

SECOND QUARTER FY2011 FINANCIAL REPORT

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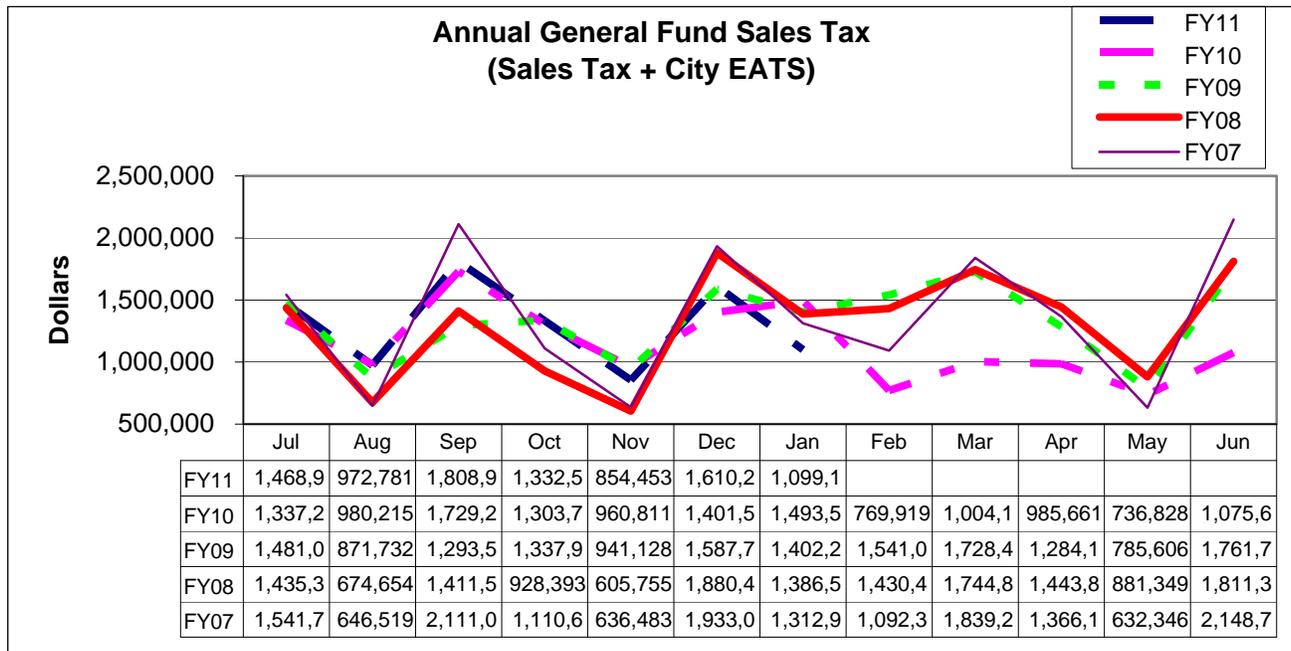
By the end of the second quarter of the fiscal year, thirteen (13) payroll periods had occurred, and total expenditures for salaries and benefits should be at fifty percent (50%). Being six months into the fiscal year, revenue and other expenditure items should be approximately fifty percent (50%) of the FY2011 budget as well.

I. Multi-Fund Revenues

A. Sales Tax Revenues

General sales tax revenues for the second quarter faltered a little, but still remained above trend. Annual sales tax was 1.9% above budget and \$338K more than this time last fiscal year. Sales tax collected in December reflected some of the effects of the holiday shopping season. The first quarter had the greater impact with the major tournaments held at Heritage Park, the national tennis championship tournament and the Kansas City Chiefs training camp. Revenues from “Black Friday” and the full holiday shopping rush will not be available until the third quarter.

However, for purposes of budget estimates, and the fact that they were available, Sales Tax receipts for January were then examined. Revenues had a significant decline from prior year’s (\$395,000) and total revenues were 2% behind trend.



FY2011 budgets were set based on FY2010 projections. Actual FY2010 revenues came in 2.5-3.0% under projections. This means that current revenues running 2% “under trend” indicates the City may meet budget targets or fall just short similar to the past two years.

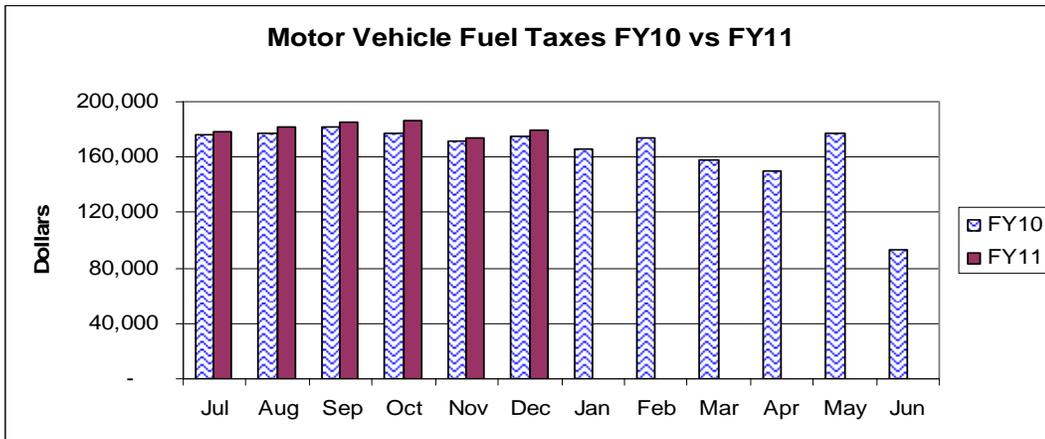
Cigarette tax revenue was 5% higher than the first two quarters of FY10. Vehicle sales were up and **motor vehicle sales tax** revenues were \$52K above budget. This was a 13% increase when compared to the same time frame as FY10.

Hotel/Motel taxes were under trend (46.1%) despite recent events such as the major tournaments held at Heritage Park, the national tennis championship tournament, and the Chief’s camp.

Fuel prices remained steady for the first half of the year and **motor vehicle fuel taxes** met budget in the **Streets Maintenance Fund** at 51.6%. As indicated by the following graph, there was an increase in each

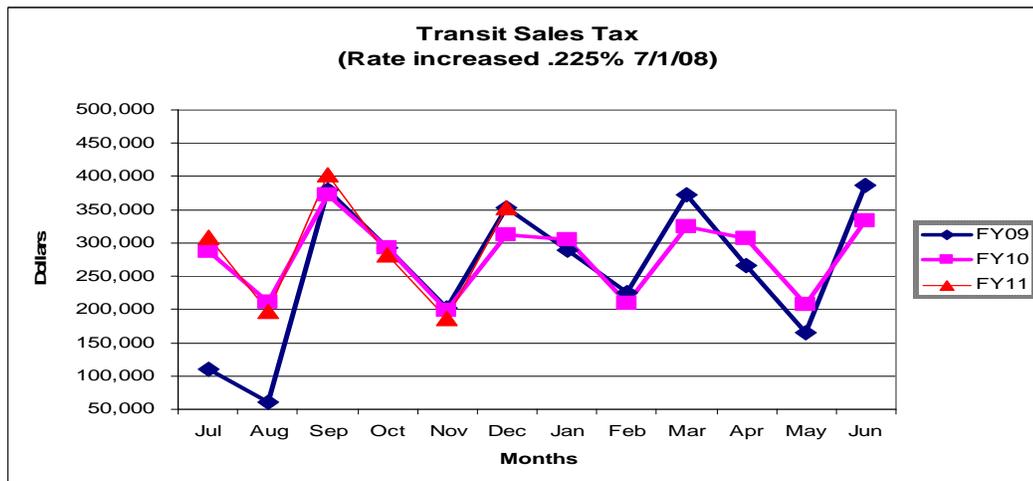
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of the first six months for a total of \$24K. There could be a change going forward as fuel prices are predicted to climb significantly. Higher prices could result in less consumer usage. Road and bridge tax will be received in May.



CIP Sales Tax in the Capital Projects Fund showed an overall 4.2% increase (\$108K) compared to the second quarter of last fiscal year and was close to trend. However, like the General Fund, by the end of January the revenues were lagging by 2%.

Mass Transit Sales Tax exceeded budgeted second quarter trend by \$126K. The graph below shows that the first half of the year started very similar to FY10. There was an overall increase of \$89K when compared to year-to-date December numbers of the prior year. (The first quarter of FY09 is not applicable when using for comparisons. The voter approved tax rate increase effective July 1, 2009 didn't appear in the City's distribution from the Missouri Department of Revenue until September, 2009 – FY10.)



By January the gap between this year and last year narrowed although Transit revenues continued trending above prior year and ahead of trend.

B. Real and Personal Tax Revenues

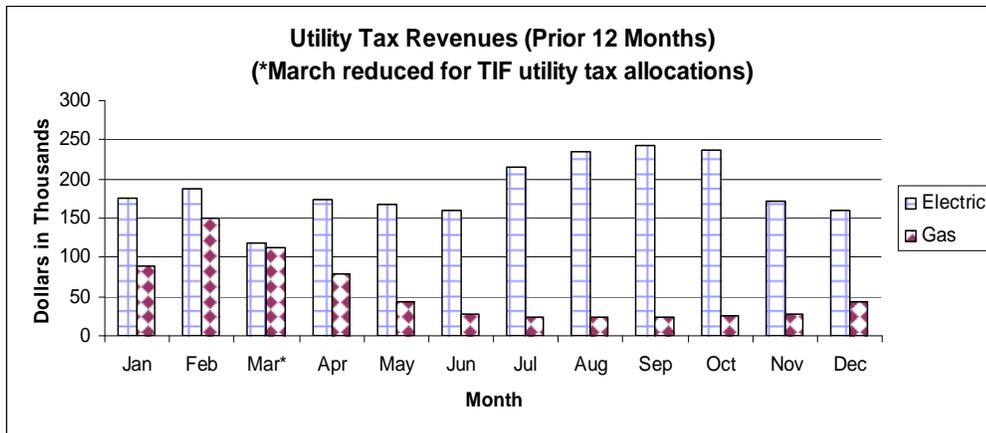
Prior real estate was \$22K less than this time last year. Prior personal property was 9.5% less than this time in FY10. As in FY10, fiscal year 2011 will still be impacted by SB711. The bill was passed in August of 2008 with the mandate that the general purpose levy in the General Fund be rolled back to the 1984 rate of 67 cents per \$100 valuation from the 2008 general levy of \$.7046 per \$100 valuation. This translated into a 4.9% decrease in General fund taxes for FY10. One positive is that the \$.63 school district levy, missing in

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FY10 and affecting revenues in the Special Allocation TIF programs, will return this year as it was voted to be reinstated. Fortunately, SB711 does not impact the health or park property tax levies. A majority of the projected property taxes are expected January.

C. Utility Taxes for the General fund were at 69% of the projected budget. The FY11 Telecom budget (for program 0011) was based upon the average monthly revenues from settlement data (\$1.3M) recorded by companies. Staff is tracking these revenues separately, as their future remains uncertain past December, 2012 (FY2013). By the end of the quarter, 55% above what was projected for the fiscal year had been collected. The Voice Stream/T-Mobile settlement was received in December in the amount of \$1.16 million. Currently no other settlement negotiations are on going. Excluding the one-time, back tax settlement payments, revenues were running \$53,500 ahead of last year and 5% ahead of trend.

Most other utility taxes met quarterly expectations. Gas revenues were still low (22%) as warmer temperatures last well into the fall season. With the recent, extreme cold temperatures revenues should show an increase in the third quarter. Electric franchise revenue was above trend at 64%. The unseasonably, warm fall temperatures had revenues \$96K more than in FY10. As shown in the graph below, the relationship between gas and electric is cyclical. In the warmer months, electric is high and gas is low. In colder months, electric decreases and gas increases. Water revenues were above trend at 57%. A 3.4% rate increase went into effect for customers on July 1st of this year. The telephone revenues were under target by \$156K, but up 27% when compared to the first six months of the previous fiscal year. Cable is received on a quarterly basis and was at trend.



The Mass Transit fund utility tax revenues were sitting just below target at 48% and were displaying similar trends as the General fund.

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II. General Fund Revenues

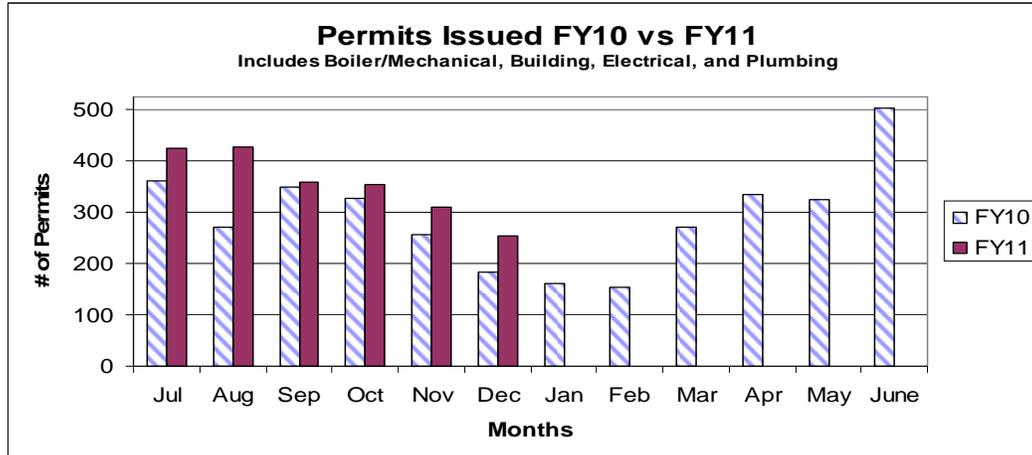
A. Other Major Revenue Sources

Municipal Court fine revenues continued to slide (\$90K below trend). Total filed cases, overall, were down (3%) compared to this time in FY10. The biggest variance was Police, who had filed 161 fewer violations - a 2% drop. Parking Control was down 80% as there was no one on staff for the last half of FY10 to look up vehicle owner information in order to summons violators. Two staffers were certified earlier in the year so that the process could resume.

Only Code Enforcement showed an increase with 133 more cases filed, a 69% change. DWI enforcement revenues were close to trend, but 34% less than this time prior year. According to the Police Department, this resulted from a decrease in the level of grant funding to perform DWI enforcement compared to FY10. Server licenses, a new fee for training servers of alcohol, established in FY10 were 25% above total projections for the year.

As indicated by the graph below, **permit** revenues continued to improve when compared to FY10. **Building permits** were the greatest contributor to revenues at \$24K above trend. This was a 51% increase when compared to the same period in FY10. Major projects to date included the Nestle/Purina addition, the ICM expansion, and the Wesley Towers renovations. **Boiler/Mechanical, Electrical, and Plumbing inspections/permits** were all just below budget targets dollar-wise by a combined total of \$7K. Boiler/Mechanical permits were up 35% from year-to-date December FY10.

Garage sale permits were at trend. This was despite a four-day free garage sale weekend in August as approved by Council. Revenues should pick back up once warmer weather returns.

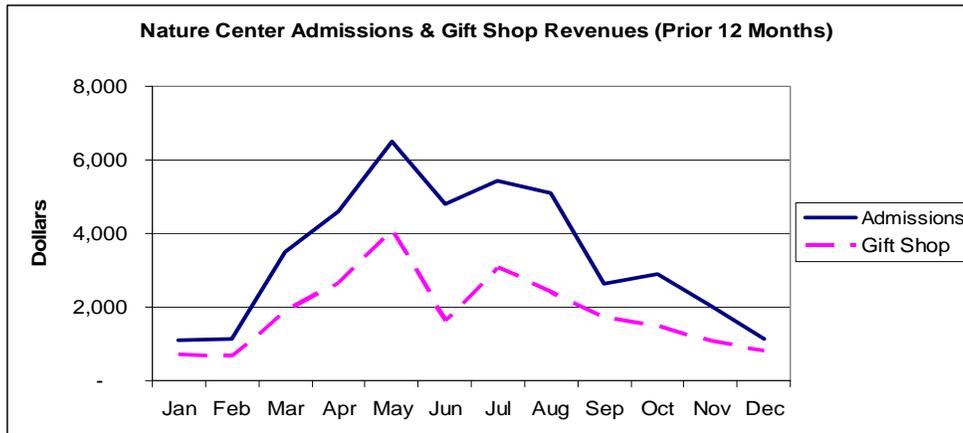


Parks, Recreation & Civic Facilities department program revenues, in total, were well below budget with a couple areas struggling mightily.

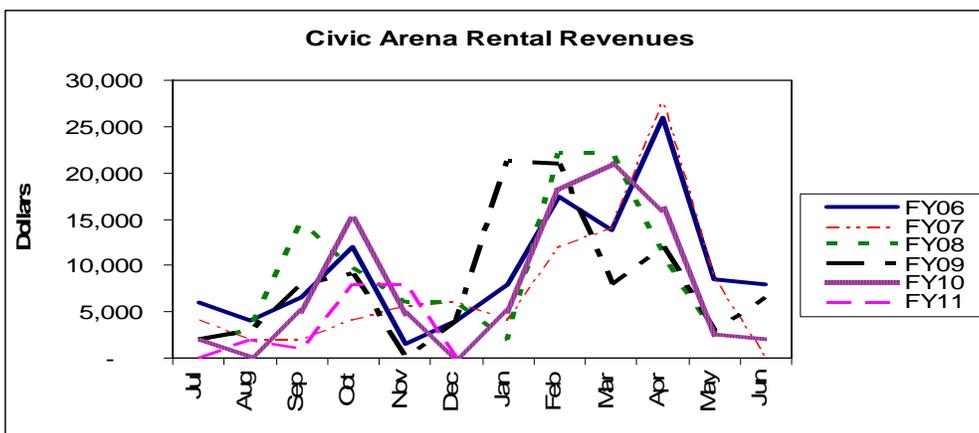
- **Youth sports-basketball** completed the year \$5K under original projections. This is 7% less than what was received in FY10.
- After a good first quarter, the **Nature Center** tailed off at mid-year. As shown in the following graph, admission and gift shop revenues have been on the decline since October. Admissions were \$7K below budget and 31% less than this time in FY10. The gift shop did a little better at 42%, but also decreased significantly compared to the prior year. The meeting room was the only area meeting

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budget at 58%. It is hope the spring season, along with its warmer weather, will mean the return of school field trips and an increase for business.

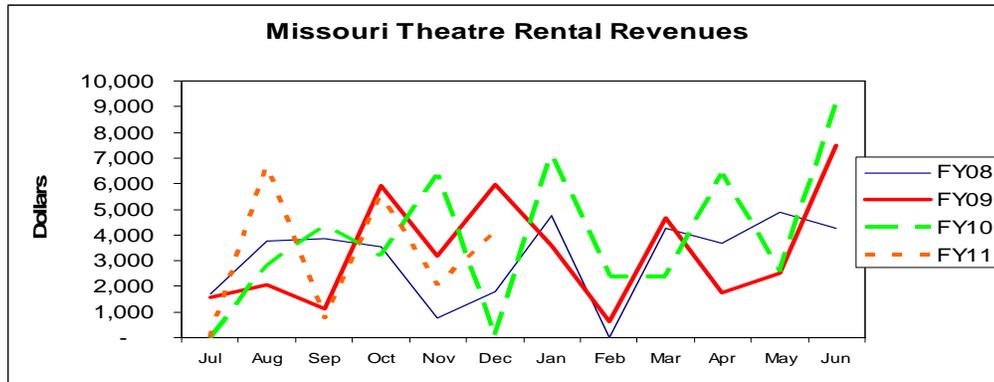


- **Senior Center** recreation fees ended the quarter at 40%, but were \$3K more than this time in FY10. Revenues should increase in the third quarter with the fitness center expansion now completed. Cafeteria fees for the Senior Center were also at 40% as the cafe was closed some days in December due to the weather. Donations are close to trend. Membership fees have been added and will be effective January 2011.
- Youth sports-volleyball for **Muchenberger** did well at 72% of the current budget.
- The **Bode Recreation Complex** met projections. Ice rink admissions were close to its target at 47%. Hockey ice rental was also at trend, although 11% less than this time the prior fiscal year. Ice rental-general was above the mark by 6% and could expect an influx soon with the closing of a Kansas City facility that the hockey teams used. Figure skating rental also performed well at 57%. Skating lessons were 12% less than year-to-date December FY10.
- The **Civic Arena** was off to another slow start this year and didn't fare much better in the second quarter. Only 15% of budgeted revenues have been collected this year. There were several shows and events held in October and November, but not enough to dig out of the first quarter hole. There are many more bookings for winter and spring. Historically, as noted by the graph below, the second half of the year is usually the strongest. As expected, the other arena revenues were directly impacted by rental. Primarily affected was concession revenue, \$53K below trend (a decrease of 71% when compared to the first two quarters of last year.



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- Missouri Theatre** was near budget at 47%. October and December were successful bringing in close to \$10K total. Revenues were 14% more when compared to this time year ago. Events and programs tend to remain steady the second half of the fiscal year. The following graph shows a comparison between the four most recent fiscal years.



Overall, **Public Health** revenues were slightly under trend at 47%. This figure excludes food establishment permits, due in May and June. Birth/Death certificates fell below trend at 47% and collected \$3K less than this time in FY10. FY11 Animal Control citations increased but revenues were still down 3% compared to FY10. This is quite a difference when you consider that at the end of the first quarter citations were down 28%. The department is seeing a two-fold reason for the decline: (1) a reduction in overall complaints and (2) pet owners apparently are discovering that being in compliance is much cheaper than going through the court system. Pound fees exceeded budget at 55% (\$2K above trend). Cremation services met projections.

B. Special Revenue & Enterprise Funds

In the **Parks Maintenance Fund**, Horace Mann rent was on pace with budget projections at 54%.

Riverboat Gaming fund gambling and admission revenues were above target at 56%, \$24K more than the end of December last year. In addition, a settlement of the land lease issue with Herbst Gaming, Inc., (begun when Terrible's noted the lease for local revenues expired in June 2009 and refused to extend the lease or to pay local gaming and admission taxes), was reached in September. The City and County each received a one-time \$100,000 settlement and will no longer receive local gaming revenues.

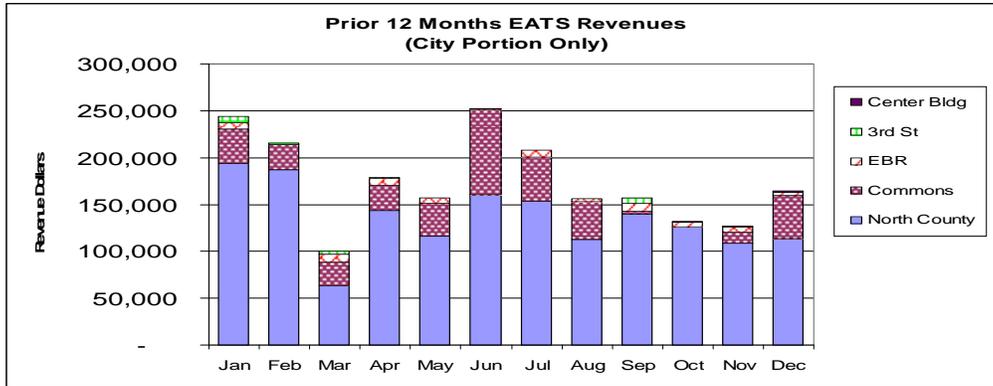
In the **Special Allocations** fund, PILOT tax revenue won't be received until after the first of the year. EATs (sales tax) revenues were behind for most of the TIF plans but should get a big boost once the November and December receipts are received.

- City EATS for North Shoppes were slightly under trend at 44%, but collected \$75,000 more than this time the prior year. The 2010 additions include the popular Chick-Fil-A, and Allure Nails. Development business receipts for calendar 2010 are up 6.7% from 2009.
- EBR TIF City EATS were just under trend at 45%. There doesn't appear to be any type of decline in patronage of the restaurants (Cheddars, Olive Garden, and KFC).
- The Third Street Hotel City EATS were under target by about \$8K. Holiday Inn was delinquent remitting their sales tax in FY10 and now again in FY11. They have been notified that if they don't comply measures will be taken to collect in the third quarter. The Department of Revenue now collects the TDD and distributes the revenues to the City.
- The Commons was close to projections at 47%. The King Kong restaurant has been delayed and the anticipated opening date is not known at this time. The development pulled in \$148K for the first

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half of the year. Base sales tax of \$250,000 must be met before distribution to the developer begins. Council recently approved a second amendment to the agreement that would allow for a big box business to relocate to there. No timeframe has been established as to when this will take place.

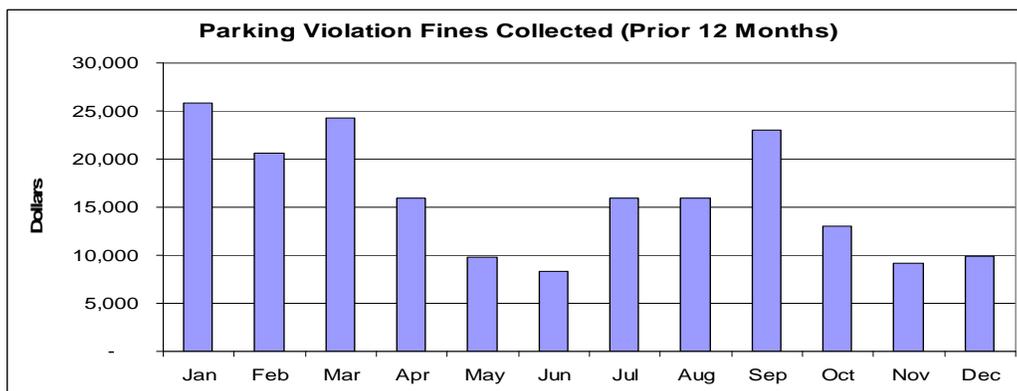
The graph below illustrates where EATs are generated on a month-to-month basis.



Aviation revenues remained in line with budget. Hangar rent was on track, \$2K above trend with the 3% rate increase that took effect at the beginning of July. Sale of gas and oil, however, was under the mark at 31%, and has shown a steady decline since winter 2008.

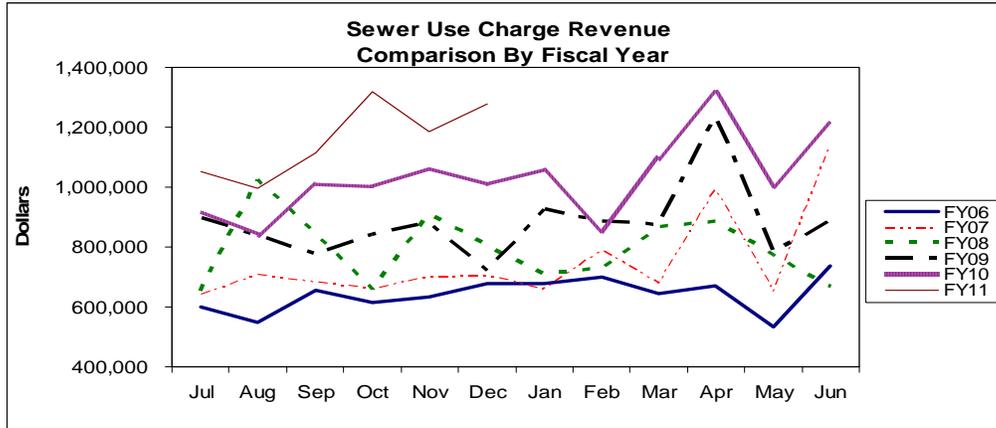
The **Public Parking** fund was under projections at 43%. This excludes the city sticker fees that are received in January. The garage at 5th and Felix collected 39% of the original projected revenue, an increase of \$2K when compared to FY10. Universal Guardian and Rehabilitation Institute parking permits kept the garage at 6th and Jules at budget (49%). A majority of Universal Guardian staff have switched from the 8th & Felix lot to either 5th & Felix or 6th & Jules lots, leaving the first lot at 33% of budget. The garage at 9th and Felix is the only garage that exceeded trend at 78% and showed an increase of \$2K in comparison to this time last year. Other Parking Permits/Fees collected only \$600 and is down 90% from this time in FY10 due to the lack of Ticketmaster events held at the Arena to date.

Parking violation fines fell off the pace at 43%. After collecting \$23K in September, only an average of \$10K was taken in each month of the second quarter. No legal letters were able to be sent out during the quarter, but should be distributed early in the third quarter. Two staff members went through the certification process early in the year in order to lookup vehicle owner information and summoning resumed during the second quarter. A total of 4,250 citations were issued (1,438 less than the first half of fiscal year 2010). Parking control has been understaffed for several months now.



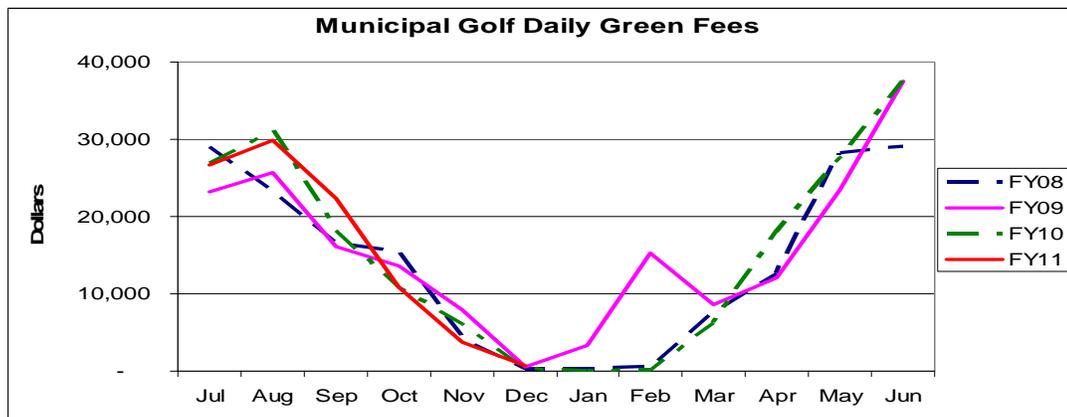
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The **Sewer fund** was just under target at 49%. The 17% rate increase in July became more apparent in the second quarter report since there is a delay of 45-60 days between billing and collections. With the rate increase in full effect, sewer service charges were below budget by \$174K, but showed an increase of \$1.1 million over the same period in FY10. South SJ Sewer District also underwent a rate increase (11.9%) and was above trend by \$42K. This was a 4% increase when compared to first two quarters of fiscal year 2010. Sewer service penalties were comfortably above budget at 68%. The fund, in total, generated \$1.17 million more than this time last fiscal year.



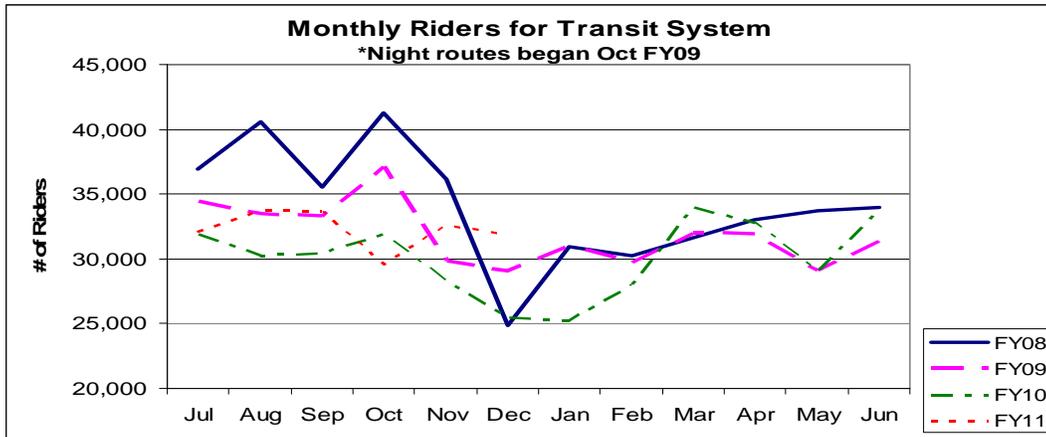
Cold and unseasonable weather slowed revenues down for **Municipal Golf** this quarter, but the program was still able to meet budget. Daily green fees were above trend at 55%. As indicated by the graph below, green fees peaked in August and have declined (as expected) steadily since then. Tournament fees were \$2K below projections at 47%. (In January, 2010, tournament fees were split out from daily green fees.) Golf cart rental fees, another new item added in January 2010, stayed high at 64%. The addition of the banquet/meeting room proved an early success as \$3K more has been collected than total year projections. Driving range fees declined at 37%. Concessions were performing well at 81% (\$25K above budget). The majority of the annual fees are received the beginning of the calendar year.

The City will have a full year's experience in managing Golf Course business to draw on as the FY2012 budget is developed. One year from now the data will be more measurable and we will have a solid basis for comparison.



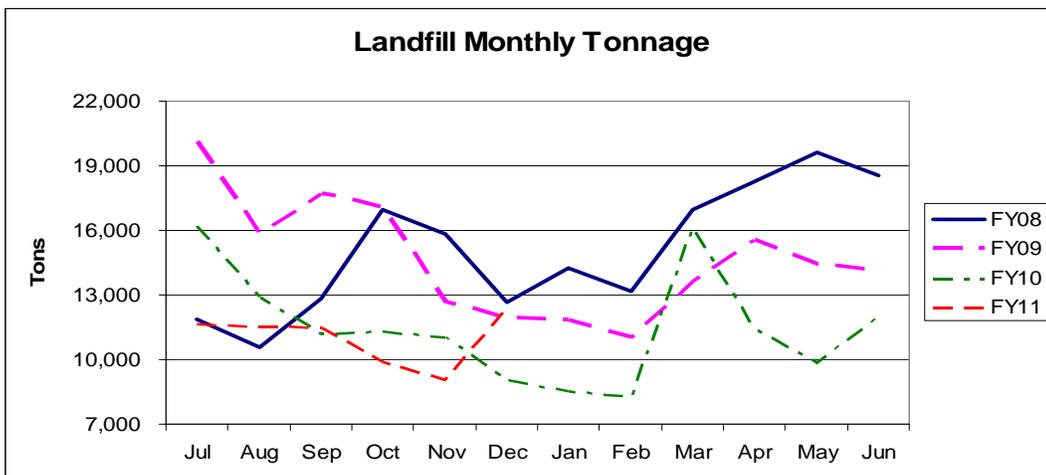
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The **Transit** fund did well at 55% of budget. The chart below shows the number of riders was up when compared to prior three fiscal years. Daily fare box revenues continued to stay ahead of pace at 60% (an increase of \$11K compared to FY10). Adult ticket sales scaled back from the opening quarter and were \$4K below the mark. A large portion of the adult ticket sales came from the State of Missouri purchasing passes for their probation and parole division. Senior tickets met trend at 51%. With fuel prices on the rise again, ridership could see an increase in the coming months. Advertising revenue was steady with approximately \$2,000 being received from Houck Advertising each month. In the fall, Transit staff began selling Jefferson tickets for a 15% commission. This line item replaces the transit station lease that was vacated by Jefferson at the end of September.



Revenues for the **Landfill** fund were below budget at 46% with daily fees running \$152K below trend. Revenues have been in an overall decline since Deffenbaugh withdrew from their dumping agreement in FY09. Compared to the first sixth months of the previous year, daily tipping fee revenue decreased by 11%.

Recycling revenue – landfill operations surpassed the total budget by 32% (\$8K over trend). The main recycling site was not performing as well only collecting 21% of its budget. With the new recycling center due to open soon, recycling revenues will undoubtedly exceed the low budget projections by a significant amount.



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II. Expenditures

Unless there is anything of significance to note at this point in the fiscal year, the only information provided is the overall status of the operating funds as of the end of the second quarter. This should be roughly 50% expended.

General Fund

While there were some overtime issues in Police and Fire departments, both were within their overall departmental budgets. The same can be said for the Part Time Wage expenditures in the Softball/Baseball program. That account maintained only 6% of its budget for part time employees with the spring ball season not yet started.

Amount of GF operating budget expended year-to-date: 50.4% [excluding the effect of transfers to other funds and expenditures from Cell Phone program]

Street Maintenance Fund

Amount of Streets Maintenance operating budget expended year-to-date: 50.8%

Parks Maintenance Fund

Parks Maintenance definitely bears watching. Salaries & wages continued to be 1% over trend. Part time wages climbed to 68%. This pushed employee benefits beyond the point expenditures should be after the second quarter.

Expense for motor fuel was \$11,000 over trend and M&R of Buildings & Facilities was \$22,000 over trend at 79% expended. The majority of the M&R expense came from a \$16,000 replacement/update of the alarm system for the Horace Mann building. Water usage was 85% of its budget compared to last year's second quarter expense of 54%. Claims' expenditures were at \$9,700 when the average expense of \$2,000 was budgeted.

Overall the fund was at 57% of its budgeted expenditures, and that is excluding encumbrances from blanket PO's. Why this is important? Any amount expended over the budget will result in additional transfers from the General Fund. Budgeted transfer already stands at \$1,052,000. At this rate the General Fund will be required to transfer an additional \$140,000 to the fund to avoid a deficit by year end.

Amount of Parks Maintenance operating budget expended year-to-date: 57.4%

CDBG Fund

Amount of CDBG operating budget expended year-to-date (excluding ARRA program): 38.0%

Aviation Fund

Amount of Aviation operating budget expended year-to-date: 41%

Parking Fund

Amount of Public-Parking operating budget expended year-to-date: 45%

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Sewer Fund

Amount of Sewer operating budget expended year-to-date: 42%

Golf Fund

Looking strictly at the operating expenditure percentage to date (72%) gives a bleaker picture for the fund than it might actually be in. FY2011 budgeted revenues and expenditures were estimates since the City staff had little experience running the total operations. A more accurate picture comes from looking at various components of the program.

Excluding encumbrances, expenditures are at 69%. Within the personnel cost areas, full time wages are on trend. The problems are in the part time wages, FICA & FIM budgets. PT wages are 83% expended (\$81,690) and, while the winter weather is slowing the need for those folks now, that still only leaves \$16,000 for the remainder of the year. Last year at this time \$26,000 had been expended for PT salaries.

Other than water usage (\$6,200 more this year so far than last year) the other expenditure challenges come in areas in which the City had no experience, e.g., golf cart leases are higher than anticipated.

Materials for resale were at \$42,000 at the end of the period, \$12,000 over budget. In this area, however, revenues need to be considered. Golf Concessions had generated \$66,000, 81% of budget.

On the revenue side, excluding Annual Fees (which are not due yet), receipts were at 62.5% of budget. Daily Fees were running at 55%, Tournament Fees 47%, Cart Rentals 64%, Meeting/Banquet Rentals already \$3,700 above budget, and the aforementioned Concessions at 81%. If revenues can maintain this momentum through the end of the year; if Annual Fees come in at or above budget; and, if expenditures can be reigned in, then the year-end deficit might not bite into Golf's fund balance too deeply.

Amount of Golf operating budget expended year-to-date: 72%

Transit Fund

The fund was running slightly over trend at 52%. Excluding encumbrances, which include blanket POs that can overstate YTD expenses, the overall percentage drops to 47%.

Amount of Transit operating budget expended year-to-date: 52%

Landfill Fund

Even with encumbrances included, overall expenditures were well within budget.

Amount of Landfill operating budget expended year-to-date: 43%

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INVESTMENT REPORT

COMMENTARY

The Investment Report is for the twelve month period ended December 31, 2010. The purpose of the report is to keep the reader informed of the diversification and status of the City's investment portfolio. The City's Investment Policy, adopted by the City Council on July 19, 1994 and revised on October 18, 2010, guides investment activities and ensures that City funds are invested in a manner which provides the highest investment return with maximum security while meeting the daily cash flow demands in accordance with all state and local laws.

CASH INVESTMENTS

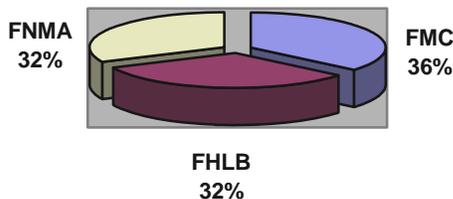
As of December 31, 2010, \$30,979,792 of the City's idle cash was invested in U.S. Treasury Bills, Agency Securities, and cash. The majority of the investments purchased were Agency Discount Notes with maturities of 180 days or less. Individual yields on the securities range from 0.13% to 0.25% with a maturity expected weekly. Most City investments are made in instruments of 180 days or less because: 1) the return on longer instruments is not significantly greater to offset the loss in liquidity; and 2) current low fund balances in most funds require that investments be very liquid.

According to City policy, the City may only invest in U.S. Treasury Obligations, U.S. Treasury Agency Obligations, Repurchase Agreements, Collateralized Public Deposits, Bankers' Acceptances, Commercial Paper, and Local Government Investment Pools. U.S. Treasury Obligations (T-Bills) are short-term obligations considered risk free and very liquid. They are backed by the full faith and credit of the U.S. Government. While considered the safest of all types of securities, Treasury Bills provide the lowest yield. Due to the low yield, the City prefers to invest in other, high-yielding, relatively risk-free U.S. Government Obligations.

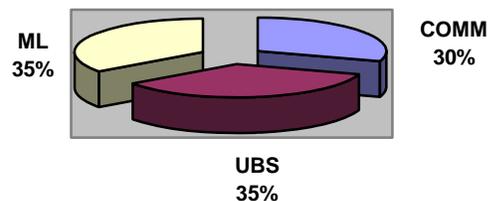
Some Agency Discount Notes are guaranteed by the full faith and credit of the U.S. Government, but most carry only a "moral obligation" of Congress to protect investors. These notes usually have higher yields than Treasury Obligations, and include federal agencies such as the Federal National Mortgage Association (Fannie Mae), Federal Home Loan Bank (FHLB) and Federal Farm Credit Bank (FMC).

Safety of principal is the foremost objective of the City's investment program. To achieve this objective, diversification is a necessity for securities and vendors. Investments are competitively bid and purchased from Merrill Lynch, UBS, and Commerce Bank of Kansas City, maturing weekly for cash flow purposes. The City's guidelines for diversification provide for a goal of no more than 50% of the City's total investment portfolio be invested in a single security type or with a single financial institution.

Investment Types



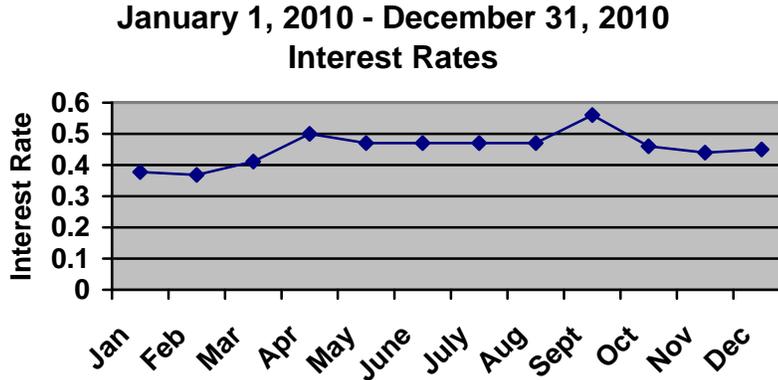
Investment Firms



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INTEREST INCOME

The City also receives interest income on cash balances in its checking account. Interest is distributed to each fund at the end of each month. The interest rate is equal to the average 91 day Treasury Bills plus .31 points on the City's average collected balance. The rate the City received for the month of December, 2010 was 0.45%. In 2010, interest rates stayed close to 0.50% with bumps in April and October. Because of collateral agreements with the banking institution insuring cash balances, this is as safe as investments in U.S. Treasury Bills.



Fiscal Year 2010/2011

Interest earned that has been distributed to the individual funds based upon the cash balance monthly average:

July, 2010	\$ 6,981.13
August, 2010	\$ 6,933.62
September, 2010	\$ 8,134.18
October, 2010	\$ 8,287.87
November, 2010	\$ 8,333.92
December, 2010	<u>\$ 10,837.96</u>
YTD 2011 Total	\$ 49,508.68

Unrestricted cash deposits and investments of the City are pooled and include cash held in commercial bank checking accounts and investments held in United States Government Treasury and Agency securities. All funds with a cash balance carry an "Equity in Pooled Cash" balance on the financial statements equal to their respective cash deposit and investment portion of the pool. The individual funds "Equity in Pooled Cash" equals the \$38,534,825 the City records as unrestricted.

Restricted cash deposits and investments are restricted for legal purposes or purposes designated by City Administration. In accordance with bond transcripts, the Trustees of the bonds are legally required to hold reserves at their financial institution. Currently, the City has \$18,948,618 held at various locations as instructed by the bond transcripts.

The charts beginning on the next page show the December 31, 2010 status of city cash by type of investment, type of restriction and unrestricted cash balances.

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CASH By Type of Investment December 31, 2010

Checking Account Balance:		\$7,555,032.95
U.S. Government and Agency Securities:		
Federal Natl Mortgage Association	\$9,993,620.57	
Federal Farm Credit Bank	10,992,995.18	
Federal Home Loan Bank	9,993,175.83	
		30,979,791.58
Cash and Investments		38,534,824.53
Bond Reserves (held at various institutions)		18,948,618.44
		\$57,483,442.97

CASH By Type of Restriction December 31, 2010

Unrestricted Cash Balance:		
Cash	\$7,555,032.95	
Investments	30,979,791.58	
		\$38,534,824.53
Restricted Cash Balances:		
Bond Reserves (various institutions)	18,948,618.44	
		18,948,618.44
		\$57,483,442.97

The label “unrestricted cash” is deceiving. The cash is unrestricted only in the accounting sense of not being legally restricted to a certain use, like bond reserves. The cash is restricted in the sense of what fund it belongs to and what that fund can use it for.

The chart on the following page breaks down the \$38.5 million “unrestricted” cash figure above by fund and designated uses (if any).

SECOND QUARTER FY2011 FINANCIAL REPORT

CASH

UNRESTRICTED CASH BY FUND

December 31, 2010

General - Cash	\$336,352.92	
Emergency	100,000.00	
Escrows/Grants	273,140.87	
Public Nursing/Richardson Trust	85,315.48	
Senior Center Foundation/WV Morgan Trust	3,948.59	
Cell Phone	667,273.22	
Computer Reserve	98,778.52	\$1,564,809.60
<hr/>		
SIMR - Cash		(508,985.30)
Parks, Recreation & Civic Facilities-Cash		(347,233.25)
CDBG- Cash		(238,024.78)
Special Allocation - Cash		2,301,971.65
Riverboat - Cash		372,032.67
Museum		186,485.26
Downtown Business District - Cash		95,685.24
Capital Projects - Cash		9,287,368.33
Aviation- Cash	1,034,800.99	
Escrows/Grants	7,595.44	1,042,396.43
<hr/>		
Parking - Cash	189,374.61	
Escrows	5,074.00	194,448.61
<hr/>		
Sewer - Cash	2,889,501.08	
In House Bond Reserve	4,170,516.26	7,060,017.34
<hr/>		
Golf - Cash		(31,376.19)
Mass Transit - Cash		4,988,807.73
Landfill - Cash	6,126,147.64	
Post Closure	4,134,414.94	10,260,562.58
<hr/>		
Worker Compensation - Cash		1,008,146.54
Payroll - Cash		312,951.12
Library - Cash		12,761.49
St. Joseph Gateway TDD - Cash		67,225.96
East Hills CID - Cash		4,471.63
CDBG Loan Funds - Cash		900,301.86
		<hr/>
		\$38,534,824.52
		<hr/> <hr/>

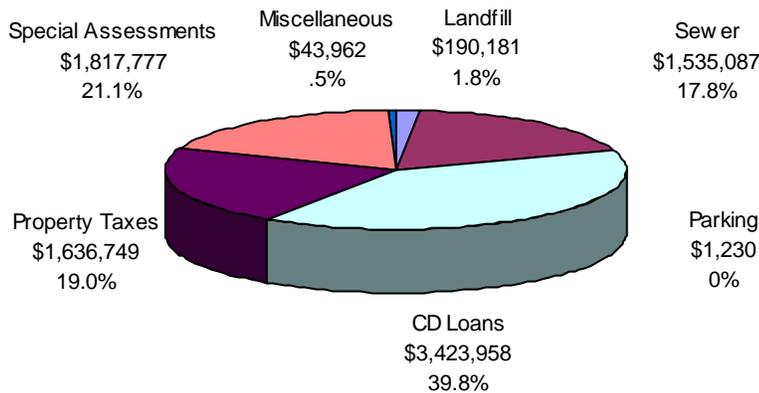
SECOND QUARTER FY2011 FINANCIAL REPORT

Accounts and Loans Receivable Report

COMMENTARY

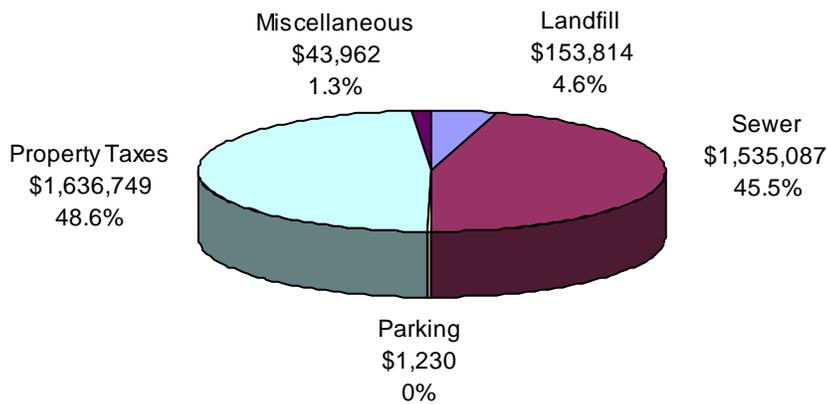
This Accounts and Loan Receivable Report covers the second quarter ended December 31, 2010. The purpose of this report is to identify the various types and amounts of receivables, discuss the City's various collection efforts and provide an estimate of receivable collectability. Total Accounts and Loans Receivable at December 31, 2010 were \$8,648,944, broken out as follows:

Accounts Receivable and Loan Receivable Report For Quarter Ended December 31, 2010



Accounts Receivables are generated from routine services provided to City residents and from taxes, licenses and fees. Loans and Lien Receivables are special payment arrangements created for specific individuals within the community. Details of each type will now be discussed in detail by type.

Accounts Receivable For Quarter Ended December 31, 2010 (Excludes Loans and Special Assessments)



The Accounts Receivable graph above excludes CDBG loans and Special Assessments receivables due to the varying factors. CDBG loans are spread out over 30-40 years, leaving most of the receivable due into the future and not past due. Special Assessments are liens upon property which are assumed uncollectible at the point of issuance due to the nature of the lien.

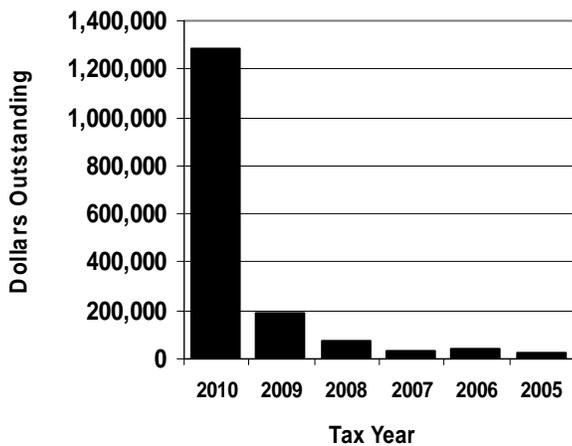
SECOND QUARTER FY2011 FINANCIAL REPORT

Property Tax receivables (48.6%) as shown below include the receivables for tax years 2010 & prior. County collections from July through December, 2010 totaled \$1,433,796, compared to \$1,394,863 for all funds in fiscal year 2010, a two and eight-tenths (2.8%) percent increase. With the current economic conditions, we will continue to closely monitoring fiscal year 2011 tax receipts and property valuations.

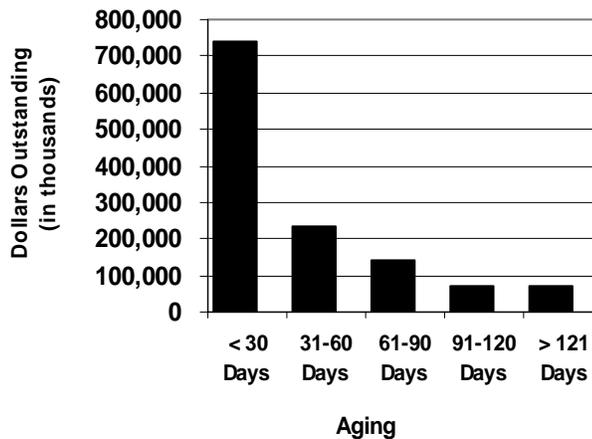
Current Property Tax billing reports for fiscal year 2010 have been provided by the County Collector. The current receipts consist of collections through November, 2010, received in December, 2010. This is still early in the billing process, so a major portion of the taxes remain due. Receipts for those paying and/or postmarked December 31st will not be disbursed by the Buchanan County Collector until the end of January, 2011. A preliminary comparison of the current year valuations, provided by the Buchanan County Clerk's office, to 2009 tax year valuations reflects an overall increase in assessed valuation of \$6,072,914 or an expected increase of \$68,326 in FY2011 City current year tax revenues. The third quarter report should paint a clearer picture whether economic conditions continue to adversely affect the prompt payment of property taxes.

Prior Property Tax receivables (21.6% of all taxes due) include the receivables for tax years 2009 & prior. As of December 31, 2010, prior property taxes remaining due total \$443,789 compared to \$461,798 for all funds in fiscal year 2009. Total prior year collections are down with \$226,682 compared to \$240,571 for FY2010, a five and eight-tenths percent (5.8%) decrease.

**Property Taxes Receivable
as of Dec. 31, 2010**



**MAWC Sewer Account Aging
As of Dec. 31, 2010**



City Sewer receivables (45.5%) include City billings to South St. Joseph Industrial District, septic load processing charges, and MAWC sewer use charges. It also includes all sewer user charges billed and collected by Missouri American Water Company per the Billing and Collection Agreement. The Missouri American Aging is shown above. Accounts over 90 days are turned over to their third party collection agency. Any amounts collected by the agency are remitted to the City, less collection fees of 18-25%. These receivables are reported monthly to the Financial Services Department for recording of revenues, allowance for uncollectible accounts, and collection fees.

As of December 31, 2010, total sewer receivables totaled \$1,535,087. MAWC receivables made up a majority of the receivable with \$1,263,201, eighty-six and seven-tenths (86.7%). The remaining City billings totaled \$271,886 or 17.7%. South St. Joseph Sewer District comprises \$154,531 of the City receivable amount (\$271,886). Per contract, SSJSD has 45 days in which to remit payment of amounts due to the City, remaining on the receivable listing, longer than most accounts. At the end of the first quarter, their balance was current. Another portion of the remaining receivable balance due includes the

SECOND QUARTER FY2011 FINANCIAL REPORT

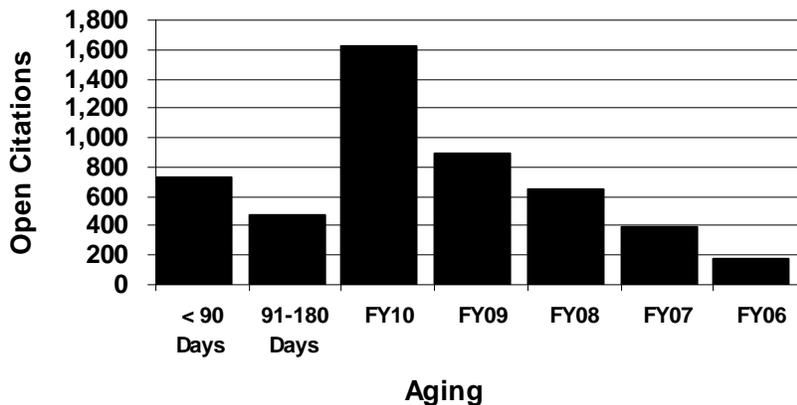
Oak Mill settlement (\$97,600). The only payment to date from that company was a good faith payment received in June, 2010. The City Attorney's office has notified the United States Department of Justice of Oak Mill's failure to comply with the settlement schedule.

Landfill Fund receivables (4.6%) include hauler accounts set up for monthly billing and land leases approved by contract. These are billed by the Financial Services Department based upon reports provided by Landfill staff. Billings through December, 2010 totaled \$1,210,036, a decrease of \$402,629 or twenty-five (25%) percent over the same period in fiscal year 2010. Total tipping fee revenues of \$1,882,577 represented a decrease of eleven and four-tenths (11.4%) percent from fiscal year 2010. Outstanding receivables, as of December 31, 2010, totaled \$153,814. The current economic conditions and the decline in Deffenbaugh monthly tonnage contributed to the reduction.

Public Parking receivables (<1%) include parking permits billed for City garages. Other receivables include parking citations outstanding recorded in the Parking Access database, but amounts due remain uncertain due to requests for dismissal, those protested in Municipal Court, etc. A total of 4,250 parking citations were written so far this fiscal year – 2,885 by public parking staff and 1,365 written by police officers.

Most revenues collected in the Parking Fund are not included as a receivable due to the possibility of protested parking tickets, requests for a court trial, etc. Revenue is recognized when received. Total FY11 parking fine revenues are \$87,157, of which \$80,958 (92.9%) were fines remitted directly to the City and monies received from collection letters generated by Financial Services. Municipal Court summons resulted in the remaining \$6,199 (7.1%). As of December 31, 2010, a total of 7,290 collection letters have been mailed out and 4,942 citations remained open. The aging of citations is shown in the table below.

**Aging Open Parking Citations
as of Dec. 31, 2010**



The Parking Fund continues to receive one half of the motor vehicle fees collected by the Buchanan County Collector and the \$1 fee added to Ticketmaster events at the Civic Arena to assist in parking lot maintenance expenses.

SECOND QUARTER FY2011 FINANCIAL REPORT

Miscellaneous Receivables (1.3%) of the Receivables above are billed by Financial Services. Miscellaneous billings include:

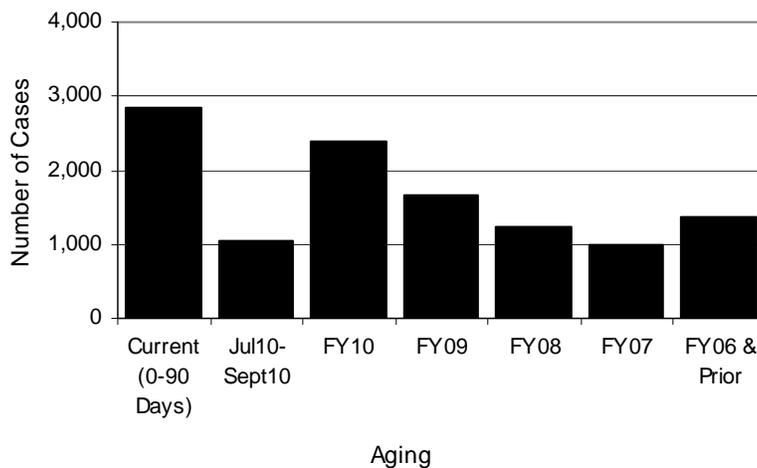
- General Fund - LEC charges, fire district contracts, and Administrative fees for Chapter 100 bonds, Heartland Health and Buchanan County shared expenses for maintenance of the communication system, franchise taxes and PILOT taxes due per Chapter 100 agreements, Hockey Club and Figure Skating Club ice rentals, Birth/Death certificate monthly billings, monthly pound fees for area cities, and Buchanan County Health Contract;
- Streets Fund – Street/utility cuts, culvert pipe purchased for installation;
- Parks Maintenance Fund – Horace Mann monthly leases,
- Special Allocation Fund – Invoices sent to Buchanan County for County portion of EATS sales tax;
- Aviation Fund – Monthly hangar leases, land leases, monthly Airport Café lease;
- Mass Transit Fund – Bus station lease, State of Missouri bus passes purchased; franchise taxes;
- Payroll Fund – Retiree and Cobra insurance billings.

Municipal Court Fines and Business Licenses/Permits are also miscellaneous receivables, but not included in the total. The actual revenues the City may realize from the billings are unknown. Amounts due on the majority of business licenses are based upon gross receipts provided by the licensee at the time of payment. The outcome of Court citations cannot be anticipated since defendants have their due process in Court before judgment is delivered.

Municipal Court receivables are recorded in the INCODE Court software. Open citations as of December 31, 2010 totaled 11,556 a decrease of 517 (4.5%) from the previous quarter. Court staff regularly review these citations in regard to collectibles and cases are closed in the proper, timely manner.

The table below shows the aging of open cases. As of December 31, 2010, court fines and fees collected remained relatively flat totaling \$622,240, compared to \$622,448 for the same period in fiscal year 2010. City retained Court revenues were \$323,556 compared to \$340,988 in fiscal year 2010, a decrease of five and one-tenth (5.1%) percent. Total citations filed for FY2011 are 9,047, compared to 9,318 for FY2010.

**Municipal Court Open Cases
As of Dec. 31, 2010**



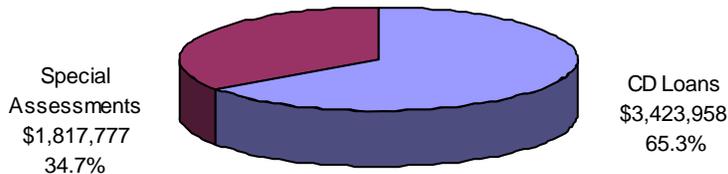
Annual licenses, permits and inspections for business activity are billed and collected by the Customer Assistance Department and recorded in Permits Plus Software when received. A total of 784 new and

SECOND QUARTER FY2011 FINANCIAL REPORT

temporary business licenses and permits have been issued since May 1, 2010, the new billing cycle. All new business permits and licenses issued are broken down by type as follows:

Type	FY2011		YTD Revenue	
	New	Temporary	FY11	FY10
Liquor licenses	28	23	\$12,028	\$8,755
Alcohol server licenses	2	2	\$12,525	\$105
Health permits/inspections	59	106	\$18,172	\$13,353
Alarm permits	239	6	\$8,962	\$5,747
Fire inspection permits	33	11	\$7,263	\$6,546
Trade licenses	21	0	\$56,115	\$53,984
Contractor licenses	5	0	\$2,850	\$1,550
Business licenses	230	19	\$81,516	\$189,740
Totals	617	167	\$199,431	\$279,780

Loan & Special Assessment Accounts Receivable As of Dec. 31, 2010



Lien & Special Assessment receivables (34.7%) totaled \$1,817,777 and include demolition liens (\$974,660), general code violations for weed and trash liens (\$775,387), and street and sewer improvement/use liens (\$67,730). Demolition and weed and trash liens are billed and collected by the Customer Assistance Department, with payment arrangements available on demolition liens up to a ten (10) year period in which to pay back the City. Sewer Improvements and Street Special Assessments are billed and collected by the Financial Services Department.

Accounts deemed to be collectable may be pursued through additional collection letters and, if necessary, lawsuits filed in Buchanan County Circuit Court as a personal debt of property owners. Inspectors continue to be issue summons to Municipal Court for violations. The City requests restitution for any costs incurred in cleanup of the property. Amounts paid by the defendant include fines for non-compliance and any City restitution for that particular violation.

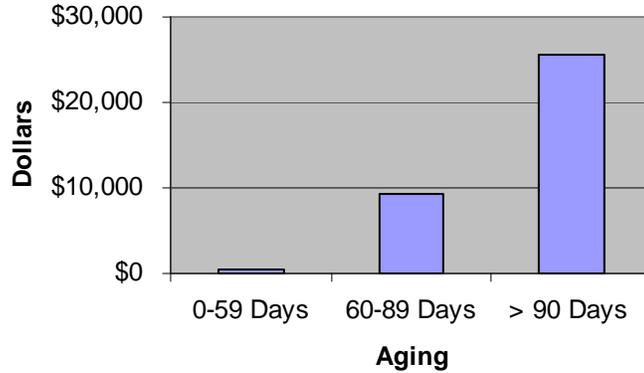
Fiscal Year 2011 year-to-date collections for all liens totaled \$66,840, compared to \$59,895 or an increase of \$6,945 (11.6%) for the same period in fiscal year 2010.

Community Development (C.D.) Loan receivables (65.3%) are low-interest loans made to low and moderate income residents under regulations promulgated by the Federal Department of Housing and Urban Development (HUD). These loans vary in length from 15 to 40 years. Although total loans outstanding equaled \$3,423,958, slightly more than one percent (1.04%) or \$35,530 have principal and interest past due.

SECOND QUARTER FY2011 FINANCIAL REPORT

The Accounting Division, in the Financial Services Department, bills and monitors these accounts. The C.D. Loan Committee, comprised of Financial Services, Community Development and Legal staff, meet monthly to discuss accounts with balance portions greater than 30 days delinquent and decide upon the collection measures to be used, from general collection letters to foreclosure if necessary. The number of outstanding accounts and loan amounts due vary by type and are listed below.

CDBG Loan Aging As of Dec 31, 2010



SECOND QUARTER FY2011 FINANCIAL REPORT

PURCHASE ORDERS (CONTRACTS) BETWEEN \$5,000 AND \$25,000

COMMENTARY

The City's purchasing policy allows the City Manager to approve contracts between the amounts of \$5,000 and \$25,000. The following lists those contracts** issued in the second quarter of Fiscal Year 2011 between those limits.

7/13/2010	Aerial FX Inc	\$ 10,000.00	4th of July Fireworks	Parks
7/20/2010	Sprague Excavating	\$16,777.40	Repair Infiltration Leak at 18th & Holman	Swr Mtnce
7/22/2010	Greg Buick	\$ 8,034.00	Repairs to Car # 27	Police
7/22/2010	Weather or Not Inc	\$ 8,034.00	Annual Premeir Plus Weather Service	Streets
7/23/2010	Midland Surveying Inc	\$ 11,220.00	Survey Gene Field Road Widening	Engineering
7/26/2010	ADAPCO	\$ 10,825.00	Strike Ultra Treatment-Rouging Filter Flies	WPF
8/9/2010	World Wide Technology Inc	\$ 16,822.50	(50) Microsoft Professional Plus Licenses	IT
8/13/2010	Bartlett & West Engineering	\$ 5,576.00	Concrete Testing Services	Engineering
8/13/2010	Hewlett Packard	\$ 10,208.27	HP Proliant DL 360 Server	IT
8/17/2010	Midland GIS Solutions	\$ 22,048.00	GIS Field Work, Mapping, & Project Mgmt	WPF
8/17/2010	Danko Emergency Equip	\$ 7,600.00	Engine 1 Pump Repairs	Fire
8/17/2010	Sprague Excavating	\$ 15,000.00	Repair Sinkhole at 3321 Linda Lane	Swr Mtnce
8/17/2010	Ed M Feld Equipment	\$ 16,130.00	Scott Masks and Cylinders	Fire
8/18/2010	URS Corporation	\$ 10,000.00	MPO LTRP Updates	MPO
8/18/2010	Sprague Excavating	\$ 19,596.48	Repair Sewer at Maple Leaf & Woodson	Swr Mtnce
8/19/2010	Mid States Blower Inc.	\$ 6,820.00	Rebuild Blower	WPF
8/20/2010	Sprague Excavating	\$ 7,011.32	Run bypass pumps at 3000 block Pickett	Swr Mtnce
8/26/2010	Sprague Excavating	\$ 10,000.00	Build Retention Pond at 5026 Faraon	Swr Mtnce
8/26/2010	Shanley Pump	\$ 7,467.96	O Rings, Impellers & Shaft	WPF
8/31/2010	Mid American Metals	\$ 10,385.61	Clean & Laquer Doors at City Hall	Bldg Mtnce
9/1/2010	World Wide Technology	\$ 12,040.00	(20) HP Compaq 6000 Computers	IT
9/3/2010	Burns and McDonnell	\$ 13,775.00	Calculate Capacity-Intmdiate Pump Station	WPF
9/3/2010	Midland Surveying Inc	\$ 6,010.00	County Line Road Sewer Separation	Swr Mtnce
9/3/2010	Black & Veatch	\$ 24,600.00	Wholesale Customer User Limits Study	WPF
9/10/2010	Lawhon Construction	\$ 10,645.00	Rental of Crane with Clamshell & Bobcat	WPF
9/10/2010	Sprague Excavating	\$ 10,000.00	Open & Clean Sewer Line @ Ventura	Swr Mtnce
9/16/2010	Madget Demolition Inc	\$ 13,650.00	Foods	Prop Mtnce
9/17/2010	Kenton Brothers Inc.	\$ 11,341.16	Demo 714-716 North 23rd	Transit
9/20/2010	Hausman Metal Works	\$ 9,802.00	Upgrade Access System	Parks
9/21/2010	Ocean Systems	\$ 6,706.00	Replace Roof Mo Theater Dressing Room	Police
9/22/2010	Sprague Excavating	\$ 18,000.00	Avid Systems	Swr Mtnce
9/23/2010	Madget Demolition Inc	\$ 23,000.00	Repair Sewer at 424 N 24th	Prop Mtnce
			Demo 633 Mt Mora	

** Does not include purchase orders issued for the following:

Community Development Rehab Loan Projects

Gasoline Purchases

Price Agreements

Work Orders for Professional Services approved by a Master Agreement

SECOND QUARTER FY2011 FINANCIAL REPORT

ROUTINE BUDGET TRANSFERS

COMMENTARY

Routine Budget Transfers are allowed under "Administrative Code Sec. 2-1052. Budget Transfers. (abridged & supplemented)" The following statement appears on the Routine Budget Transfer Form.

1. There will be no budget transfers without council authorization from/to salary & wage line items from/to other budget line items....Transfers shall be allowed within these line items.

[If the request is transferring from/to salary line items from/to non salary line items....a budget amendment ordinance is required.]

2. There will be no budget transfers without council authorization from/to employee benefits line items from/to other budget line items ...with the exception of uniform allowance, car/mileage allowance and conference/training/travel.

[If this request is transferring from/to benefit line items from/to non benefit line items...a budget amendment ordinance is required.]

3. There will be no transfers without council authorization from capital outlay line items with the exception that once budget approved capital items are purchased and there are funds remaining, these funds can be transferred. Capital items which have not been approved by the council in the budget and which exceed \$5,000, must receive council approval before they are purchased.

[If this request is transferring from a capital line item to any other line item and all budgeted capital items have not been purchased....a budget amendment ordinance is required. (Please indicate if all items have been purchased.)

[If this request is for the purchase of an unbudgeted capital item exceeding \$1,000, even though there are sufficient budgeted funds....you'll need to prepare a budget amendment ordinance.]

The following report reflects routine budget transfers for the second quarter FY2011, sorted by Fund and Department. Most transfer forms contain several transactions. This is why there can be several lines of adjustments for each Transfer Number. The transfer number is an ID entered by staff when transfers are processed.

The major reason for the transfer is labeled with a short description. When there are multiple transfers per form, any amount over \$1,000 has a notation of the item being increased.

Fiscal Year 2011

For the Quarter Ending : September 30, 2010

<u>Transfer Number</u>	<u>Object</u>	<u>Expenditures</u>		<u>Comments</u>	
		<u>Decrease</u>	<u>Increase</u>		
<u>101 – Street Maintenance FUND</u>					
BT035	1375	(5,000.00)	1710	5,000.00	CORINTH EASEMENT
<u>105 - Parks Maintenance FUND</u>					
BT039	1475	(1,500.00)	1340	2,500.00	UNIFORM CLOTHING
	1498	(1,000.00)			
<u>150 - Special Allocation FUND</u>					
BT021	1410	(205.00)	1410	205.00	TIF LEGAL FEES
	5850	(205.00)	5850	205.00	

SECOND QUARTER FY2011 FINANCIAL REPORT

398 - Capital Projects FUND

BT304	1730	(6,000.00)	1710	6,000.00	2008 URBAN TRAIL
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420- Sewer FUND

BT020	1484	(454.00)	1515	454.00	INS CLAIM SETTLEMENT
BT025	1475	<u>(3,000.00)</u>	1340	<u>3,000.00</u>	GAS DETECTORS
		<u>\$ (17,864.00)</u>		<u>\$ 17,864.00</u>	
		<u><u>\$ (35,728.00)</u></u>		<u><u>\$ 35,728.00</u></u>	

SECOND QUARTER FY2011 FINANCIAL REPORT

VENDOR SERVICE CONTRACTS BY DEPARTMENT COMMENTARY

The report below lists all of the existing vendor contracts with the City. Unless otherwise noted, they are local vendors. List is in order of current year expiration date.

Service	Service Provider	Orig Cntrt Prds	Orig Ext Prds	# of Ext. Left	CY Contract Ext Expires	Final Ext Expires	Advertise Date Approx.	Date RFP Due Approx.	Dept
Softball Officiating Services	St. Joseph Umpires and Scorekeepers Association	1	4	2	Jan-2011	Jan 1, 2013	Nov-2012	Dec-2012	PR
Electrical Service at WPC	R.E. Pedrotti Mission, KS	1	2	0	Jan-2011	Jan-2011	Sep-2010	Oct-2010	PW
Construction Administration Services	Bartlett & West, Inc.	1	5	3	Jan-2011	Jan-2014	Sep-2013	Oct-2013	PW
Transportation Planning Services	URS Corporation Minneapolis, MN	3	0	0	Apr-2011	Apr-2011	Dec-2010	Jan-2011	PW
Copier Rental	Brown Mannschreck Imaging	1	3	0	Apr-2011	Apr-2011	Nov-2010	Dec-2010	FS
Lawn Mowing for WPC	CR Lawns	1	2	2	Apr-2011	Apr-2013	Jan-2013	Feb-2013	PW
City Cemetery Mowing	Eric George d/b/a EFG Home Improvement	1	2	0	Apr-2011	Apr-2011	Feb-2011	Mar-2011	PH
On Call- Architectural	Riverbluff Architects	1	4	4	Apr-2011	Apr-2015	Dec-2015	Jan-2015	PW
On Call- Architectural	Ellison Auxier Architects	1	4	4	Apr-2011	Apr-2015	Dec-2015	Jan-2015	PW
Inspection of Sanitary Sewer Collection System	Trekk Design Group Westwood, KS	1	4	0	Apr-2011	Apr-2011	Oct-2010	Nov-2010	PW
On Call- Architectural	Goldberg Architects	1	4	4	Apr-2011	Apr-2015	Dec-2015	Jan-2015	PW
On Call- Architectural	Creal Clark & Siefert	1	4	4	Apr-2011	Apr-2015	Dec-2015	Jan-2015	PW
Backfill & Repair of Street Cuts	JD Bishop Construction	1	1	1	Apr-2011	Apr-2012	Feb-2012	Mar-2012	PW
Transit Pension Trustee Service	US Bank Institutional Trust Roeland Park, KS	3	0	0	May-2011	May-2011	Mar-2011	Apr-2011	MT
Vending Machine Service	Smith Vending/Acme	1	3	3	May-2011	May-2014	Mar-2010	Apr-2010	MT
Professional Asbestos Verification & Analysis	Asbestos Consulting & Testing Lenexa, KS	1	3	3	May-2010	May-2010	Mar-2010	Apr-2010	PM
On Call - Professional	Burns & McDonnell Engineering Co Kansas City, MO	1	3	2	May-2010	May-2012	Feb-2012	Mar-2012	PW
Employee Health	Blue Cross Blue Shield of KC	1	1	0	Jun-2011	Jun-2011	Feb-2009	Mar-2009	HR
Land Lease Agreement	Life Net Air Medical Service	1	4	3	Jun-2011	Jun-2014	Feb-2014	Mar-2014	AV
Rosecrans Airport	Citizens Bank and Trust Maryville, MO	1	4	1	Jun-2011	Jun-2012	Mar-2012	Apr-2012	FS
Police Pension Investment Custodian Banking	Citizen's Bank and Trust	1	4	2	Jun-2011	Jun-2013	Feb-2013	Mar-2013	FS
Procurement Cards	Commerce Bank Kansas City, MO	1	4	2	Jun-2011	Jun-2013	Feb-2013	Mar-2013	FS
City-wide Trash Service	Keep It Clean, Inc.	1	2	1	Jun-2010	Jun-2011	Mar-2011	Apr-2011	FS
Auditing	Cochran, Head & Co.	1	4	0	Jun-2011	Jun-2011	Feb-2011	Mar-2011	FS

SECOND QUARTER FY2011 FINANCIAL REPORT

Bond Counsel	Gilmore and Bell Kansas City, MO	1	4	0	Jun-2011	Jun-2011	Feb-2011	Mar-2011	FS
Long Term Disability	CIGNA Overland Park, KS	3	0	0	Jul-2013	Jun-2013	Mar-2013	Mar-2013	HR
Financial Advisor	Piper Jaffray Leawood, KS	1	4	1	Jun-2011	Jun-2012	Mar-2012	Mar-2012	FS
Police Pension Administrative Svcs	Citizens Bank and Trust Maryville, MO	1	4	1	Jun-2011	Jun-2012	Mar-2012	Apr-2012	FS
Workers' Compensation Third Party Administrator	Thomas McGee, L.C. Kansas City, MO	1	Annl Rnwl	Annl Rnwl	Jun-2011	Jun-2011	None	None	HR
Workers' Compensation Excess Insurance Greater than \$350,000 per claim	Safety National Casualty Co. Brokered by Thomas McGee, L.C.	1	Annl Rnwl	Annl Rnwl	Jun-2011	Jun-2011	None	None	HR
Workers' Compensation Bond	Safety National Casualty Co. Brokered by Thomas McGee	1	Annl Rnwl	Annl Rnwl	Jun-2011	Jun-2011	None	None	HR
Property Insurance	Great American Insurance CBIZ BCK&W	1	Annl Rnwl	Annl Rnwl	Jun-2011	Jun-2011	None	None	HR
Boiler & Machinery Insurance	Chubb CBIZ BCK&W	1	Annl Rnwl	Annl Rnwl	Jun-2011	Jun-2011	None	None	HR
Airport Liability Insurance	ACE Property & Casualty CBIZ BCK&W	1	Annl Rnwl	Annl Rnwl	Jun-2011	Jun-2011	None	None	HR
GASB 45 Actuarial Services	Hause Actuarial Solutions Overland Park, KS	1	4	2	Jun-2011	Jun-2013	Feb-2013	Mar-2013	FS
Merchant Card Services	U. S. Bank	1	4	2	Jun-2011	Jun-2013	Feb-2013	Mar-2013	FS
Surveying Services	Midland Surveying Travelers	1	4	1	Jul-2011	Jul-2012	Mar-2012	Apr-2012	PW
Flood Insurance	Cretcher-Lynch & Co. Kansas City, KS	1	Annl Rnwl	Annl Rnwl	Jul-2011	Jul-2011	None	None	HR
Soft Drink Concession - Heritage Softball Complex	Cadbury Schweppes Bottling	1	4	1	Jul-2011	Jul-2012	May-2012	May-2012	PR
Mapping -GIS	Midland GIS Maryville, MO	5	4	1	Jul-2011	Jul-2012	May-2012	May-2012	PW
Temporary Labor	The Staffing Center	1	2	2	Aug-2011	Aug-2013	May-2013	Jun-2013	PR
Transit Long Term Disability	CBIZ/BCK&W Agent for Hartford Insurance	2	0	0	Aug-2011	Aug-2011	Jul-2011	Jul-2011	MT
Transit Life & AD&D Insurance	CBIZ/BCK&W Agent for EMC Insurance	2	0	0	Sep-2011	Sep-2011	Jul-2011	Aug-2011	MT
Transit Transfer Center Lease	Jefferson Partners Minneapolis, MN	5	0	0	Sep-2011	Sep-2011	Jul-2011	Aug-2011	MT
MO. ANG	Mtce/Ops Lease (Joint Use Agmt) Land Lease	5	0	0	Sep-2011	Sep-2011	None	None	AV
Airport Café	Don Leupold	3	2	0	Sep-2011	Sep-2011	May-2011	May-2011	AV
Transit Advertising Signs	Houck Transit Advertising St. Paul, MN	5	0	0	Sep-2011	Sep-2011	Jun-2011	Jul-2011	MT
Transit vehicle and General Liability Ins.	CBIZ/BCK&W	1	0	0	Sep-2011	Sep-2011	Jul-2011	Aug-2011	MT
Lawn and Lot Care Services for Transit	Mark's Law Mowing	1	2	1	Oct-2011	Oct-2012	Jul-2012	Jul-2012	MT
Asphalt Milling & Overlay	Keller Construction	1	5	5	Oct-2011	Oct-2016	Jul-2016	Aug-2016	PW
Removal of Roots in Sewer Lines	Duke's Root Control, Inc. Syracuse, NY	1	2	0	Nov-2011	Nov-2011	Aug-2011	Sep-2011	PW

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Elevator Maintenance and Repair Services	Express Elevator Agency, Missouri	1	2	1	Nov-2011	Nov-2012	Aug-2012	Sep-2012	PW
Professional Engineering Services - WPC	Black & Veatch Corporation Kansas City, MO	1	4	2	Dec-2011	Dec-2013	Aug-2013	Aug-2013	PW
Realty Services	Reece & Nichols Ide Capital Realty	1	3	1	Dec-2011	Dec-2012	Aug-2012	Sep-2012	CW
Liability Insurance	MOPERM; CBIZ BCKW	1	Annl Rnwl	Annl Rnwl	Dec-2011	0	None	None	HR
Legal Services	The Sessions Law Firm Kansas City, MO	4	0	0	Dec-2011	Dec-2011	Sep-2011	Oct-2011	L
Environmental Issues	Ameritas Group Lincoln, NE	2	1	0	Jun-2012	Jun-2012	Jan-2010	Feb-2010	HR
Employee Dental									
Transit Drug Screen	OHS - COMPCARE	3	0	0	Dec-2012	Dec-2012	Oct-2012	Nov-2012	MT
Primary Care for Workers Comp Injuries	OHS - COMPCARE	3	0	0	Dec-2012	Dec-2012	Oct-2012	Nov-2012	MT
Transit Dental Insurance	CBIZ/BCK&W Agent for Delta Dental Insurance	2	0	0	Dec-2012	Dec-2012	Oct-2012	Nov-2012	MT
Uniforms	Walker Towel & Uniform Kansas City, MO	1	1	1	Jan-2012	Jan-2013	Jul-2012	Aug-2012	FS
Legal Services	The Lowenbaum Partnership, LLC St. Louis, MO	5	0	0	Jun-2012	Jun-2012	Feb-2012	Mar-2012	L
Labor and Employment Law									
Golf Professional	Mike Habermehl	3	2	2	Jan-2013	Jan-2015	Sep-2015	Oct-2015	PR
Soft Drink Concessions - Civic Arena	Cadbury Schweppes Bottling	5	0	0	Jan-2013	Jan-2013	Sep-2012	Oct-2012	PR
FAA	ATC & Airway Facilities Sector Office FAA Logistics Branch KCMO	5	0	0	Jan-2013	Sep-2013	Jun-2013	Jul-2013	AV
Employee Assistance Program	Catholic Charities	3	1st (3 yrs)	0	Feb-2013	Feb-2013	Oct-2012	Nov-2012	HR
TIF Advisory & Bond Counsel (Ec Dvlpmnt)	Williams & Campo, P.C. Lee's Summit, MO King Hershey, P.C. Kansas City, MO	5	0	0	Jun-2013	Jun-2013	Feb-13	Mar-13	L
Transit Management Services	First Transit Cincinnati, OH	5	0	0	Jun-2013	Jun-2013	Jan-2013	Mar-2013	MT
Legal Services	Williams & Campo, P.C. Lee's Summit, MO	6	0	0	Jun-2013	Jun-2013	Feb-2013	Mar-2013	L
Planng and Zoning Issues									
Legal Services	Cunningham, Vogel I& Rost, P.C. St. Louis, MO	6	0	0	Jun-2013	Jun-2013	Feb-2013	Mar-2013	L
Planng and Zoning Issues									
Employee Life	EMC National Life Des Moines, IA	3	0	0	Jun-2013	Jun-2013	Feb-2013	Mar-2013	HR
Patee Market Snow Removal	A C Lawn Services	3	0	0	Oct-2013	Oct-2013	Aug-2013	Aug-2013	PH
Transit Pension Actuarial Services	CBIZ Benefits & Insurance Cumberland, MD	3	0	0	Dec-2013	Dec-2013	Oct-2013	Nov-2013	MT
Fixed Base Operator	Express Flight, Inc. Gary Patterson Sr	10	0	0	Jan-2014	Jan-2014	None	None	AV
MO. ANG	Drop Zone Land Lease	5	1st (5 yrs)	0	Jan-2014	Jan-2014	None	None	AV
Consultant	CBIZ/BCK&W	3	Annl Rnwl	Annl Rnwl	Jan-2014	Jan-2014	Oct-2013	Nov-2013	HR

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Legal Services Regulatory Issues	William D. Steinmeier, P.C. Jefferson City, MO	7	0	0	Jun-2014	Jun-2014	Feb-2014	Mar-2014	L
Utility Related Issued	Cunningham, Vogel & Rost St. Louis, MO	5	0	0	Jun-2014	Jun-2014	Feb-2014	Mar-2014	L
Farmland Lease	Bryan Paden Wathena, KS	5	0	0	Oct-2014	Oct-2014	Jul-2014	Aug-2014	AV
Self-Service Fueling Station at Rosecran Exclusive, Non- Alcoholic Beverage Sponsorship for Fairview Golf Course	Express Flight, Inc Pepsi Beverages Co	5	0	0	Jan-2015	Jan-2015	Oct-2014	Oct-2014	AV
Construction and Design Related Issued	Seigfreid, Bingham, Levy, Selzer & Gee, P.C. Kansas City, MO	5	0	0	Jun-2015	Jun-2015	Feb-2015	Mar-2015	L
Exclusive Beverage Sponsorship - Bode Ice Arena/Sports Complex	7UP/Snapple Group	5	0	0	Aug-2015	Aug-2015	Apr-2015	Apr-2015	PR
Herzog Contracting Company Land Lease	Flight Department	50	0	0	Jul-2043	Jul-2043	None	None	AV
BMS Land Lease	Dan Bayer 100 N. Airport Rd	99	0	0	Oct-2067	Oct-2067	None	None	AV
C-1 Aircraft Hangar	Bill Brown	Mo to Mo Lse	0	0	Month to Month Lease	Month to Month Lease	None	None	AV
MiHo Property Lease	Reddick Farms, Inc. DeKalb, MO	1	3	3	Apr-2010	Apr-2013	Dec-2012	Dec-2012	PL
Recycling Services	RSP, Inc.	1	30 days ntce	0	None	None	Not bidding until Recycling Center is relocated.	None	PW
Drug & Alcohol Testing	Heartland Occupational Medicine St. Joseph, MO	1	Annl Rnwl	Annl Rnwl	Ongoing Contract Requires 30 Day Written Notice of Cancellati on Last Bid in 1997	0	None	None	HR
Work Comp Initial Treatment Services	Heartland Occupational Medicine St. Joseph, MO	1	Annl Rnwl	Annl Rnwl	Ongoing Contract Requires 30 Day Written Notice of Cancellati on Last Bid in 1997	0	None	None	HR
Workers' Compensation Actuary	Towers Perrin - Tillinghast Minneapolis MN	1	Annl Rnwl	Annl Rnwl	Ongoing Contract - Automatic Annual Renewals Requires 30 Day Written	0	None	None	HR

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					Notice of Cancellati on Last Bid in 2000				
City Health Officer	Sharon Waggoner, MD	1	Annl Rnwl	Annl Rnwl	60 days notice	0	None	None	PH

*On-going contracts, automatic renewal unless 30-day written notification is given by either party

**On-going contract, automatic renewal unless 60-day written notification is given by either party