proj
Projected Beginning Op Fund Balance:			\$151,707		
Designated 27th Payroll FB:			\$2,090		
			<u>\$153,797</u>		
Projected Beginning CIP Fund Balance:			\$89,271		
SOURCES					
Rents	470,300	486,230	486,393	0.03	0.00
Other Revenue	30,450	32,125	31,551	0.04	(0.02)
Investment Earnings	1,000	1,000	433	(0.57)	(0.57)
Transfers In	61,560	121,560	121,560	0.97	0.00
Airport CIP Revenues	11,548,000	13,331,254	1,043,731	(0.91)	(0.92)
TOTAL SOURCES	<u>12,111,310</u>	<u>13,972,169</u>	<u>1,683,668</u>	(0.86)	(0.88)
USES BY PROGRAM					
Airport Operations	637,418	624,327	623,477	(0.02)	(0.00)
Airport CIP Improvements	2,878,004	13,100,000	8,241,252	1.86	(0.37)
TOTAL USES	<u>3,515,422</u>	<u>13,724,327</u>	<u>8,864,729</u>	1.52	(0.35)
Net Surplus (Deficit)	8,595,888	247,842	(7,181,061)		
Operating Fund Balance:			\$170,257		
Designated Reserve for 27th PY (2016):			(4,180)		
Ending Available Op Fund Balance:	Target: \$71,940		<u>\$166,077</u>		
Ending CIP Fund Balance:	Includes unearned, but anticipated grant receipts:		56,389		

Aviation Fund (Revenue : Expenditure - \$639,900 : \$623,500)

FY2010 Aviation operating fund balance increased by \$18,000 (12%) and ended well above its target reserve amount. While revenues in hangar rents and various leases have been going in a positive direction, there is the possibility future leases with the ANG could be significantly lower. Some correspondence from ANG headquarters has hinted at those reductions. Even now, without a supplemental transfer from the General Fund of \$60,000 and without a break in gas & fuel costs, the fund would have barely met its available fund balance target.

FY2010 YEAR END FINANCIAL REPORT

Public Parking Fund

Revenues

The Public Parking fund was ahead of projections at the end of the third quarter, but low numbers for some parking garages in final quarter put them under the mark at 93% (below budget by \$29,000) even though City sticker fees garnered \$1,800 more than projections and Parking Fines ended \$10,000 above expectations.

As mentioned, a majority of the parking facilities did not perform as originally expected. The garage at 5th and Felix only collected 45% of the original projected revenue (\$34,000 under budget). When the FY10 budget projections were made, Family Guidance was expected to delay their move outside the downtown area. Universal Guardian and Rehabilitation Institute staff parking permits kept the garage at 6th and Jules in sight of budget (91%). Universal Guardian staff continue to utilize the 8th & Felix lot. That, coupled with enhancements addressing aesthetics and public safety concerns allowed revenues to surpass original projections by the fiscal year end (27% ahead of budget) for that garage. The garage located at 9th & Felix also collected more than the budget had predicted (18%). At the end of the year, however, the gains made by the other garages couldn't offset the losses at the 5th & Felix location.

The Other Parking Permits/Fees line item was down at 73% of budget in correlation to the low number of Ticketmaster events held at the Arena.

Revenues for parking violations ended almost \$10,000 above budget. Multiple snow storms resulted in heavier than average enforcement of snow ordinances. In addition, police officers issued 1,700 more tickets this year than in FY09. Parking staff issued 1,500 less citations than the previous year as they were often understaffed the second half of FY10. The third quarter produced a monthly average of \$23,000, while the fourth quarter only collected an average of \$11,000. Between parking staff, police, and fire a total of 12,033 citations were issued. (200 more than the prior fiscal year's total). Much of the decrease in revenue was the result of staff's inability to verify license information through MULES. The individual certified to do so was gone the last quarter of the year. By the time new staff were certified and second notices/summons-to-court letters were issued, the year had closed. The resulting increase in revenues will be reflected in FY11.



Amount of Public-Parking operating revenue budget collected at year-end: 93%

Expenditures

Except for Electric service for the parking garages which was 14% (\$3,000) over budget, issues for the Parking Fund in FY10 were the result of one-time, or at least infrequent, occurrences.

Printing and binding more than doubled with the purchase of a large bulk of tickets for the hand-held ticket units. The garage at Sixth and Jules experienced major expense for electrical repairs and a

FY2010 YEAR END FINANCIAL REPORT

frozen water line in the winter that had M&R of Building/Facilities well over budget. With a \$10,000 liability claim in August, Judgment & Claims ended the fiscal year \$9,000 over the original budget. The overtime and temporary help accounts had both been running \$1,000 over budget the entire year as a result of the summer painting of the parking lines in the garages and on the streets.

These one-time negative impacts on the fund were balanced by one-time positive impacts. With the lack of staff to research registered owner information, the postage account finished at \$2,400 below budget. Salary savings due to the vacant position was also recorded, leading to a turnaround of \$13,000 to the positive for the fund as a whole. With corresponding savings in the benefits areas there was sufficient budget authority to transfer to cover all deficits. The fund ended the year 3% under original budget and within \$1,200 of the mid-year projection.

Amount of Public-Parking operating budget expended at year-end: 97%

PARKING FUND

	2009-2010		%over/(under)		
	Adopted & Amended Budget	Projected Budget	Preliminary Actual	Adopt	Proj
Projected Beginning Op Fund Balance:			\$227,256		
Designated 27th Payroll FB:			\$1,590		
			<u>\$228,846</u>		
SOURCES					
City Sticker/Penalty	94,000	94,000	95,802	0.02	0.02
Parking Fines	193,400	209,100	203,057	0.05	(0.03)
Parking Fees	167,300	132,475	126,388	(0.24)	(0.05)
Other Revenue/Interest Earnings	15,950	14,800	13,746	(0.14)	(0.07)
TOTAL SOURCES	<u>470,650</u>	<u>450,375</u>	<u>438,993</u>	(0.07)	(0.03)
USES BY PROGRAM					
Parking Operations	465,303	453,565	452,355	(0.03)	(0.00)
TOTAL USES	<u>465,303</u>	<u>453,565</u>	<u>452,355</u>	(0.03)	(0.00)
Net Surplus (Deficit)	5,347	(3,190)	(13,362)		
Operating Fund Balance:			\$215,484		
Designated Reserve for 27th PY (2016):			(3,180)		
Ending Available Op Fund Balance:	Target: \$52,195		<u>\$212,304</u>		

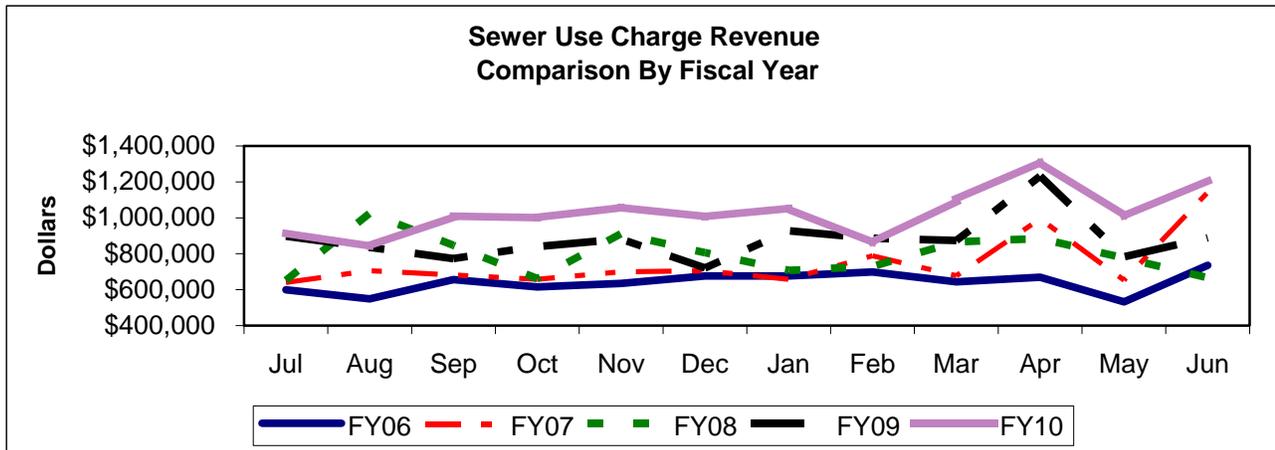
Public Parking Fund (Revenue : Expenditure - \$439,000 : \$452,400)

Ending available fund balance showed a decrease of \$13,000 from prior year. An increase in parking fine and city sticker revenues could not offset the loss of money from parking lot fees and savings on the expenditure side. Ending fund balance is above target. However an on-going operating deficit will eventually erode that position.

Water Protection Fund

Revenues

Fund operating revenues exceeded budget by \$187,000. The 17% rate increase in July resulted in \$1.9M more sewer service charges received than in FY09. South SJ Sewer District also underwent a rate increase (13.6%), but finished under trend at 70% (\$399,000 below budget). This is a 40% decrease when compared to fiscal year 2009. These reduced revenues can be attributed to the primary processing improvements made by the district, leading to lower surcharges than projected - a greater savings for the industrial customers within the district. Sewer service penalties topped budget by \$26,000. The fund was also helped with the receipt of \$1.5M in bond funds into the operations side to pay for long-term improvements needed to meet EPA mandates.



This was offset somewhat by the dismal showing in interest earnings which were \$77,500 less than anticipated. The fund still earned 5% more than the mid-year projection and 11% more than the original budget anticipated.

Amount of Water Protection operating revenue budget collected at year-end: 111%

Expenditures

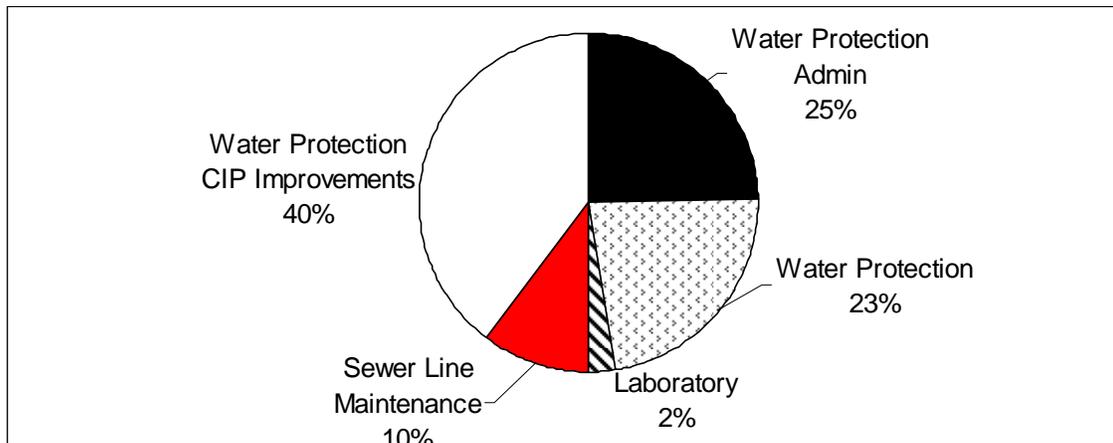
Items that will continue to be issues for the fund include overtime, utilities and M&R costs.

After a full year of overflow testing and training, Water Protection topped budgeted overtime projections by \$34,000. Utilities for Water Protection increased by \$87,000 compared to the previous year. Water Protection was well beyond original projections for vehicle and equipment rental by \$67,000 due to various crane rentals throughout the year for major replacement projects such as an emergency pump and a #2 clarifier. As long as the division does its own in-house project work, this account will need additional budget.

MR of Motor Vehicle is also over trend in the program for several repairs and tune-ups. There was \$10,000 more expensed on the motor vehicle maintenance and repairs than in FY09. Sewer Maintenance also experienced significant issues with MR of motor vehicles and minor equipment. Increased repairs due to heavier use of equipment and vehicles and repairs and parts for a damaged vehicle attributed to the high expense.

There were extensive savings in other areas that could be transferred to cover the deficits and budgets can be set for the areas seeing issues by reallocating monies.

FY2010 YEAR END FINANCIAL REPORT



Amount of Water Protection operating budget expended at year-end: 94%

WATER PROTECTION FUND

	2009-2010		%over/(under)		
	Adopted & Amended Budget	Projected Budget	Preliminary Actual	Adopt	Proj
Projected Beginning Op Fund Balance:			(\$189,796)		
Designated 27th Payroll FB:			20,935		
			(\$168,861)		
Projected Beginning CIP Fund Balance:			\$14,318,563		
SOURCES					
Sanitary Sewer Charges	13,474,500	13,119,600	13,661,078	0.01	0.04
Missouri BUILD Tax Credits	394,227	387,727	389,863	(0.01)	0.01
Other Revenues	0	9,587	1,468,173	0.00	152.14
Interest Earnings/Special Assessments	400,800	402,100	323,300	(0.19)	(0.20)
Sewer CIP Revenues (Bond Proceeds/Int)	45,175,000	203,000	4,779,166	(0.89)	22.54
TOTAL SOURCES	<u>59,444,527</u>	<u>14,122,014</u>	<u>20,621,580</u>	(0.65)	0.46
USES BY PROGRAM					
Water Protection Administration	5,428,326	5,475,558	5,286,573	(0.03)	(0.03)
Water Protection	5,339,637	5,076,195	4,864,924	(0.09)	(0.04)
Laboratory	538,522	498,482	511,227	(0.05)	0.03
Sewer Maintenance	2,338,115	2,632,475	2,212,326	(0.05)	(0.16)
Sewer CIP Improvements*	26,427,004	9,304,339	8,503,034	(0.68)	(0.09)
TOTAL USES	<u>40,071,604</u>	<u>22,987,049</u>	<u>21,378,084</u>	(0.47)	(0.07)
Net Surplus (Deficit)	19,372,923	(8,865,035)	(756,504)		
Operating Fund Balance:			\$2,798,503		
Designated Reserve for 27th PY (2016):			(41,870)		
Ending Available Op Fund Balance:	Target: \$2,116,447		<u>\$2,756,633</u>		
Ending CIP Fund Balance:			10,594,695		

Water Protection Fund (Revenue : Expenditure - \$20,622,000 : \$21,378,000)

While the fund as a whole showed deficit spending, that was due to timing on the receipt of bond revenues to cover the CIP project expenditures. When only the operating revenues and expenditures are examined, FY2010 operating fund balance increased significantly from FY2009 levels. The impact of paying for CIP projects out of operational funds in the prior year is now being reversed. By the end of the fiscal year, fund balance was able to meeting the 60 day reserve target. Sewer service revenues alone were 12% above FY09. Bad debt expense dropped to 1.5% of revenue, slightly below the average of 2%. Expenditures increased 3.4% over FY09.

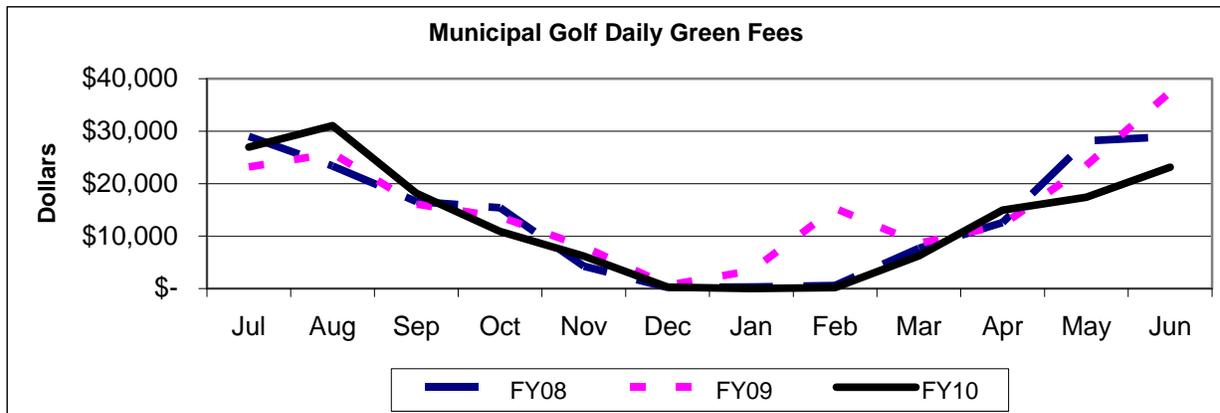
Municipal Golf Fund

Revenues

This program underwent a major change mid-year. Management duties were taken over by City staff. A new contract was negotiated with the course golf pro. And while expenditures increased as a result of adding part-time staff, cart rentals, and costs for concessions, revenues likewise improved dramatically. At the same time, the renovated clubhouse was completed providing updated facilities, expanded locker rooms, and a new banquet/meeting area.

The weather had another impactful year on Municipal Golf. Construction of the new clubhouse, as well as the harsh winter weather, made the course unplayable for nearly two months. April 2010 also got off to a slow and soggy start. It wasn't until June that revenues truly picked back up. Even with the inactivity total golf charges and fees ended the year 1% (\$7,500) over original budget and 5% over mid-year projections. Daily fees were \$19,000 below the mark, with actual revenues falling \$22,000 less than in FY09. Annual membership fees, however, exceeded the budget by \$7,000 and were equally \$7,000 more than the previous year.

Beginning January 2010, several new revenue items were added to the fund with city staff now managing operations. They include: golf cart rental, driving range, concessions, pro shop rental and meeting/banquet room. The revenue these areas brought in exceeded projections for the six months they were in play and will be analyzed further in FY11 once a steady flow of business begins.



Amount of Golf operating revenue budget collected at year-end: 101.5%

Expenditures

With the take-over of golf course administration duties by City Staff, several major budget adjustments were made mid-year estimating the additional costs that would be incurred. All of the following are a reflection of "growing pains" for the restructured program. Following a year of actual experience the FY12 budget will be able to more accurately reflect expenditures.

Recreation Supplies finished the year \$4,000 over budget due to purchase of maintenance supplies for the fairways and greens (fertilizer, grass seed, herbicide, fungicide, etc.). The Materials and Supplies budget was amended by \$12,000, but had accumulated expenses for concession items in the amount of \$31,000 by year end. Budget for vehicle and equipment rental topped projections by \$19,000 with golf cart rentals and ice machine rentals.

Amount of Golf operating budget expended at year-end: 99%

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GOLF FUND

	2009-2010		%over/(under)		
	Adopted & Amended Budget	Projected Budget	Preliminary Actual	Adopt	Proj
Projected Beginning Op Fund Balance:			\$5,571		
Designated 27th Payroll FB:			\$1,330		
			<u>\$6,901</u>		
Projected Beginning CIP Fund Balance:			\$6,073		
SOURCES					
Golf Charges	498,994	479,460	503,485	0.01	0.05
Other Revenue	3,038	6,800	6,035	0.99	(0.11)
Investment Earnings	25	25	6	(0.76)	(0.76)
Golf CIP Program	26,500	26,500	24,254	(0.08)	(0.08)
TOTAL SOURCES	<u>528,557</u>	<u>512,785</u>	<u>533,780</u>	0.01	0.04
USES BY PROGRAM					
Golf Fund	507,062	481,662	501,084	(0.01)	0.04
Golf CIP Program	25,628	26,000	22,813	(0.11)	(0.12)
TOTAL USES	<u>507,062</u>	<u>507,662</u>	<u>501,084</u>	(0.01)	(0.01)
Net Surplus (Deficit)	21,495	5,123	32,696		
Operating Fund Balance:			\$15,343		
Designated Reserve for 27th PY (2016):			(2,660)		
Ending Available Op Fund Balance:	Target: \$41,757		<u>\$12,683</u>		
Ending CIP Fund Balance:			7,514		

Municipal Golf Fund (Revenue : Expenditure - \$533,780 : \$501,100)

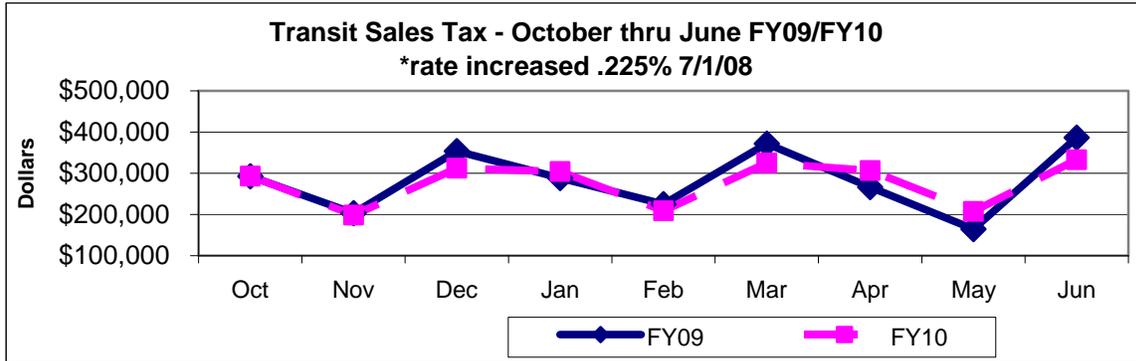
With an operating surplus of \$8,400, revenues exceeding budget by 1% and expenditures coming in below budget by 1%, fund balance almost tripled from its beginning amount. A decrease in overall revenues was anticipated at the beginning of FY10 due to closure of the clubhouse for renovations. However, revenues in fact came in over budget as a result of program restructuring.

While still short of the target amount for available fund balance, a full year under City operations (with good golfing weather of course) could bring the fund out of its persistent struggles.

Transit Fund

Revenues

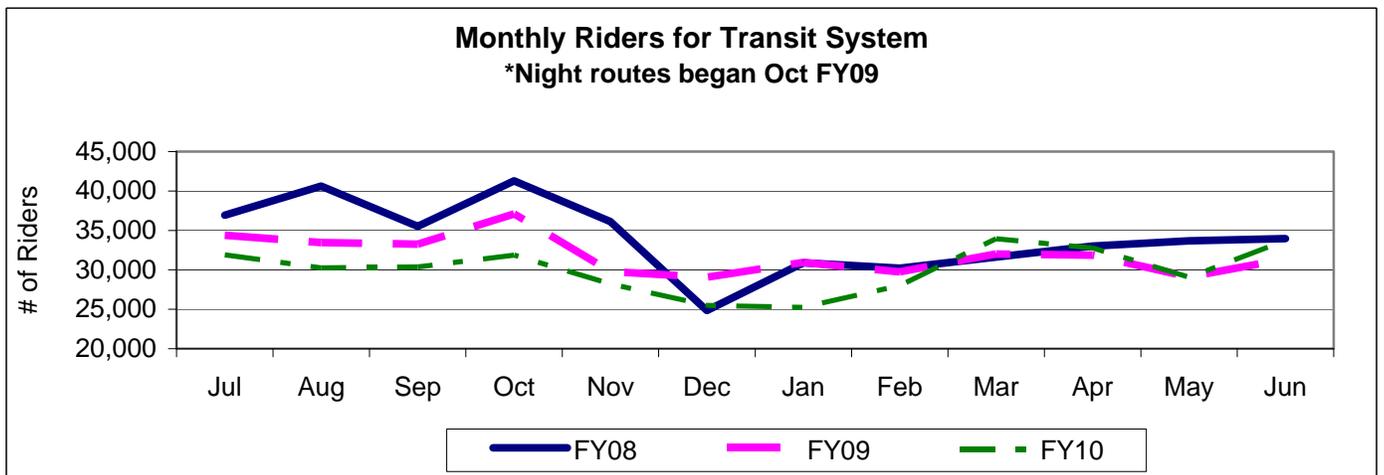
Mass Transit Sales Tax met budget projections. However, In order to gain a true comparison, the first quarter of FY10 needs to be taken out. Prior to the second quarter it was misleading to compare revenues to prior year actual collections since revenues from the voter approved tax rate increase effective July 1, 2008 (FY09) didn't appear in the City's distribution from the Missouri Department of Revenue until September. Revenues from October thru June were \$75,000 less than during the same period of FY09, showing the same downward trend as in the other sales tax areas.



The Mass Transit fund utility tax revenues closed out the year at 89%, displaying similar trends as the General fund. However, Federal FTA operating grant funds were received at 6% over budget.

Lower fuel prices and a higher unemployment rate in the City are led to lower volume of riders in FY10 and had rider fares at 93% (\$22,500 under) of budget. The 4th quarter did prove to be the best with a monthly average of 32,000 riders. The other nine months only averaged 29,000 riders. The chart below shows the number of riders at the lowest point during the months of December through February. For a significant amount of days during this period, the buses were running on snow routes only. Adult ticket sales did well and have exceeded FY10 projections by 29% and collected \$19,000 more than the previous fiscal year. A large portion of the adult sales came from the State of Missouri purchasing discount passes for their probation and parole division. Transit launched its night program in October, 2008 (FY09). With over a full year of operation, the program is scheduled to be analyzed to measure the overall effectiveness. Of course, fare box money is a small percentage of the fund's overall revenue, representing only 4%.

Overall, Transit operating revenues were \$245,000 over original budget. However, it ended \$286,000 under the prior year.



Amount of Transit operating revenue budget collected at year-end: 104%

FY2010 YEAR END FINANCIAL REPORT

Expenditures

Professional services were over trend during the entire year and completed the final quarter \$10,000 above projections in direct relation to the increase in contractual management fees and workers compensation for First Transit.

Another area that stayed over trend all year was Other Services that needed \$106,000 of budget assistance to cover benefit expenses for the First Transit employees as a result of contract negotiations. Savings in such categories as motor fuel, maintenance & repair, and insurance covered the above mentioned deficits. Now that the actual impact of the union's contract is know, the next budget will be more accurate.

Amount of Transit operating budget expended at year-end: 98.6%

TRANSIT FUND

	2009-2010		%over/(under)		
	Adopted & Amended Budget	Projected Budget	Preliminary Actual	Adopt	Proj
Projected Beginning Op Fund Balance:			\$2,682,954		
Designated Reserve for Bus Rplcmnt:			\$100,000		
			\$2,782,954		
Projected Beginning CIP Fund Balance:			(\$2,060)		
SOURCES					
Utility Taxes	1,097,200	1,045,550	979,116	(0.11)	(0.06)
Sales Taxes	3,672,760	3,798,353	3,975,759	0.08	0.05
Rents	3,900	3,900	3,900	0.00	0.00
User Charges	312,700	288,145	290,194	(0.07)	0.01
Other Revenue	3,500	6,642	6,295	0.80	(0.05)
Investment Earnings	9,500	6,200	7,311	(0.23)	0.18
Intergovernmental/Other Grants	1,364,846	1,672,494	1,447,300	0.06	(0.13)
Transit CIP Revenues	1,774,125	1,774,125	681,605	(0.62)	(0.62)
TOTAL SOURCES	8,238,531	8,595,409	7,391,480	(0.10)	(0.14)
USES BY PROGRAM					
Transit Operations	4,632,960	4,613,713	4,613,047	(0.00)	(0.00)
Transit CIP Improvements	1,773,125	1,726,724	1,636,938	(0.08)	(0.05)
TOTAL USES	6,406,085	6,340,437	6,249,985	(0.02)	(0.01)
Net Surplus (Deficit)	1,832,446	2,254,972	1,141,495		
Operating Fund Balance:			\$4,879,782		
Designated Reserve for Bus Rplcmnt:			(200,000)		
Ending Available Op Fund Balance:	Target: \$443,562		\$4,679,782		
Ending CIP Fund Balance:	Assumes unearned, but anticipated grant receipts:		0		

Mass Transit Fund (Revenue : Expenditure - \$7,391,500 : \$6,250,000)

The revenue & expenditure anticipated in FY2009 with the ARRA stimulus funds began to appear in the FY2010 financials. The stimulus monies boosted both the operations and the capital improvement budgets. The difference between the CIP expenditures and revenues is the lag between grant expenditures and receiving the grant revenues

Fund balances will continue to increase until the system is scheduled to start replacing its bus fleet in FY2014 at which time fund balance will start declining to the target level.

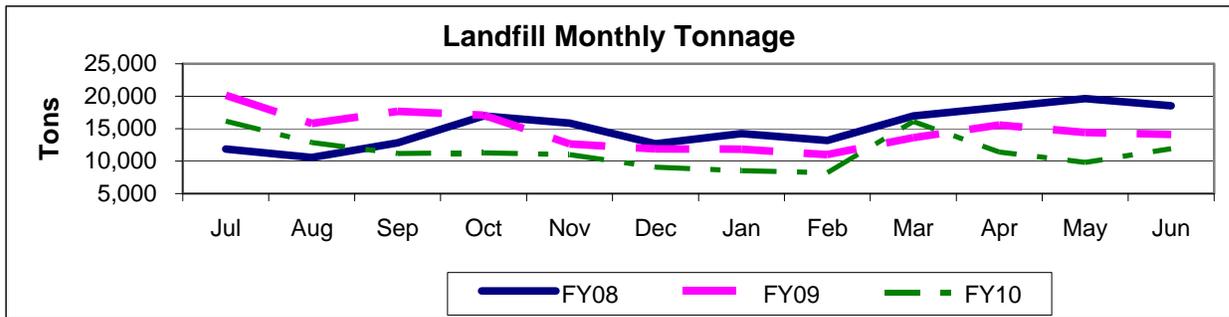
FY2010 YEAR END FINANCIAL REPORT

Landfill Fund

Revenues

Landfill revenues overall finished significantly under budget at 85% (although actual receipts were within 1% of mid-year projections). Daily fees were \$711,000 below which is a 19% decrease when compared to FY09. There are various factors that led to the decrease. The major one, of course, resulted from the Landfill's major customer – Deffenbaugh - withdrawal from the dumping agreement the company had with the City during the period of highly inflated gas prices. Their charge account dipped from a FY09 monthly average of \$182,000 to a FY10 average of \$73,000.

Additional factors in the revenue decline include a lag in construction (leading to a reduction in construction waste) and an overall economic downturn (reflected in the decrease in trash produced by citizens). The graph below does show a significant climb in March. This could be due to the harsh weather finally ceasing. An environmental company also performed a temporary job during this time period, dumping large amounts of soil.



Both recycling sites (Landfill and at the Center) finished above their budgeted projections by a combined total of \$14,000. Of course, budgets had been set so low it wasn't hard to exceed them. Total amount received at the Recycling center was \$9,000. Before its relocation, recycling revenues had been running around \$30,000 per year. The new Center should be open by the second quarter of FY11 and revenues from this venue should increase.

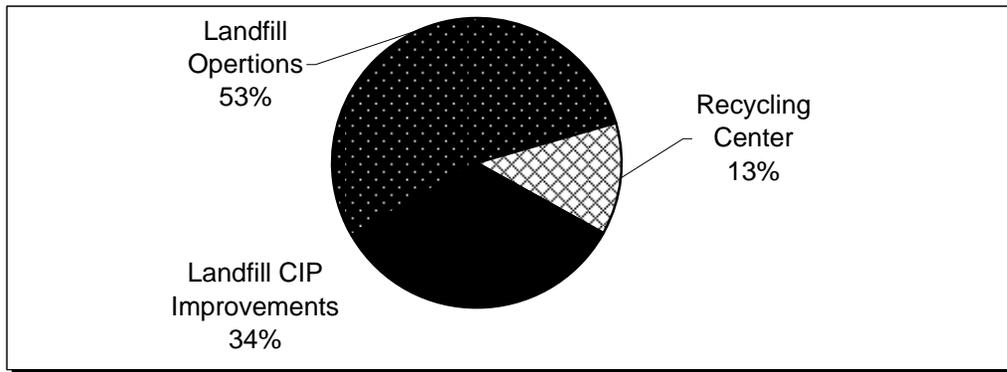
Amount of Landfill operating revenue budget collected at year-end: 83%

Expenditures

Major repairs and replacement was significantly over the mark with a one time expense in March for repairs on a dozer that totaled to \$43K. Savings from motor vehicles was used to compensate for the cost. M&R of machinery & equipment is above its original budget by \$7K, but expenses for the repairs are down \$37K compared to fiscal year 2009. M&R of motor vehicles ended the year \$2K over budget with body work and a couple engine rebuilds during the final quarter. In January, new billing software was installed for \$12K. Adjustments were made to account for the upgrade. There are more than enough savings in professional services to cover the programs' overages.

Earlier in the year, the land budget for Recycling Operations was over trend because of the property acquisition for the new recycling center that will be located on the South Belt. Savings from buildings was taken out and moved to cancel out the debt.

FY2010 YEAR END FINANCIAL REPORT



Amount of Landfill operating budget expended at year-end: 86%

LANDFILL FUND

	2009-2010		%over/(under)	
	Adopted & Amended Budget	Projected Budget	Preliminary Actual	Adopt Proj
Projected Beginning Fund Balance:			\$5,939,617	
Designated Reserve for 27th PY (2016):			6,030	
Designated Closure/Post Closure:			3,534,611	
			<u>\$9,480,258</u>	
SOURCES				
Permits	3,500	3,100	2,886	(0.18) (0.07)
Rents	2,300	3,005	3,004	0.31 (0.00)
Landfill Charges	4,662,000	4,000,000	3,951,354	(0.15) (0.01)
Other Revenue	10,000	73,310	78,280	- 0.07
Recycling Revenue	6,000	9,000	9,012	0.50 0.00
Investment Earnings	199,000	199,000	26,960	(0.86) (0.86)
TOTAL SOURCES	<u>4,882,800</u>	<u>4,287,415</u>	<u>4,071,496</u>	(0.17) (0.05)
USES BY DEPARTMENT				
Landfill Operations	2,622,057	2,412,826	2,195,316	(0.16) (0.09)
Recycling Center	525,821	522,166	514,867	(0.02) (0.01)
Landfill CIP Improvements	1,570,864	1,371,434	1,366,811	(0.13) (0.00)
TOTAL USES	<u>4,718,742</u>	<u>4,306,426</u>	<u>4,076,994</u>	(0.14) (0.05)
Net Surplus (Deficit)	164,058	(19,011)	(5,498)	
Total Ending Available FB:			\$9,474,760	
Designated Reserve for 27th PY (2016):			(12,110)	
Designated Closure/Post Closure:			(3,888,576)	
Ending Available Fund Balance:	Target: \$531,313		<u>\$5,574,074</u>	

Landfill Fund Revenue : Expenditure - \$4,071,500 : \$4,077,000

Even with the decrease in revenue; even counting the cost of the capital improvements (all financed with Landfill's own operating revenue); and even with the annual cost of adding to the Closure/Post Closure account, reserves in this fund decreased by only \$5,500.

Even excluding the designated post-closure and the 27th payroll reserves, fund balance is almost ten times its target. The availability of these funds will enable staff to replace major pieces of equipment without leasing which saves money in the long run.

SPECIAL REVENUE FUNDS

CDBG

GAMING INITIATIVES

MUSEUM

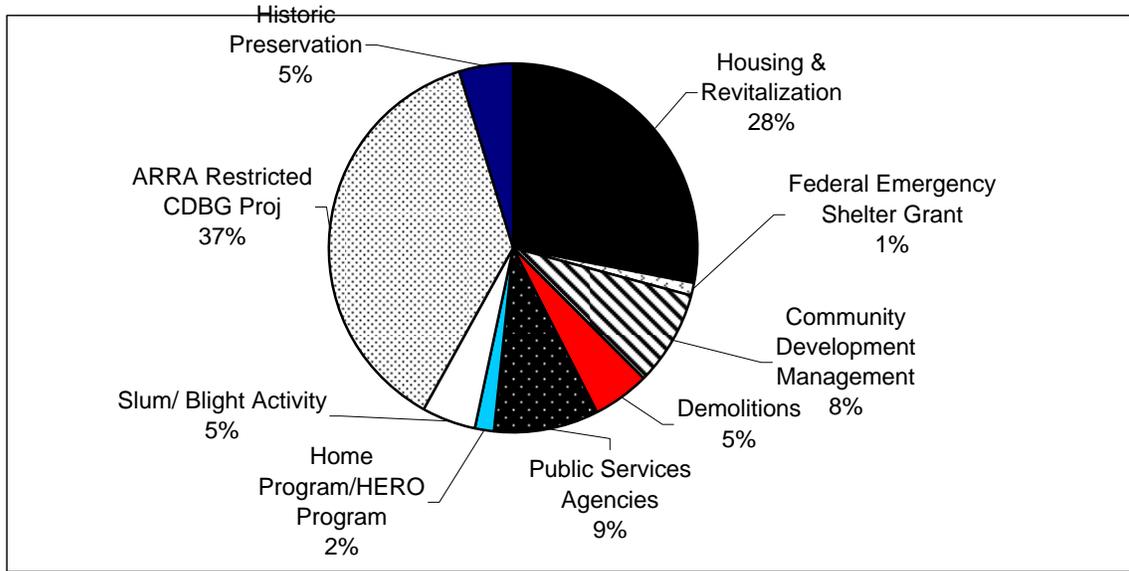
CAPITAL PROJECTS

SPECIAL ALLOCATION

FY2010 YEAR END FINANCIAL REPORT

CDBG FUND

There were no outstanding revenue or expenditure issues for the end of the year. While money for administrative activities is limited by federal guidelines, large increases or decreases of federal grant funds can be accommodated by adjustments to grant funded activities. In FY10, mid-year receipt of restricted ARRA stimulus funds increased the total fund significantly, representing 37% of all expenditures as show in the chart below.



Amount of CDBG operating revenue budget collected at year-end: 52%

Amount of CDBG operating budget expended at year-end: 54%

CDBG FUND

	2009-2010		%over/(under)		
	Adopted & Amended Budget	Projected Budget	Preliminary Actual	Adopt	Proj
SOURCES					
Special Assessments/Interest Earnings	24,000	15,800	24,264	0.01	0.54
Intergovernmental/Other Grants	7,654,458	4,215,653	3,145,262	(0.59)	(0.25)
Other Revenue	109,629	45,718	148,607	0.36	2.25
Transfers In-frm Unbudgeted Funds	120,000	338,255	757,761	5.31	1.24
TOTAL SOURCES	7,908,087	4,615,426	4,075,894	(0.48)	(0.12)
USES BY PROGRAM					
Housing & Revitalization	1,504,844	1,194,115	1,251,551	(0.17)	0.05
Historic Preservation	210,000	126,000	210,000	0.00	0.67
Community Development Management	382,083	385,532	374,641	(0.02)	(0.03)
ARRA Restricted CDBG Funds	3,876,517	1,277,800	1,663,254	(0.57)	0.30
Demolitions	361,438	381,438	228,525	(0.37)	(0.40)
Federal Emergency Shelter Grant	44,924	44,924	48,780	0.09	0.09
Slum/Blight Activity	215,000	215,000	211,500	(0.02)	(0.02)
Public Services Agencies	408,000	408,000	408,000	0.00	0.00
HeRO Program	44,000	44,000	0	(1.00)	(1.00)
Home Program	886,281	758,131	80,400	(0.91)	(0.89)
TOTAL USES	7,933,087	4,834,940	4,476,651	(0.44)	(0.07)
Net Surplus (Deficit)	(25,000)	(219,514)	(400,757)		
Designated Reserve for 27th PY (2016):			(5,850)		

FY2010 YEAR END FINANCIAL REPORT

GAMING INITIATIVES FUND

Revenues

The Gaming Initiatives Fund ceased receiving direct gaming revenue from the casino after the first month or two of the year. Terrible's legal team notified the City and the County that their company's "lease agreement" had expired and they were not interested in renewing it. The Agreement was one the company inherited from the previous owners of the casino. Given Terrible's corporate financial bankruptcy, its board felt they could not continue the additional \$1,000,000 in local payments per the lease.

By State statute, formulas for state revenues were revised and player loss limits lifted at the beginning of the year. The City received some increase in revenues from the state, therefore. Unfortunately, it was not enough to fill the local void. State gaming and admissions were, collectively, \$102,000 above projections from those sources. However, the lack of local revenues resulted in the fund collecting only 79% of the original budget.

Expenditures

The fund ended the year 34% under original budget and 11% under mid-year projections. With the loss of local gaming revenues, the original budget's plan to use these monies for renovations at Phil Welch stadium was abandoned and the improvements financed instead through the General Fund's cell phone account. The 11% savings from mid-year projects came from lower than budgeted expenses in transfers for demolition and for deferred parks projects.

GAMING FUND

	2009-2010		%over/(under)		
	Adopted & Amended Budget	Projected Budget	Preliminary Actual	Adopt	Proj
Projected Beginning Fund Balance:			89,548		
SOURCES					
Gaming Revenue	1,394,731	1,090,168	1,110,290	(0.20)	0.02
Interest Earnings	10,000	1,000	310	(0.97)	(0.69)
Grants	0	0	0	-	0.00
Transfer from General Fund	0	0	0	-	0.00
TOTAL SOURCES	<u>1,404,731</u>	<u>1,091,168</u>	<u>1,110,600</u>	(0.21)	0.02
USES BY PROGRAM					
Gaming Funded Initiatives	<u>1,387,367</u>	<u>1,031,017</u>	<u>922,390</u>	(0.34)	(0.11)
TOTAL USES	<u>1,387,367</u>	<u>1,031,017</u>	<u>922,390</u>	(0.34)	(0.11)
Net Surplus (Deficit)	17,364	60,151	188,210		
Total Ending Fund Balance:			\$277,758		

FY2010 YEAR END FINANCIAL REPORT

MUSEUM FUND

Revenues & Expenditures

Revenues, except for the dismal showing by Interest Earnings, were within 1% of the original budget.

The general operations budget, covering County assessment and collection fees, public notices, administrative fees and a transfer to the city-run museum, the Nature Center, came in 1% under original budget. Actual expenditures were over the projected budget due to the unforeseen increase in the County's fees.

Late in the fiscal year the St. Joseph Museum Inc board requested a budget amendment in order to cover additional, approved expenses. Actual expenditures exactly match the adopted & amended budget. Mid-year projections had anticipated a bigger increase from SJMI than was ultimately received.

Planned improvements to the Wyeth-Tootle Mansion were delayed due to weather and unused funds rolled over to FY11.

MUSEUM FUND

	2009-2010		%over/(under)		
	Adopted & Amended Budget	Projected Budget	Preliminary Actual	Adopt	Proj
Projected Beginning Ops Fund Balance:			154,351		
Contractor Fund Balance:			0		
Wyeth-Tootle CIP Fund Balance:			180,315		
			334,666		
SOURCES					
Property Tax	479,430	478,966	485,587	0.01	0.01
Interest Earnings	3,000	5,000	558	(0.81)	(0.89)
TOTAL SOURCES	482,430	483,966	486,145	0.01	0.00
USES BY PROGRAM					
Museum Tax Initiatives - Operations	71,105	61,351	70,367	(0.01)	0.15
Museum Tax - SJMI Contract	403,781	418,975	403,781	0.00	(0.04)
Museum Tax Initiatives - CIP	247,415	30,381	5,276	(0.98)	(0.83)
TOTAL USES	722,301	510,707	479,424	(0.34)	(0.06)
Net Surplus (Deficit)	(239,871)	(26,741)	6,721		
Ending Operations Fund Balance:			\$66,348		
Ending Contractor Fund Balance:			\$0		
Ending CIP Fund Balance:			275,039		
Total Ending Fund Balance:			\$341,387		

The ending fund balance is divided between that remaining to be drawn down by the Museum contractor, available for CIP projects at the Wyeth-Tootle (or other museum as approved by City Council), and for other operational expenses at the City's direction.

FY2010 YEAR END FINANCIAL REPORT

CAPITAL PROJECTS FUND

Revenues & Expenditures

The Capital Projects Fund, mainly financed through the CIP Sales Tax, also felt the crunch of the poor economy. Less consumer spending had the sales tax revenues under budget by \$486,600 (91% of the budget). As in the other sales tax areas, year end actuals were \$672,000 less than FY09 which was \$145,000 less than FY08. Interest Earnings also continued their decline coming in 20% below budget and \$26,000 less than prior year.

The shortfalls in grants and in fund transfers are not significant since those unrealized revenue were tied to deferred projects.

Several projects originally slated for FY10 and/or anticipated at mid year to begin before the end of the year, were deferred until next year. The largest one being construction of the \$3.2 million Muchenberger Recreation Center.

The most important issue facing this fund is that projects are not decreasing in cost. In fact, most see significant cost increases. Over \$1,000,000 was transferred from the General Fund cell phone account to the Capital Projects Fund to cover unanticipated cost over-runs in FY10.

Obviously, if CIP sales tax revenues continue to decline significantly with no corresponding decrease in the cost of individual projects, then there will be one or more projects approved by the taxpayers not completed with this five-year life-cycle of the tax.

CAPITAL PROJECTS FUND

	2009-2010		%over/(under)		
	Adopted & Amended Budget	Projected Budget	Preliminary Actual	Adopt	Proj
Projected Beginning Fund Balance:			5,019,925		
SOURCES					
Sales Tax	5,681,750	5,348,135	5,195,187	(0.09)	(0.03)
Interest Earnings & Other	242,000	223,373	89,738	(0.63)	(0.60)
Grants	2,212,975	2,005,751	1,037,608	(0.53)	(0.48)
Transfers In	1,389,900	951,880	1,140,846	(0.18)	0.20
TOTAL SOURCES	9,526,625	8,529,139	7,463,379	(0.22)	(0.12)
USES BY PROGRAM					
Capital Imprvmnt Projects (non-Enterprise Fnds)	13,463,331	8,500,809	8,428,944	(0.37)	(0.01)
TOTAL USES	13,463,331	8,500,809	8,428,944	(0.37)	(0.01)
Net Surplus (Deficit)	(3,936,706)	28,330	(965,565)		
Total Ending Fund Balance:			\$4,054,360		

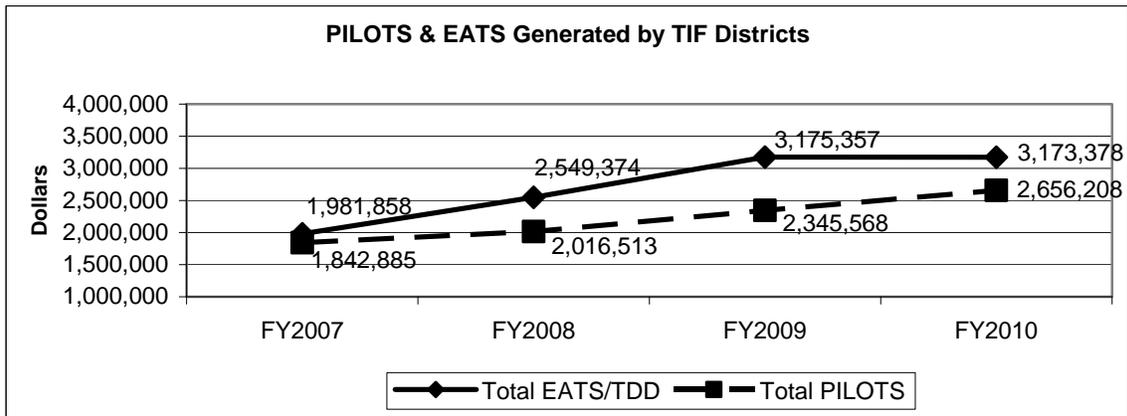
FY2010 YEAR END FINANCIAL REPORT

SPECIAL ALLOCATION FUND

Revenues & Expenditures

In the Special Allocations fund, Economic Activity Taxes (EATS) represent 50% of sales tax and franchise tax revenues generated above a “base” within a TIF district. In FY10, unlike in the other sales tax supported funds, revenues were steady for most of the TIF plans. As can be seen in the chart below, EATS had an almost imperceptible decline from FY09 overall indicating the strong performance of the retail and restaurant establishments in the City’s TIF districts.

The other significant revenue generated by the TIF and economic development districts is their Payments-In-Lieu-Of-Taxes (PILOTS). TIF districts receive 100% of the real property taxes generated within the district above the base tax revenues received before the district was established. As additional TIFS are triggered, the amount of PILOTS received has increased.



TIF generated revenues deposited to their respective TIF districts are used in one of two ways:

Bonded TIFS: For the following TIFs, revenues are used to meet bonded debt issued to meet project eligible reimbursements.

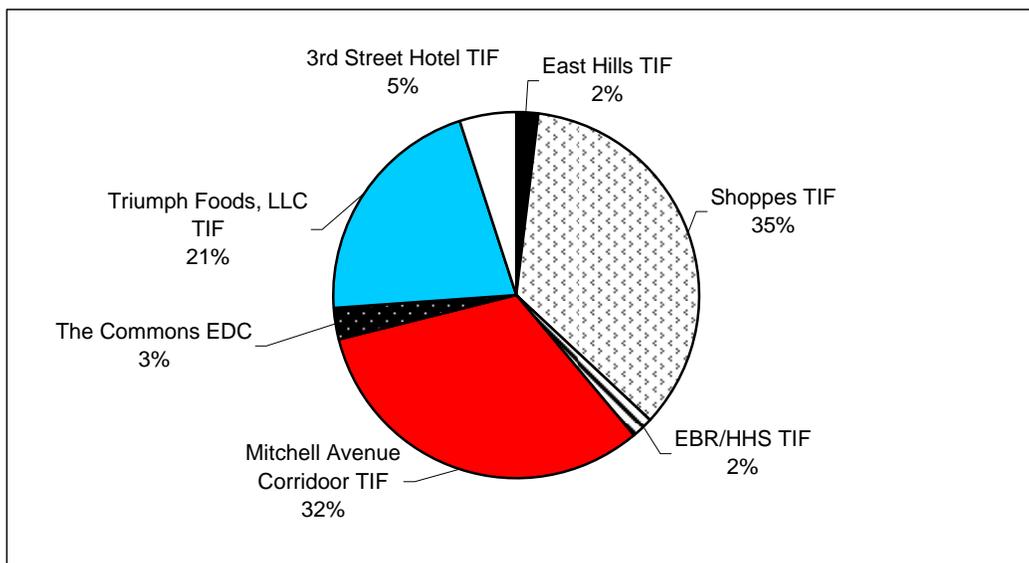
- EATS for North County finished over projections by \$117,000. This was an increase of \$9,000 compared to FY09. With the PILOT payments, the revenues generated (\$3.31 million) plus a small amount of available fund balance were sufficient to meet bond payments for the year (\$3.4 million).
- The major revenue sources for the bonds issued in the Triumph Foods’ TIF are PILOTS and payments made directly by the developer to service the debt (Sewer Reserve Charges and PILOTS on Chapter 100 bonds issued to the company). Total revenues (\$2.42 million) were more than sufficient to meet debt service payments (\$2.3 million).
- Mitchell Woods Corridor TIF began as a pay-as-you-go TIF. However, bonds were issued and purchased by the developer (American Family) in FY09. Expenses now exist as debt service payments. The PILOTS and small amount of EATS generated by the district (\$344,000) was short of the \$430,000 debt service payment. There were sufficient reserves left from prior year revenues to cover the debt service. However, as available reserves are used, the company may find itself in a position of paying the difference between PILOTS generated and debt service requirements directly in the not too distant future.

Pay-as-you-go TIFS: The following economic development projects are pay-as-you-go. This means developers are reimbursed their approved TIF expenditures only the amount of EATS/PILOTS/Interest generated by their district during the year. Of the remaining nine TIFS and one EDC, the only ones generating any significant activity in FY10 were:

FY2010 YEAR END FINANCIAL REPORT

- A total of \$221,000 in EATS and PILOTS were received for the EBR TIF. After 30% of the additional revenues were deposited to a designated account by the City for future infrastructure improvements (up to \$1M as per the Redevelopment Agreement), \$180,000 of eligible expenses was reimbursed to the developer.
- The Third Street Hotel was the only TIF below budget on EATS due to delinquent payments on the Hotel's part. This was a drop of 15% when compared to fiscal year 2009. Holiday Inn caught up on its sales tax remittance in FY11. With PILOTS and EATS the bank servicing the hotel's debt received \$105,000.
- EATS from The Commons development, an economic development district with a City-only agreement, ended under budget projections at 54% and showed a decrease of 29% when compared to actual prior year receipts. Projections were increased for FY10 with the anticipated opening of Mr. Goodcents and King Kong restaurants. Mr. Goodcents opened in March. King Kong has yet to break ground. A base sales tax of \$250,000 must be met by the district annually before distribution begins. The development met its base in October (with revenue the City received in December), as it did the previous two years. The developers were able to receive \$316,000 in reimbursement, a slight decrease of \$7,000 from FY09.
- No EATS sales taxes were posted to East Hills. Although construction at the mall was virtually complete by the start of FY10, the economic downturn has prevented many of the anticipated tenants from materializing. The project needs to meet its base of \$1.4 million before EATS are generated. However, East Hills' Community Improvement District (CID) and its additional 1 cent sales tax on sales within the TIF generated over \$292,000 pledged toward TIF reimbursement. Through the CID revenues, some minor franchise EATS, and the year's receipt of PILOTS a total of \$787,000 was reimbursed. This was almost exactly what was reimbursed in FY09. The recent opening of a well-known, restaurant franchise on a pad site could boost revenues to the point the development meets its EATS base. When generated revenues are back to the level anticipated in the TIF plan, the developer hopes to issue bonds and use future TIF and CID revenues to pay the debt service.

The remaining TIF projects are either so new (Center Building TIF) or at least dormant enough (Uptown Redevelopment, Downtown Redevelopment, Ryan Block, North East Cook Road, Fountain Creek, Tuscany Towers) there was no FY2010 activity to speak of.



More detailed information on the various TIF districts can be found in the Supplemental Reports section starting on page 83.

FY2010 YEAR END FINANCIAL REPORT

SPECIAL ALLOCATION FUND

	2008-2009		%over/(under)		
	Adopted & Amended Budget	Projected Budget	Preliminary Actual	Adopt	Proj
Projected Beginning Fund Balance:			8,028,684		
SOURCES					
PILOTS	2,360,565	2,336,544	2,345,566	(0.01)	0.00
EATS/TDD/NonIncremental Sales Tax	3,081,980	2,847,951	3,175,356	0.03	0.11
Bond Proceeds	1,566,788	1,566,788	1,483,788	(0.05)	(0.05)
Recovery/Reimbursement	17,450	(36,417)	(36,925)	(3.12)	0.01
Refunds Prior Year Expenditure	0	2,031	2,029	-	(0.00)
Developer Contributions	809,100	761,319	761,319	(0.06)	0.00
Interest Earnings	470,000	185,000	121,896	(0.74)	(0.34)
Sewer Reserve Charges	972,966	972,996	349,630	(0.64)	(0.64)
Transfers from Other Funds	1,833,730	1,824,000	34,730	(0.98)	(0.98)
TOTAL SOURCES	<u>11,112,579</u>	<u>10,460,212</u>	<u>8,237,389</u>	(0.26)	(0.21)
USES BY PROGRAM					
Uptown Redevelopment TIF	1,998	500	406	(0.80)	(0.19)
Ryan Block TIF	2,826	3	3	(1.00)	0.00
Downtown Revitalization TIF	5,000	0	3,557	(0.29)	-
Mitchell Avenue Corridor TIF	3,792,786	1,318,600	3,380,865	(0.11)	1.56
The Commons Development (EDC)	326,730	297,100	289,500	(0.11)	(0.03)
North East Cook Road TIF	1,825,674	15,000	16,674	(0.99)	0.11
East Hills TIF	345,195	169,300	196,607	(0.43)	0.16
Shoppes at North Village TIF	4,889,672	4,914,931	3,679,468	(0.25)	(0.25)
EBR/HHS Development TIF	245,865	180,130	227,112	(0.08)	0.26
Triumph Foods, LLC TIF	2,329,605	2,329,235	2,240,513	(0.04)	(0.04)
Fountain Creek TIF	5,250	0	0	(1.00)	-
3rd Street Hotel TIF	713,267	295,599	511,727	(0.28)	0.73
Tuscany Towers TIF	52	52	51	(0.02)	(0.02)
TOTAL USES	<u>14,483,920</u>	<u>9,520,450</u>	<u>10,546,483</u>	(0.27)	0.11
Net Surplus (Deficit)	(3,371,341)	939,762	(2,309,094)		
Total Ending Fund Balance:		\$8,968,446	\$5,719,590		

SUPPLEMENTAL REPORTS

	Page
Investment Report/Cash Balances (Year End)	58
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Routine Budget Transfers (4th Quarter)	70
Status of Existing Contracts/Agreements (Year End)	79
Economic Development Projects Update (Year End)	83

INVESTMENT REPORT

COMMENTARY

The Investment Report is for the twelve month period ended June 30, 2010. The purpose of the report is to keep the reader informed of the diversification and status of the City's investment portfolio. The City's Investment Policy, adopted by the City Council on July 18, 1994, guides investment activities and ensures that City funds are invested in a manner which provides the highest investment return with maximum security while meeting the daily cash flow demands in accordance with all state and local laws. An updated Policy was submitted for Council review and approval in October 2010.

CASH INVESTMENTS

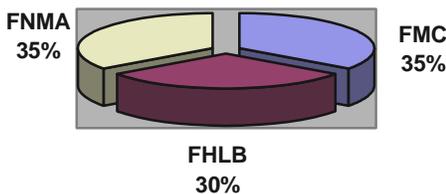
As of June 30, 2010, \$33,972,508 of the City's idle cash is invested in U.S. Treasury Bills, Agency Securities, and cash. The majority of the investments purchased are Agency Discount Notes with maturities of 180 days or less. Individual yields on the securities range from 0.12% to 0.25% with a maturity expected weekly. Most City investments are made in instruments of 180 days or less because: 1) the return on longer instruments is not significantly greater to offset the loss in liquidity; and 2) current low fund balances in most funds require that investments be very liquid.

According to City policy, the City may only invest in U.S. Treasury Bills, Agency Discount Notes and interest from the City's checking account. U.S. Treasury Bills (T-Bills) are short-term obligations considered risk free and very liquid. They are backed by the full faith and credit of the U.S. Government. While considered the safest of all types of securities, Treasury Bills provide the lowest yield. Due to the low yield, the City prefers to invest in other, high-yielding, relatively risk-free U.S. Government Securities.

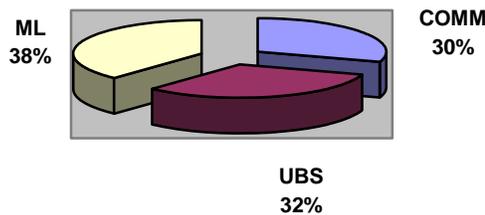
Some Agency Discount Notes are guaranteed by the full faith and credit of the U.S. Government, but most carry only a "moral obligation" of Congress to protect investors. These notes usually have higher yields than Treasury Bills, and include federal agencies such as the Federal National Mortgage Association (Fannie Mae), Federal Home Loan Bank (FHLB) and Federal Farm Credit Bank (FMC).

Safety of principal is the foremost objective of the City's investment program. To achieve this objective, diversification is a necessity for securities and vendors. Investments are competitively bid and purchased from Merrill Lynch, UBS, and Commerce Bank of Kansas City, maturing weekly for cash flow purposes.

Investment Types



Investment Firms



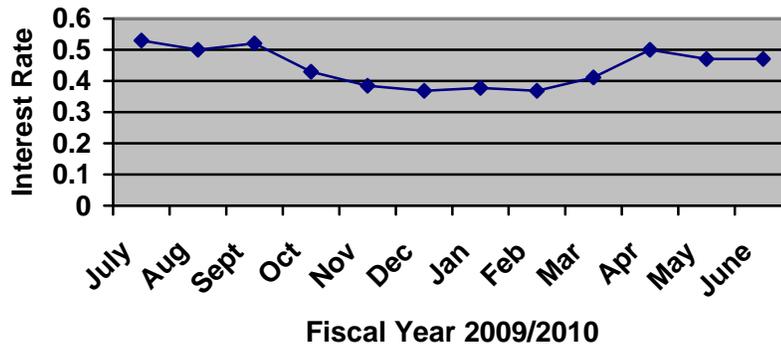
INTEREST INCOME

The City also receives interest income on cash balances in its checking account. Interest is distributed to each fund at the end of each month. The interest rate is equal to the average 91 day Treasury Bills plus .31 points on the City's average collected balance. The rate the City received for the month of June, 2010 was 0.47%. Interest rates in 2009 and 2010 remained constant between 0.04 and 0.06 percent. Because of collateral agreements with the banking institution insuring cash balances, this is as safe as investments in U.S. Treasury Bills.

FY2010 YEAR END FINANCIAL REPORT

July 1, 2009 - June 30, 2010

Interest Rates



Interest earned that has been distributed to the individual funds based upon the cash balance monthly average:

July, 2009	\$	16,430.02
August, 2009	\$	19,606.22
September, 2009	\$	12,583.05
October, 2009	\$	6,321.44
November, 2009	\$	7,530.24
December, 2009	\$	7,281.31
January, 2010	\$	7,206.26
February, 2010	\$	4,132.49
March, 2010	\$	4,674.19
April, 2010	\$	4,331.26
May, 2010	\$	5,368.30
June, 2010	\$	5,934.93
YTD 2010 Total	\$	101,399.71

As of June, 2010, interest earned was \$101,399.71 compared to \$545,668 in June, 2009 and \$1,465,254 in June, 2008.

Unrestricted cash deposits and investments of the City are pooled and include cash held in commercial bank checking accounts and investments held in United States Government Treasury and Agency securities. All funds with a cash balance carry an "Equity in Pooled Cash" balance on the financial statements equal to their respective cash deposit and investment portion of the pool. The individual funds "Equity in Pooled Cash" equals the \$39,743,868 City records as unrestricted.

Restricted cash deposits and investments are restricted for legal purposes or purposes designated by City Administration. In accordance with bond transcripts, the Trustees of the bonds are legally required to hold reserves at their financial institution. Currently, the City has \$23,468,840 held at various locations as instructed by the bond transcripts.

The charts beginning on the next page show the June 30, 2010 status of city cash by type of investment, type of restriction and unrestricted cash balances.

FY2010 YEAR END FINANCIAL REPORT

CASH By Type of Investment June 30, 2010

Checking Account Balance:		\$5,771,359.39
U.S. Government and Agency Securities:		
Federal Natl Mortgage Association	\$11,988,964.00	
Federal Farm Credit Bank	11,988,911.66	
Federal Home Loan Bank	9,994,632.78	
		33,972,508.44
Cash and Investments		39,743,867.83
Bond Reserves (held at various institutions)		23,468,839.64
		\$63,212,707.47

CASH By Type of Restriction June 30, 2010

Unrestricted Cash Balance:		
Cash	\$5,771,359.39	
Investments	33,972,508.44	
		\$39,743,867.83
Restricted Cash Balances:		
Bond Reserves (various institutions)	23,468,839.64	
		23,468,839.64
		\$63,212,707.47

The label “unrestricted cash” is deceiving. The cash is unrestricted only in the accounting sense of not being legally restricted to a certain use, like bond reserves. The cash is restricted in the sense of what fund it belongs to and what that fund can use it for.

The chart on the following page breaks down the \$39.7 million “unrestricted” cash figure above by fund and designated uses (if any).

FY2010 YEAR END FINANCIAL REPORT

UNRESTRICTED CASH BY FUND

June 30, 2010

General - Cash	\$253,104.64	
Emergency	\$100,000.00	
Escrows/ Grants	218,123.65	
Cell Phone	666,377.27	
Computer Reserve	73,165.18	\$1,310,770.74
<hr/>		
SIMR- Cash	1,064,536.86	
Escrows	560,054.94	1,624,591.80
<hr/>		
Parks, Recreation & Civic Facilities- Cash	734,965.38	
Escrows	32,503.80	
Senior Center Foundation/WMorgan Trust	3,947.17	771,416.35
<hr/>		
Health- Cash	1,907,565.81	
Escrows	4,925.00	
Public Nursing/Richardson Trust	85,200.93	1,997,691.74
<hr/>		
CDBG- Cash		(720,769.20)
Special Allocation - Cash		2,121,642.10
Riverboat - Cash		168,297.97
Museum		364,976.92
Downtown Business District - Cash		100,081.73
QP Sales Tax - Cash		8,819,163.92
Aviation- Cash	750,663.98	
Escrows/MDANG	83,932.42	834,596.40
<hr/>		
Parking - Cash	222,967.63	
Escrows	5,074.00	228,041.63
<hr/>		
Sewer - Cash	2,075,911.84	
In House Bond Reserve	4,170,516.26	6,246,428.10
<hr/>		
Golf - Cash		53,312.94
Mass Transit - Cash		4,167,056.85
Landfill - Cash	5,485,549.68	
Post Closure	3,937,114.96	9,422,664.64
<hr/>		
Worker Compensation - Cash		1,072,990.03
Payroll - Cash		294,446.88
Library - Cash		3.83
St. Joseph Gateway TDD - Cash		12,274.11
East Hills CID - Cash		3,606.04
CDBG Loan Funds - Cash		850,582.31
		<hr/>
		\$39,743,867.83
		<hr/> <hr/>

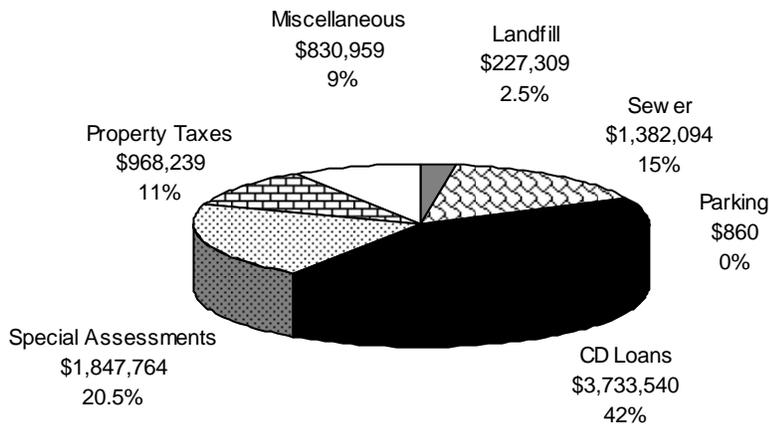
FY2010 YEAR END FINANCIAL REPORT

Accounts and Loans Receivable Report

COMMENTARY

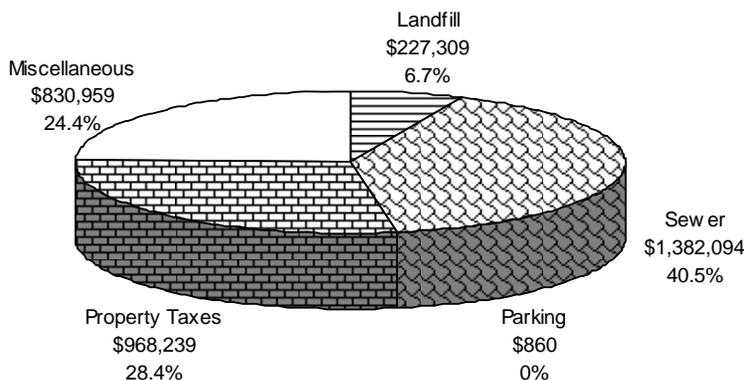
The Accounts and Loan Receivable Report is for the fiscal year ended June 30, 2010. These receivables have been billed to each customer and already appear as revenue on the general ledger. The purpose of this report is to identify the various types and amounts of receivables, discuss the City's various collection efforts and provide an estimate of receivable collectability. Total Accounts and Loans Receivable at June 30, 2010 are broken out as follows:

Accounts Receivable and Loan Receivable For Quarter Ended June 30, 2010



Receivables as the result of billings for the routine services provided to City residents (from taxes, licenses and fees) are outlined in the table below. Loans and Lien Receivables have been extracted due to 1) uncertain collectability with special assessments; and 2) CDBG loans are payable over 30-40 years, leaving most of the receivable due into the future, not past due. Details of each type will now be discussed by category type.

Accounts Receivable For Quarter Ended June 30, 2010 (Excludes Loans and Special Assessments)



Property tax delinquent reports were provided by the County Collector as of June 30, 2010, as required in the Billing and Collection contract. The listing shows total delinquent amounts for all tax

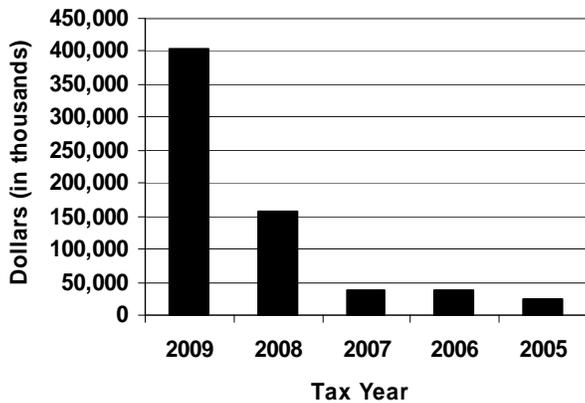
FY2010 YEAR END FINANCIAL REPORT

years total \$968,000, compared to \$789,300 in fiscal year 2009. The economy could be a factor in the increase. Tax levies for tax year 2009 (FY2010) were actually lower than in 2008.

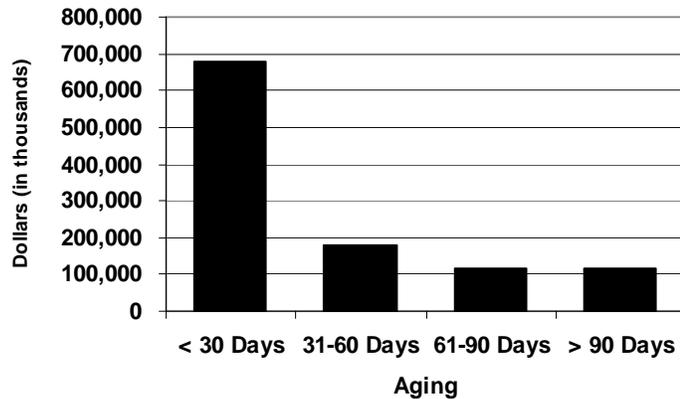
Current year property tax (2009) delinquencies total \$640,500 compared to \$546,600 in fiscal year 2009. County collections through June 30, 2010 show a decrease in current collections of \$41,000. Of this amount, the only actual decrease (\$146,400) occurred in the General Fund due to the SB711 mandate passed by the State legislature in August, 2008. The annual CPI adjustment allowed the other tax levies to increase slightly giving these funds an increase of \$187,400. However, when factoring in the increase in the County collection fees, revenues are flat for those funds. As of June 30, 2010, total current year receipts for all funds were \$10,654,000, compared to \$10,695,000, a reduction of less than one percent (0.004%).

Prior property tax receivables (33.9% of all taxes due) include the receivables for tax years 2008 & prior. As of June 30, 2010, prior property taxes remaining due total \$327,700 compared to \$242,700 for all funds in fiscal year 2009 (tax year 2008). The economic picture, foreclosures, job losses, etc. may be a factor in these higher tax receivables. Total prior year collections are down with \$456,700 compared to \$516,000 for FY2009, an eleven and one-half percent (11.5%) decrease. A portion of the FY2010 decrease from prior year tax revenue can be attributed to the settlement of 2007 tax protests filed with the State Tax Commission received in FY2009.

**Property Taxes Receivable
by Tax year as of June 30, 2010**



**MAWC Sewer Account Aging
As of June 30, 2010**



Water Protection Fund receivables (40.5%) include City billings to South St. Joseph Industrial District, septic load processing charges, and MAWC sewer use charges. It also includes sewer user charges billed and collected by Missouri American Water Company per Billing and Collection Agreement. The Missouri American Aging is shown above. Accounts over 90 days are reviewed by MAWC and may be turned over to their third party collection agency. These receivables are reported monthly to the Financial Services Department for recording of user charges, penalties for late payment, allowance for uncollectible accounts, and collection fees.

Total sewer amounts due are \$1,382,100 as of June 30, 2010. Billings on the City's general ledger total \$198,500, most of which is from the South St. Joseph Sewer District (\$195,400). Improvements made at the South St. Joseph Sewer District plant have lowered the billing amounts approximately 37% for FY2010 in comparison to the same period in FY2009. That trend is expected to continue. The SSJSD balance is current on their account.

Also included in the City portion of the receivable is the Oak Mill settlement amount of \$100,000, net of the only payment to date of \$2,400. This was the "good faith initial payment remitted during the Court settlement negotiations. Delinquent letters have gone out. Legal will be contacting the defendant's attorney to get a status on the payments due prior to initiation of further collection measures. The Oak Mill amount due is no longer on MAWC records.

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Landfill Fund receivables (6.7%) include hauler accounts set up for monthly billing and land lease contracts. Receivables are billed by the Financial Services Department based upon records within the Waste Works software, a package purchased by Landfill in 2009 and brought online January 1, 2010. Total landfill fund billings to date are \$2,844,000, a decrease of \$1,028,000 or twenty-seven (27%) percent for the same period in fiscal year 2009. Total tipping fee revenues of \$4,075,500 represent a decrease of eighteen (18%) percent from fiscal year 2009. Outstanding receivables total \$227,300 with the entire balance due less than 60 days delinquent. Deffenbaugh Disposal Service remains the largest account, with \$85,200 (37%) of the total amount due.

Miscellaneous Receivables (24.4%) are billed by Financial Services and remitted to the City through the Customer Assistance Department. These receivables are for various services and/or fees. Although the miscellaneous receivables are being reported as \$674,600, *Road & Bridge Taxes* total the greatest portion \$604,800 (ninety 90%) percent of the calculated amount due. Of this amount, \$544,350 was paid in January, 2010. A receivable was set up as of June 30, 2010 and payment posted to taxes under protest due to supporting documentation provided with the disbursement. Upon review, the County Auditor adjusted the total due to \$601,200 to reflect State Statute that disbursement should be based upon twenty-five percent of “all of the funds collected from such assessments” instead of the prior method of a percentage of total valuations. With prior calculation methods being based upon ninety-five (95%) percent of the total valuation and not actual collections, the revenues disbursed to the city for tax year 2009 were actually slightly lower. The remaining balance was scheduled to be paid in September, 2010.

Any miscellaneous receivables remaining due beyond 45 days generates a second courtesy delinquent notice. After the second notice, the originating departments are notified to consider revoking the delinquent party's ability to charge future services/fees until their account is brought current. Miscellaneous billings include:

- General Fund - LEC charges, fire district contracts, and administrative fees for Chapter 100 bonds, Heartland Health and Buchanan County shared expenses for maintenance of the communication system; and PILOT taxes due per Chapter 100 agreements;
- SIM & R Fund – Street/utility cuts, culvert pipe purchased for installation, Road & Bridge taxes;
- PRCF – Horace Mann monthly leases, Hockey Club and Figure Skating Club ice rentals;
- Public Health Department – Birth/Death certificate monthly billings, monthly pound fees for area cities, and Buchanan County Health Contract;
- Special Allocation Fund – Invoices sent to Buchanan County for County EATS sales tax portion;
- Aviation Fund – Monthly hangar leases, land leases, monthly Airport Café lease;
- Mass Transit Fund – Bus station lease, State of Missouri bus passes purchased;
- Payroll Fund – Retiree and Cobra insurance billings.

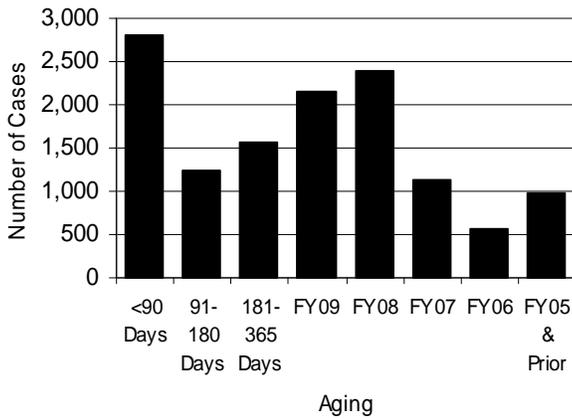
Municipal Court and Business Licenses/Permits are also miscellaneous receivables, but not included in the total amount due. Most of these billings are unknown at the time of issuance or billing – business licenses because many are based upon gross receipts which fluctuate from year to year and Court citations because defendants must have their due process in Court.

Municipal Court receivables are shown separately in the table on the following page. As of June 30, 2010, open citations total 12,805, an increase of 501 cases from the previous fiscal year. Out of 19,182 cases filed since July 1, 2009, 5,601 cases (43.7%) remain open. Cases typically require 45-60 days before the court case is taken up. Court staff regularly review these citations in regard to collectibles and cases are closed in the proper, timely manner.

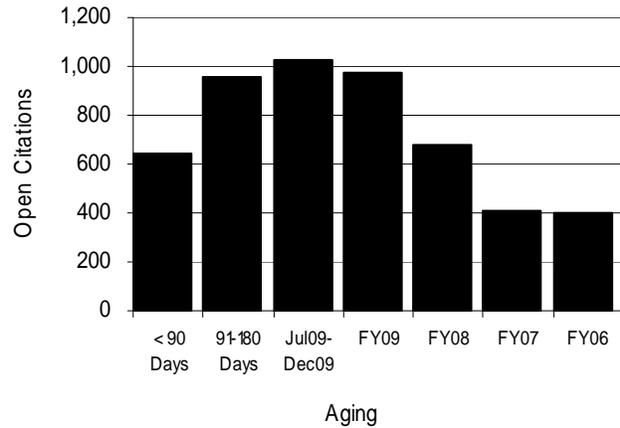
As of June 30, 2010, fiscal year 2010 Court fines and fees collected total \$1,280,300 compared to \$1,506,300 for fiscal year 2009, a fifteen (15%) percent decrease. City retained Court revenues are \$1,090,600 compared to \$1,284,800 in fiscal year 2009, also a fifteen (15%) percent decrease. The reduction in cases filed is a major reason for the decrease in Court revenues.

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**Municipal Court Open Cases
As of June 30, 2010**



**Aging Open Parking Citations
as of June 30, 2010**



Public Parking receivables (<1%) include parking permits billed for City garages. Other receivables include outstanding parking citations as recorded in the Parking Access database. The amounts due remain uncertain since a defendant has the right to request dismissal and/or have due process in Municipal Court. A total of 12,033 parking citations have been written this fiscal year – 7,563 by public parking staff, 4,457 written by police officers and 13 written by the fire department. This compares to 11,838 citations written over the same period in FY2009.

Parking fine revenue is recognized when received. Fiscal year 2010 parking fine revenues total \$203,000, of which \$170,900 (84%) are fines remitted directly to the City and from collection letters generated by Financial Services staff. Municipal Court summons have resulted in the remaining \$32,080 (16%). Parking staff shortages resulted in fewer ownership record searches, fewer collection letters sent out and less summons issued to Municipal Court. The result was greater open citations remaining at the end of fiscal year 2010. A total of 8,631 collection letters were mailed out in FY2010, compared to 10,279 in FY2009. Open citations total 13,339, compared to 12,020 open at the end of fiscal year 2009. The increased revenue is a result of increased enforcement throughout the City by Police and Fire Departments. The average fine for those violations is greater than those written by Public Parking staff. The aging of these citations is shown in the table above.

New Business Licenses and Permits By Type Fiscal Year 2010 - 4th Quarter

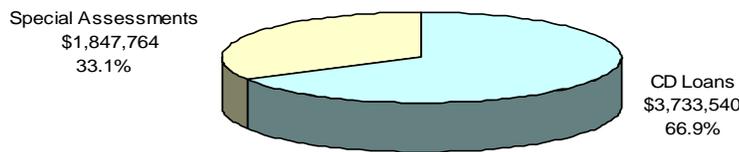
Type	Annual	Temporary	FY10 Revenue	FY09 Revenue
Liquor licenses	39	75	\$90,324	\$88,120
Health permits	58	149	\$84,749	\$83,232
Alarm permits	163	28	\$43,556	\$44,519
Fire Inspection permits	49	17	\$27,005	\$29,655
Trade Licenses	535	10	\$69,673	\$71,634
Contractor Licenses	58	n/a	\$3,250	\$250
Alcohol Server Licenses	541	193	\$10,910	n/a
Business licenses	711	40	\$953,985	\$821,006
Totals	2,154	512	\$1,283,452	\$1,138,416

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Annual licenses, permits and inspections for business activity are billed and collected by the Customer Assistance Department and recorded in Permits Plus Software when received.

Collection efforts will continue for the expired business licenses due on June 30, 2010 into fiscal year 2011. These efforts include delinquent letters and a summons to Municipal Court for those open businesses who fail to renew their license. Owners of thirty-nine (39) businesses were issued a summons to Municipal Court during FY2010, compared to twenty (20) for FY2009. An additional 215 new and temporary business licenses and permits were issued between May 1, 2010 and June 30, 2010 (recorded in the fiscal year 2011 license season). The new contractor and liquor server licenses added to the CAD workload this fiscal year. The distribution of new business permits and licenses issued are broken down by type in the graph on the preceding page.

**Liens and Special Assessment Receivables
For Quarter Ended June 30, 2010**



Lien & Special Assessment receivables (33.1%) total \$1,847,800 and include demolition liens (\$1,012,800), general code violations for weed and trash liens (\$761,800) and street and sewer improvement/use liens (\$73,200). Demolition and weed and trash liens are billed and collected by the Customer Assistance Department, with demolitions having a ten (10) year period in which to pay back the City. Sewer Improvements and Street Special Assessments are billed and collected by the Financial Services Department.

Aging of Special Assessments - Amount Due
As of June 30, 2010

Period	Dollars	Dollars (%)
0-90 Days	65,338	3.5%
91-180 Days	27,561	1.5%
181-365 Days	430,017	23.3%
FY09	174,323	9.4%
FY08	120,008	6.5%
FY07	148,326	8.0%
FY06	156,942	8.5%
FY05 & Prior	725,249	39.3%
Total Outstanding	1,847,764	100.0%

Accounts are reviewed periodically by Customer Assistance, Property Maintenance and Legal staff to consider additional collection measures if deemed collectable. These measures include a series of collection letters and, if necessary, a lawsuit filed in Buchanan County Circuit Court as a personal debt of property owners. Inspectors continue to issue summons to Municipal Court for code violations. The City requests restitution for any costs incurred in cleanup of the property. Amounts

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paid by the defendant include fines for non-compliance and any City restitution for that particular violation.

Fiscal Year 2010 revenues collected for weed and trash liens total \$67,280, compared to \$101,600, a decrease of \$34,320 (33.8%) for fiscal year 2009. Approximately \$31,000 of the decrease can be attributed to a single payment for delinquent tax bills from Union Pacific Railroad property in FY2009. The major reduction in revenue is a result of a policy change from formal non-compliance letters to personally contacting the owners. This has resulted in greater compliance leading to lower revenues, but also decreased City expenses from abatement. State statutes approved a new revenue source and staff can now add cleanup/repair amounts-due to the Municipal Court cases as restitution. The City is reimbursed from Municipal Court as these amounts are paid.

Community Development (C.D.) Loan receivables (66.9%) are low-interest loans made to low and moderate income residents under regulations promulgated by the Federal Department of Housing and Urban Development (HUD). These loans vary in length from 15 to 40 years. Although total loans outstanding are \$3,733,540, only \$45,820 or slightly over one percent (1.2%) are principal and interest due.

The Accounting Division of the Financial Services Department bills and monitors these accounts. The C.D. Loan Committee, comprised of Financial Services, Community Development and Legal staff, meet monthly to discuss accounts with balance portions greater than 30 days delinquent and decide upon the collection measures to be used, from general collection letters to foreclosure if necessary. The number outstanding accounts and loan amounts due vary by type and are listed below.

CD Loans As of June 30, 2010

<u>Loan Description</u>	<u>Outstanding</u>	<u>Number</u>
Rehabilitation	\$1,320,237	43
Rental Rehab	\$171,001	6
Historic Preservation	\$82,866	9
Home Program	\$2,159,437	25
Loans Reported	\$3,733,540	83

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PURCHASE ORDERS (CONTRACTS) BETWEEN \$5,000 AND \$25,000

COMMENTARY

The City's purchasing policy allows the City Manager to approve contracts between the amounts of \$5,000 and \$25,000. The following lists those contracts issued in the fourth quarter of Fiscal Year 2010 between those limits.

4/1	GW Van Keppel Company	\$ 5,306.01	Transmission & Hydraulic Cooler for Grader	Landfill
4/6	Van Wall Equipment	\$17,968.00	Used 2008 JD Greensmower	Golf
4/7	Shawnee Mission Ford Inc.	\$ 17,814.00	2010 Ford Ranger Extended Cab	WPF
4/12	Diesel Performance Equipment	\$ 6,639.47	Rebuild Engine for 114-09	Landfill
4/12	A and B Body Shop	\$ 6,321.45	Body Work for Pickup	Landfill
4/12	ESRI	\$ 12,996.43	ArclInfo Concurrent Annual Maintenance	IT
4/13	Piping Alloys	\$ 5,003.49	Various Sizes Welded Pipe	WPF
4/14	Commercial Concepts	\$ 8,251.53	Tables, Folding Chairs & Chair	Golf
4/15	CDW Government Inc	\$ 14,560.00	(13) Laptops	Police
4/21	Fry & Associates	\$ 7,952.00	Table, Chairs, & Love Seat	Golf
4/22	World Wide Technology Inc	\$ 9,784.58	Catalyst & SmartNet	IT
4/29	Shawnee Mission Ford Inc.	\$ 13,010.00	2010 Ford Ranger 4 x 2	WPF
5/3	Derr Equipment	\$ 14,335.00	Kubota Utility Vehicle	Parks
5/3	TNT Truck and Equipment	\$ 24,500.00	2005 Chevrolet K3500 1 Ton	Parks Sewer
5/3	Sprague Excavating	\$ 10,009.77	Install Conduit at Recycling/Sewer Bldg	Mtnce Sewer
5/3	Contractors Plumbing	\$ 6,126.31	Repair & Relocate Radiant Heaters	Mtnce
5/18	E J Equipment	\$ 14,300.00	Self Propelled Compact Steerable Camera	Sewer Mtnce
5/18	World Wide Technology Inc	\$ 12,020.80	(20) Compaq 6000 Computers	IT
5/18	Kustom Signals Inc.	\$ 15,383.00	(3) G# Vision Controller & Monitor	Police
5/18	Randy Reed Chevrolet	\$ 6,287.20	Parts & Labor to Repair Damage to 952-07	Sewer Mtnce
5/19	Alliance for Business Training	\$ 7,850.00	(4) 8 hr classes for Confined Space Entry	WPF
5/25	Contractors Plumbing	\$ 20,363.71	Install 1" Meter & Service Krug Picnic Area	Parks
5/27	United Shield International	\$ 5,995.00	Ballistic Shield Level III +	Police
5/27	Emergency Apparatus Maint	\$ 14,999.83	Repair Center Post Ladder on Engine 6	Fire
5/27	Towers Fire Apparatus	\$ 15,679.50	(10) MorningPride Bunker Gear	Fire
5/27	Western Extralite Co	\$ 7,790.00	Freedom Motor Control System	WPF
5/28	ADAPCO	\$ 12,650.64	Strike Ultra Treatment-Rouging Filter Flies	WPF
6/1	Drexel Technologies	\$ 16,740.00	KIP 3102 w/toner and paper	Engineering
6/3	St Joseph Cablevision	\$ 9,944.46	(14) Microphones w/module	CMO
6/8	Seon Design Inc	\$ 5,010.00	8 Channel DVR Recorder & Equipment	Transit
6/9	Pinnacle Electric	\$ 8,731.28	Electrical Repairs at 6th & Jules	Parking
6/9	Brown Traffic	\$ 9,780.00	4 Phase Cabinet Assy w/controller	Traffic
6/14	Double Check Co Inc	\$ 6,475.85	Fuel Tank Inspection	Street
6/15	R J Kool Company	\$ 8,088.00	Purchase & Install Bill & Coin Changer	Transit

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6/15	Kenton Brothers Inc.	\$ 8,818.00	Access Control Addition	Transit
6/15	Madget Demolition Inc TNT Truck and Equipment	\$ 5,840.00	Demolition 1018 South 11th	Prop Mtnce
6/17	ABD Aviation	\$ 13,500.00	2001 Dogde Truck & 2006 Ford Ranger	Park
6/21	Consultancy Inc	\$ 10,000.00	Consulting for Airport Emergency Plan Compressor Air End & Coupling Assembly	Aviation
6/24	M B Companies Inc. World Wide Technology Inc.	\$ 7,565.00	(2) Adobe Cold Fusion V.9 Upgrade	Traffic
6/24	Danko Emergency Equipment	\$ 6,311.71		IT
6/25	Shoop and Sons	\$ 5,500.00	Replace Pump Seals on Engine 11	Fire
6/28	Double Check Co Inc.	\$ 18,612.30	Fencing for Animal Pens	Parks
6/29	World Wide Technology	\$ 15,000.00	Clean, Repair & Inspect Fuel Tank Lining	Streets
6/29	Forest Hills Lawn	\$ 5,520.00	Cisco Cayalyst Switch & SmartNet	IT
6/30	Game Time	\$ 18,895.00	Repair Retaining Wall at 1230 N 15th Parkground Equipment for Hochman Park	Prop Mtnce
6/30	Heritage Research Co	\$ 18,069.13		Parks
6/30	Violeton Inc Thompson Pump Company	\$ 20,000.00	Historic Preservation Consultant	CD
6/30	Lee Mathews Equipment Co	\$ 15,200.00	(4) DiBos 19" Video Recorders	WPF
6/30	FFF Enterprises	\$ 20,265.20	Rental of (3) 18" Dri-Prime Pumps	WPF
6/30	Hewlett Packard	\$ 5,292.11	Repair to Flygt Pump	WPF
6/30	Brown Mannschreck	\$ 10,890.00	Flue Vaccine 100 10 dose vials	Health
6/30		\$ 8,937.00	HP Proliant DL 160 Server	IT
6/30		\$ 5,887.13	Tables & Chairs for Recycling/Sewer Bldg	Sewer Mtnce

**Does not include individual purchase orders issued within the following since individual purchases are made under the umbrella of a previously approved contract.

Community Development Rehab Loan Projects

Gasoline Purchases

Price Agreement Purchases

Work Orders for Professional Services, approved by a Master Agreement

Annual Maintenance Agreements

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ROUTINE BUDGET TRANSFERS

COMMENTARY

Routine Budget Transfers are allowed under “Administrative Code Sec. 2-1052. Budget Transfers. (abridged & supplemented)” The following statement appears on the Routine Budget Transfer Form.

1. There will be no budget transfers without council authorization from/to salary & wage line items from/to other budget line items....Transfers shall be allowed within these line items.

[If the request is transferring from/to salary line items from/to non salary line items....a budget amendment ordinance is required.]

2. There will be no budget transfers without council authorization from/to employee benefits line items from/to other budget line items ...with the exception of uniform allowance, car/mileage allowance and conference/training/travel.

[If this request is transferring from/to benefit line items from/to non benefit line items...a budget amendment ordinance is required.]

3. There will be no transfers without council authorization from capital outlay line items with the exception that once budget approved capital items are purchased and there are funds remaining, these funds can be transferred. Capital items which have not been approved by the council in the budget and which exceed \$5,000, must receive council approval before they are purchased.

[If this request is transferring from a capital line item to any other line item and all budgeted capital items have not been purchased....a budget amendment ordinance is required. (Please indicate if all items have been purchased.)

[If this request is for the purchase of an unbudgeted capital item exceeding \$1,000, even though there are sufficient budgeted funds....you'll need to prepare a budget amendment ordinance.]

The following list does not include all of the year-end clean-up transfers that were done. Inclusion of these transactions increased this section to 35 pages. What is shown are the normal transfers made for specific reasons during the quarter. a complete report is available in Financial Services for anyone wishing to review it.

<u>Transfer Number</u>	<u>Object</u>	<u>Expenditures Decrease</u>	<u>Object</u>	<u>Expenditures Increase</u>	<u>Comments</u>
<u>Mayor & Council</u>					
BT356	1225	(100.00)	1227	100.00	FICA INC
	1445	(200.00)	1445	200.00	BOOK PURCHASE
<u>City Clerk</u>					
BT289	1305	(100.00)	1455	100.00	BUNCHANAN COUNTY RECORDER FEES
BT326	1235	(60.00)	1240	20.00	INSURANCES CLEANUP
			1243	40.00	
<u>Municipal Court</u>					
BT327	1235	(175.00)	1240	40.00	INSURANCES CLEANUP
			1243	135.00	
<u>City Manager</u>					
BT317	1225	(80.00)	1220	110.00	INCREASE IN DUES & MEMBERSHIPS AND
	1225	(101.00)	1227	135.00	COST OF OFFICE NECESSARY OFFICE
	1225		1240		SUPPLIES

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		(14.00)		14.00	
	1225	(110.00)	1243	80.00	
	1225	(135.00)	1260	101.00	
	1265	(75.00)	1305	30.00	
	1390	(230.00)	1435	230.00	
	1498	(30.00)	1435	75.00	
BT302	1440	(74.00)	1265	118.00	INCREASE IN TRAVEL FOR ANNUAL ICMA
	1440	(615.00)	1265	74.00	CONFERENCE
	1445	(450.00)	1265	700.00	
	1448	(700.00)	1435	615.00	
	1460	(118.00)	1435	50.00	
	1470	(50.00)	1498	450.00	
BT228	1365	(400.00)	1498	400.00	HOSTING OF NW CITY MANAGERS
BT308	1460	(10,500.00)	1365	10,500.00	MICROPHONES FOR COUNCIL CHAMBERS
<u>14 - Legal</u>					
BT316	1265	(1,685.00)	1435	1,300.00	MAY & JUNE WESTLAW FEES,
			1453	165.00	PROSECUTORS OFFICE COPIER FEES &
			1473	220.00	ADVERTISING COST FOR CONSTRUCTION
<u>Planning & Community Services</u>					
<u>Planning Admin</u>					
BT303	1453	(30.00)	1455	30.00	SDG DEVELOPMENT DEED RECORDING FEE
<u>CDBG Programs</u>					
BT231	1265	(400.00)	1365	200.00	ADVERTISING FOR STIMULUS PROJECT,
	1324	(200.00)	1453	500.00	ELECTRIC SERVICE FOR VACANT RENTAL
	1448	(500.00)	1465	400.00	PROPERTY, COPY FEES FOR INCREASED
	1455	(400.00)	1470	400.00	AMOUNT OF COPIES
BT359	1410	(20,000.00)	1410	20,000.00	TRF HIST PRES GRANT FUNDS TO CORRECT PROG
	Various	(3,500.00)	1453	3,500.00	ADV FOR STIMULUS GRANT
<u>Financial Services</u>					
BT255	1265	(61.00)	1365	61.00	FOUR FILE CABINETS FOR ACCOUNTING
BT350	1265	(900.00)	1365	900.00	STORAGE BOXES - ACCOUNTING
	1130	(579.00)	1160	579.00	SICK BUY BACK
BT355	1473	(1,500.00)	1475	2,500.00	PAINT FOR CITY HALL ELEVATORS
	1490	(1,000.00)			
	1130	(1,280.00)	1110	1,280.00	VACATION BUY-OUT
<u>Technology Services</u>					

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BT229	1305	(500.00)	1435	500.00	MICROSOFT TECHNET SUBSCRIPTION
BT293	1410	(3,000.00)	1473	3,000.00	ARCINFO 3-D AERIAL LICENSE
<u>Customer Assistance</u>					
BT291	1265	(3,513.00)	1245	3,513.00	UNEMPLOYMENT BENEFITS PAID OUT &
	1480	(375.00)	1445	375.00	CHANGING OUT RADIOS TO CELL PHONES
BT257	1265	(900.00)	1305	400.00	OFFICE PAPER SUPPLY AND CHANGE FROM
			1445	500.00	RADIOS TO PUSH-TO-TALK
					CELL PHONES
BT357	1448	(648.00)	1453	648.00	CODE SUPPORT ADVERTISING
<u>Police</u>					
BT307	1365	(1,621.00)	1305	500.00	INK CARTRIDES, CITY DIRECTORY,
	1440	(220.00)	1390	1,000.00	PURCHASE OF 30 HUMAN MODUEL FOR
	1340	(500.00)	1440	121.00	DETECTIVES, CAR WASHES FOR POLICE
	1355	(3,000.00)	1390	220.00	FLEET VEHICLES AND ADVERTISING FOR
	1365	(195.00)	1305	500.00	EQUIPMENT FEES
	1320	(248.00)	1498	3,000.00	
	1365	(300.00)	1453	195.00	
			1305	300.00	
			1440	248.00	
BT246	1365	(549.00)	1390	549.00	TRAFFIC CDR UPDATE AND VECHILE
	1490	(1,500.00)	1498	1,500.00	WASHES
BT277	1265	(869.00)	1231	869.00	OFFICE SUPPLIES, PRINTER CARTRIDGES,
	1478	(500.00)	1488	500.00	457 PLAN MATCH, FUTURE CITY TOW
	1440	(1,500.00)	1305	1,500.00	BILLS AND REPAIR OF GARAGE
	1473	(165.00)	1453	165.00	EQUIPMENT
BT345	Various	(6,283.00)	1365	6,283.00	L.E.D. FLARE KITS
BT366	1355	(2,603.00)	1480	2,603.00	VEHICLE REPAIRS
<u>Fire</u>					
BT230	1410	(1,430.00)	1265	1,430.00	TRAVEL EXPENSES FOR FIRE SCHOOLS
BT351	1110	(6,780.00)	1150	1,380.00	OUT-OF-TITLE PAY - SUPPRESSION
			1110	3,803.00	WAGES - PREVENTION
			1120	146.00	OT - TRAINING
			1120	766.00	OT - MAINTENANCE
			1110	685.00	WAGES - ADMIN
	1440	(1,500.00)	1475	3,000.00	STATION REPAIRS

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	1478	(1,500.00)			
	1630	(6,565.00)	1480	4,000.00	APPARATUS REPAIR
			Various	2,565.00	COVER VARIOUS SMALL LINE ITEM DEFICITS
	Various	(4,875.00)	1410	8,667.00	EMT CLASSES
	1410	(3,792.00)			

Parks & Recreation

BT254	1435	(55.00)	1448	55.00	CONFERENCE/TRAVEL/TRAINING
	1225	(1,175.00)	1225	1,175.00	EXPENSES AND BODE CONCESSIONS
	1227	(275.00)	1227	275.00	SALARY CHANGES
	1260	(220.00)	1265	1,385.00	
	1335	(150.00)			
	1390	(45.00)			
	1410	(300.00)			
	1440	(60.00)			
	1445	(450.00)			
	1448	(160.00)			
BT223	1465	(5,635.00)	1478	5,635.00	REPAIRS FOR 6 POOL PUMP MOTORS
BT252	1110	(11,300.00)	1130	11,300.00	PART TIME CLERK NOT IN BUDGET
BT301	1305	(225.00)	1385	225.00	SR CENTER CAFETERIA SUPPLIES
BT224	1463	(750.00)	1325	750.00	SR CENTER JANITORIAL SUPPLIES
BT305	1435	(17.50)	1325	110.00	SR CENTER JANITORIAL SUPPLIES
	1490	(110.00)	1325	17.50	
BT253	1468	(1,200.00)	1325	500.00	CIVIC ARENA UPGRADES, TEMPORARY
	1448	(700.00)	1475	500.00	CUSTODIAL FEES AND JANITORIAL
	1460	(1,100.00)	1405	10,000.00	SUPPLIES
	1463	(1,000.00)	1390	5,000.00	
	1465	(6,500.00)			
	1475	(3,800.00)			
	1490	(300.00)			
	1493	(1,400.00)			
BT278	1325	(100.00)	1260	500.00	CIVIC ARENA TEMPORAY CUSTODIAL
	1465	(640.00)	1355	300.00	FEES, MILEAGE FEES AND OTHER
	1468	(500.00)	1365	10.00	MATERIALS /SUPPLIES TO MAINTAIN
	1445	(213.00)	1405	5,000.00	OPERATIONS

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	1448	(100.00)	1440	40.00	
	1465	(2,500.00)	1480	50.00	
	1468	(1,000.00)	1390	6,500.00	
	1475	(7,087.00)			
	1470	(260.00)			
BT358	1410	(1,400.00)	1365	1,400.00	SCOREBOARD CONTRIBUTION
BT343	Various	(8,000.00)	1335	8,000.00	ADDITIONAL CHEMICALS FOR POOLS
BT347 <u>Golf Course</u>	Various	(3,500.00)	1475	3,500.00	AC/WATER HEATER REPAIR - CIVIC ARENA
BT279	1345	(100.00)	1335	1,000.00	ADVERTISING FOR GREENS MOWER AND
	1355	(1,000.00)	1410	542.00	PURCHASE OF CHEMICALS
	1463	(842.00)	1435	50.00	
			1445	300.00	
			1460	50.00	
BT306	1355	(2,000.00)	1335	3,500.00	CHEMICALS FOR GREENS AND FAIRWAYS
	1475	(500.00)			
	1515	(1,000.00)			
BT236	1355	(3,500.00)	1455	500.00	PURCHASE OF CITY LIQUOR LICENSE FOR
			1478	3,000.00	GOLF COURSE AND MOWER REPAIRS
<u>Health & Clinic Services</u>					
BT292	1390	(575.00)	1445	450.00	WIC, MCH & PHER GRANT/CONTRACT
	1365	(685.00)	1453	125.00	FEES, MOVING OF PHONE LINES
	1390	(30.00)	1445	610.00	WITHIN THE BUILDING AND REPAIRS
	1390	(50.00)	1448	30.00	TO THE BOILER DAMAGED FROM
	1265	(1,000.00)	1498	75.00	THE FLOODING OF THE BUILDING
	1498	(300.00)	1435	50.00	
			1410	200.00	
			1460	100.00	
			1475	1,000.00	
BT251	1355	(1,000.00)	1513	5.00	BOILER DAMAGE FROM THE FLOOD OF
	1515	(5.00)	1475	4,000.00	THE BUILDING AND UNEXPECTED HVAC
	1355	(800.00)	1503	5.00	REPAIRS
	1365	(500.00)			
	1473	(105.00)			
	1478	(1,000.00)			

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	1480	(600.00)			
BT333	1110	(8,000.00)	1110	8,000.00	STAFF VACATION BUY OUT
	1110	(5,300.00)	1110	5,300.00	ASST DIRECTOR VACATION BUY OUT
	1410	(6,300.00)	1355	2,800.00	MOTOR FUEL
			1463	3,500.00	GAS SERVICE - PATEE HALL
BT352	Various	(2,700.00)	1305 & 1365	2,700.00	COLOR PRINTER & SUPPLIES - HLTH ADM
<u>Special Allocations</u>					
BT256	1410	(15,500.00)	1410	3,567.00	PROFESSIONAL SERVICES AND
	1448	(50.00)	1453	3,088.00	ADVERTISING FOR SPECIAL ALLOCATION
	1448	(100.00)	1517	3,626.00	PROJECTS
			1495	5,368.00	
			1498	5.00	
			1448	1.00	
<u>Public Works</u>					
<u>Admin, Engineering & Streets</u>					
BT249	1375	(20,000.00)	1480	37,599.00	VEHICLE BREAKDOWNS AND
	1375	(17,599.00)	1488	380.00	EQUIPMENT OVERHAULS
	1390	(380.00)			
BT285	1375	(20,000.00)	1325	779.00	JANITORIAL SUPPLIES AND PURCHASE
	1475	(1,379.00)	1480	35,000.00	PARTS FOR VEHICLES
	1478	(15,000.00)	1498	600.00	
BT283	1355	(1,020.00)	1440	70.00	INFORMATIONAL BOOKS AND VEHICLE
			1480	800.00	REPAIRS
			1483	150.00	
BT247	1380	(1,500.00)	1365	1,500.00	HAND TOOLS FOR PUTTING UP SIGNALS
BT284	1340	(498.00)	1120	75.00	PRINTING DOOR HANGERS FOR UTILITY
	1390	(207.00)	1460	500.00	CUTS AND SLURRY SEAL PROGRAM AND
	1150	(75.00)	1473	15.00	PRINTER REPAIRS
	1390	(1,033.00)	1475	1,423.00	
	1470	(200.00)			
BT250	1365	(7,300.00)	1465	8,600.00	ELECTRIC SERVICE BILL
	1390	(1,300.00)			
BT271	1410	(550.00)	1265	350.00	BIKE TO WORK BROCHURES AND LECTURE
			1460	200.00	FEES
BT235	1265	(350.00)	1260	350.00	MILEAGE REIMBURSEMENTS

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BT320	1265	(950.00)	1305	900.00	COPY PAPER, INK CARTRIDGES AND
			1448	50.00	POSTAGE FEES
BT280	1355	(700.00)	1305	700.00	OFFICE SUPPLIES AND POSTAGE FEES
	1410	(730.00)	1448	30.00	
			1453	700.00	
BT268	1410	(5,500.00)	1365	5,300.00	AUTOCAD SOFTWARE SUBSCRIPTION
			1448	200.00	
BT349	1380	(2,500.00)	1480	9,000.00	REPAIR OF AN AIR COMPRESSOR
	1475	(6,500.00)			
<u>Airport Operations</u>					
BT299	1260	(200.00)	1365	300.00	WINDCONE MOTOR, LIGHT TRANSFORMERS,
	1345	(300.00)	1478	850.00	TORO MOWER BLADES AND FILTERS FOR
	1440	(225.00)			FAA REGULATIONS
	1460	(425.00)			
BT227	1498	(435.00)	1484	435.00	BROOM WAFERS FOR SNOW REMOVAL
BT322	Various	(7,500.00)	1410	7,500.00	CITY PORTION OF MASTER PLAN
<u>Parking Maintenance</u>					
BT248	1340	(400.00)	1305	200.00	WORK TO REPAIR AFTER WATER
	1375	(904.00)	1365	100.00	BREAK OCCURRED AND EVERYDAY
	1440	(200.00)	1475	1,496.00	OFFICE SUPPLIES
	1498	(292.00)			
<u>Water Protection & Sewer Mnt Services</u>					
BT286	1455	(700.00)	1305	300.00	
	1455	(29.00)	1450	700.00	
	1460	(200.00)	1453	29.00	
	1110	(17,700.00)	1120	17,700.00	ADDITIONAL OT
	1130	(1,000.00)	1150	1,000.00	
	1130	(1,000.00)	1305	1,200.00	
	1484	(70,000.00)	1410	70,000.00	UNANTICIPATED ENGINEERING
	1355	(15,000.00)	1435	200.00	PROJECTS FOR FY2010
	1375	(300.00)	1478	3,000.00	
	1463	(3,000.00)	1120	1,000.00	
	1325	(1,200.00)	1265	800.00	
	1350	(800.00)	1365	15,000.00	PARTS FOR LARGE EQUIPMENT
BT234	1455	(3,000.00)	1460	3,000.00	PRINTING/BINDING AND COMMUNICATIONS
	1484		1480		DEFICITS

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		(5,000.00)		5,000.00	
BT269	1484	(22,000.00)	1410	22,000.00	RATE NEGOTIATIONS WITH WHOLESALE CUSTOMERS
BT282	1484	(7,500.00)	1470	7,500.00	RENTAL OF CRANE FOR #2 CLATIFIER
BT290	1484	(20,000.00)	1480	20,000.00	VEHICLE DAMAGE FROM ACCIDENT
BT281	1484	(4,975.00)	1630	4,975.00	PIPE RANGER CAMERA FOR TV VAN
BT304	1484	(383,016.00)	1730	383,016.00	CURED IN PLACE PIPE FROM SAK CONST.
BT362	1484	(7,405.00)	1470	7,405.00	CRANE RENTAL
BT331	1484	(50,000.00)	1465	50,000.00	INCREASE EXP FOR ELECTRIC SERVICE
	1110	(13,000.00)	1120	13,000.00	INCREASE OT
	1405	(4,000.00)	1340	4,000.00	SAFETY EQUIPMENT
	1484	(2,110.00)	1445	2,110.00	TELEPHONE SERVICE
<u>Transit Services</u>					
BT237	1265	(200.00)	1260	200.00	INCREASES NEEDED IN SAFETY EQUIPMENT,
	1355	(76,000.00)	1340	2,000.00	MILEAGE ALLOWANCE, PROFESSIONAL
	1460	(2,000.00)	1410	10,000.00	SERVICES, ADVERTISING AND
	1484	(2,000.00)	1453	2,000.00	VEHICLE/EQUIPMENT RENTAL
	1488	(2,000.00)	1470	2,000.00	
	1513	(10,000.00)	1480	76,000.00	
BT288	1460	(3,523.00)	1410	5,000.00	INCREASES NEEDED IN GAS UTILITY
	1498	(5,000.00)	1453	3,523.00	SERVICE, PROFESSIONAL SERVICES AND
	1513	(4,500.00)	1463	4,500.00	ADVERTISING FEES
BT324	Various	(150,132.00)	1498	130,132.00	INC IN PERSONNEL COSTS PER CONTRACT
			1498	20,000.00	INC IN HEALTH INS PREMIUM COSTS
BT325	1720	(14,000.00)	1730	14,000.00	MOVING ARRA BUDGET TO CORRECT ACCT
<u>Landfill Services</u>					
BT315	1110	(220.00)	1160	220.00	SICK LEAVE BUY BACK, UNEMPLOYMENT
	1235	(2,392.00)	1245	2,392.00	CLAIMS, COPY PAPER, INC CARTRIDGES,
	1410	(8,260.00)	1305	1,000.00	SCALE TICKETS, TOOLS FOR LANDFILL,
	1340	(87.00)	1365	2,000.00	SWANA MEMBERSHIP FEE, RADIOS FOR
	1468	(294.00)	1435	100.00	EQUIPMENT, ADVERTISING FEES, PROPANE
			1445	300.00	TANKS FILL, FENCES FOR LITTER CONTROL,
			1453	1,400.00	FLUSHER/DUMP TRUCK /ROLL OF TRUCK
			1463	460.00	REPAIRS, RENTAL OF PORT A POTTY AND
			1475	1,000.00	INSURANCE FOR NEW RECYCLING CENTER
			1480	2,000.00	

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			1498	294.00	
			1513	87.00	
BT226	1640	(10,006.00)	1305	1,000.00	OFFICE PAPER, INK CARTRIDGES, SCALE
	1340	(200.00)	1325	1,000.00	TICKETS, LITTER CONTROL FEES, TOOLS
			1365	2,500.00	FOR LANDFILL, PROPANE TANK FILL,
			1463	2,706.00	RENTAL OF OXYGEN/ACETELYNE/NITROGEN
			1470	300.00	TANKS AND CUPS & WATER.
			1515	2,500.00	
			1390	200.00	

Capital Projects Fund

BT323	1720	(39,748.00)	1630	39,748.00	TRF FRM FAIRVIEW CLUBHOUSE CONST. TO PURCHASE CLUBHOUSE EQUIPMENT
		(1,301,901.50)		1,301,906.50	

YEAR END CLEAN UP ACTIVITY - NOT REQUIRING AN ORDINANCE

Salary &/or Benefit Transfers (details available on request)

Legal	(75.00)		75		Various salary or benefit account numbers
Planning	(150.00)		150	" " " " " "	"
Financial Services	(220.00)		220	" " " " " "	"
Technology Srvc	(397.00)		397	" " " " " "	"
CAD	(205.00)		205	" " " " " "	"
Police	(22,604.00)		22,604		Mostly trfs between divisions as officers moved
Fire	(10,447.00)		10,447		Mostly salary savings into OT accts
Parks & Rec	(99,690.00)		99,690		Mostly salary savings into OT or PT accts
Health	(560.00)		560		Various salary or benefit account numbers
CDBG	(140.00)		140		Various salary or benefit account numbers

Other line item clean-ups - total for the department

CAD	(1,757.00)		1,757		
Police	(368.00)		368		
Parks & Rec	(21,540.00)		21,540		Over 34 accounts
Health	(1,212.00)		1,212		
CDBG	(1,435.00)		1,435		
Water Protection	(3,983.00)		3,983		
Golf	(3,120.00)		3,120		
Transit	(16,363.00)		16,363		Majority to advertising & electric service
Total Cleanup Amts	(184,266.00)		184,266.00		

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VENDOR SERVICE CONTRACTS BY DEPARTMENT

COMMENTARY

The report below lists all of the existing vendor contracts with the City. They are listed in order of current year expiration date.

Service	Service Provider	Orig Contract Periods	Orig Ext Periods	# of Ext. Left	CY Contract Ext Expires	Final Ext Expires	Advt Date Approx.	Date RFP Due Approx.	Dept
Flood Insurance	Travelers Cretcher-Lynch & Co. Kansas City, KS	1	Annual Renewal	Annual Renewal	Jul-2010	Jul-2010	None	None	HR
Soft Drink Concession - Heritage Softball Complex	Cadbury Schweppes Bottling	1	4	2	Jul-2010	Jul-2012	May- 2012	May- 2012	PR
Mapping -GIS	Midland GIS Maryville, MO	5	4	2	Jul-2010	Jul-2012	May- 2012	May- 2012	PW
Temporary Labor	The Staffing Center	1	2	0	Aug-2010	Aug- 2010	May- 2010	Jun- 2010	PR
Temporary Labor	ADECCO Employment Svcs	1	2	0	Aug-2010	Aug- 2010	May- 2010	Jun- 2010	PR
Temporary Labor	IMKO Staffing	1	2	0	Aug-2010	Aug- 2010	May- 2010	Jun- 2010	PR
Airport Café	Don Leupold	3	2	1	Sep-2010	Sep- 2011	May- 2011	May- 2011	AV
Transit Advertising Signs	Houck Transit Advertising St. Paul, MN	5	0	0	Sep-2010	Sep- 2010	Jun- 2011	Jul- 2011	MT
Transit vehicle and General Liability Ins.	CBIZ/BCK&W	1	0	0	Sep-2010	Sep- 2010	Jul- 2010	Aug- 2010	MT
Uniforms	Walker Towel & Uniform Kansas City, MO	1	3	0	Oct-2010	Oct- 2010	Jul- 2010	Aug- 2010	FS
Lawn and Lot Care Services for Transit	Mark's Law Mowing	1	2	2	Oct-2010	Oct- 2012	Feb- 2013	Feb- 2013	MT
Removal of Roots in Sewer Lines	Duke's Root Control, Inc. Syracuse, NY	1	2	1	Nov-2010	Nov- 2011	Aug- 2011	Sep- 2011	PW
Elevator Maintenance and Repair Services	Express Elevator Agency, Missouri	1	2	2	Nov-2010	Nov- 2011	Aug- 2011	Sep- 2011	PW
Transit Dental Insurance	CBIZ/BCK&W Agent for Delta Dental Insurance	2	0	0	Dec-2010	Dec- 2010	Oct- 2010	Nov- 2010	MT
Transit Pension Actuarial Services	CBIZ Benefits & Insurance Cumberland, MD	3	0	0	Dec-2010	Dec- 2010	Oct- 2010	Nov- 2010	MT
Police Pension Actuarial	Defined Benefits Savannah Mo	5	0	0	Dec-2010	Dec- 2010	Oct- 2010	Nov- 2010	FS
Professional Engineering Services - WPC	Black & Veatch Corporation Kansas City, MO	1	4	3	Dec-2010	Dec- 2013	Aug- 2013	Aug- 2013	PW
Realty Services	Reece & Nichols Ide Capital Realty	1	3	2	Dec-2010	Dec- 2012	Aug- 2012	Sep- 2012	CW
Liability Insurance	MOPERM; CBIZ BCKW	1	Annual Renewal	Annual Renewal	Dec-2010	0	None	None	HR
Softball Officiating Services	St. Joseph Umpires and Scorekeepers Association	1	4	2	Jan-2011	Jan 1, 2013	Nov- 2012	Dec- 2012	PR
Electrical Service at WPC	R.E. Pedrotti Mission, KS	1	2	0	Jan-2011	Jan- 2011	Sep- 2010	Oct- 2010	PW

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Construction Administration Services Consultant	Bartlett & West, Inc.	1	5	3	Jan-2011	Jan-2014	Sep-2013	Oct-2013	PW
Transportation Planning Services Copier Rental	CBIZ/BCK&W	1	3	0	Jan-2011	Jan-2011	Oct-2010	Nov-2010	HR
Lawn Mowing for WPC	URS Corporation Minneapolis, MN	3	0	0	Apr-2011	Apr-2011	Dec-2010	Jan-2011	PW
City Cemetery Mowing	Brown Mannschreck Imaging	1	3	1	Apr-2011	Apr-2011	Nov-2010	Dec-2010	FS
On Call- Architectural	CR Lawns	1	2	2	Apr-2011	Apr-2013	Jan-2013	Feb-2013	PW
On Call- Architectural	Eric George d/b/a EFG Home Improvement	1	2	1	Apr-2011	Apr-2011	Feb-2011	Mar-2011	PH
On Call- Architectural	Riverbluff Architects	1	4	4	Apr-2011	Apr-2015	Dec-2015	Jan-2015	PW
On Call- Architectural	Ellison Auxier Architects	1	4	4	Apr-2011	Apr-2015	Dec-2015	Jan-2015	PW
Inspection of Sanitary Sewer Collection System	Trekk Design Group Westwood, KS	1	4	0	Apr-2011	Apr-2011	Oct-2010	Nov-2010	PW
On Call- Architectural	Goldberg Architects	1	4	4	Apr-2011	Apr-2015	Dec-2015	Jan-2015	PW
On Call- Architectural	Creal Clark & Siefert	1	4	4	Apr-2011	Apr-2015	Dec-2015	Jan-2015	PW
Backfill & Repair of Street Cuts	JD Bishop Construction	1	1	1	Apr-2011	Apr-2012	Feb-2012	Mar-2012	PW
Transit Pension Trustee Service	US Bank Institutional Trust Roeland Park, KS	3	0	0	May-2011	May-2011	Mar-2011	Apr-2011	MT
Vending Machine Service	Smith Vending/Acme	1	3	3	May-2011	May-2014	Mar-2010	Apr-2010	MT
Professional Asbestos Verification & Analysis	Asbestos Consulting & Testing Lenexa, KS	1	3	3	May-2010	May-2010	Mar-2010	Apr-2010	PM
On Call - Professional	Burns & McDonnell Engineering Co Kansas City, MO	1	3	2	May-2010	May-2012	Feb-2012	Mar-2012	PW
Employee Health	Blue Cross Blue Shield of KC	1	1	0	Jun-2011	Jun-2011	Feb-2009	Mar-2009	HR
Land Lease Agreement Rosecrans Airport	Life Net Air Medical Service	1	4	3	Jun-2011	Jun-2014	Feb-2014	Mar-2014	AV
Police Pension Investment Custodian	Citizens Bank and Trust Maryville, MO	1	4	1	Jun-2011	Jun-2012	Mar-2012	Apr-2012	FS
Banking	Citizen's Bank and Trust	1	4	2	Jun-2011	Jun-2013	Feb-2013	Mar-2013	FS
Procurement Cards	Commerce Bank Kansas City, MO	1	4	2	Jun-2011	Jun-2013	Feb-2013	Mar-2013	FS
City-wide Trash Service	Keep It Clean, Inc.	1	2	1	Jun-2010	Jun-2011	Mar-2011	Apr-2011	FS
Auditing	Cochran, Head & Co.	1	4	0	Jun-2011	Jun-2011	Feb-2011	Mar-2011	FS
Bond Counsel	Gilmore and Bell Kansas City, MO	1	4	0	Jun-2011	Jun-2011	Feb-2011	Mar-2011	FS
Long Term Disability	CIGNA Overland Park, KS	3	0	0	Jul-2013	Jun-2013	Mar-2013	Mar-2013	HR
Financial Advisor	Piper Jaffray Leawood, KS	1	4	1	Jun-2011	Jun-2012	Mar-2012	Mar-2012	FS
Police Pension Administrative Svcs	Citizens Bank and Trust Maryville, MO	1	4	1	Jun-2011	Jun-2012	Mar-2012	Apr-2012	FS
Workers' Compensation Third Party Administrator	Thomas McGee, L.C. Kansas City, MO	1	Subject to Annual Renewal	Subject to Annual Renewal	Jun-2011	Jun-2011	None	None	HR

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Workers' Compensation Excess Insurance Greater than \$350,000 per claim	Safety National Casualty Co. Brokered by Thomas McGee, L.C.	1	Subject to Annual Renewal	Subject to Annual Renewal	Jun-2011	Jun-2011	None	None	HR
Workers' Compensation Bond	Safety National Casualty Co. Brokered by Thomas McGee	1	Subject to Annual Renewal	Subject to Annual Renewal	Jun-2011	Jun-2011	None	None	HR
Property Insurance	Great American Insurance CBIZ BCK&W	1	Subject to Annual Renewal	Subject to Annual Renewal	Jun-2011	Jun-2011	None	None	HR
Boiler & Machinery Insurance	Chubb CBIZ BCK&W	1	Subject to Annual Renewal	Subject to Annual Renewal	Jun-2011	Jun-2011	None	None	HR
Airport Liability Insurance	ACE Property & Casualty CBIZ BCK&W	1	Annual Renewal	Annual Renewal	Jun-2011	Jun-2011	None	None	HR
GASB 45 Actuarial Services	Hause Actuarial Solutions Overland Park, KS	1	4	2	Jun-2011	Jun-2013	Feb-2013	Mar-2013	FS
Merchant Card Services	U. S. Bank	1	4	2	Jun-2011	Jun-2013	Feb-2013	Mar-2013	FS
Surveying Services	Midland Surveying	1	4	1	Jul-2011	Jul-2012	Mar-2012	Apr-2012	PW
Transit Long Term Disability	CBIZ/BCK&W Agent for Hartford Insurance	2	0	0	Aug-2011	Aug-2011	Jul-2011	Jul-2011	MT
Transit Life & AD&D Insurance	CBIZ/BCK&W Agent for EMC Insurance	2	0	0	Sep-2011	Sep-2011	Jul-2011	Aug-2011	MT
Transit Transfer Center Lease	Jefferson Partners Minneapolis, MN	5	0	0	Sep-2011	Sep-2011	Jul-2011	Aug-2011	MT
MO. ANG	Mtce/Ops Lease (Joint Use Agmt) Land Lease	5	0	0	Sep-2011	Sep-2011	None	None	AV
Legal Services	The Sessions Law Firm Kansas City, MO	4	0	0	Dec-2011	Dec-2011	Sep-2011	Oct-2011	L
Environmental Issues									
Employee Dental	Ameritas Group Lincoln, NE	2	1	0	Jun-2012	Jun-2012	Jan-2010	Feb-2010	HR
Transit Drug Screen	OHS - COMPCARE	3	0	0	Dec-2012	Dec-2012	Oct-2012	Nov-2012	MT
Primary Care for Workers Comp Injuries	OHS - COMPCARE	3	0	0	Dec-2012	Dec-2012	Oct-2012	Nov-2012	MT
Legal Services	The Lowenbaum Partnership, LLC St. Louis, MO	5	0	0	Jun-2012	Jun-2012	Feb-2012	Mar-2012	L
Labor and Employment Law									
Golf Professional	Mike Habermehl	3	2	2	Jan-2013	Jan-2015	Sep-2015	Oct-2015	PR
Soft Drink Concessions - Civic Arena	Cadbury Schweppes Bottling	5	0	0	Jan-2013	Jan-2013	Sep-2012	Oct-2012	PR
FAA	ATC & Airway Facilities Sector Office FAA Logistics Branch KCMO	5	0	0	Jan-2013	Sep-2013	Jun-2013	Jul-2013	AV
Employee Assistance Program	Catholic Charities	3	1 (3 yr period)	0	Feb-2013	Feb-2013	Oct-2012	Nov-2012	HR
TIF Advisory & Bond Counsel (Ec Dvlpmnt)	Williams & Campo, P.C. Lee's Summit, MO King Hershey, P.C. Kansas City, MO	5	0	0	Jun-2013	Jun-2013	Feb-13	Mar-13	L

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Transit Management Services	First Transit Cincinnati, OH	5	0	0	Jun-2013	Jun-2013	Jan-2013	Mar-2013	MT
Legal Services Planning and Zoning Issues	Williams & Campo, P.C. Lee's Summit, MO	6	0	0	Jun-2013	Jun-2013	Feb-2013	Mar-2013	L
Legal Services Planning and Zoning Issues	Cunningham, Vogel I& Rost, P.C. St. Louis, MO	6	0	0	Jun-2013	Jun-2013	Feb-2013	Mar-2013	L
Employee Life	EMC National Life Des Moines, IA	3	0	0	Jun-2013	Jun-2013	Feb-2013	Mar-2013	HR
Fixed Base Operator	Express Flight, Inc. Gary Patterson Sr	10	0	0	Jan-2014	Jan-2014	None	None	AV
MO. ANG	Drop Zone Land Lease	5	1 (5 Years)	0	Jan-2014	Jan-2014	None	None	AV
Legal Services Regulatory Issues	William D. Steinmeier, P.C. Jefferson City, MO	7	0	0	Jun-2014	Jun-2014	Feb-2014	Mar-2014	L
Utility Related Issued	Cunningham, Vogel & Rost St. Louis, MO	5	0	0	Jun-2014	Jun-2014	Feb-2014	Mar-2014	L
Farmland Lease	Bryan Paden Wathena, KS	5	0	0	Oct-2014	Oct-2014	Jul-2014	Aug-2014	AV
Self-Service Fueling Station at Rosecran	Express Flight, Inc	5	0	0	Jan-2015	Jan-2015	Oct-2014	Oct-2014	AV
Exclusive, Non-Alcoholic Beverage Sponsorship for Fairview Golf Course	Pepsi Beverages Co	5	0	0	May-2015	May-2015	Feb-2015	Feb-2015	PR
Construction and Design Related Issued	Seigfreid, Bingham, Levy, Selzer & Gee, P.C. Kansas City, MO	5	0	0	Jun-2015	Jun-2015	Feb-2015	Mar-2015	L
Exclusive Beverage Sponsorship - Bode Ice Arena/Sports Complex	7UP/Snapple Group	5	0	0	Aug-2015	Aug-2015	Apr-2015	Apr-2015	PR
Herzog Contracting Company Land Lease	Flight Department	50	0	0	Jul-2043	Jul-2043	None	None	AV
BMS Land Lease	Dan Bayer 100 N. Airport Rd	99	0	0	Oct-2067	Oct-2067	None	None	AV
C-1 Aircraft Hangar	Bill Brown	Month to Month Lease	0	0	Month to Month Lease	Month to Month Lease	None	None	AV
MiHo Property Lease	Reddick Farms, Inc. DeKalb, MO	1	3	3	Apr-2010	Apr-2013	Dec-2012	Dec-2012	PL
Recycling Services	RSP, Inc.	1	On-going 30 days notice	0	None	None	Not bidding until new RC open	None	PW
Drug & Alcohol Testing	Heartland Occupational Medicine St. Joseph, MO	1	Annual Renewal	Annual Renewal	Ongoing Contract Requires 30 Days Notice	0	None	None	HR
Work Comp Initial Treatment Services	Heartland Occupational Medicine St. Joseph, MO	1	Annual Renewal	Annual Renewal	Ongoing Contract Requires 30 Day Notice	0	None	None	HR
Workers' Compensation Actuary	Towers Perrin - Tillinghast Minneapolis MN	1	Annual Renewal	Annual Renewal	Ongoing Contract - Requires 30 Day Notice	0	None	None	HR
City Health Officer	Sharon Waggoner, MD	1	Annual Renewal	Annual Renewal	Ongoing w/ 60 days notice	0	None	None	PH

TIF PROJECT UPDATES
for Year Ended
June 30, 2010

TIF PROJECT NAME	TYPE	PROJECT STATUS	TOTAL APPROVED REIMBURSABLE COSTS				AMOUNT REIMBURSED TO DATE	PROPERTY TAX PILOTS		SALES TAX EATS		MORE THAN/ (LESS THAN) TREND
			ORIGINAL	1ST AMENDED	2ND AMENDED	3RD AMENDED		ORIGINAL	ACTUAL	ORIGINAL	ACTUAL	
North Shoppes - Phases 1 & 2 of North County TIF district. Approved August 2003. Developers-Bob Johnson, RED Development, Buchanan County	IDA Issued Bonds - Paid off in 2028	646,000 square foot shopping center. Except for one pad site, center is complete and fully operational. Buchanan County still has several projects to complete - sidewalks, Green Acres cul-de-sac, etc. Reimbursable costs included Northridge Sewer extension, four lane parkway through the development, sidewalks and landscaping throughout the project, façade enhancements, extraordinary grading to prepare the site, stormwater lagoon, Green Acres repaving and cul-de-sac, pedestrian sidewalks on and off-site.	\$24,285,415	\$25,522,391	\$35,884,772	\$38,217,335	\$34,086,629	\$1,104,480	\$1,007,315	\$2,131,640	\$2,301,911	\$73,106
				Added a portion of Phase 2 into Phase 1 for Theater		Cover additional County costs in Phases 1 & 2.	RED has been reimbursed \$28,194,202. County has been reimbursed \$6,380,207 and has \$65,424 to be disbursed on a Pay as You Go when all bond payments have been made. City reimbursed \$996,008 for our share of Northridge sewer.		All PILOTS have been received. Reduction of General Tax levy and expiration of School District levy led to lower receipts than originally projected.	Includes City, County and Franchise Tax incremental EATS	Remaining franchise tax EATS to be posted in Apr, 2010.	Sales Tax revenues - 9.4% over fiscal year 2009 actual.
Stockyards Redevelopment (Triumph Foods,LLC). Approved October 2003.	MDFB Issued Bonds - Paid off in 2025	550,000 square foot pork processing facility. Total investment approximately \$130 million. Fully operational. Current employment - 2,722.	\$7,000,000				\$6,766,097	\$657,020	\$592,416	\$40,000	\$49,979	(\$54,625)
							Developer has been completely reimbursed the approved \$5,600,000 for property acquisition, demolition, and site improvements. City has been reimbursed \$1,166,097 for improvements to Stockyards Expressway.		All PILOTS have been received. Reduction of General Tax levy and expiration of School District levy led to lower receipts than originally projected.	Includes City, County and Franchise Tax incremental EATS	Remaining franchise tax EATS to be posted in Apr, 2010.	Triumph donates \$100,000 to SJSD for five years; \$25,000 to SJPD for three years; \$50,000 annually to United Way. Keep their headquarters in SJ or pay City \$1 million.
3rd Street Hotel Development (Holiday Inn) Approved January 2004. Developer: HISJ Holdings LLC	Pay-as-you-go 10-12 years to pay out Developer created TDD to help generate revenues.	Renovation of 170-room hotel to regain Holiday Inn franchise; restaurant conversion for nationally franchised restaurant; landscaping improvements; parking & exterior lighting improvements. Completed except for exterior façade improvements.	\$2,700,000				\$1,081,794	\$116,980	\$131,866	\$132,600	\$90,912	(\$26,802)
			\$2,500,000 certified. \$200,000 withheld for façade.					PILOTS remain due. Letter sent from Legal in Apr, 2010 requesting payment or forego remaining TIF reimbursable expenses. Taxes Paid August, 2010. Accrual made for year end taxes and penalty/interest due.		Includes City share of add'l Hotel/Motel taxes and 1 cent TDD tax.	Revenue decline due to delinquent reporting by HISJ Holdings and economic conditions. City amounts due current. Under payment arrangements with Mo Dept of Revenue.	

TIF PROJECT UPDATES
for Year Ended
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TIF PROJECT NAME	TYPE	PROJECT STATUS	TOTAL APPROVED REIMBURSABLE COSTS				AMOUNT REIMBURSED TO DATE	PROPERTY TAX PILOTS		SALES TAX EATS		MORE THAN/ (LESS THAN) TREND	
			ORIGINAL	1ST AMENDED	2ND AMENDED	3RD AMENDED		ORIGINAL	ACTUAL	ORIGINAL	ACTUAL		
Tuscany Towers - Phase 1 TIF Plan only Approved September, 2005. Project yet to be approved. Developer: JSC Development	Pay-as-you-go 23 years after revenue generation begins	Phase 1 - development of 175,000 sq feet of restaurant, hotel, bank/office, and lifestyle retail use. Reimbursement for new lift station and extension of force mains along east side of I-29 to Cook, extended to Corinth subdivision; extending water service and other utilities; stormwater system; and US169 road/intersection improvements. Much of the infrastructure work complete. No buildings constructed or tenants announced as yet.	\$5,549,042				\$0	\$0	\$0	\$0	\$0	\$0	N/A
EBR/HHS Development Approved October 2005 Developers: EBR Enterprises & HHS Properties	Pay-as-you-go	13.2 acres at intersection of Blackwell Rd & Belt Highway. A mixture of retail and office space. Reimbursable expenses for retaining walls, storm water detention, street lighting, sidewalks, Cronkite Road improvements, landscaping, etc. Three restaurants and office/medical bldg now open. HHS Properties now leasing.	\$3,297,232	\$5,529,620			\$449,041	\$117,387	\$105,957	\$110,500	\$114,690		(\$7,240)
				Add'l phases plus overages on site work. Approved SO 7045-3/26/07			Costs certified to date - \$4,257,429.13 EBR - \$2,530,426.95 HHS - \$ 1,727,002.18		Reduction of General Tax levy and expiration of School District levy led to lower receipts than originally projected.		Total EATS \$163,843 - EBR (70%) - \$114,690. City infrastructure (30% of EATS) - \$49,153		
Uptown Redevelopment District - Project A Approved March 2005 Developer: St. Joseph Redevelopment Corp.	Pay-as-you-go 23 years	Demolition of old Heartland Hospital west in order to provide a developable area. Discussions with developer - demolition costs as well as costs related to developing the plan would be reimbursed, however no formal written agreement exists as yet to this effect. Amount would be approx. \$3,072,071 minus any federal grants received for this phase.	See cell under project status description				\$0	\$0	\$0	\$0	\$0	\$0	No construction on project as yet

TIF PROJECT UPDATES
for Year Ended
June 30, 2010

TIF PROJECT NAME	TYPE	PROJECT STATUS	TOTAL APPROVED REIMBURSABLE COSTS				AMOUNT REIMBURSED TO DATE	PROPERTY TAX PILOTS		SALES TAX EATS		MORE THAN/ (LESS THAN) TREND
			ORIGINAL	1ST AMENDED	2ND AMENDED	3RD AMENDED		ORIGINAL	ACTUAL	ORIGINAL	ACTUAL	
Mitchell Avenue Corridor Approved June 2006 Developer: American Family Insurance Company	Pay-as-you-go 23 years	In order to serve an expanded AFI building and to improve access to the entire TIF district, a new gravity flow sewer was installed and improvements to Mitchell Avenue are being completed. Improvements benefit AFI, Mo Western University, and any future development along the Mitchell Avenue Corridor.	\$3,974,270	\$5,272,673			Bonds \$4,103,755.39 Pay as you go \$162,673	\$380,070	\$342,513	\$1,800	\$1,439	(\$37,918)
				Approved by SO 7224 on 12/3/07/bond issuance per SO7361 on 5/19/08.					All PILOTS have been received. Reduction General Tax levy/expiration of School District levy -lower receipts than		Franchise Tax EATS only.	
Uptown Redevelopment - Ryan Block Project Approved December 2006 Developer: Olin Cox	Pay-as-you-go 23 years	The first project within the Frederick Avenue TIF District established under the Uptown Redevelopment umbrella. The developer intends to rehab two buildings, 1137-1141 Frederick into 3300 sq ft of commercial space below and 6,600 sq ft of apartments on top two floors. The bldg at 1125 Frederick will be demolished to provide a parking lot. Reimbursable costs include lot paving, upgrades to renovations, & facade improv.	\$317,767				\$0	\$0	\$0	\$0	\$0	\$0
							No reimbursement request has been submitted.	Demolition of 1125 Frederick resulted in no anticipated PILOTS for FY2010.		No activity.		No reimbursement request has been submitted.
East Hills Redevelopment Project - TIF Approved Dec, 2007 - Redevelopment Agreement Approved 1/3/08	Currently Pay As You Go Proposed Bond Issuance.	Project to include remodel exterior of JC Penney's, Sears and Dillards. Also includes remodel of three mall entrances, lifestyle center, a new big box store, renovation of existing tenant spaces. Public infrastructure improvements includes traffice signals at Belt & Frederick, Frederick & Sherman. crosswalk signals, upgrade existing right-of-way, public bus stop. The project also will address underground storm water concerns.	Total Reimbursable Costs - \$45,113,678 Per SO7242 passed 1/3/08.	Total Reimbursable Costs - \$46,539,416 with \$30,897,042 TIF & \$15,642,374 from proposed CID Per SO7279 passed 2/11/08.			Total CID Revenue - \$1,037,799.14 Disbursed to date: East Hills TIF - \$929,209 East Hills CID - \$508,522 TIF Costs Certified to Date: \$22,118,296 CID Costs Certified to Date: \$14,796,999	\$541,036	\$480,326	\$204,580	\$258,658	(\$6,633)
									All PILOTS received. Lower receipts due SB711 General Tax levy and expiration of School District levy.		CID sales tax (1%) approved effective 10/1/08 - to generate \$15,642,374 for project costs.	To date, only CID revenues included as East Hills has not generated EATS above the \$1.4M base.

TIF PROJECT UPDATES
for Year Ended
June 30, 2010

TIF PROJECT NAME	TYPE	PROJECT STATUS	TOTAL APPROVED REIMBURSABLE COSTS				AMOUNT REIMBURSED TO DATE	PROPERTY TAX PILOTS		SALES TAX EATS		MORE THAN/ (LESS THAN) TREND
			ORIGINAL	1ST AMENDED	2ND AMENDED	3RD AMENDED		ORIGINAL	ACTUAL	ORIGINAL	ACTUAL	
Cook Road Corridor Redevelopment Project Approved March 24, 2008 Developer: Greystone Partners Land Development, LLC	Sewer Revenue Bonds/ Sewer Connection Fees	Project to include: (1) residential subdivision on approximately 185 acres of land into over 350 single family and townhouse housing units; (2) construction improvements to Cood Road resulting in three-lane section, concrete curb and gutter, stormwater drainage and raised grass medians; (3) construction of sanitary sewer system improvements sewer lines, a new pump station and gravity sewer main and (4) construction of 12 inch water line from Cook Road to Woodbine Road.	\$4,781,786				\$2,378,840 \$2,463,930.29- Certified to Date	\$0	\$0	\$0	\$42	\$42 Other revenue source - \$500 sewer connection fee assessed per property. To date, \$4,500 disbursed to developer.
Center Building Redevelopment Project Approved January 25, 2010 Developer: Mid-City Partnership, Inc.	Pay As You Go	Project includes development listed at 613 Edmond St. and 119-123 S. 6th St. Renovation includes removal of the 1961 sheet metal façade and the restoration of the remaining exterior building elements. Building encompasses 19,060 sq. ft and will be divided into one 15,250 sq. ft unit for restaurant/banquet facilities with three planned retail/office units at 609, 611 and 613 Edmond St. for a total of 3,810 sq. ft, office/retail space. The Brazilian Steakhouse is currently under construction. To date - Aqua Vital Salon and 2 Trendy LLC have opened.	\$1,355,097				\$0 \$178,417.82 - Certified to Date	\$0	\$0	\$0	\$1,221	PILOTS not expected until February, 2012. Sales tax should begin in the 4th quarter FY2010. New businesses began Spring, 2010. Sales taxes received 4th quarter.
Developer Agreement - The Commons Approved July, 2007 Developer: Earthworks Excavation Company	CID Bonds	Project to include development of 612,780 square feet of retail and office space upon 73 acres of land at intersection of Interstate 29 and South 169 Highway. Under construction. Commons Community Improvement District (CID) Cooperation Agreement approved per SO7256 (1/14/08). Yet to establish CID tax rate. Approval of bond issuance approved per SO 7257 (1/14/08).	\$6,503,977				\$762,639 All approved reimbursable costs have been submitted and approved. As of this date, CID Bonds have not been issued. CID remains inactive.	\$7,515	\$6,112	\$379,240	\$316,976	(\$63,666) Sales Tax EATS Only. Sonic opened Aug, 2008. Waffle House opened Nov, 2007. Mr. Goodcents open spring, 2010. King Kong is reportedly going into development soon.

TIF PROJECT UPDATES
for Year Ended
June 30, 2010

TIF PROJECT NAME	TYPE	PROJECT STATUS	TOTAL APPROVED REIMBURSABLE COSTS				AMOUNT REIMBURSED TO DATE	PROPERTY TAX PILOTS		SALES TAX EATS		MORE THAN/ (LESS THAN) TREND
			ORIGINAL	1ST AMENDED	2ND AMENDED	3RD AMENDED		ORIGINAL	ACTUAL	ORIGINAL	ACTUAL	
Developer Agreement - Fountain Creek Approved Developer: SDG Developments, LLC & Partners	Pay As You Go	Mixed Use Project including approximately 68 acres of both commercial and residential development with a projected market value of \$45,000,000 upon development at the intersection of Mason Road and South 22nd Street.	City reimbursable \$1,815,454 per Special Ordinance No. 7420, passed 7/28/08.				\$0	\$0	\$237	\$0	\$0	

Table 1

Fourth Quarter Report - June 30, 2010

REVENUES - ALL FUNDS (NO EXCLUSIONS)

Type	Actual Versus Adopted & Amended				Actual Versus Projected			
	6/30/2010				6/30/2010			
	FY10 Adopted* Budget	FY10 Actual Revenue	Revenue over (less) than Actual	% Over (Under)	FY10 Projected Budget	FY10 Actual Revenue	Revenue over (less) than Proj.	% Over (Under)
Property Taxes	\$14,922,133	\$14,503,265	(\$418,868)	(0.028)	\$14,548,621	\$14,503,265	(\$45,356)	(0.003)
Utility Franchise Fees	7,350,230	8,089,802	739,572	0.101	8,195,550	8,089,802	(105,748)	(0.013)
Sales Taxes	30,157,900	32,186,615	2,028,715	0.067	32,451,279	32,186,615	(264,664)	(0.008)
Licenses & Permits	1,550,640	1,618,524	67,884	0.044	1,556,106	1,618,524	62,418	0.040
Fines	1,406,485	1,236,698	(169,787)	(0.121)	1,282,850	1,236,698	(46,152)	(0.036)
Rents & Gaming Revenues	1,966,401	1,671,982	(294,419)	(0.150)	1,687,914	1,671,982	(15,932)	(0.009)
Parking Fees	168,500	127,839	(40,661)	(0.241)	132,975	127,839	(5,136)	(0.039)
Inspections Fees	462,640	374,412	(88,228)	(0.191)	376,000	374,412	(1,588)	(0.004)
Health Fees	434,300	404,099	(30,201)	(0.070)	447,935	404,099	(43,836)	(0.098)
Recreation Fees	1,461,873	1,366,668	(95,205)	(0.065)	1,374,115	1,366,668	(7,447)	(0.005)
Golf Charges	503,994	527,739	23,745	0.047	505,460	527,739	22,279	0.044
Transit Charges	312,700	303,694	(9,006)	(0.029)	296,470	303,694	7,224	0.024
Sewer Charges	13,474,500	13,679,578	205,078	0.015	13,134,600	13,679,578	544,978	0.041
Landfill Charges	4,662,000	3,950,854	(711,146)	(0.153)	4,000,000	3,950,854	(49,146)	(0.012)
Other Charges for Service	1,861,336	1,412,962	(448,374)	(0.241)	1,386,197	1,412,962	26,765	0.019
Anticipated Sewer Bond Issu	45,000,000	0	(45,000,000)	(1.000)	0	0	0	0.000
Bond Proceeds/Other Rev	3,412,790	6,595,929	3,183,139	0.933	2,932,834	6,595,929	3,663,095	1.249
Special Asmnts & Interest	1,356,775	1,186,738	(170,037)	(0.125)	1,097,895	1,186,738	88,843	0.081
Grants & Entitlements	27,870,725	9,490,341	(18,380,384)	(0.659)	25,915,893	9,490,341	(16,425,552)	(0.634)
Interfund Transfers - In	6,992,909	7,421,078	428,169	0.061	10,235,712	7,421,078	(2,814,634)	(0.275)
	\$ 165,328,831	\$ 106,148,817	\$ (59,180,014)	(0.358)	\$121,558,406	\$106,148,817	\$(15,409,589)	(0.127)

*"Adopted" refers to the adopted budget plus adjustments made through the year

Table 2

Fourth Quarter Report - June 30, 2010

EXPENDITURES - ALL FUNDS (NO EXCLUSIONS)

<u>Type</u>	Actual Versus Adopted & Amended 6/30/2010				Actual Versus Projected 6/30/2010			
	FY10	FY10	Expenditures	% (Under)	FY10	FY10	Expenditures	% (Under)
	Adopted*	Actual	over (less)	% (Under)	Projected	Actual	over (less)	% (Under)
	<u>Budget</u>	<u>Expense</u>	<u>than Budget</u>	<u>Over</u>	<u>Budget</u>	<u>Expense</u>	<u>than Proj.</u>	<u>Over</u>
Salary & Wages	\$29,946,259	\$29,028,136	(\$918,123)	(0.03)	\$29,345,788	\$29,028,136	(\$317,652)	(0.01)
Payroll & Health Ins Costs	12,413,117	11,907,424	(505,693)	(0.04)	12,016,355	11,907,424	(108,931)	(0.01)
Materials & Supplies	5,192,617	4,465,331	(727,286)	(0.14)	4,917,533	4,465,331	(452,202)	(0.09)
Services	46,463,858	29,102,404	(17,361,454)	(0.37)	32,078,812	29,102,404	(2,976,408)	(0.09)
Debt Service	10,263,788	11,216,439	952,651	0.09	10,287,082	11,216,439	929,357	0.09
Insurance & Other Charges	2,025,506	741,109	(1,284,397)	(0.63)	2,067,854	741,109	(1,326,745)	(0.64)
Capital Outlay	6,579,545	4,479,097	(2,100,448)	(0.32)	5,225,481	4,479,097	(746,384)	(0.14)
Public Improvements	35,155,010	15,333,026	(19,821,984)	(0.56)	25,530,338	15,333,026	(10,197,312)	(0.40)
Interfund Transfers - Out	6,941,695	6,653,396	(288,299)	(0.04)	10,332,288	6,653,396	(3,678,892)	(0.36)
	\$ 154,981,395	\$ 112,926,362	\$ (42,055,033)	(0.27)	\$131,801,531	\$112,926,362	\$ (18,875,169)	(0.14)

*"Adopted" refers to the adopted budget plus adjustments made through the year

Table 3

Fourth Quarter Report - June 30, 2010
Operating Revenues by Fund

Fund/Department*	Actual Versus Adopted				Actual Versus Projected			
	6/30/2010				6/30/2010			
	FY10 Adopted Budget	FY10 Actual Revenue	Revenue over (less) than Actual	% Over (Under)	FY10 Projected Budget	FY10 Actual Revenue	Revenue over (less) than Proj.	% Over (Under)
Municipal Court	\$ 1,031,385	\$ 856,920	(174,465)	(0.17)	\$ 900,850	856,920	(43,930)	(0.05)
Planning/Zoning	124,500	116,315	(8,185)	(0.07)	126,500	116,315	(10,185)	(0.08)
Financial Services	28,400	14,105	(14,295)	(0.50)	23,050	14,105	(8,945)	(0.39)
Technology Services	97,520	109,029	11,509	0.12	109,033	109,029	(4)	(0.00)
Customer Assistance	680,605	522,694	(157,911)	(0.23)	525,500	522,694	(2,806)	(0.01)
Property Maintenance	760,000	673,381	(86,619)	(0.11)	340,000	673,381	333,381	0.98
Police	2,544,621	2,095,945	(448,676)	(0.18)	2,488,861	2,095,945	(392,916)	(0.16)
Fire	388,703	456,008	67,305	0.17	430,478	456,008	25,530	0.06
Non-Departmental	27,747,112	26,419,602	(1,327,510)	(0.05)	27,010,412	26,419,602	(590,810)	(0.02)
General Fund**	33,402,846	31,263,999	(2,138,847)	(0.06)	31,954,684	31,263,999	(690,685)	(0.02)
SIM&R Fund	10,778,156	9,689,030	(1,089,126)	(0.10)	9,896,354	9,689,030	(207,324)	(0.02)
Parks & Rec Fund*	5,788,756	5,330,651	(458,105)	(0.08)	5,563,851	5,330,651	(233,200)	(0.04)
Health Fund	4,233,508	3,977,333	(256,175)	(0.06)	4,231,438	3,977,333	(254,105)	(0.06)
CDBG Fund	7,788,087	4,075,894	(3,712,193)	(0.48)	4,615,926	4,075,894	(540,032)	(0.12)
Gaming Fund	1,404,713	1,075,381	(329,332)	(0.23)	1,091,168	1,075,381	(15,787)	(0.01)
Museum Tax Fund	482,430	486,144	3,714	0.01	488,311	486,144	(2,167)	(0.00)
Aviation Fund*	563,310	639,937	76,627	0.14	640,915	639,937	(978)	(0.00)
Parking Fund	465,303	438,993	(26,310)	(0.06)	450,375	438,993	(11,382)	(0.03)
Sewer Fund*	14,269,527	13,046,931	(1,222,596)	(0.09)	13,919,014	13,046,931	(872,083)	(0.06)
Golf Fund*	436,500	368,734	(67,766)	(0.16)	486,285	368,734	(117,551)	(0.24)
Transit Fund*	6,464,406	6,750,409	286,003	0.04	6,821,284	6,750,409	(70,875)	(0.01)
Landfill Fund	4,876,800	4,068,591	(808,209)	(0.17)	4,287,415	4,068,591	(218,824)	(0.05)
Total Op Revenues	\$ 90,954,342	\$ 81,212,027	\$ (9,742,315)	(0.11)	\$ 84,447,020	\$ 81,212,027	\$ (3,234,993)	(0.04)

* Excluding Fund Specific CIP Programs and TIF Programs

**General Fund Revenues exclude cell phone revenues

Table 4

Fourth Quarter Report - June 30, 2010
Operating Expenditures by Fund

Department/Fund*	Actual Versus Adopted 6/30/2010				Actual Versus Projected 6/30/2010				
	FY10 Adopted*	FY10 Preliminary	Expenditures over (less)	% (Under)	FY10 Projected	FY10 Preliminary	Expenditures over (less)	% (Under)	
	Op. Budget	Actual	than Budget	Over	Op. Budget	Actual	than Proj.	Over	
Mayor & Council	\$ 191,025	\$ 173,698	(17,327)	(0.091)	\$ 188,325	\$ 173,698	(14,627)	(0.078)	
City Clerk	268,650	241,960	(26,690)	(0.099)	295,879	241,960	(53,919)	(0.182)	
Municipal Court	478,645	437,425	(41,220)	(0.086)	466,359	437,425	(28,934)	(0.062)	
City Manager	559,676	542,701	(16,975)	(0.030)	550,999	542,701	(8,298)	(0.015)	
Human Resources	437,603	418,665	(18,938)	(0.043)	427,148	418,665	(8,483)	(0.020)	
Legal	716,891	716,320	(571)	(0.001)	677,541	716,320	38,779	0.057	
Planning/Zoning	420,815	396,861	(23,954)	(0.057)	419,615	396,861	(22,754)	(0.054)	
Financial Services	1,297,927	1,258,818	(39,109)	(0.030)	1,275,872	1,258,818	(17,054)	(0.013)	
TCS	687,249	567,181	(120,068)	(0.175)	639,445	567,181	(72,264)	(0.113)	
Customer Assistance	991,998	943,346	(48,652)	(0.049)	946,763	943,346	(3,417)	(0.004)	
Property Maintenance	872,604	681,916	(190,688)	(0.219)	727,799	681,916	(45,883)	(0.063)	
Police	14,773,060	13,929,499	(843,561)	(0.057)	14,474,074	13,929,499	(544,575)	(0.038)	
Fire	10,790,817	10,455,991	(334,826)	(0.031)	10,512,752	10,455,991	(56,761)	(0.005)	
Non-Departmental	1,435,852	1,436,142	290	0.000	1,454,560	1,436,142	(18,418)	(0.013)	
Op budget savings, target % :	Op budget savings, actual %:								
General Fund**	(0.01)	33,922,812	32,200,523	(1,722,289)	(0.051)	33,057,131	32,200,523	(856,608)	(0.026)
SIM&R Fund*	(0.04)	11,010,303	10,444,624	(565,679)	(0.051)	11,290,995	10,444,624	(846,371)	(0.075)
Parks & Rec Fund*	(0.01)	5,570,933	5,539,197	(31,736)	(0.006)	5,810,851	5,539,197	(271,654)	(0.047)
Health Fund*	(0.03)	4,191,754	3,874,236	(317,518)	(0.076)	4,099,178	3,874,236	(224,942)	(0.055)
CDBG Fund	N/A	7,933,087	4,551,652	(3,381,435)	(0.426)	4,834,940	4,551,652	(283,288)	(0.059)
Gaming Fund	N/A	1,387,367	922,390	(464,977)	(0.335)	1,031,017	922,390	(108,627)	(0.105)
Museum Fund	N/A	722,301	479,424	(242,877)	(0.336)	510,707	479,424	(31,283)	(0.061)
Aviation Fund*	(0.05)	637,418	623,477	(13,941)	(0.022)	624,327	623,477	(850)	(0.001)
Parking Fund	(0.05)	465,303	452,355	(12,948)	(0.028)	453,565	452,355	(1,210)	(0.003)
Sewer Fund*	(0.01)	13,644,600	12,875,150	(769,450)	(0.056)	13,682,710	12,875,150	(807,560)	(0.059)
Golf Fund*	(0.01)	486,062	501,014	14,952	0.031	481,662	501,014	19,352	0.040
Transit Fund*	(0.01)	4,632,960	4,613,048	(19,912)	(0.004)	4,613,713	4,613,048	(665)	(0.000)
Landfill Fund*	(0.10)	3,147,878	2,709,952	(437,926)	(0.139)	2,934,992	2,709,952	(225,040)	(0.077)
Total City Expenditures		\$ 87,752,778	\$ 79,787,042	\$ (7,965,736)	(0.091)	\$ 83,425,788	\$ 79,787,042	\$ (3,638,746)	(0.044)

* Excluding Fund Specific CIP Programs and TIF programs

**General Fund expenditures excludes cell phone expenditures

Table 5

Fourth Quarter Report - June 30, 2010
REVENUES - CIP PROGRAMS & SPECIAL ALLOCATION FUND

Fund**	CAPITAL PROJECTS							
	Actual Versus Adopted & Amended				Actual Versus Projected			
	6/30/2010				6/30/2010			
	FY10 Adopted* Budget	FY10 Actual Revenue	Revenue over (less) than Actual	% Over (Under)	FY10 Projected Budget	FY10 Actual Revenue	Revenue over (less) than Proj.	% Over (Under)
SIM&R	\$0	\$63,928	63,928	0.00	\$63,928	\$63,928	0	0.00
Parks & Recreation	-	298,560	298,560	#DIV/0!	240,067	298,560	58,493	0.24
CIP Sales Tax	9,526,625	7,476,728	(2,049,897)	(0.22)	8,529,139	7,476,728	(1,052,411)	(0.12)
Aviation	11,548,000	1,043,731	(10,504,269)	(0.91)	13,331,254	1,043,731	(12,287,523)	(0.92)
Sewer	25,778,000	4,807,166	(20,970,834)	(0.81)	203,000	4,807,166	4,604,166	22.68
Golf	26,000	24,254	(1,746)	(0.07)	26,000	24,254	(1,746)	(0.07)
Transit	388,500	681,605	293,105	0.75	1,774,125	681,605	(1,092,520)	(0.62)
Total CIP Revenues	\$ 47,267,125	\$ 14,395,972	\$ (32,871,153)	(0.70)	\$ 24,167,513	\$ 14,395,972	\$ (9,771,541)	(0.40)

*Adopted & Amended

**Reported separately from Operating budgets if grants or other specified funding sources exist for CIP projects

TIF Development	SPECIAL ALLOCATION FUND							
	Actual Versus Adopted & Amended				Actual Versus Projected			
	6/30/2010				6/30/2010			
	FY10 Adopted Budget	FY10 Actual Revenue	Revenue over (less) than Actual	% Over (Under)	FY10 Projected Budget	FY10 Actual Revenue	Revenue over (less) than Proj.	% Over (Under)
<i>Center Building TIF</i>	\$5,000	\$6,728	1,728	0.35	\$5,507	\$6,728	1,221	0.22
Uptown Redevelopment	\$2,050	\$0	(2,050)	(1.00)	0	0	0	0.00
Ryan Block	4,500	4	(4,496)	(1.00)	0	4	4	0.00
Downtown Redvlpmnt	3,190	3,190	0	0.00	3,190	3,190	0	0.00
Mitchell Avenue Corridor	416,870	344,127	(72,743)	(0.17)	344,615	344,127	(488)	(0.00)
The Commons	386,755	323,089	(63,666)	(0.16)	321,112	323,089	1,977	0.01
North East Cook Road	5,000	11,542	6,542	1.31	20,000	11,542	(8,458)	(0.42)
East Hills	745,716	776,530	30,814	0.04	758,926	776,530	17,604	0.02
North County - Shoppes	3,332,120	3,309,967	(22,153)	(0.01)	3,443,295	3,309,967	(133,328)	(0.04)
EBR/HHS Development	227,887	220,647	(7,240)	(0.03)	213,050	220,647	7,597	0.04
Triumph Foods	2,529,116	2,419,489	(109,627)	(0.04)	2,508,844	2,419,489	(89,355)	(0.04)
Fountain Creek	5,250	237	(5,013)	(0.95)	0	237	237	0.00
Third Street Hotel	249,580	212,246	(37,334)	(0.15)	235,070	212,246	(22,824)	(0.10)
Tuscany Towers	205	205	0	0.00	0	205	205	0.00
Total TIF Revenues	\$7,913,239	\$7,628,001	(\$285,238)	(0.04)	\$7,853,609	\$7,628,001	(\$225,608)	(0.03)

Intalicized = Developments New In FY2010

Table 6

Fourth Quarter Report - June 30, 2010

EXPENDITURES - CIP PROGRAMS & SPECIAL ALLOCATION FUND

CAPITAL PROJECTS

Fund*	Actual Versus Adopted & Amended				Actual Versus Projected			
	6/30/2010				6/30/2010			
	FY10 Adopted Budget	FY10 Actual Expenditure	Expenditures over (less) than Actual	% (Over) Under	FY10 Projected Budget	FY10 Actual Expenditure	Expenditures over (less) than Proj.	% (Over) Under
SIM&R	\$35,000	\$17,292	(17,708)	(0.51)	\$35,200	\$17,292	(17,908)	(0.51)
Parks & Recreation	552,560	552,523	(37)	(0.00)	278,795	552,523	273,728	0.98
CIP Sales Tax	10,145,673	8,428,944	(1,716,729)	(0.17)	8,500,809	8,428,944	(71,865)	(0.01)
Aviation	11,460,485	1,244,206	(10,216,279)	(0.89)	13,100,000	1,244,206	(11,855,794)	(0.91)
Sewer	26,427,004	8,503,033	(17,923,971)	(0.68)	9,304,339	8,503,033	(801,306)	(0.09)
Golf	26,000	22,442	(3,558)	(0.14)	26,000	22,442	(3,558)	(0.14)
Transit	387,500	1,636,938	1,249,438	3.22	1,726,724	1,636,938	(89,786)	(0.05)
Total CIP Expenditures	\$ 49,034,222	\$ 20,405,378	\$ (28,628,844)	(0.58)	\$ 32,971,867	\$ 20,405,378	\$ (12,566,489)	(0.38)

*Reported separately from Operating budgets if grants or other specified funding sources exist for CIP projects

SPECIAL ALLOCATION FUND

TIF Development	Actual Versus Adopted & Amended				Actual Versus Projected			
	6/30/2010				6/30/2010			
	FY10 Adopted Budget	FY10 Actual Expenditure	Expenditure over (less) than Actual	% Over (Under)	FY10 Projected Budget	FY10 Actual Expenditure	Expenditure over (less) than Proj.	% Over (Under)
<i>Center Building TIF</i>	\$6,500	\$4,821	(\$1,679)	(0.26)	\$5,000	\$4,821	\$ (179)	(0.04)
Uptown Redevelopment	0	0	0	0.00	0	0	0	0.00
Ryan Block	0	0	0	0.00	0	0	0	0.00
Downtown Redvlpmnt	3,321	3,320	(1)	(0.00)	3,190	3,320	130	0.04
Mitchell Avenue Corridor	461,895	430,011	(31,884)	(0.07)	491,255	430,011	(61,244)	(0.12)
The Commons	324,000	322,559	(1,441)	(0.00)	321,112	322,559	1,447	0.00
North East Cook Road	13,353	10,967	(2,386)	(0.18)	4,507	10,967	6,460	1.43
East Hills	751,636	824,346	72,710	0.10	740,424	824,346	83,922	0.11
North County - Shoppes	3,399,997	3,399,954	(43)	(0.00)	3,398,302	3,399,954	1,652	0.00
EBR/HHS Development	236,463	236,197	(266)	(0.00)	264,332	236,197	(28,135)	(0.11)
Triumph Foods	2,240,372	2,300,227	59,855	0.03	2,304,300	2,300,227	(4,073)	(0.00)
Fountain Creek	155	5	(150)	(0.97)	0	5	5	0.00
Third Street Hotel	264,120	113,691	(150,429)	(0.57)	235,006	113,691	(121,315)	(0.52)
Tuscany Towers	103	205	102	0.99	0	205	205	0.00
Total TIF Expenditures	\$7,701,915	\$7,646,303	(\$55,612)	(0.01)	\$7,767,428	\$7,646,303	\$ (121,125)	(0.02)

Table 7

Fourth Quarter Report - June 30, 2010

COMPARISONS - FY2009 TO FY2010 BY FUND TYPE

Fund	OPERATING FUNDS							
	FY09 Actual				FY10 Actual			
	Revenues	Revenues	Over/(Under)		Expenditures	Expenditures	Over/(Under)	
General	\$31,042,477	\$31,467,378	\$424,901	1.37%	\$31,605,760	\$32,200,522	\$594,762	1.88%
SIM&R	9,785,130	9,689,030	(96,100)	-0.98%	10,215,075	10,426,696	211,621	2.07%
Parks, Recreation & Civic	5,324,352	5,330,651	6,299	0.12%	5,401,871	5,539,196	137,325	2.54%
Public Health	3,999,132	4,036,281	37,149	0.93%	3,903,385	3,972,285	68,900	1.77%
CDBG	2,957,069	4,075,894	1,118,825	37.84%	2,567,833	4,476,651	1,908,818	74.34%
Aviation	543,360	639,937	96,577	17.77%	623,883	623,477	(406)	-0.07%
Public Parking	450,033	438,993	(11,040)	-2.45%	440,688	452,355	11,667	2.65%
Water Protection	13,046,931	15,842,414	2,795,483	21.43%	12,456,174	12,875,050	418,876	3.36%
Municipal Golf	368,734	509,526	140,792	38.18%	400,531	501,084	100,553	25.10%
Mass Transit	6,750,409	6,709,875	(40,534)	-0.60%	4,247,208	4,613,047	365,839	8.61%
Landfill	5,075,626	4,071,496	(1,004,130)	-19.78%	4,066,602	4,076,994	10,392	0.26%
Total Operating Funds	79,343,253	\$82,811,475	\$3,468,222	4.37%	\$75,929,010	\$79,757,357	\$3,828,347	5.04%

Excluding most CIP programs' revenues & expenditures, cell phone transactions

	OTHER FUNDS							
	FY09 Actual				FY10 Actual			
	Revenues	Revenues	Over/(Under)		Expenditures	Expenditures	Over/(Under)	
Gaming Funded Initiatives	1,553,874	1,110,600	(\$443,274)	-28.53%	1,665,371	922,390	(\$742,981)	-44.61%
Museum Tax	482,049	486,145	\$4,096	0.85%	595,740	479,424	(\$116,316)	-19.52%
Capital Projects	5,867,418	7,463,379	\$1,595,961	27.20%	7,319,606	8,428,944	\$1,109,338	15.16%
Special Allocation	7,376,969	7,691,420	\$314,451	4.26%	10,358,949	7,646,303	(\$2,712,646)	-26.19%
Total Other Funds	\$15,280,310	\$16,751,544	\$1,471,234	3.79%	\$19,939,666	\$17,477,061	(\$2,462,605)	-75.17%