

## ARPA Funding Request Expansion of Vocational/Technical Workforce Training

### Expansion Proposal

Fund expansion of vocational/technical training at SJSJ Hillyard Technical Center. The expansion would include the construction of a new 15,000 sq. ft. building that would consist of lab space and classrooms devoted to vocational/technical training. Also, the proposed expansion would include additional new and updated equipment. The new facility would increase high school student capacity by at least 25% and offer additional program capacity for adult students and community college programming.

### Hillyard Overview

Hillyard Technical Center (HTC) is owned and operated by the St. Joseph School District and serves as the regional technical school for the area serving St. Joseph and 19 area school districts. HTC offers multiple pathways to pursue interest in vocational/technical based career opportunities through classroom and hands-on lab/shop experiences, including apprenticeships with local companies. Currently, 490 students attend HTC.

### Rationale for Expansion

The most critical need of local employers is an available, skilled workforce. The need is particularly acute with manufacturing companies whose employees represent almost one-third of the local workforce. Today's workforce needs are not being met. Increasing capacity for vocational/technical training will create opportunities to grow our own workforce.

Hillyard Technical Center is currently at capacity in several strands of vocational/technical classes. Interested students may find themselves on waiting lists to enter HTC. The interest is there but there is not the available capacity to meet the level of interest.

North Central Missouri College (NCMC) will soon be serving St. Joseph and Buchanan County. They hope to offer various vocational/technical training leading to certifications and potential college credits. The programs for both high school graduates and adults can be offered through an expanded facility. This would allow for additional opportunities to pursue further education through NCMC and Missouri Western State University.

Finally, the expanded facility could serve to provide training space for local companies to utilize for specific types of vocational/technical training. This use could be scheduled in a manner that would not conflict with student classes.

Request for Funding

As noted below, the proposed expansion of vocational/technical training is estimated to cost \$5.5 million. The City and County are being asked to designate \$2.25 million each through the COVID-related ARPA funding. The School District's contribution toward the funding of the expansion is estimated to be \$1.0 million.

Expansion Budget

Building Cost	\$3.5 million
Equipment	1.0 million
Supplies	1.0 million
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Total	\$5.5 million

Proposed Funding

Buchanan County	\$2.25 million
City of St. Joseph	2.25 million ✓
St. Joseph School District	1.0 million
	<hr/>
Total	\$5.5 million

Summary

The proposed expansion of vocational/technical training in the community is an investment in the future of St. Joseph by increasing the skill level of our existing workforce and creating the opportunity for our future workforce to secure the education and skills necessary to support our local businesses. It is an investment that will pay tangible dividends to the community for years to come.

## **Clint Thompson**

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**From:** Clint Thompson  
**Sent:** Tuesday, April 6, 2021 11:23 AM  
**To:** 'Patt Lilly'; Lee Sawyer; Bill McMurray; Scott Burnham; Ron Hook; Bryan Carter  
**Cc:** Gary Clapp; Brad Lau; Kristie Arthur; Natalie Redmond; Tama Wagner  
**Subject:** RE: Proposed COVID Funded Initiatives  
**Attachments:** American Rescue Plan Act - application.docx

Patt, thanks for identifying viable uses for these anticipated funds. At this point in time, the City has not received specific guidance from the federal government on use of funds, however from the language in the appropriations Bill approved by the President, the City has identified four focus areas municipalities may direct funds towards.

Attached is a simple one page application the City created to entertain proposals for use of funds based under these four criteria. The City has placed a deadline of April 30<sup>th</sup> for applications of the first anticipated round of American Rescue Plan funds. Can you complete the attached application identifying the below projects that meet one of the criteria and submit back to me for our records?

Thanks

Clint Thompson,  
Director of Planning & Development  
City of St Joseph, MO  
816-271-4827

**From:** Patt Lilly <plilly@saintjoseph.com>  
**Sent:** Tuesday, April 6, 2021 10:56 AM  
**To:** Lee Sawyer <lsawyer@co.buchanan.mo.us>; Bill McMurray <bmcurray@stjoemo.org>; Scott Burnham <SBurnham@co.buchanan.mo.us>; Ron Hook <rhook@co.buchanan.mo.us>; Bryan Carter <bcarter@stjoemo.org>; Clint Thompson <cthompson@stjoemo.org>  
**Cc:** Gary Clapp <gclapp@missouriwestern.edu>; Brad Lau <blau@saintjoseph.com>; Kristie Arthur <arthur@saintjoseph.com>; Natalie Redmond <redmond@saintjoseph.com>; Tama Wagner <wagner@saintjoseph.com>  
**Subject:** Proposed COVID Funded Initiatives

Last week several of the Chamber of Commerce staff as well as Gary Clapp with Innovation Stockyards came together to brainstorm ideas related to the potential use of COVID Relief Funds the County and City will receive over the next 12 months. The idea is to offer some initiatives that if implemented could have long lasting economic impact benefiting local business and the community. Below are some of the initiatives we discussed. At this point these are just ideas and if there should be an interest would require additional discussion and consideration.

### **Talent Attraction**

Take the talent marketing that is ongoing and put some funding behind it to incentivize attracting people/talent to St. Joseph. This will need to be in concert with efforts to enhance our neighborhoods and stimulate further investment in downtown housing. Would provide \$5,000 grants to those who move to St. Joseph for a local job. Talent attraction is the number one issue with local business. Potential cost \$1.5 million.

### **Innovation Funding**

This would fall under business start-up, innovation and job creation opportunities. How can St. Joseph play on the stage of attracting start-up companies and work with local entrepreneurs to start successful companies. I believe funding could be designed to match other seed capital or offer gap financing. The idea if successful could result in private sector funding playing a part. In addition to startups this could also relate to existing businesses that would have an innovative idea to grow their business. I would see the Innovation Stockyards leading this. Potential cost \$2 million.

#### **Neighborhood Revitalization**

This initiative would be several fold in terms of a proposal. First, would be providing additional funding for grants to the Land Bank. Next would be a trades apprenticeship program that would offer an opportunity to learn a trade that potentially can be applied to housing rehab. Of course this could be a program that would allow them to work in a trade in any capacity. Lastly, targeted infrastructure program to offer a chance to develop several blocks of renovated housing and infrastructure as a demonstration project. This would be collaborative initiative involving the County, City, School District, Community Alliance and local trade unions. Potential cost: \$3.5 million.

#### **Vocational/Technical Resources**

Address the need for an upgrade of equipment vocational/technical equipment like CNC machines and welding equipment to provide improved skill training at Hillyards for high school and adult students. Collaboration between School District and local business. Estimated cost \$1.0 million.

#### **Business Attraction Resources**

Provide improved resources associated with marketing the community and attracting new businesses. This would include creating a new economic development web site and providing the marketing pieces associated with it as well as a new labor basin study. Estimated cost: \$100,000.

I appreciate that there are many competing needs for the funds. The focus of the initiatives offered was using some of the Relief funds to stimulate the local economy and provide long-term community growth that would continue after COVID is gone.

Please feel free to ask questions or if one or more of the initiatives have an interest we would look forward to the opportunity to work with the City and County to pursue further.

Thank you for your consideration. Patt

R. Patt Lilly  
President/CEO  
St. Joseph Chamber of Commerce  
3003 Frederick Ave., St. Joseph MO 64506  
(816) 232-4461

[saintjoseph.com](http://saintjoseph.com) | Find us on [Facebook](#), [LinkedIn](#) & [Twitter](#)

CITY OF ST JOSEPH AMERICAN RESCUE PLAN ACT OF 2021 FUNDING

APPLICATION

Business/Individual Information Name: **MidCity Excellence (MCE) Community Learning Center**

Mailing Address: 2400 Frederick Ave, Suite #506 \_\_\_\_\_

City: State: ZIP Code: \_\_\_ St. Joseph, MO 64506 \_\_\_\_\_

Phone/Email: \_\_816-294-4727 cell or office: 816-273-5450 \_\_\_\_\_

**PLEASE MARK PROPOSED USES OF FUNDS IN ACCORDANCE TO BELOW CRITERIA:**

\_\_\_XXX\_\_\_ Respond to the public health emergency with respect to COVID-19 or its negative economic impacts, including assistance to households, small businesses, and nonprofits, or aid to impacted industries such as tourism, travel, and hospitality.

\_\_\_\_\_ Respond to workers performing essential work during the COVID-19 public health emergency by providing premium pay to eligible workers of St Joseph performing essential work, or by providing grants to eligible employers that have eligible workers who perform essential work.

\_\_\_\_\_ For the provision of government services to the extent of the reduction in revenue of such a city due to the COVID-19 public health emergency relative to revenues collected in the most recent full fiscal year of the city prior to the emergency.

\_\_\_\_\_ Make necessary investments in water, sewer, or broadband infrastructure.

**PROJECT OR PROGRAM DESCRIPTION FOR USE OF FUNDS:** The COVID-19 pandemic and lockdown has brought about a sense of fear and anxiety around the city and especially in poorer, high crime neighborhoods like the 54-block Mid-town community where MCE is located. This phenomenon has led to negative short and long term psychosocial, emotional and mental health implications for children and families. The magnitude of impact on minors is determined by many vulnerability factors like developmental age, educational status, pre-existing mental health condition, being economically underprivileged or being quarantined due to infection or fear of infection.

The MCE mission is to help at-risk youth achieve a high school diploma, a rewarding career, and to discover purpose and value through Christian-based principles. We currently have 2 full-time workers and over 15 volunteers (retired education mentors, collegiate/high school tutors, etc.). **MCE requests at least \$750,000 in American Rescue/City of St. Joseph support to hire Youth/Family Engagement Specialists to engage, educate, and mentor at least 300 Buchanan County, at-risk youth and 100 parents/adults in a 9-month/36 week, interactive mentoring program.** The vision is to reduce depression, suicidal feelings, anxiety, and academic failure, especially in impoverished families. At least 85% of our participants are from low-/to moderate-income and/or have one or more indicators of anxiety, depression/suicidal tendencies, academic failure and "risky behavior" engagement. This support will also be used for general operations (to include art/learning materials/supplies, musical equipment/sticks/drums, etc., transportation, field trips, T-shirt incentives, guest speakers, snacks/meals, utilities, staff mental health/CPR training, etc.). Weekly youth and monthly adults/seniors programs will enhance critical thinking, problem solving, and conflict resolution skills, and support 1:1/small group mental health sessions that present creative art therapy (healing/coping through art/painting, dance, singing, drumming, journaling, meditation/spirituality, etc.) to prevent and intervene in participants with poor mental outlooks.

Currently, MCE is in the 20<sup>th</sup> year of its afterschool tutoring/mentoring programs, averaging 40-45 youth participants. Over 600 youth/adult residents attended in-person, city-wide, 1-day events (i.e., MLK day, Heritage/Praise Dance/Gospel Festivals, Talent Shows and St. Joe Stixx Drumlines shows) in 2020-2021. When Covid-19 spikes are present, or when transportation or inclement weather issues arise- virtual video sessions are also available through our computer lab. **Sessions will commence within 2 weeks of this grant award. If allowable, MCE will use a portion of the funds for building renovations, general operations and transportation/travel to invest in a bus, van or vehicle to transport youth and instruments to our performances.**

I, therefore, authorize such verification, and I will provide the supporting documentation, if necessary.

SIGNATURE: *Kimberly Y. Warren* Date: 6/4/2021

Name (please print): **Kimberly Y. Warren** \_\_\_\_\_

\*application deadline – April 30, 2021

**Get Involved in  
Something Special**

Name: \_\_\_\_\_

Phone: \_\_\_\_\_

Mailing Address: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

Business/Church: \_\_\_\_\_  
 \_\_\_\_\_

Email: \_\_\_\_\_

**I am interested in:**

\_\_\_ Monthly or Event Sponsor

\_\_\_ Making a Tax-Deductible Donation

\_\_\_ Renovating/Adopting-a-Classroom

\_\_\_ Volunteering *[Specify activities- i.e. tutoring, help w/capital campaign, newsletter, painting, mail-out/office work, etc.]* — \_\_\_\_\_

\_\_\_ Other: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

**Events Calendar 2021-2022**

**Aug 8th** (Sun., 6-8pm) Green Valley Baptist Gospel Night @Coleman Hawkins Gazebo/ Downtown: w/Faith FWC Praise Team, MCE Gospel Choir & St. Joe Stixx

**Aug 12th** (Thurs., 5-7pm,) MCE "Rock the Block" 20th Birthday Bash: Music/Food/Tours

**Aug 21st** (Sat., Time TBA) MCE performs with STEAM Allied Arts @Civic Center Park.

**Sept 18th** (Sat., 12noon-3pm) MCE 2<sup>nd</sup> Heritage Expo Site: TBA Various Showcases

**Oct 3rd** (Sun., 3:30pm) Life Day Celebration @LeBlond HS. MCE Inspirational Dancers.

**Dec 1-Thurs**, 4:30pm Christmas Joy Showcase Site: TBA

**Jan 17th** (Mon., 10:30am-12:30pm) Site: TBA MCE's 8<sup>th</sup> M.L. King, Jr. "Solutions Summit"- MCE Stixx/Choir. Guest Speaker: TBA

**MCE "Wish List":**

- ◆ Monthly Support
- ◆ Trailer & Shuttle Bus Drums/Youth
- ◆ Plumbing & Drywall Repairs
- ◆ Security Safety System
- ◆ "Marching" Drums w/harnesses (quads/snares/bass)
- ◆ Conference Chairs
- ◆ HVAC, A/C, Electrical, Carpet Upgrades

**Come for a Tour!**

**Stay for the Experience!**

Multipurpose Room: Tutoring/S.T.E.A.M.



Computer Center/Coding & Cyber spaces



Gym: Dance, Drumline & Gospel Choir



Founders Kimberly Foster Warren, MS Ed. and Rev. R. Robert Warren, MS Ed.



**MCE**

Inspiring a Generation of Excellence



**Contact:** 816.273.5450 Office  
816.294.4727 Cell

**Site:** 604 S 20th St. Joseph, MO

**Mailing:** 2400 Frederick Ave #506  
St. Joseph, MO 64506

**Email:** visitmce@gmail.com  
www.visitMCE.org

**Mission:**

The MidCity Excellence Community Learning Center mission transitions at-risk youth into adulthood for academic success, emotional stability, and to discover their purpose and value through Christian-based principles.



MCE Programs are enhanced with volunteers, like Entrepreneur/Volunteer David Foster who mentors young men at the Boys Breakfast.

**History:** est. July 1, 2001

MCE has engaged 2,000+ youth/adults in its initiatives that address the root causes of generational poverty, high school dropouts, academic failure, crime and juvenile delinquent behaviors, poor mental health, addictions and "risky" behaviors.

Located in the 54-block area of St. Joseph's inner-city, MCE embraces students from 13 schools in an after-school enrichment, learning and performing arts academy. Families from 8 counties have participated in forums and community-wide events.

**"Fight for the Family" Child, Community & Career Classes**



Gospel Choir & Keyboard Instructor—Mr. Brandon Birch (MWSU Music Ed Student)



"St. Joe Stixx" Drums & Trash Can Band & MCE Co-Founder— Pastor Robert Warren, Jr., MS Ed



"Inspirational Angels" Praise Dance, Step & Creative Art Therapy with various instructors



After School & Summer Academies engage students in creative STEAM learning.

**Educational/Career Framework:**

Connecting with our *maker*, understanding our *mission* and building relationships with *mentors* is an inspiring MCE strategy to self-discovery of one's gifts and purpose.

MCE uses the Multiple Intelligences teaching model to lead children into the discovery and understanding of how they were designed by their maker to contribute amazing things; to enhance their self-worth, and to use their gifts to better their family, community, and world. Youth need to feel valued and obtain a sense of belonging as they fulfil their destiny. Some of the gifted areas are listed below.



Sponsored in part by MAC and NEA



**Afterschool Enrichment & Performing Arts Academy**

Tues & Thurs Fri (TBA) 3:30-6:30pm  
Wed (2 x's/mo. Adult/Parent Classes (Virtual, Zoom, Live & In-Person)

- ◊ Tutoring
- ◊ Computer/Coding
- ◊ Creative Arts Therapy
- ◊ Mentoring & Inspiration
- ◊ Counseling & Guidance
- ◊ Conflict Resolution Forums
- ◊ Critical Thinker Skills
- ◊ Problem Solving Initiatives
- ◊ St. Joe Stixx Drumline
- ◊ Praise Dance & Choir
- ◊ Talent & Heritage Expo
- ◊ Community Forums
- ◊ Diversity Training
- ◊ Maker, Mission & Mentor Series



**Community Impact:**

MCE designs community events to engage children, youth and their families in heritage-enriched, culturally sensitive programs. These activities cultivate family, business and community relationships, enhance race relations and unity, and foster conflict resolution, problem solving, and critical thinking skills.

**CITY OF ST JOSEPH AMERICAN RESCUE PLAN ACT OF 2021 FUNDING  
APPLICATION**

**BUSINESS/INDIVIDUAL INFORMATION**

Name: The Joseph  
Company: \_\_\_\_\_

Mailing Address: 1005 E St. Martins City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP: \_\_\_\_\_  
Dr. \_\_\_\_\_

Code: St Joseph, MO Phone/Email: \_\_\_\_\_  
64506

785-850-0342  
christianamiller80@gmail.com

**PLEASE MARK PROPOSED USES OF FUNDS IN ACCORDANCE TO BELOW CRITERIA:**

Respond to the public health emergency with respect to COVID-19 or its negative economic impacts, including assistance to households, small businesses, and nonprofits, or aid to impacted industries such as tourism, travel, and hospitality.

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**PROJECT OR PROGRAM DESCRIPTION FOR USE OF FUNDS:** The recent Covid-19 pandemic has had significant psychological and social effects on the population. Mental health issues in the workplace and educational systems have been an area of concern for some time, but with the COVID-19 crisis, the emotional challenges employees (and the community at large) are confronting have spiked. This is only amplifying the downward trajectory of morale, optimism and hope in our community. It is with this premise that The Joseph Company, a designated fund in the Community Foundation of Northwest Missouri, has been established to provide holistic training to help the people of St. Joseph in 3 strategic areas: Sports, Business, and Education. This community-wide training initiative will seek to make a positive impact in the following areas: education, crime statistics, health and wellness, and economic growth.

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I therefore agree with you and I provide the supporting documentation if any credit

SIGNATURE Christi Miller Date \_\_\_\_\_

Name (please print) \_\_\_\_\_

\_\_\_\_\_

**CITY OF ST JOSEPH AMERICAN RESCUE PLAN ACT OF 2021 FUNDING  
APPLICATION**

**BUSINESS/INDIVIDUAL INFORMATION**

Name: Bartlett Lender  
Mailing Address: 409 S 18th St  
City: State: ZIP Code: St Joseph MO 64501  
Phone/Email: 816.233.8201 LeTonya.Williams@bartlettcenter.com

PLEASE MARK PROPOSED USES OF FUNDS IN ACCORDANCE TO BELOW CRITERIA:

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Make necessary investments in water, sewer, or broadband infrastructure.

**PROJECT OR PROGRAM DESCRIPTION FOR USE OF FUNDS:**

Please see attached sheet  
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\_\_\_\_\_

I, therefore, authorize such verification, and I will provide the supporting documentation, if necessary.

SIGNATURE: [Signature] Date: 6-28-21  
Name (please print): LeTonya Williams

\*application deadline – April 30, 2021

The programs at the Bartlett Center are essential. We offer childcare, preschool and youth care.

Both programs have a loss of \$50,000 due to errors with KinderConnect and the state of Missouri. A new attendance/ payment system started January 2020 and when COVID began, there were several program errors, along with delays in approval with the state. We lost a lot of funds due to the delays with the state, with the state saying the delays were due to being short-staffed due to COVID.

We also lost revenue when the parents were laid off or quarantined- they didn't bring their children, so those days were unpaid.

We also had several parents who couldn't afford to pay their fees due to loss of income, so that's a loss to our programs.

We began to provide all all-day virtual academy for up to 15 students. Due to this creation of an addition to our youth program, we needed more staff for longer hours and more supplies- all of which wasn't included in our budget.

With the inclusion of a virtual academy and children being in the building all day, we needed to upgrade and expand our WIFI connectivity, so we had our system rewired and expanded to include all areas of the building where the children will be.

At this time, we realized that our computer lab is severely out of date, the computers aren't even able to connect to WIFI at all, so they're basically unusable for our program needs.

Due to COVID, several of our training and certificates expired and when we renewed our licenses and contracts with the state, we were non-compliant, so every employee had to be re-fingerprinted so they could get a new background check to receive proper documentation. We also had to have several employees renew their CPR/First Aid training in person, which wasn't allowed due to COVID, but state wouldn't allow the training to be done online.

Our fundraisers regularly involve the community, so we couldn't do our regular fundraising events.

We have had to use our savings account to supplement our checking account in order to make payroll.

Our losses due to COVID have been so vast, we've been lucky and blessed to be able to continue to serve our community.

Our ask from the City of St. Joseph is \$150,000, which will enable the Bartlett Center to not only keep our doors open and continue to be a vital part of the community, but to also cover the many losses and extra expenses from the past year that were due to the negative economic impact of COVID.

Noyes Home

**CITY OF ST JOSEPH AMERICAN RESCUE PLAN ACT OF 2002  
FUNDING APPLICATION**

**BUSINESS/INDIVIDUAL INFORMATION**

Name : Ladies Union Benevolent Association  
Mailing Address: 801 N Noyes Blvd City: St. Joseph, MO State: MO ZIP Code: 64506  
Phone/Email: 816-232-5650  
chelseahowlett@noyeshome.org

**PLEASE MARK PROPOSED USES OF FUNDS IN ACCORDANCE TO BELOW CRITERIA:**

Respond to the public health emergency with respect to COVID-19 or its negative economic impacts, including assistance to households, small businesses, and nonprofits, or aid to impacted industries such as tourism, travel, and hospitality.

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**PROJECT OR PROGRAM DESCRIPTION FOR USE OF FUNDS:**

The staff of Noyes Home and Meadowview Residential Care have been providing essential services to at-risk children and low-income seniors throughout the pandemic. Because of the diligence of our staff at Meadowview, none of our senior residents contracted COVID. Risks were minimized at Noyes Home but unfortunately both staff and residents have tested positive in the past year resulting in two periods where the residents were placed under quarantine and the home was staffed by staff members who volunteered to quarantine in place for 14 days to ensure the children's needs were met and staffing ratios were maintained. The quarantines were effective and reduced the potential spread of the virus throughout our home, but they were costly to our agency. Our staff have also assisted in schooling our youth residents at home since March 2020—a task that was challenging but necessary to keep our exposures to a minimum in a congregate care setting.

I would like to apply for funds to provide "premium pay" for our staff in the amount of \$2/hour for a period of 3-6 months in appreciation for their past efforts and future efforts to help our residents remain healthy and thriving despite the challenges of COVID. This temporary pay increase would cost approximately \$25,000-\$50,000.

An additional benefit that I would like to request funds for would be a COVID Pay Leave Bank that allows for staff to be paid time off after direct exposures while watching for symptoms or for quarantine periods when they or an immediate family members has received a positive COVID result. Ideally, we would fund this bank with \$15,000-25,000.

Total Amount Requested: \$40,000-75,000

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I, therefore, authorize such verification, and I will provide the supporting documentation, if necessary.

SIGNATURE: Chelsea M. Howlett-Weideman Date: 4/30/2021

Name (please print): Chelsea M. Howlett, MS

\*application deadline – April 30, 2021

**CITY OF ST JOSEPH AMERICAN RESCUE PLAN ACT OF 2021 FUNDING  
APPLICATION**

**BUSINESS/INDIVIDUAL INFORMATION**

Name : St. Joseph Youth Alliance  
Mailing Address: 5223 Mitchell Ave.  
City: State: ZIP Code: St. Joseph, MO 64507  
Phone/Email: 816-232-0050

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**PROJECT OR PROGRAM DESCRIPTION FOR USE OF FUNDS:**

St. Joseph Youth Alliance (SJYA) is requesting funding for items that will improve the health and safety of our participants, staff, and facility. These requests are consistent with CDC guidelines. The itemized request is attached.

I, therefore, authorize such verification, and I will provide the supporting documentation, if necessary.

SIGNATURE:  Date: 4/30/2021

Name (please print): Robin Hammond

\*application deadline -- April 30, 2021

St. Joseph Youth Alliance is a non-profit, youth-serving organization that is been in existence for 30 years. Youth Alliance is located at 5223 Mitchell Avenue, St. Joseph, MO 64507. Youth Alliance provides a variety of services, many of which impact the general public. Of particular note is the youth employment services that are offered to individuals ages 17-24 that have dropped out of traditional high school. These individuals receive 35 hours of programming at the Youth Alliance building each week. The facility also hosts meetings and trainings on a regular basis where community members are in attendance.

The Centers of Disease Control and Prevention (CDC) has recommended that schools and businesses not only protect their students/employees, but also monitor employee health regularly. Legal experts assert that entities that fail to maintain minimum standards, including health monitoring and screening, could later be subject liability or workman's compensation issues if teachers, students, service employees and visitor contract the virus.

Covid 19 has impacted Youth Alliance and its services like many other non-profit organizations. In-person services have continued throughout this past year, although modified to help with the health and safety of the youth and staff. During this time, some needs have developed that are necessary to keep those in attendance at the building safe and healthy. We are asking for your support in funding the following items:

**FeverWarn Scanner Plus Stands**

Quantity: 2

Price: \$599 each unit, plus \$129 each stand

Total: \$1,456.00

FeverWarn Infrared Fist Artery Thermal Scanner uses the same infrared sensors as other thermal scanners, ,but has been specifically designed for fist/wrist artery temperature scanning, which is not subject to high perspiration, ,significant hair, head coverings, or make-up.

The CDC has provided general guidelines and recommendations to schools and businesses that includes a recommendation to integrate temperature monitoring as part of an overall virus prevention strategy. Thermal scanning has been recognized as a key indicator of early warning of virus infection. Having thermal scanning devices inside the entrance/exits of the facility provides a level of protection and comfort in knowing that anyone whose reading indicates a higher than normal temperature will not be allowed to further enter the building.

**Halo Smart System With Cameras (preferred)**

Hardware: Sensors, cameras, mounting and hardware--\$14,156.86

Labor: \$5,040.00

Total: \$19,206.86

**Halo Smart System Without Cameras**

Hardware: \$9,443.68

Labor: \$3,517.50

Total: \$12,961.18

The COVID-19 and Influenza virus are commonly transmitted through the air as the virus is attached to very fine particulates. The EPA recommends cleansing the air by using MERV rated filtration systems or

bringing fresh, clean, outside air into buildings through ventilation. With the HALO Smart Sensor, businesses can combat COVID-19 in their facility and create a safe work and learning environment, while also reaping the benefits of vape detection, security monitoring, and more. HALO Smart Sensors also assist with the following, which can also impose significant risks to staff and program participants alike:

- Student vape detection in classrooms, locker rooms, bathrooms.
- Staff and guest smoking and vaping detection.
- Abnormal sound detection like yelling and gunshots.
- Abnormal sound detection for aggressive behavior and bullying in locker rooms, classrooms, stairwells.
- Gas and smoke detection.
- Chemical levels and spills in custodial closets, cafeterias, science labs, art rooms.
- Temperature, humidity, moisture to prevent mold and illness.
- Air Quality Index (AQI) alerting aligned to industry/government standards.

St. Joseph School District has recently installed the HALO Smart Sensors in all three of the City's high schools. The systems and the installation requested here are from the same supplier/installer that SJSD used.

**Air Purification System With New HVAC System (Preferred)**

Air Purifier: 2 units @ \$ 850/unit = \$1,700

HVAC System: 1 -3 ton unit @ \$8,580

1-3.5 ton unit @ \$8,720

Total: \$19,000

Air Purification System Without New HVAC Units

Air Purifier: 4 units @ 850/unit = \$3,400

St. Joseph Youth Alliance is A 6,600 square foot facility that utilizes four HVAC systems to provide air filtration, heat, and air conditioning. All four of the units at SJYA are original to the building, being purchased and installed in 1995. We have concerns about the effectiveness and efficiency of these units to perform due to their age and condition. We are also unsure of how well these antiquated units can operate an air purification system designed for newer, more robust units. This is concerning due to the above referenced fact that the COVID-19 and Influenza virus are commonly transmitted through the air as the virus is attached to very fine particulates. Of particular concern is the area of the building that houses the Youth Room, where up to 20 young people gather seven hours daily to work toward earning their high school equivalency.

**Vitaloxide Disinfectant for Manual Fogger**

Chemical: 55 Gallon Drum 1 @ \$1,195

Total: \$1,195

Staff and program participants are required to disinfect surfaces such as table tops and chairs after each use to help prevent the spread of any viruses or contaminants. In addition, staff utilizes the manual fogger to disinfect each office, agency vehicle, and all common areas each week. Vital Oxide is an EPA-registered hospital disinfectant cleaner, mold and mildew killer and odor eliminator. This is a ready-to-use formula designed to be gentle to users but tough on germs, thus greatly reducing the spread of illnesses such as the common cold, flu, and COVID-19.

Total request for all items is \$40,857.86.

If funding isn't available to support our total request, the modified request without cameras and HVAC is \$19,012.18.

Thank you for your consideration.



Novatec, 222 East Thomas Ave, Baltimore, MD 21225, USA  
 Tel: 866-252-6370 Fax: 410-789-4638  
 www.novatec.com sales@novatec.com

**QUOTATION**

**50371.2**

Date: 04/28/2021  
 Leadtime: 1 Week  
 Terms: Credit Card  
 - Paid at Time of Order

**QUOTATION IS VALID FOR 30 DAYS**

**St. Joseph Youth Alliance**  
 5223 Mitchell Ave  
 St Joseph, MO 64507

#	Item	Description	Unit Price	Qty	Net Price
1.1	FW-OPX-1100A3	FeverWarn Hand Scanner Unit, 1100 Model Standard Features:  * Internal Buzzer * Mobile App for Calibration and Last 24-hours of Data * Local Storage * Field Calibration	599.00	2	\$1,198.00
1.2	FW-FS-1000	Floor Stand for FeverWarn 1000 Series Scanner Units, Freestanding/Pedestal Mount, Retractable for Height Adjustment FeverWarn Stand for 1100A/B3	129.00	2	\$258.00

<b>Final Total:</b>	<b>\$1,456.00</b>
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**Contact:**  
 Anita Jolly 816-262-1208 [ajolly@youth-alliance.org](mailto:ajolly@youth-alliance.org)

**Rep Agency:**  
 House Account / House Account



Division of The Kincaid Group

140 Westwoods Dr. Liberty, MO 64068  
816.415.4237

# QUOTE

Number	69899-0
Quote Date	04/22/2021
Terms	PAY ON RECEIPT
Page	0001

Bill to: St Joseph Youth Alliance  
5223 Mitchell Ave  
Saint Joseph, MO 64507

Project Address: St Joseph Youth Alliance  
5223 Mitchell Ave  
Saint Joseph, MO 64507

Phone: (816) 232-0050

Phone: (816) 232-0050

Cust Code		Ordered By		Salesman		Customer PO	
4764		Angela		Derek Cox			
FOB				Project Description			
				HALO/CAMERA QUOTE			
Line	Qty	U/M	Item #	Description	U/M	Price	Extension
0001	1	EA	OE-MTX08	Micro Server w/Linux OS & 8TB NO Software License	EA	1,429.41	1,429.41
0002	1	EA	GS728TP-200NAS	Netgear 24 Port Gigabit POE Smart Managed Pro Switch w/4 SFP Ports	EA	418.38	418.38
0003	4	EA	OE-C1011D4	4MP Indoor Micro Dome Camera WDR, 2.8mm, Fixed, H.264/H.265/MJPEG, Audio I/O, PoE/12vDC, Smart IR, ONVIF, FoV 103	EA	209.12	836.48
0004	4	EA	OE-CA00JB-01	IP66 Junction Box for OE-CA10WM-01, OE-CA30WM-01, OE-CA79WM, (2) 3/4" Conduit Ports	EA	40.26	161.04
0005	1	EA	OE-CAE16HD	16CH 960H Analog to IP Encoder w/Looping Outputs, HDMI Spot Monitor Output	EA	541.18	541.18
0006	9	EA	OE-OWSSEL-5Y	1CH 5 Year OWS Cloud License Incl. Software Updates and OWS Features, 1 License Required per Apex Recording License	EA	58.82	529.38
0007	9	EA	OE-AST1	Apex Traverse 1CH License	EA	66.18	595.62
0008	7	EA	HALO-V2.00	Smart Sensor Detects Vape, Smoke, THC & Sound Abnormalities, Monitors Air Quality for Temp, Humidity Hazardous Chemicals	EA	1,142.65	7,998.55
0009	2	EA	HALO-SMADAPT	Surface Mount Adapter Mount HALO-V2.00 to Hard Ceiling or to Lower HALO from a Ceiling Greater than 8ft	EA	83.78	167.56

Continued on next page....



Division of The Kincaid Group

140 Westwoods Dr. Liberty, MO 64068  
816.415.4237

# QUOTE

Number	69899-0
Quote Date	04/22/2021
Terms	PAY ON RECEIPT
Page	0002

Bill to: St Joseph Youth Alliance  
5223 Mitchell Ave  
Saint Joseph, MO 64507

Project Address: St Joseph Youth Alliance  
5223 Mitchell Ave  
Saint Joseph, MO 64507

Phone: (816) 232-0050

Phone: (816) 232-0050

Cust Code		Ordered By		Salesman		Customer PO	
4764		Angela		Derek Cox			
FOB				Project Description			
				HALO/CAMERA QUOTE			
Line	Qty	U/M	Item #	Description	U/M	Price	Extension
0010	2	EA	AXIST91B50	Using Electrical Conduit Telescopic Ceiling Mount Indoor/Outdoor, Adjustable Length, Swivel Action, IK10 & NEMA 4X	EA	213.63	427.26
0011	2600	FT	CAT6P-GRN	CAT6 Plenum Green 23-4P UNS SOL CMP C6 Grn Jkt	FT	0.37	962.00
0012	1	EA	HARDWARE100	Connectors and Hardware	EA	100.00	100.00
0013	45	HR	ADSLABOR	Installation	HR	105.00	4,725.00
0014	2	.5HR	ADS SUPPORT SERVICE	Support Service Labor	.5HR	52.50	105.00
0015	2	EA	PROJECT ENGINEERING	Project Engineering	EA	105.00	210.00
<b>SubTotal</b>							<b>19,206.86</b>
<b>Total</b>							<b>19,206.86</b>



Division of The Kincaid Group

140 Westwoods Dr. Liberty, MO 64068  
816.415.4237

# QUOTE

Number	69954-0
Quote Date	04/28/2021
Terms	PAY ON RECEIPT
Page	0001

Bill to: St Joseph Youth Alliance  
5223 Mitchell Ave  
Saint Joseph, MO 64507

Project Address: St Joseph Youth Alliance  
5223 Mitchell Ave  
Saint Joseph, MO 64507

Phone: (816) 232-0050

Phone: (816) 232-0050

Cust Code		Ordered By		Salesman		Customer PO	
4764				Derek Cox			
FOB				Project Description			
				HALO ONLY			
Line	Qty	U/M	Item #	Description	U/M	Price	Extension
0001	1	EA	GS110TP-200NAS	Netgear 8 Port GB POE Smart Switch w/ 2GB Fiber SFP	EA	232.31	232.31
0002	7	EA	HALO-V2.00	Smart Sensor Detects Vape, Smoke, THC & Sound Abnormalities, Monitors Air Quality for Temp, Humidity Hazardous Chemicals	EA	1,142.65	7,998.55
0003	2	EA	HALO-SMADAPT	Surface Mount Adapter Mount HALO-V2.00 to Hard Ceiling or to Lower HALO from a Ceiling Greater than 8ft Using Electrical Conduit	EA	83.78	167.56
0004	2	EA	AXIST91B50	Telescopic Ceiling Mount Indoor/Outdoor, Adjustable Length, Swivel Action, IK10 & NEMA 4X	EA	213.63	427.26
0005	1400	FT	CAT6P-GRN	CAT6 Plenum Green 23-4P UNS SOL CMP C6 Grn Jkt	FT	0.37	518.00
0006	1	EA	HARDWARE100	Connectors and Hardware	EA	100.00	100.00
0007	32	HR	ADSLABOR	Installation	HR	105.00	3,360.00
0008	1	.5HR	ADS SUPPORT SERVICE	Support Service Labor	.5HR	52.50	52.50
0009	1	EA	PROJECT ENGINEERING	Project Engineering	EA	105.00	105.00
<b>SubTotal</b>							<b>12,961.18</b>
<b>Total</b>							<b>12,961.18</b>

ST. JOSEPH  
*Plumbing and Heating*  
INC.

April 28, 2021

St. Joseph Youth Alliance  
5223 Mitchell  
St. Joseph MO. 64507

Attn: Robin Hammond

Dear Robin,

We propose to furnish labor, material and equipment to install a new 3 Ton split system and a new 3.5 Ton split system. This price includes equipment, duct work, electrical, roofing, line sets, Freon, flue piping, Bipolar Ionization, to improve air quality in room, and start up. The unit will be 90 % efficient and air conditioners are 13 Seer.

3 Ton unit price - \$8,580.00  
3.5 Ton unit price - \$8,720:00

**We exclude:**  
Overtime

\*Please note this price is good for 14 days from bid date

We appreciate the opportunity to provide pricing for this work and look forward to working with you. If you have any questions, just let me know.

Sincerely,



Josh Hayes  
Estimator

copy also emailed  
to rshipp@stjcoemo.org

# CITY OF ST JOSEPH AMERICAN RESCUE PLAN ACT OF 2021 FUNDING APPLICATION

## BUSINESS/INDIVIDUAL INFORMATION

Name : Pivotal Point Transitional Housing  
Mailing Address: 3000 Parkway A  
City: State: ZIP Code: St Joseph MO 64507  
Phone/Email: 816-351-5774 melissaf@pivotalpointstjoseph.org

PLEASE MARK PROPOSED USES OF FUNDS IN ACCORDANCE TO BELOW CRITERIA:

Respond to the public health emergency with respect to COVID-19 or its negative economic impacts, including assistance to households, small businesses, and nonprofits, or aid to impacted industries such as tourism, travel, and hospitality.

Respond to workers performing essential work during the COVID-19 public health emergency by providing premium pay to eligible workers of St Joseph performing essential work, or by providing grants to eligible employers that have eligible workers who perform essential work.

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Make necessary investments in water, sewer, or broadband infrastructure.

## PROJECT OR PROGRAM DESCRIPTION FOR USE OF FUNDS:

Pivotal Point Transitional housing has been serving the St Joseph community for 10 years. Prior to 2018, we operated as Hillcrest Transitional Housing. We are an independent organization and all funds stay in our community. Homeless and high-risk families, individuals and teens reside in a rent-free, furnished apartment until graduating from our program. While in our program clients receive supportive services including; case management, budget counseling, and life-skills classes. Other resident needs that are met include on-site food and hygiene pantry, medical and dental care, identification, birth certificates, driver's license, rental deposits, etc. The mission of our program is to offer hope and second chances to be self-sufficient in our community. Clients at Pivotal Point are required to work full-time in our community. Due to Covid-19 the needs in our community have increased. Pivotal Point was impacted as well. In 2020 Pivotal Point lost a 3 year Urban Mission Grant and NAP Tax credits. The total impact was over \$250,000. This year we are currently on pace to serve 64+ households. This will be a record number served over ten years. We are humbly requesting a one-time capital request for \$70,000 to purchase/renovate one or two houses for extended graduate housing. This will provide safe, affordable housing for 1 year at a lower rent while improving their job situation, savings and paying off debt. Also needed would be a one-time capital request for \$150,000 to assist in expanding our youth program. The plans for a youth building to house up to 12-16 homeless youth in our community that have no place to call home. More information will be provided for each request as needed. Thank you for the opportunity to apply for much needed funds.

I, therefore, authorize such verification, and I will provide the supporting documentation, if necessary.

SIGNATURE: Melissa Frakes Date: 6-30-21

Name (please print): Melissa Frakes Executive Director

**CITY OF ST JOSEPH AMERICAN RESCUE PLAN ACT OF 2021 FUNDING  
APPLICATION**

**BUSINESS/INDIVIDUAL INFORMATION**

Name : Community Action Partnership of Greater St. Joseph – Whitney Lanning  
Mailing Address: 1322 N 36<sup>th</sup> Street  
City: State: ZIP Code: St. Joseph, MO 64506  
Phone/Email: 816-233-8281

**PLEASE MARK PROPOSED USES OF FUNDS IN ACCORDANCE TO BELOW CRITERIA:**

Respond to the public health emergency with respect to COVID-19 or its negative economic impacts, including assistance to households, small businesses, and nonprofits, or aid to impacted industries such as tourism, travel, and hospitality.

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Make necessary investments in water, sewer, or broadband infrastructure.

**PROJECT OR PROGRAM DESCRIPTION FOR USE OF FUNDS:**

Community Action Partnership of Greater St. Joseph currently offers emergency shelter services for homeless individuals. CAPSTJOE began providing emergency shelter via a congregate shelter model in September 2020; congregate shelter involves having all individuals sleeping together in one room, while being supervised by staff. At that time we offered approximately 48 beds for adult males and females.

Congregate shelter is not conducive to preventing the spread of COVID-19 or contagious diseases. Additionally, it has been very difficult to staff this type of housing model, as congregate care requires staffing overnight, weekend, and holiday. There is also no form of revenue to create sustainability.

CAPSTJOE has done extensive research into the efficacy of using tiny houses in a village type setting and we believe that a tiny house village will significantly reduce the number of adults experiencing homelessness in St. Joseph. This model will also be sustainable and able to support both emergency shelter needs and permanent housing needs of our community.

Per this model, we will utilize 20 housing units (tiny homes) to house chronically homeless individuals. A chronically homeless individual is defined as someone who has been street homeless for 1 year; this will be verified through the coordinated intake process that is currently in place among St. Joseph social service agencies.

The village will be monitored 24 hours a day, 365 days per year. It will be fenced and include security. Most of our chronically homeless adults are homeless due to substance abuse and mental illness; as a result we will offer residents of the village therapeutic services, health services, and mentoring opportunities. We will also offer workforce development, job placement and career counseling services through our Skill Up programming.

We have found that income is not a primary barrier to housing for homeless individuals, as many have disability payments, social security income, pensions or are eligible for various voucher programs that will cover the cost of rent and utilities. We will collect rent payments, which will cover the cost of staffing, utilities, and property maintenance. This revenue will also cover the cost of staff who will continue to manage emergency shelter placement.

Emergency shelter services will continue to be offered via this model. Persons in need of shelter will continue to call our Emergency Shelter phone number. A CAPSTJOE staff person will discuss the needs of the individual and coordinate placement into an open shelter bed, separate from the tiny house village.

CAPSTJOE has identified funding for the site of the village and the associated costs to develop the site. We are requesting funding through the American Rescue Plan to assist with the cost of the individual housing units. Units are prefabricated and cost approximately \$40,000 each; we are requesting 20 units. The units we've identified were selected because they meet the requirements set forth by the Department of Housing and Urban Development and thus can be rented to voucher recipients. The number of units is based on the cost needed to sustain the project.

The total amount requested is \$800,000.

I, therefore, authorize such verification, and I will provide the supporting documentation, if necessary.

SIGNATURE:  Date: 7/20/2021

Name (please print): Whitney Lanning

\*application deadline – April 30, 2021

**CITY OF ST JOSEPH AMERICAN RESCUE PLAN ACT OF 2021 FUNDING  
APPLICATION**

**BUSINESS/INDIVIDUAL INFORMATION**

Name : Family Guidance Center for Behavioral Healthcare  
Mailing Address: 724 North 22<sup>nd</sup> Street  
City: State: ZIP Code: Saint Joseph, Missouri 64506  
Phone/Email: (816) 236-2434 khannon@fgcnow.org

PLEASE MARK PROPOSED USES OF FUNDS IN ACCORDANCE TO BELOW CRITERIA:

Respond to the public health emergency with respect to COVID-19 or its negative economic impacts, including assistance to households, small businesses, and nonprofits, or aid to impacted industries such as tourism, travel, and hospitality.

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Make necessary investments in water, sewer, or broadband infrastructure.

**PROJECT OR PROGRAM DESCRIPTION FOR USE OF FUNDS:**

Family Guidance Center will be building a Crisis Stabilization Unit to provide crisis behavioral health services for Northwest MO. The CSU will plan to be open 7 days/week 12 hours per day. It will provide immediate access to psychiatry, therapy, case management, peer support, medication assisted treatment, and ambulatory detox. This will also serve as a rapid access unit for anyone in the community who needs timely access to mental healthcare and/or substance abuse treatment. FGC is requesting \$625,000 to assist with purchasing a facility to house the crisis stabilization unit. Numerous organizations in St. Joseph have had an opportunity to provide input into the development of the CSU. The CSU will serve children (ages 5 and up) and adults regardless of insurance status.

I, therefore, authorize such verification, and I will provide the supporting documentation, if necessary.

SIGNATURE: *Kristina Hannon* Date: 7/19/21

Name (please print): Kristina Hannon

CITY OF ST JOSEPH AMERICAN RESCUE PLAN ACT OF 2021 FUNDING  
APPLICATION

BUSINESS/INDIVIDUAL INFORMATION

Name: Sisters of Solace  
Mailing Address: P.O. Box 903 St. Joseph, MO 64502  
City: State: ZIP Code: 1703 S. 10th Street St. Joseph MO 64503  
Phone/Email: 816.294.5864 Stacy@srstjoe.org

PLEASE MARK PROPOSED USES OF FUNDS IN ACCORDANCE TO BELOW CRITERIA:

Respond to the public health emergency with respect to COVID-19 or its negative economic impacts, including assistance to households, small businesses, and nonprofits, or aid to impacted industries such as tourism, travel, and hospitality.

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Make necessary investments in water, sewer, or broadband infrastructure.

PROJECT OR PROGRAM DESCRIPTION FOR USE OF FUNDS:

Sisters of Solace is a community of hospitality and healing for women survivors of trauma and addiction with no place to call home. We offer (1) a year-long residential recovery program and (2) work force development and employment opportunities. Opening March 2, 2020, our resourcing strategy could not be implemented. Additionally we lacked a long standing track record and broad donor base to rely upon. As a result COVID prevented our organization from becoming fully staffed to operate at full capacity.

I, therefore, authorize such verification, and I will provide the supporting documentation, if necessary.

SIGNATURE: Stacy Kerns Date: May 17, 2021

Name (please print): Stacy Kerns

**CITY OF ST JOSEPH AMERICAN RESCUE PLAN ACT OF 2021 FUNDING  
APPLICATION**

**BUSINESS/INDIVIDUAL INFORMATION**

Name : Sisters of Solace  
Mailing Address: P.O. Box 903  
City: State: ZIP Code: St. Joseph, MO 64502  
Phone/Email: 816.294.5864 stacy@sosstjoe.org

**PLEASE MARK PROPOSED USES OF FUNDS IN ACCORDANCE TO BELOW CRITERIA:**

Respond to the public health emergency with respect to COVID-19 or its negative economic impacts, including assistance to households, small businesses, and nonprofits, or aid to impacted industries such as tourism, travel, and hospitality.

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Make necessary investments in water, sewer, or broadband infrastructure.

**PROJECT OR PROGRAM DESCRIPTION FOR USE OF FUNDS:**

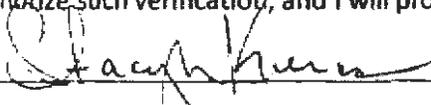
Sisters of Solace is a community of hospitality and healing for women survivors of trauma and addiction who have no place to call home. We offer:

- A year long residential comprehensive healing program and
- Workforce development and employment opportunities through our justice enterprise

After opening our home on March 2, 2020, our resourcing strategy could not be implemented. Additionally, we lacked the long-standing track record and donor base to rely upon in times of economic uncertainty. As a result, COVID prevented our organization from becoming adequately staffed to operate at full capacity.

We are requesting \$101,900 to begin hiring the staff we need to fill all of our rooms with women who want to change their lives, experience healing and enter the workforce and enter their journeys toward financial independence.

I, therefore, authorize such verification, and I will provide the supporting documentation, if necessary.

SIGNATURE:  Date: May 17, 2021

Name (please print): Stacy Kerns, Executive Director

**CITY OF ST JOSEPH AMERICAN RESCUE PLAN ACT OF 2021 FUNDING  
APPLICATION**

**BUSINESS/INDIVIDUAL INFORMATION**

Name: St. Kolbe - Puckett Center For Healing  
Mailing Address: 210 N. 7th St., St. Joseph, Mo 64501  
City: State: ZIP Code: St. Joseph, Mo 64501  
Phone/Email: 816-259-5378 dustin.smith.md@gmail.com  
elizabeth.n.broadus@gmail.com

PLEASE MARK PROPOSED USES OF FUNDS IN ACCORDANCE TO BELOW CRITERIA:

Respond to the public health emergency with respect to COVID-19 or its negative economic impacts, including assistance to households, small businesses, and nonprofits, or aid to impacted industries such as tourism, travel, and hospitality.

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Make necessary investments in water, sewer, or broadband infrastructure.

**PROJECT OR PROGRAM DESCRIPTION FOR USE OF FUNDS:**

St. Kolbe - Puckett Center For Healing is requesting \$75,000 to aid in obtaining an Electronic Medical Record to assist in serving the elevating number of those suffering from substance use disorders. We would also like to increase our security & technology we utilize in our clinic. Any additional funds would be utilized for staffing purposes.

Supporting documentation can be provided upon request. I, therefore, authorize such verification, and I will provide the supporting documentation, if necessary. Request.

SIGNATURE: [Signature] Date: 7-20-2021  
Name (please print): Elizabeth Broadus

\*application deadline - April 30, 2021

**CITY OF ST JOSEPH AMERICAN RESCUE PLAN ACT OF 2021 FUNDING  
APPLICATION**

**BUSINESS/INDIVIDUAL INFORMATION**

Name MWSU/; Dr. Elizabeth Kennedy, President

Mailing Address: 4525 Downs Drive

City: State: ZIP Code: Saint Joseph, MO 64507

Phone/Email: 816)271-4237

PLEASE MARK PROPOSED USES OF FUNDS IN ACCORDANCE TO BELOW CRITERIA:

Respond to the public health emergency with respect to COVID-19 or its negative economic impacts, including assistance to households, small businesses, and nonprofits, or aid to impacted industries such as tourism, travel, and hospitality.

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For the provision of government services to the extent of the reduction in revenue of such a city due to the COVID-19 public health emergency relative to revenues collected in the most recent full fiscal year of the city prior to the emergency.

Make necessary investments in water, sewer, or broadband infrastructure.

**PROJECT OR PROGRAM DESCRIPTION FOR USE OF FUNDS:**

**MWSU Law Enforcement Academy (LEA) Workforce Training Grants:** The MWSU LEA will create Workforce Training Grants (WTG), which will be directly address the urgent shortage of trained, POST-certified law enforcement officers needed to fill numerous vacancies at local city and county agencies. According to the SJPD and BCSO, each agency has 15-20 current vacancies in critical law enforcement positions. However, partially as a result of Covid-19, many individuals interested in a law enforcement career cannot afford the associated training costs of attending the LEA, which reduces the pool of qualified academy graduates. The current result is an increase in local competition for qualified applicants that further inflates agencies' recruiting and training expenses. Additionally, the WTG will serve as a bridge connecting individuals interested in a law enforcement career to local law enforcement agencies, thereby increasing the number of well-trained, qualified candidates ready for hire. Funding provided will be used for training grants which will cover the LEA program costs for applicants who meet the LEA program entrance requirements plus the following criteria:

- Are a resident of the City of Saint Joseph, Buchanan County
- Have an interest in serving locally in a law enforcement capacity
- Are recommended to the LEA by WTG Application Panel (e.g., LEA Commander and representatives from the St. Joseph Police Department and Buchanan County Sheriff's Office)

Estimated number of eligible LEA WTG applicants: 30; Training Cost per applicant: \$6000

Total Requested Funding: \$200,000

I, therefore, authorize such verification, and I will provide the supporting documentation, if necessary.

SIGNATURE: Elizabeth A Kennedy

Date: July 16, 2021

Name (please print): Elizabeth A. Kennedy

**CITY OF ST JOSEPH AMERICAN RESCUE PLAN ACT OF 2021 FUNDING  
APPLICATION**

**BUSINESS/INDIVIDUAL INFORMATION**

Name: St. Joseph Fire Department  
Mailing Address: 401 S. 7th Street  
City, State, ZIP: St. Joseph, MO 64501  
Phone/Email: 816-271-4603 kcordonnier@stjosephmo.gov

**PLEASE MARK PROPOSED USES OF FUNDS IN ACCORDANCE TO BELOW CRITERIA:**

Respond to the public health emergency with respect to COVID-19 or its negative economic impacts, including assistance to households, small businesses, and nonprofits, or aid to impacted industries such as tourism, travel, and hospitality.

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Make necessary investments in water, sewer, or broadband infrastructure.

**PROJECT OR PROGRAM DESCRIPTION FOR USE OF FUNDS:**

The St. Joseph Fire Department is requesting \$650,000.00 to purchase updated communications equipment. We have assessed our current inventory of equipment and determined that it is outdated and unrepairable due to age and lack of parts. Another issue is our station alerting system, which is outdated and unreliable. Therefore, new hardware and software needs to be purchased to properly alert crews to emergency situations. Our system is approaching 20 years of age and is no longer supported by the manufacturer. Most other City divisions have already replaced their outdated communications equipment. This is a crucial system that needs up-to-date functionality and to be MOSWIN capable for interoperability with other divisions and jurisdictions.

I, therefore, authorize such verification, and I will provide the supporting documentation, if necessary.

SIGNATURE:  Date: 7-14-2021  
Name (please print): Kenny Cordonnier, Interim Fire Chief SJFD

# CITY OF ST JOSEPH AMERICAN RESCUE PLAN ACT OF 2021 FUNDING APPLICATION

## BUSINESS/INDIVIDUAL INFORMATION

Name :\_Children's Discovery Center - Mosaic Life Care Foundation  
Mailing Address: 518 S 6th Saint Joseph, MO 64506  
Phone/Email: 541-232-3565 greg.hatten@gmail.com

PLEASE MARK PROPOSED USES OF FUNDS IN ACCORDANCE TO BELOW CRITERIA:

Yes Respond to the public health emergency with respect to COVID-19 or its negative economic impacts, including assistance to households, small businesses, and nonprofits, or aid to impacted industries such as tourism, travel, and hospitality.

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For the provision of government services to the extent of the reduction in revenue of such a city due to the COVID-19 public health emergency relative to revenues collected in the most recent full fiscal year of the city prior to the emergency.

Make necessary investments in water, sewer, or broadband infrastructure.

**PROJECT OR PROGRAM DESCRIPTION FOR USE OF FUNDS:** The Saint Joseph Children's Discovery Center (CDC) will engage children with hands-on learning experiences that spark imagination and curiosity, enhance creativity, develop problem-solving skills, improve motor skills and hand-eye coordination, teach the basics of health and wellness within a place of safety, beauty, wonder, and magic. In addition, we will engage Adult visitors with activities and events that enable them to play with the children they bring to the center and learn about the ingredients that make a healthy child, a healthy household, and a healthy community. In partnership with the nursing school of Missouri Western State University, an entire health curriculum has been developed to educate and promote healthy living in addition to after school programs that incorporate physical, emotional, and mental health exercises and healthy habits. These programs have been developed to promote healthy childhood development for young families and will be made available for low income and socially vulnerable children below the poverty line with special pricing, grants, and access. As a result of the Corona Virus Pandemic, mental health and anxiety issues in our area youth are at an all time high according to the Pediatrics arm of Mosaic Life Care. Special programs have been incorporated into the center to address anxiety management, substance misuse and overall mental wellness.

Economic impact to St. Joseph will be huge as approximately 60,000 to 90,000 visitors a year come to the CDC from a 100 mile radius. An estimated ten to twenty new jobs will be created and as many as 100 volunteers a week from the community and the college will work with the visitors and guests. The incremental revenue in the travel and hospitality sector generated by this brand new attraction will help make downtown St. Joseph a destination for many years to come. Strategic plans are in place to expand the offering of activities and programs every

three years so there is a continual improvement and enhancement built in to the model from the very beginning.

Two buildings in the downtown corridor of St. Joseph have been selected as ideal buildings to house the center - the Plymouth Building (which Mosaic Life Care owns), and the U.S. Bank Building (which is owned by U.S. Bank and is currently for sale). Both buildings have been fully vetted and carefully inspected by Lehr Construction. The design firm of Catton and Associates has drawn up blueprints and diagrams with illustrations of the activities and the details of each discovery station for the Plymouth Building. The Mosaic Board of Directors at the upcoming meeting on June 30th, will decide whether to proceed with this project and which building to pursue. In twelve to eighteen months from the green light, the structure will be ready for the interior applications and learning stations which will take another twelve months to create and construct. Total budget to bring this to life is approximately \$18mm. (Detailed construction costs are included in the attachments.)

From the City, we are requesting \$4 million from the Rescue Plan Allocation and we are requesting \$4 million of Buchanan County from their Rescue Plan Allocation. IF we can obtain \$8 million from a combination of City and County Relief funds, we will obtain \$8 to \$10 million from Mosaic Life Care and then another \$2 to \$4 million from private individuals.

Please find attached the follow supporting documents:

- \* Renderings of the Plymouth Building converted into our Children's Discovery Center. Prepared by Catton & Associates (our design firm who specializes in interactive Children's Museums).
- \* Budgets for the CDC - Three budgets include Building prep to get the Plymouth ready for conversion. Launch budget to get the building transformed into the CDC. Operations Budget to demonstrate that the CDC will "cash flow" when it is up and running (this is included as part of our due diligence and has been vetted by several Museum Directors and the Association of Children's Museums).
- \* Launch Budget - prepared by Catton and Associates which lists more details about the conversion costs.
- \* Finally and perhaps most importantly, we include the work of Missouri Western Nursing students who worked for a semester to create the "healthy messaging" for some of our activity "stations" within the museum. This Healthy Messaging will be the Hallmark of our CDC and will elevate the overall health and education of the city and the region.

This project has been in the works for almost two years as we have done our due diligence, made connections with Best Practice Children's Museums all over the country, and built coalitions with stakeholders in our city and our region to make this a reality. The process has been a journey of possibilities for the healthy future of our city and the response from community leaders we've talked with has been overwhelmingly positive. The concept of a St. Joseph Children's Discovery Center has been a unifier in a time of worldwide uncertainty and turmoil. The reality of a center that accomplishes our goals will be a catalyst for positive momentum and a bright future for St. Joseph.

Thanks so much for your consideration.

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I, therefore, authorize such verification, and I will provide additional supporting documentation, if necessary.

SIGNATURE: \_\_\_\_\_

Date: \_\_\_\_\_

6/15/2021

Mosaic Life Care Foundation

**CITY OF ST JOSEPH AMERICAN RESCUE PLAN ACT OF 2021 FUNDING APPLICATION**

**BUSINESS/INDIVIDUAL INFORMATION**

Name: Allied Arts Council of St. Joseph, MO Inc.  
Mailing Address: 118 South 8 Street  
City: State: ZIP Code: St. Joseph, MO 64501  
Phone/Email: 816-233-0231 teresa.fankhauser@stjoearts.org

**PLEASE MARK PROPOSED USES OF FUNDS IN ACCORDANCE TO BELOW CRITERIA:**

Respond to the public health emergency with respect to COVID-19 or its negative economic impacts, including assistance to households, small businesses, and nonprofits, or aid to impacted industries such as tourism, travel, and hospitality.

Respond to workers performing essential work during the COVID-19 public health emergency by providing premium pay to eligible workers of St Joseph performing essential work, or by providing grants to eligible employers that have eligible workers who perform essential work.

For the provision of government services to the extent of the reduction in revenue of such a city due to the COVID-19 public health emergency relative to revenues collected in the most recent full fiscal year of the city prior to the emergency.

Make necessary investments in water, sewer, or broadband infrastructure.

**PROJECT OR PROGRAM DESCRIPTION FOR USE OF FUNDS:**

Due to the pandemic, the City's annual support of the Arts Fund decreased by \$6,000 in FY 2021 and the draft budget for FY 2022 has kept the funding at the same level. The monies received from the City for the annual Arts Fund campaign supports the work of seven non-profit arts organizations and the reduction in FY 2021 and proposed level funding for FY 2022 has a negative impact on the agencies that bring culture to our community and tourists to our city. The Allied Arts Council requests \$6,000 from City of St. Joseph's American Rescue Plan Funds to support the arts agencies that generate a \$21.1 million economic impact in St. Joseph.

On August 20-21, 2021 the City of St. Joseph and the Allied Arts Council will host St. Joseph 2021:from steam to S.T.E.A.M. Festival in coordination with the Missouri Bicentennial Commission and for the benefit of St. Joseph and the surrounding community. As a partner in producing the festival, the Allied Arts Council requested financial support of \$30,000 for the one-time event. We've been informed the budget includes only \$25,000 for the festival. We ask the City allocate 5,000 from this fund to support this much needed community celebration.

For 34 years, the Allied Arts Council has welcomed students to MWSU for Artscape, a weeklong summer arts camp offering children the opportunity to explore their creative side in the areas of visual arts, theatre, dance and music. Last year we were unable to hold the camp and this year we will have the camp, but instead of 190 students we are limiting the camp to 60 students so we can maintain social distancing and

CDC recommendations. The cost of producing the camp under these current conditions has increased our costs. We ask that the City fund the project at \$5,000 to help cover these costs.

Our total request of \$16,000 will benefit the St. Joseph Community. Thank you for your consideration and continued support of the arts.

I, therefore, authorize such verification, and I will provide the supporting documentation, if necessary.

SIGNATURE: Teresa Fankhauser Date: April 29, 2021

Name (please print): Teresa Fankhauser

\*application deadline - April 30, 2021

**CITY OF ST JOSEPH AMERICAN RESCUE PLAN ACT OF 2021 FUNDING  
APPLICATION**

**BUSINESS/INDIVIDUAL INFORMATION**

Name : Saint Joseph Historical Society dba Robidoux Row Museum  
Mailing Address: 219 East Poulin Street  
City: State: ZIP Code: Saint Joseph, MO 64501  
Phone/Email: (816) 232-5861

PLEASE MARK PROPOSED USES OF FUNDS IN ACCORDANCE TO BELOW CRITERIA:

Respond to the public health emergency with respect to COVID-19 or its negative economic impacts, including assistance to households, small businesses, and nonprofits, or aid to impacted industries such as tourism, travel, and hospitality.

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Make necessary investments in water, sewer, or broadband infrastructure.

**PROJECT OR PROGRAM DESCRIPTION FOR USE OF FUNDS:**

See Attached

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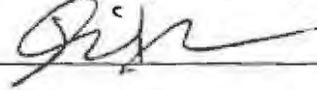
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I, therefore, authorize such verification, and I will provide the supporting documentation, if necessary.

SIGNATURE:  Date: 04/22/2021

Name (please print): Dante Johnson

\*application deadline – April 30, 2021

**Projects and Program Description for use of funds:**

Funds will be used in projects to cover lost revenue and increased expenses due to the 2020 public health emergency and programs to return to normalcy. The Robidoux Row Museum was closed for 76 days in 2020 which led to extensive lost revenue due to lost admissions, gift shop sales and event rentals. These are the Robidoux Row's primary sources of revenue. The Robidoux Row was forced to cancel multiple events that also offered financial support, including Joseph Robidoux's birthday and our summer education program.

The closure led to a diversion to more digital programming. The need for digital programming also led to the need to add additional staff members. Additionally, the museum was unable to continue doing basic cleaning through unpaid staff. The Robidoux Row Museum hired a private janitorial service and additional cleaning supplied, including disinfectant, hand sanitizer and plexiglass on the entry gate, to achieve the necessary cleanliness to offer a safe environment for our guests.

Due to the public health emergency a number of maintenance needs were deferred due to lost revenue. The Robidoux Row Museum was gifted a professional building inspection and have been given a list of items that need to be repaired or updated. The total need for these programs and projects is \$25,000.

The board of trustees of the Robidoux Row Museum is in total support of this request for funds. We hope for your consideration for these programs to allow the Robidoux Row Museum to continue to be a premier attraction in Saint Joseph. Your support will help the Robidoux Row continue to innovate and offer guests a clean and engaging attraction in 2021 and beyond.

**CITY OF ST JOSEPH AMERICAN RESCUE PLAN ACT OF 2021 FUNDING  
APPLICATION**

**BUSINESS/INDIVIDUAL INFORMATION**

Name: St. Joseph Landmark Commission  
Mailing Address: 1100 Frederick Ave. Room 107  
City: State: ZIP Code: St. Joseph MO 64501  
Phone/Email: 816-271-5349 kschutte@stjosephmo.org

PLEASE MARK PROPOSED USES OF FUNDS IN ACCORDANCE TO BELOW CRITERIA:

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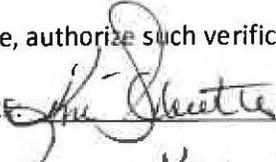
For the provision of government services to the extent of the reduction in revenue of such a city due to the COVID-19 public health emergency relative to revenues collected in the most recent full fiscal year of the city prior to the emergency.

Make necessary investments in water, sewer, or broadband infrastructure.

PROJECT OR PROGRAM DESCRIPTION FOR USE OF FUNDS:

See Attached  
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\_\_\_\_\_  
\_\_\_\_\_  
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\_\_\_\_\_

I, therefore, authorize such verification, and I will provide the supporting documentation, if necessary.

SIGNATURE:  Date: 4/12/2021  
Name (please print): Kim Schutte

\*application deadline – April 30, 2021

The St. Joseph Landmark Commission is applying for funds from the American Rescue Plan Act of 2021 in order to replace funds lost for the Save Our Heritage Grant (SOHG) Program. Funds for SOHG come from the gaming fund which was negatively impacted by COVID-19. Prior to COVID, the SOHG funding level was generally \$150,000; however, in 2020 that level dropped to \$95,000 and applications far outstripped funds available. It is likely that the funding level in 2021 will be that low or lower.

Prior to COVID-19, tourism was a major component in St. Joseph's economy. An important part of St. Joseph's tourism industry is heritage tourism. Heritage Tourism is defined by the National Trust for Historic Preservation as "traveling to experience the places, artifacts, and activities that authentically represent the stories and people of the past and present. It includes visitation to cultural, historic, and natural resources." Preserved historic buildings and neighborhoods are an integral part of heritage tourism and they attract visitors.

Heritage tourism is a multi-million dollar industry in the state of Missouri; it is one of the fastest growing segments of the expanding tourism industry. Studies clearly show that heritage tourists are significantly different from other types of visitors, and those differences are good for the bottom line:

- Heritage tourists on average stay longer, visit more attractions and spend more per day than do other types of tourists.
- When heritage tourists travel to visit an historic site, only 8 to 12% of their expenditure is at the site itself. The rest of their spend is at hotels, restaurants, retail shops, and on transportation. Thus, their economic impact is felt throughout the community.<sup>1</sup>

The Save Our Heritage Grant Program enables property owners to make needed repairs and restoration to their historic properties. When historic properties are restored, they contribute to a streetscape that is appealing and welcoming for visitors. These restored properties intrigue and encourage visitors to remain in St. Joseph for more extended and repeated visits.

Restoration of historic properties have a positive impact on local small businesses outside of the tourism industry. Indeed, there are few activities that have more local impact than historic preservation. As a rule of thumb, in new construction half of the budget will be spent on materials and half on labor. The half spent on materials often has little local impact (purchased from large chain stores, sourced from well outside of the local area) but labor generally has a much bigger local impact. In historic preservation projects up to 70% of a budget is spent on labor; thus, a much larger local impact. As a rule of thumb, in new construction half of the budget will be spent on materials and half on labor. The half spent on materials often has little local impact (purchased from large chain stores, sourced from well outside of the local area) but labor generally has a much bigger local impact. In historic preservation projects up to 70% of a budget is spent on labor; thus, a much larger local impact.<sup>2</sup>

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<sup>1</sup> Donovan Rypkema & Caroline Cheong, *Heritage Conservation in America: An Introduction*, pg. 25.

<sup>2</sup> Donovan Rypkema & Caroline Cheong, *Heritage Conservation in America: An Introduction*, pg. 24.

Historic preservation has a bigger impact on household income as well. Studies show that \$1 million in manufacturing output will add an average of \$406,000 to local household incomes. Those same dollars spent on new construction yield a \$622,000 increase. Again, historic preservation provides the biggest impact: \$1 million spent on rehabilitation adds an average of \$682,000 to local household income.<sup>3</sup>

Restoring the funding level for the Save Our Heritage Grant will have a positive community-wide impact.

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<sup>3</sup> Donovan Rypkema & Caroline Cheong, *Heritage Conservation in America: An Introduction*, pg. 24

**CITY OF ST JOSEPH AMERICAN RESCUE PLAN ACT OF 2021 FUNDING  
APPLICATION**

**BUSINESS/INDIVIDUAL INFORMATION**

Name: Old Town North Neighborhood Assn; Historic St Joseph Fdn.  
Mailing Address: c/o Shakespeare Chateau, 809 Hall St.  
City: State: ZIP Code: St. Joseph, Mo 64501  
Phone/Email: 816-232-2667

**PLEASE MARK PROPOSED USES OF FUNDS IN ACCORDANCE TO BELOW CRITERIA:**

Respond to the public health emergency with respect to COVID-19 or its negative economic impacts, including assistance to households, small businesses, and nonprofits, or aid to impacted industries such as tourism, travel, and hospitality.

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Make necessary investments in water, sewer, or broadband infrastructure.

**PROJECT OR PROGRAM DESCRIPTION FOR USE OF FUNDS:**

See attached "Residential Infrastructure Initiative"  
proposal

I, therefore, authorize such verification, and I will provide the supporting documentation, if necessary.

SIGNATURE: Isobel McGowan Date: 7/16/2021

Name (please print): ISOBEL MCGOWAN

**RESIDENTIAL INFRASTRUCTURE INITIATIVE**  
**PROPOSAL FOR FUNDING THROUGH THE AMERICAN RESCUE PLAN ACT**

**OUTLINE**

1. **Objectives:**
  - a. Create a Better Place through Neighborhood Revitalization and increased emphasis on property maintenance.
  - b. Make effective, sustainable use of American Rescue Plan Act funds
2. **Strategies:**
  - a. Establish a \$2,000,000 revolving fund to be administered by the City of St. Joseph to provide:
    - i. low-interest loans to support Urban Homesteaders who agree to purchase, revitalize and live in a building in one of our older at-risk neighborhoods.
    - ii. grants for the Structure Envelope Stabilization Program. This program would provide funds to repair/stabilize the vital exterior components of a structure, eg. roof, foundation, and walls.
    - iii. support for the cost of residential infrastructure improvements, such as, but not limited to:
      1. sidewalks
      2. curbs
      3. gutters
      4. lighting
      5. property maintenance
  - b. Half of the fund would be replenished as loans are repaid, half of the fund would be expended on residential structure and neighborhood streetscape improvements, and on other costs of the initiative.
    - i. Create a partnership to include neighborhood associations, the Landmark Commission, the City Community Planning and Development Department (historic preservation planning, property maintenance divisions), Habitat for Humanity, Community Action Partnership, the Community Alliance, a local bank, and the Land Bank.
    - ii. Implement the Urban Homesteading for Tradespeople concept, including nationwide advertising and marketing to find 10-12 candidates.
    - iii. Implement the Structure Envelope Protection program.
    - iv. Establish an education and outreach program designed to educate the community concerning the importance of sustaining older neighborhoods.
3. **Outcomes:**
  - a. Reduce blight and dilapidated housing
  - b. Increase property values
  - c. Create safer, more desirable neighborhoods
  - d. Build a local, skilled workforce by bringing skilled labor to the community
  - e. Encourage public/private investment partnerships

**CITY OF ST JOSEPH AMERICAN RESCUE PLAN ACT OF 2021 FUNDING  
APPLICATION**

**BUSINESS/INDIVIDUAL INFORMATION**

Name : Innovation Stockyard  
Mailing Address: 4221 Mitchell Avenue  
City: State: ZIP Code: St. Joseph, MO 64507  
Phone/Email: 816-749-4012/gclapp@missouriwestern.edu

**PLEASE MARK PROPOSED USES OF FUNDS IN ACCORDANCE TO BELOW CRITERIA:**

Respond to the public health emergency with respect to COVID-19 or its negative economic impacts, including assistance to households, small businesses, and nonprofits, or aid to impacted industries such as tourism, travel, and hospitality.

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Make necessary investments in water, sewer, or broadband infrastructure.

**PROJECT OR PROGRAM DESCRIPTION FOR USE OF FUNDS:**

The Innovation Stockyard is a nonprofit operation that seeks to increase bandwidth for client communications and IT infrastructure for several scientific pieces of equipment that need the stronger computing power and resources to start, bring up and eventually graduate businesses from the Innovation Stockyard. I have attached a strategic planning outline from the 2019 planning session and a cost analysis for the upgrades we seek based on the losses of the past years and the contribution of COVID-19 in 2020-2021. Total amount sought: \$29,072.00

I, therefore, authorize such verification, and I will provide the supporting documentation, if necessary.

SIGNATURE: \_\_\_\_\_

Date: \_\_\_\_\_

Name (please print): \_\_\_\_\_

Gary Clapp

# **American Rescue Plan Funding Application**

## **Innovation Stockyard**

### **A Science, Business and Technology Incubator**

**Total Ask: \$29,072.00**

The Innovation Stockyard manages the Kit Bond Science and Technology Incubator building on the west campus of Missouri Western State University (MWSU). Funding for the building came about through an Economic Development Grant and a match of land by MWSU. The Innovation Stockyard manages the facility and operates under a public-private partnership incorporated as a **501 (c) 3 not for profit organization**. The Innovation Stockyard mission, vision and goals include four main areas of focus supporting incubation: Workforce Development, Economic Development, and Applied Technical Knowledge and Applications in Agribusiness in partnership with a stakeholder Board of Directors. These activities have been severely interrupted in recent years by lack of funding, market factors, and the arrival of SARS COVID-19. These interruptions led to a significant loss of revenue owing to the lack of clients, deficit spending and an inability to balance a budget.

The arrival of SARS COVID-19 could not have happened at a lower point for the business incubator or business incubation in general. The failure of our downtown COJOE working space, our inability to attract new businesses, and the reduction of state funding forced our board to make decisions including deficit spending just to keep the entity alive. However, the actions taken by then President Trump on March 12, 2020 sealed our fate and stopped all abilities to recover any of the funds spent and return the Innovation Stockyard to a balanced budget. The Innovation Stockyard slowed its active operations to a few hours per week while trying to operate remotely. Some of active clients made daily appearances to make sure their business did not fail and two of the clients stayed home and did not pay rent for April. Since the order was lifted the Innovation Stockyard has slowly been returning to normal operations.

For the past few years, the Innovation Stockyard had been delaying the desperately needed scientific and IT infrastructure needs of the incubator. The IT needs include increasing bandwidth

for the start-up incubator clients located in the co-working areas, re-starting our science and technology efforts, and a change in direction for the Innovation Stockyard. The stakeholders even held a summit to discuss the changes needed in order to reverse the trends and stop the financial bleed that was exacerbated by the Presidential order and the pandemic. However, these changes and improvements could not be made in the face of losing clients and the inability to attract new clients during a growing COVID-19 pandemic (see the attached work group suggestions from 2019 for additional information).

Operating at a deficit, the Innovation Stockyard Board made the difficult decision to change direction and contracted with MWSU for the services of Dr. Gary Clapp. Dr. Clapp was already an experienced person with incubator operations, entrepreneurship and grant writing. Being an employee of MWSU, Dr. Clapp also brought a stronger connection to university staff, students and personnel and was charged with reinvigorating our incubator. During the months since Dr. Clapp's return, the problems that continued to grow under COVID-19 have not been totally rectified. A major issue for attraction and growth of technology companies is the technology itself. Dr. Clapp asked for and was granted an additional \$30,000 from reserves to upgrade the scientific equipment valued at over \$500K that had been left idle for the past several years. The upgrades of the equipment are in progress however this was only a partial solution to the problem. The computer software and hardware used to interface this equipment was found to be several generations old, and most were of the pre 2010 era and are/were not able to be upgraded to the level of the new technology. The Innovation Stockyard uses this technical equipment and operational funds to help clients move their ideas and projects to fruition. General operations count on contributions from several stakeholders including the City of St. Joseph in order to balance the budget and is at the heart of this ask.

**In Summary:** We cannot go back and undue decisions made prior to COVID-19 arrival. Much of the Innovation Stockyard IT infrastructure has gone beyond its useful life and limits the ability of the Innovation Stockyard and its clients to interface with the fiber and/or cable in the building. This situation was exacerbated by the arrival of COVID-19 which basically slowed business operations for several months while seeing the investment in the Innovation Stockyard slow significantly from their partners. The Innovation Stockyard seeks increased bandwidth to create a modern client communications system and IT infrastructure for several scientific pieces of equipment that need the stronger computing power. These systems are here to help the entrepreneur start-up their business, bring their business up and eventually graduate from the Innovation Stockyard. After graduation, these companies are to become active business and community members. Below is summary of the costs and equipment needed and replaced or upgraded during the COVID-19 experience.

Increased Bandwidth	United Fiber or Altice Cable	\$ 1,500.00
*Computing Equipment, 6 new systems.	Using MWSU Purchasing Power (Dell)	\$ 7,500.00
Upgrade of the Mass Spectrometer (currently idle)	Quote from Applied Bio Systems	\$17,472.00
Contingency	Changing in Pricing or parts availability	\$2,600.00
Total		\$29,072.00

\*Computer software and hardware: We require 5 new systems for our analytical equipment and one capable of reading the output from the Director's desk (total of 6 systems with the correct software and hardware).



Gary E Clapp  
 Director, Innovation Stockyard

## Innovation Stockyards Discussion

2019

### Goal

Address challenges facing Innovation Stockyard (financial and mission).

### Current State

- Not able to generate enough revenue to cover expenses.
- Incubator creates certain fixed costs.
- Not seeing demand for space.
- Declining state revenues have impacted financials.
- One dimensional in our approach.
- Changing market for incubators.
- Industry sector has changed.

### Initial Conclusion

The group discussed what incremental changes might be made to improve the situation. It was concluded that the current business model was no longer sustainable.

### New Business Model Alternatives

- Accelerator model – Create more of start-up or new business accelerator model.
- Potential to attract entrepreneurs through co-working space.
- Need to have closer ties to the University. Create opportunities for faculty and students to use facility.
- How could you bring local business and students together to offer students a unique learning experience?
- How could you use facility as an innovation center – Learning, product development, creative culture, etc.
- Are there degrees or departments at the University like business and biology that could create learning opportunities through Internships with businesses?
- Can there still be a use that would allow for the facility to be used for business development.
- Key industry clusters to focus on from an innovation perspective.
  - Ag tech
  - Advanced manufacturing
  - Health Care
- Create R & D opportunities from local business.
- Opportunities to address workforce development/talent recruitment.
- Use of facility for e-sports.

- Can MWSU use facility? If so, what would programing look like?

### Key Takeaways

- Must establish new business model for Innovation Stockyards.
- Incubator needs to have a closer relationship with the University. More of a symbiotic relationship between the two.
- Must be able to monetize programs and activities to generate revenue.
- Need business support to make business model work.
- Endeavor to create best value proposition for the community.

### Way Forward

- Determine what the EDA will allow in terms of use and mission of the existing incubator.
- Define a potential collaboration that would involve the following elements:
  - Student engagement and career preparation
  - Innovation (Ag Tech, Manufacturing and Health Care)
  - Entrepreneurship and Start-ups
  - Workforce Development
  - Business Development
- Define expected return on investment of a collaboration
- Define roles of the University and Innovation Stockyard based on a potential collaboration
- Determine staffing needs based of a new strategic direction
- Create funding model to support new strategic direction
- Offer new business model, implementation plan and defined goals for the first 12 months
- Obtain approvals
  - MWSU Board of Governors
  - Innovation Stockyard Board